



Quarter: 4th

STATISTICS

DATES: 10-1-2015 TO 12-31-2015

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES									(La Plata County Only) **
1	Durango	\$421,379	\$406,625	\$10,955,875	26	119	\$665,000	\$310,000	Below \$100,000
2	Bayfield	\$256,488	\$244,500	\$2,308,400	9	112	\$315,000	\$217,400	16
3	Ignacio	\$160,700	\$194,500	\$803,500	5	202	\$220,000	\$82,500	
COUNTRY HOMES									
4	La Plata County Combined**	\$464,717	\$361,500	\$49,260,091	106	154	\$2,200,000	\$60,000	\$100,000 - \$149,999
5	Durango	\$545,551	\$465,000	\$42,007,475	77	149	\$2,200,000	\$145,000	8
6	Bayfield	\$262,443	\$265,000	\$3,936,650	15	152	\$375,000	\$140,000	
7	Ignacio	\$336,600	\$297,000	\$1,683,000	5	143	\$620,000	\$193,000	
8	Vallecito	\$181,440	\$200,000	\$1,632,966	9	208	\$357,000	\$60,000	\$150,000 - \$239,999
9	Durango Mountain Area	\$518,388	\$430,000	\$4,665,500	9	195	\$1,100,000	\$222,500	39
CONDO/TOWNHOMES									
10	Durango	\$311,329	\$277,000	\$14,632,500	47	155	\$1,237,500	\$78,000	
11	Bayfield	\$201,000	\$201,000	\$201,000	1	79	\$201,000	\$201,000	\$240,000 - \$499,999
12	Durango Mountain Area	\$297,447	\$255,000	\$6,841,300	23	261	\$1,085,000	\$30,000	114
FARM/RANCH									
13	La Plata County Combined**	\$710,000	\$515,000	\$2,130,000	3	270	\$1,200,000	\$415,000	\$500,000 - \$999,999
LAND (In Town)									
14	Durango	\$204,275	\$180,000	\$1,021,375	5	185	\$272,500	\$149,000	40
15	Bayfield	\$28,900	\$28,900	\$28,900	1	211	\$28,900	\$28,900	
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**									1,000,000 +
17	Lots under 1 Acre	\$138,840	\$155,000	\$1,388,400	10	170	\$215,000	\$28,900	8
18	1 to 9.9 Acres	\$186,231	\$175,000	\$3,538,400	19	413	\$850,000	\$38,000	
19	10 to 34.99 Acres	\$205,000	\$180,000	\$1,435,000	7	206	\$385,000	\$30,000	TOTAL
20	35 Acres or More	\$278,156	\$192,500	\$2,225,250	8	243	\$890,000	\$40,000	225
21	Farm & Ranch	\$506,250	\$506,250	\$1,012,500	2	446	\$862,500	\$150,000	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$140,500	\$108,500	\$562,000	4	113	\$300,000	\$45,000	
BUSINESS & INCOME (La Plata County Combined)**									
24	Business Opportunities	\$0	\$0	\$0	0	0	\$0	\$0	
25	Commercial Land	\$449,976	\$409,929	\$2,699,858	6	446	\$690,000	\$310,000	
26	Mobile/Modular - No Land	\$31,566	\$33,450	\$94,700	3	77	\$42,000	\$19,250	
27	Multi-Family	\$490,568	\$428,250	\$1,962,275	4	80	\$739,900	\$365,875	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	
29	1/4 Fractional - ALL RESORTS	\$125,000	\$125,000	\$1	1	32	\$125,000	\$125,000	

NOTE: 4 Residence sold in San Juan County Colorado

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

4th Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. Dgo. Mtn. Area

Durango In Town Homes																	
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4		2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 421,379	\$ 495,955	\$ 400,646	\$ 419,735	\$ 357,035	\$ 418,392	\$ 458,157	\$ 428,528	\$ 429,542	\$ 455,343	\$ 382,780	\$ 370,865	\$ 297,376	\$ 276,995	\$ 264,811	\$ 259,256	
Median Price	\$ 406,625	\$ 410,000	\$ 364,500	\$ 348,642	\$ 317,500	\$ 374,650	\$ 346,500	\$ 382,900	\$ 374,950	\$ 413,875	\$ 350,000	\$ 319,900	\$ 274,500	\$ 252,000	\$ 238,750	\$ 187,500	
Total Volume	\$ 10,955,875	\$ 25,293,755	\$ 18,429,746	\$ 20,147,290	\$ 8,925,894	\$ 11,715,000	\$ 15,577,355	\$ 8,999,100	\$ 11,168,100	\$ 15,937,009	\$ 15,694,000	\$ 18,162,600	\$ 12,192,436	\$ 57,892,056	\$ 10,592,452	\$ 8,296,200	
Number Sold	26	51	46	48	25	28	34	21	26	35	41	49	41	209	40	32	
Avg. Days on Market	119	111	125	138	197	219	190	182	141	132	94	139	116	113	130	94	
High Price	\$ 665,000	\$ 1,375,000	\$ 950,000	\$ 1,225,000	\$ 925,000	\$ 949,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,137,500	\$ 750,000	\$ 945,000	\$ 570,000	\$ 825,000	\$ 560,000	\$ 795,000	
Low Price	\$ 310,000	\$ 293,000	\$ 252,500	\$ 167,240	\$ 200,000	\$ 242,500	\$ 150,000	\$ 223,000	\$ 239,000	\$ 220,000	\$ 189,900	\$ 110,000	\$ 130,250	\$ 79,000	\$ 112,000	\$ 94,000	
Percent Change from Previous Year																	
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	
Average Price	-15%	24%	-5%	18%	-15%	-9%	7%	0%	-6%	19%	3%	25%	7%	5%	2%		
Median Price	-1%	12%	5%	10%	-15%	8%	-10%	2%	-9%	18%	9%	17%	9%	6%	27%		
Total Volume	-57%	37%	-9%	126%	-24%	-25%	73%	-19%	-30%	2%	-14%	49%	-79%	447%	28%		
Number Sold	-49%	11%	-4%	92%	-11%	-18%	62%	-19%	-26%	-15%	-16%	20%	-80%	423%	25%		
Avg. Days on Market	7%	-11%	-9%	-30%	-10%	15%	4%	29%	7%	40%	-32%	20%	3%	-13%	38%		
High Price	-52%	45%	-22%	32%	-3%	-25%	32%	-9%	-7%	52%	-21%	66%	-31%	47%	-30%		
Low Price	6%	16%	51%	-16%	-18%	62%	-33%	-7%	9%	16%	73%	-16%	65%	-29%	19%		
Bayfield In Town Homes																	
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4		2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 256,488	\$ 268,163	\$ 242,245	\$ 227,866	\$ 206,230	\$ 240,980	\$ 255,510	\$ 288,983	\$ 331,364	\$ 289,981	\$ 277,645	\$ 212,750	\$ 193,438	\$ 138,475	\$ 113,325	\$ 129,900	
Median Price	\$ 244,500	\$ 265,000	\$ 244,750	\$ 220,317	\$ 210,000	\$ 235,000	\$ 252,772	\$ 307,000	\$ 306,500	\$ 282,495	\$ 299,500	\$ 200,000	\$ 175,000	\$ 140,117	\$ 106,750	\$ 120,000	
Total Volume	\$ 2,308,400	\$ 2,949,800	\$ 2,906,950	\$ 3,190,135	\$ 2,680,995	\$ 1,204,900	\$ 3,577,149	\$ 1,733,900	\$ 2,982,277	\$ 5,129,675	\$ 3,054,100	\$ 1,702,000	\$ 1,547,500	\$ 3,600,355	\$ 453,300	\$ 649,500	
Number Sold	9	11	12	14	13	5	14	6	9	18	11	8	8	26	4	5	
Avg. Days on Market	112	91	83	117	175	113	224	212	198	192	74	72	87	88	179	178	
High Price	\$ 315,000	\$ 361,900	\$ 299,950	\$ 359,000	\$ 269,300	\$ 319,000	\$ 300,000	\$ 325,000	\$ 473,000	\$ 379,000	\$ 355,000	\$ 355,000	\$ 270,000	\$ 207,900	\$ 155,000	\$ 165,000	
Low Price	\$ 217,400	\$ 188,900	\$ 128,000	\$ 119,000	\$ 84,000	\$ 186,900	\$ 209,500	\$ 230,000	\$ 280,000	\$ 219,000	\$ 179,000	\$ 85,000	\$ 140,000	\$ 70,000	\$ 84,800	\$ 93,000	
Percent Change from Previous Year																	
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	
Average Price	-4%	11%	6%	10%	-14%	-6%	-12%	-13%	14%	4%	31%	10%	40%	22%	-13%		
Median Price	-8%	8%	11%	5%	-11%	-7%	-18%	0%	8%	-6%	50%	14%	25%	31%	-11%		
Total Volume	-22%	1%	-9%	19%	-66%	106%	-42%	68%	64%	38%	0%	-69%	550%	-20%			
Number Sold	-18%	-8%	-14%	8%	160%	-64%	133%	-33%	-50%	64%	3%	-17%	-1%	-51%	1%		
Avg. Days on Market	23%	10%	-29%	-33%	55%	-50%	6%	7%	3%	159%	3%	-17%	-1%	-51%	1%		
High Price	-13%	21%	-16%	33%	-16%	6%	-8%	-31%	25%	7%	0%	31%	30%	34%	-6%		
Low Price	15%	48%	8%	42%	-55%	-11%	-9%	-18%	28%	22%	111%	-39%	100%	-17%	-9%		

4th Quarter Trends

Ignacio In Town Homes																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 160,700	\$ 127,750	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -	\$ -	\$ -	\$ 110,750	\$ 97,200	\$ 97,275	\$ 68,878
Median Price	\$ 194,500	\$ 120,500	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -	\$ -	\$ -	\$ 110,750	\$ 110,000	\$ 97,275	\$ 68,877
Total Volume	\$ 803,500	\$ 511,000	\$ -	\$ 60,000	\$ 270,000	\$ -	\$ 65,000	\$ -	\$ 233,500	\$ -	\$ -	\$ -	\$ 221,500	\$ 486,000	\$ 194,550	\$ 137,755
Number Sold	5	4	0	1	2	0	1	0	2	0	0	0	2	5	2	2
Avg. Days on Market	202	225	0	239	334	0	77	0	135	0	0	0	64	111	81	187
High Price	\$ 220,000	\$ 170,000	\$ -	\$ 60,000	\$ 205,000	\$ -	\$ 65,000	\$ -	\$ 123,500	\$ -	\$ -	\$ -	\$ 116,500	\$ 146,000	\$ 110,000	\$ 80,255
Low Price	\$ 82,500	\$ 100,000	\$ -	\$ 60,000	\$ 65,758	\$ -	\$ 65,000	\$ -	\$ 110,000	\$ -	\$ -	\$ -	\$ 105,000	\$ 49,000	\$ 84,500	\$ 57,500
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	26%	#DIV/0!	-100%	-56%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	14%	0%	41%	
Median Price	61%	#DIV/0!	-100%	-56%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	1%	13%	41%	
Total Volume	57%	#DIV/0!	-100%	-78%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-54%	150%	41%	
Number Sold	25%	#DIV/0!	-100%	-50%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-60%	150%	0%	
Avg. Days on Market	-10%	#DIV/0!	-100%	-28%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-42%	37%	-57%	
High Price	29%	#DIV/0!	-100%	-71%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-20%	33%	37%	
Low Price	-18%	#DIV/0!	-100%	-9%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	114%	-42%	47%	
Country Homes - La Plata County Combined																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 464,717	\$ 398,123	\$ 513,329	\$ 357,358	\$ 418,781	\$ 383,950	\$ 487,158	\$ 399,798	\$ 446,287	\$ 522,158	\$ 465,303	\$ 366,914	\$ 289,329	\$ 296,915	\$ 273,755	\$ 222,622
Median Price	\$ 361,500	\$ 339,000	\$ 320,000	\$ 322,500	\$ 295,000	\$ 330,000	\$ 344,500	\$ 342,250	\$ 375,000	\$ 363,000	\$ 347,500	\$ 310,000	\$ 230,000	\$ 230,000	\$ 273,221	\$ 174,000
Total Volume	\$ 49,260,091	\$ 48,969,227	\$ 53,899,549	\$ 32,162,292	\$ 38,946,684	\$ 23,804,960	\$ 38,972,710	\$ 26,386,692	\$ 40,165,900	\$ 66,314,157	\$ 58,628,246	\$ 48,065,700	\$ 30,090,181	\$ 126,485,757	\$ 28,688,190	\$ 26,719,373
Number Sold	106	123	105	90	93	62	80	66	90	127	126	131	104	426	105	120
Avg. Days on Market	154	171	162	207	218	174	202	162	178	181	167	184	157	165	165	163
High Price	\$ 2,200,000	\$ 1,900,000	\$ 15,000,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000	\$ 6,500,000	\$ 2,310,000	\$ 895,000	\$ 4,565,726	\$ 2,500,000	\$ 1,685,000
Low Price	\$ 60,000	\$ 46,500	\$ 58,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 48,500	\$ 111,000	\$ 150,000	\$ 10,000	\$ 95,000	\$ 58,000	\$ 82,500	\$ 29,500	\$ 43,000	\$ 17,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	17%	-22%	44%	-15%	9%	-21%	22%	-10%	-15%	12%	27%	27%	-3%	8%	23%	
Median Price	7%	6%	-1%	9%	-11%	-4%	1%	-9%	3%	4%	12%	35%	0%	-16%	57%	
Total Volume	1%	-9%	68%	-17%	64%	-39%	48%	-34%	-39%	13%	22%	60%	-76%	341%	7%	
Number Sold	-14%	17%	17%	-3%	50%	-23%	21%	-27%	-29%	1%	-4%	26%	-76%	306%	-13%	
Avg. Days on Market	-10%	6%	-22%	-5%	25%	-14%	25%	-9%	-2%	8%	-9%	17%	-5%	0%	1%	
High Price	16%	-87%	702%	-68%	299%	-46%	50%	41%	-58%	-54%	181%	158%	-80%	83%	48%	
Low Price	29%	-20%	12%	-39%	-32%	158%	-56%	-26%	1400%	-89%	64%	-30%	180%	-31%	153%	

4th Quarter Trends

Country Homes - Durango																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 545,551	\$ 475,980	\$ 410,433	\$ 415,310	\$ 524,630	\$ 439,297	\$ 568,166	\$ 443,961	\$ 501,530	\$ 651,582	\$ 568,382	\$ 421,382	\$ 323,182	\$ 336,770	\$ 328,442	\$ 256,428
Median Price	\$ 465,000	\$ 428,450	\$ 375,000	\$ 350,000	\$ 363,250	\$ 374,405	\$ 400,486	\$ 399,750	\$ 447,000	\$ 470,000	\$ 385,500	\$ 360,000	\$ 288,175	\$ 269,450	\$ 255,000	\$ 199,900
Total Volume	\$ 42,007,475	\$ 34,270,607	\$ 30,785,499	\$ 25,333,941	\$ 31,477,849	\$ 17,571,910	\$ 34,089,990	\$ 16,870,542	\$ 28,085,700	\$ 48,868,707	\$ 45,470,561	\$ 34,974,700	\$ 22,945,891	\$ 92,948,402	\$ 21,020,300	\$ 20,257,823
Number Sold	77	72	75	61	60	40	60	38	56	75	80	83	71	276	64	79
Avg. Days on Market	149	151	166	193	229	173	211	172	194	193	169	207	167	162	164	163
High Price	\$ 2,200,000	\$ 1,900,000	\$ 1,950,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000	\$ 6,500,000	\$ 2,310,000	\$ 895,000	\$ 4,565,726	\$ 2,500,000	\$ 1,685,000
Low Price	\$ 145,000	\$ 46,500	\$ 72,500	\$ 175,000	\$ 85,000	\$ 145,500	\$ 90,000	\$ 111,000	\$ 225,000	\$ 110,000	\$ 96,000	\$ 58,000	\$ 82,500	\$ 50,000	\$ 43,000	\$ 17,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	15%	16%	-1%	-21%	19%	-23%	28%	-11%	-23%	15%	35%	30%	-4%	3%	28%	
Median Price	9%	14%	7%	-4%	-3%	-7%	0%	-11%	-5%	22%	7%	25%	7%	6%	28%	
Total Volume	23%	11%	22%	-20%	79%	-48%	102%	-40%	-43%	7%	30%	52%	-75%	342%	4%	
Number Sold	7%	-4%	23%	2%	50%	-33%	58%	-32%	-25%	-6%	-4%	17%	-74%	331%	-19%	
Avg. Days on Market	-1%	-9%	-14%	-16%	32%	-18%	23%	-11%	1%	14%	-18%	24%	3%	-1%	1%	
High Price	16%	-3%	4%	-68%	299%	-46%	50%	41%	-58%	-54%	181%	158%	-80%	83%	48%	
Low Price	212%	-36%	-59%	106%	-42%	62%	-19%	-51%	105%	15%	66%	-30%	65%	16%	153%	
Country Homes - Bayfield																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 262,443	\$ 308,891	\$ 318,145	\$ 223,552	\$ 233,080	\$ 280,488	\$ 239,226	\$ 374,963	\$ 339,289	\$ 351,986	\$ 324,258	\$ 291,109	\$ 220,364	\$ 234,838	\$ 168,885	\$ 166,276
Median Price	\$ 265,000	\$ 276,000	\$ 260,500	\$ 200,625	\$ 210,000	\$ 225,000	\$ 248,200	\$ 253,725	\$ 280,000	\$ 331,500	\$ 315,000	\$ 247,500	\$ 180,000	\$ 183,500	\$ 158,000	\$ 146,100
Total Volume	\$ 3,936,650	\$ 10,811,200	\$ 6,362,900	\$ 4,918,151	\$ 5,360,850	\$ 4,768,300	\$ 2,870,720	\$ 6,749,350	\$ 7,124,650	\$ 11,967,550	\$ 9,403,500	\$ 9,315,500	\$ 6,831,290	\$ 24,892,855	\$ 4,559,890	\$ 5,154,550
Number Sold	15	35	20	22	23	17	12	18	21	34	29	32	31	106	27	31
Avg. Days on Market	152	187	150	208	183	180	170	144	144	179	163	133	129	154	154	156
High Price	\$ 375,000	\$ 665,000	\$ 1,375,000	\$ 395,000	\$ 575,000	\$ 635,000	\$ 385,000	\$ 1,450,000	\$ 899,900	\$ 1,160,000	\$ 540,000	\$ 889,000	\$ 479,900	\$ 3,000,000	\$ 372,000	\$ 385,000
Low Price	\$ 140,000	\$ 128,625	\$ 138,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 105,000	\$ 140,000	\$ 177,500	\$ 10,000	\$ 200,000	\$ 164,000	\$ 85,000	\$ 73,000	\$ 76,500	\$ 79,900
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-15%	-3%	42%	-4%	-17%	17%	-36%	11%	-4%	9%	11%	32%	-6%	39%	2%	
Median Price	-4%	6%	30%	-4%	-7%	-9%	-2%	-9%	-16%	5%	27%	38%	-2%	16%	8%	
Total Volume	-64%	70%	29%	-8%	12%	66%	-57%	-5%	-40%	27%	1%	36%	-73%	446%	-12%	
Number Sold	-57%	75%	-9%	-4%	35%	42%	-33%	-14%	-38%	17%	-9%	3%	-71%	293%	-13%	
Avg. Days on Market	-19%	25%	-28%	14%	2%	6%	18%	0%	-20%	10%	6%	23%	3%	-16%	0%	-1%
High Price	-44%	-52%	248%	-31%	-9%	65%	-73%	61%	-22%	115%	-39%	85%	-84%	706%	-3%	
Low Price	9%	-7%	165%	-39%	-32%	19%	-25%	-21%	1675%	-95%	22%	93%	16%	-5%	-4%	

4th Quarter Trends

Country Homes - Durango Mountain Area																
	2014 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 518,388	\$ 1,118,600	\$ 1,417,833	\$ 2,026,750	\$ 1,421,818	\$ 568,928	\$ 695,375	\$ 1,225,000	\$ 812,875	\$ 1,042,500	\$ 860,000	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 430,000	\$ 929,000	\$ 902,500	\$ 1,053,500	\$ 995,000	\$ 537,500	\$ 739,500	\$ 1,225,000	\$ 840,625	\$ 1,042,500	\$ 900,000	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 4,665,500	\$ 5,593,000	\$ 8,507,000	\$ 8,107,000	\$ 15,640,000	\$ 9,382,500	\$ 2,781,500	\$ 2,450,000	\$ 4,877,250	\$ 2,085,000	\$ 2,580,000	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	9	5	6	4	11	7	4	2	6	2	3	0	0	0	0	0
Avg. Days on Market	195	280	182	332	448	308	422	491	296	38	346	0	0	0	0	0
High Price	\$ 1,100,000	\$ 2,160,000	\$ 3,280,000	\$ 5,400,000	\$ 4,000,000	\$ 1,225,000	\$ 855,000	\$ 1,975,000	\$ 899,000	\$ 1,390,000	\$ 920,000	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 222,500	\$ 450,000	\$ 545,000	\$ 600,000	\$ 185,000	\$ 285,000	\$ 447,500	\$ 475,000	\$ 607,000	\$ 695,000	\$ 760,000	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-54%	-21%	-30%	43%	150%	-18%	-43%	51%	-22%	21%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price	-54%	3%	-14%	6%	85%	-27%	-40%	46%	-19%	16%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Volume	-17%	-34%	5%	-48%	67%	237%	14%	-50%	134%	-19%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Number Sold	80%	-17%	50%	-64%	57%	75%	100%	-67%	200%	-33%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Days on Market	-30%	54%	-45%	-26%	45%	-27%	-14%	66%	679%	-89%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
High Price	-49%	-34%	-39%	35%	227%	43%	-57%	120%	-35%	51%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Low Price	-51%	-17%	-9%	224%	-35%	-36%	-6%	-22%	-13%	-9%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Condo/Townhomes - Durango																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 311,329	\$ 287,147	\$ 289,531	\$ 276,921	\$ 290,027	\$ 337,480	\$ 329,707	\$ 334,907	\$ 264,586	\$ 362,121	\$ 277,584	\$ 277,498	\$ 226,949	\$ 158,765	\$ 157,402	\$ 137,617
Median Price	\$ 277,000	\$ 269,950	\$ 263,242	\$ 250,000	\$ 267,500	\$ 278,000	\$ 265,000	\$ 241,000	\$ 217,110	\$ 367,750	\$ 243,000	\$ 259,000	\$ 177,950	\$ 149,000	\$ 162,250	\$ 129,000
Total Volume	\$ 14,632,500	\$ 16,654,583	\$ 13,318,440	\$ 12,184,530	\$ 9,860,950	\$ 11,811,800	\$ 8,902,100	\$ 11,721,770	\$ 10,848,031	\$ 11,587,894	\$ 13,601,638	\$ 21,367,320	\$ 6,354,580	\$ 19,686,830	\$ 4,092,441	\$ 4,266,120
Number Sold	47	58	46	44	34	35	27	35	41	32	49	75	28	124	26	31
Avg. Days on Market	155	138	190	201	404	314	235	207	197	151	267	253	192	169	163	160
High Price	\$ 1,237,500	\$ 625,000	\$ 650,000	\$ 1,150,000	\$ 505,000	\$ 1,250,000	\$ 1,050,000	\$ 1,500,000	\$ 575,000	\$ 590,000	\$ 795,000	\$ 564,500	\$ 559,000	\$ 520,000	\$ 275,000	\$ 269,000
Low Price	\$ 78,000	\$ 102,500	\$ 88,500	\$ 60,000	\$ 70,500	\$ 135,000	\$ 161,000	\$ 90,000	\$ 115,750	\$ 119,900	\$ 84,000	\$ 89,900	\$ 42,000	\$ 39,000	\$ 67,000	\$ 50,500
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	8%	-1%	5%	-5%	-14%	2%	-2%	27%	-27%	30%	0%	22%	43%	1%	14%	
Median Price	3%	3%	5%	-7%	-4%	5%	10%	11%	-41%	51%	-6%	46%	19%	-8%	26%	
Total Volume	-12%	25%	9%	24%	-17%	33%	-24%	8%	-6%	-15%	-36%	236%	-68%	381%	-4%	
Number Sold	-19%	26%	5%	29%	-3%	30%	-23%	-15%	26%	-35%	-35%	168%	-77%	377%	-16%	
Avg. Days on Market	12%	-27%	-5%	-50%	29%	34%	14%	5%	30%	-43%	6%	32%	14%	4%	2%	
High Price	98%	-4%	-43%	128%	-60%	19%	-30%	161%	-3%	-26%	41%	1%	8%	89%	2%	
Low Price	-24%	16%	48%	-15%	-48%	-16%	79%	-22%	-3%	43%	-7%	114%	8%	-42%	33%	

4th Quarter Trends

Condo/Townhomes - Bayfield																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 216,933	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 212,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 650,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	1	0	0	0	1	0	0	0	3	0	0	0	0	0	0	0
Avg. Days on Market	79	0	0	0	100	0	0	0	283	0	0	0	0	0	0	0
High Price	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 227,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 210,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
High Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Condo/Townhomes - Durango Mountain Area																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 518,388	\$ 333,952	\$ 285,742	\$ 207,545	\$ 280,286	\$ 301,677	\$ 372,450	\$ 493,436	\$ 588,118	\$ 241,321	\$ 264,285	\$ 167,912	\$ 191,403	\$ 191,552	\$ 98,742	\$ 113,068
Median Price	\$ 430,000	\$ 201,250	\$ 138,500	\$ 111,250	\$ 220,000	\$ 191,000	\$ 373,500	\$ 540,000	\$ 639,900	\$ 219,500	\$ 212,000	\$ 97,500	\$ 125,000	\$ 117,000	\$ 86,000	\$ 88,000
Total Volume	\$ 4,665,500	\$ 7,346,950	\$ 5,429,100	\$ 4,150,900	\$ 3,083,150	\$ 5,430,200	\$ 4,469,400	\$ 5,427,800	\$ 8,233,658	\$ 5,550,400	\$ 9,250,000	\$ 2,854,500	\$ 6,124,900	\$ 15,515,750	\$ 1,184,900	\$ 2,826,700
Number Sold	9	22	19	20	11	18	12	11	14	23	35	17	32	81	12	25
Avg. Days on Market	195	207	304	306	315	399	318	239	308	189	129	217	254	256	204	284
High Price	\$ 1,100,000	\$ 1,215,550	\$ 1,285,000	\$ 995,000	\$ 785,400	\$ 840,000	\$ 650,000	\$ 1,299,900	\$ 1,610,591	\$ 435,000	\$ 1,070,000	\$ 755,000	\$ 794,000	\$ 1,900,000	\$ 255,000	\$ 285,500
Low Price	\$ 22,500	\$ 42,000	\$ 37,500	\$ 22,000	\$ 90,000	\$ 48,200	\$ 120,000	\$ 55,000	\$ 45,000	\$ 45,000	\$ 58,000	\$ 51,000	\$ 38,800	\$ 12,500	\$ 43,500	\$ 35,000
Percent Change from Previous Year																
	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	55%	17%	38%	-26%	-7%	-19%	-25%	-16%	144%	-9%	57%	-12%	0%	94%	-13%	
Median Price	114%	45%	24%	-49%	15%	-49%	-31%	-16%	192%	4%	117%	-22%	7%	36%	-2%	
Total Volume	-36%	35%	31%	35%	-43%	21%	-18%	-34%	48%	-40%	224%	-53%	-61%	1209%	-58%	
Number Sold	-59%	16%	-5%	82%	-39%	50%	9%	-21%	-39%	-34%	106%	-47%	-60%	575%	-52%	
Avg. Days on Market	-6%	-32%	-1%	-3%	-21%	25%	33%	-22%	63%	47%	-41%	-15%	-1%	25%	-28%	
High Price	-10%	-5%	29%	27%	-7%	29%	-50%	-19%	270%	-59%	42%	-5%	-58%	645%	-11%	
Low Price	-46%	12%	70%	-76%	87%	-60%	118%	22%	0%	-22%	14%	31%	210%	-71%	24%	
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.																
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.																
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4th Quarter Trends

COLOR CODE

DURANGO
BAYFIELD
IGNACIO
VALLECITO
LaPlata Co.
Dgo Mtn Area

1/8 Share Fractional - Durango Mountain Area									
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	
Average Price	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 229,567	
Median Price	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 346,500	\$ 279,900	
Total Volume	\$ 125,000	\$ 91,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 5,509,620	
Number Sold	1	1	1	1	1	0	1	24	
Avg. Days on Market	32	49	101	1643	50	0	519	192	
High Price	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 299,900	
Low Price	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 119,900	
Percent Change from Previous Year									
	2015	2014	2013	2012	2011	2010	2009	2008	
Average Price	102%	-24%	8%	-16%	#DIV/0!	-100%	22%	#DIV/0!	
Median Price	102%	-24%	8%	-16%	#DIV/0!	-100%	24%	#DIV/0!	
Total Volume	36%	12%	8%	-16%	#DIV/0!	-100%	-95%	#DIV/0!	
Number Sold	0%	0%	0%	0%	#DIV/0!	-100%	-96%	#DIV/0!	
Avg. Days on Market	-35%	-51%	-94%	3186%	#DIV/0!	-100%	170%	#DIV/0!	
High Price	102%	-24%	8%	-16%	#DIV/0!	-100%	-7%	#DIV/0!	
Low Price	102%	-24%	8%	-16%	#DIV/0!	-100%	133%	#DIV/0!	
1/4 Share Fractional - Resort									
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Number Sold	0	0	0	0	0	0	0	0	
Avg. Days on Market	0	0	0	0	0	0	0	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Percent Change from Previous Year									
	2015	2014	2013	2012	2011	2010	2009	2008	
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	

**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect nr

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4th Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO LaPlata Co.

Farm/Ranch (La Plata County Combined)														
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4				
Average Price	\$ 710,000	\$ 665,500	\$ 1,390,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500				
Median Price	\$ 515,000	\$ 665,500	\$ 1,150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500				
Total Volume	\$ 2,130,000	\$ 1,331,000	\$ 4,170,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,275,000	\$ 3,625,000				
Number Sold	3	2	3	0	0	0	0	0	2	2				
Avg. Days on Market	270	116	324	0	0	0	0	0	283	163				
High Price	\$ 1,200,000	\$ 730,000	\$ 2,675,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 875,000	\$ 1,975,000				
Low Price	\$ 415,000	\$ 601,000	\$ 345,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ 1,650,000				
Farm/Ranch (La Plata County Combined)														
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007					
Average Price	7%	-52%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-65%					
Median Price	-23%	-42%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-65%					
Total Volume	60%	-68%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-65%					
Number Sold	50%	-33%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	0%					
Avg. Days on Market	133%	-64%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	74%					
High Price	64%	-73%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-56%					
Low Price	-31%	74%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-76%					
Land (InTown) Durango														
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	
Average Price	\$ 204,275	\$ 200,395	\$ 199,791	\$ 131,555	\$ 205,700	\$ 224,875	\$ 147,500	\$ 321,215	\$ -	\$ 270,000	\$ 152,000	\$ 207,107	\$ 127,154	
Median Price	\$ 108,000	\$ 154,937	\$ 171,250	\$ 139,000	\$ 205,700	\$ 250,000	\$ 147,500	\$ 321,215	\$ -	\$ 300,000	\$ 152,000	\$ 159,250	\$ 110,000	
Total Volume	\$ 1,021,375	\$ 1,202,375	\$ 1,198,750	\$ 1,184,000	\$ 411,400	\$ 1,799,000	\$ 295,000	\$ 642,430	\$ -	\$ 810,000	\$ 304,000	\$ 2,485,282	\$ 1,398,689	
Number Sold	5	6	6	9	2	8	2	2	0	3	2	12	11	
Avg. Days on Market	185	180	284	50	137	960	598	284	0	293	83	170	285	
High Price	\$ 272,500	\$ 460,000	\$ 299,000	\$ 187,000	\$ 244,900	\$ 325,000	\$ 195,000	\$ 415,000	\$ -	\$ 300,000	\$ 179,000	\$ 550,000	\$ 226,000	
Low Price	\$ 149,000	\$ 112,500	\$ 129,875	\$ 76,000	\$ 166,500	\$ 109,000	\$ 100,000	\$ 227,430	\$ -	\$ 210,000	\$ 125,000	\$ 105,000	\$ 88,900	
Percent Change from Previous Year														
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	2%	0%	52%	-36%	-9%	52%	-54%	#DIV/0!	-100%	78%	-27%	63%		
Median Price	-30%	-10%	23%	-32%	-18%	69%	-54%	#DIV/0!	-100%	97%	-5%	45%		
Total Volume	-15%	0%	1%	188%	-77%	510%	-54%	#DIV/0!	-100%	166%	-88%	78%		
Number Sold	-17%	0%	-33%	350%	-75%	300%	0%	#DIV/0!	-100%	50%	-83%	9%		
Avg. Days on Market	3%	-37%	468%	-64%	-86%	61%	111%	#DIV/0!	-100%	253%	-51%	-40%		
High Price	-41%	54%	60%	-24%	-25%	67%	-53%	#DIV/0!	-100%	68%	-67%	143%		
Low Price	32%	-13%	71%	-54%	53%	9%	-56%	#DIV/0!	-100%	68%	19%	18%		

4th Quarter Trends

Land (In Town) Bayfield														
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	
Average Price	\$ 28,900	\$ 123,500	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 51,296	\$ 61,457	\$ 63,754	\$ 65,753	\$ 60,000	
Median Price	\$ 28,900	\$ 123,500	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 65,900	\$ 62,100	\$ 67,000	\$ 60,000	
Total Volume	\$ 28,900	\$ 247,000	\$ -	\$ -	\$ 42,500	\$ 102,000	\$ 70,000	\$ 113,400	\$ 820,750	\$ 430,200	\$ 701,300	\$ 986,300	\$ 60,000	
Number Sold	1	2	0	0	1	2	1	2	16	7	11	15	1	
Avg. Days on Market	211	402	0	0	306	296	927	526	516	384	78	254	108	
High Price	\$ 28,900	\$ 225,000	\$ -	\$ -	\$ 42,500	\$ 60,000	\$ 70,000	\$ 56,700	\$ 56,750	\$ 71,900	\$ 72,100	\$ 95,000	\$ 60,000	
Low Price	\$ 28,900	\$ 22,000	\$ -	\$ -	\$ 42,500	\$ 42,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 49,900	\$ 57,000	\$ 47,000	\$ 60,000	
Percent Change from Previous Year														
	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	-77%	#DIV/0!	#DIV/0!	-100%	-17%	-27%	23%	11%	-17%	-4%	-3%	10%		
Median Price	-77%	#DIV/0!	#DIV/0!	-100%	-17%	-27%	23%	14%	-24%	6%	-7%	12%		
Total Volume	-88%	#DIV/0!	#DIV/0!	-100%	-58%	46%	-38%	-86%	91%	-39%	-29%	1544%		
Number Sold	-50%	#DIV/0!	#DIV/0!	-100%	-50%	100%	-50%	-88%	129%	-36%	-27%	1400%		
Avg. Days on Market	-48%	#DIV/0!	#DIV/0!	-100%	3%	-68%	76%	2%	34%	392%	-69%	135%		
High Price	-87%	#DIV/0!	#DIV/0!	-100%	-29%	-14%	23%	0%	-21%	0%	-24%	58%		
Low Price	31%	#DIV/0!	#DIV/0!	-100%	1%	-40%	23%	14%	0%	-12%	21%	-22%		
Land (In Town) Ignacio														
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Number Sold	0	0	0	0	0	0	0	1	0	0	0	0	0	
Avg. Days on Market	0	0	0	0	0	0	0	52	0	0	0	0	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Percent Change from Previous Year														
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						

4th Quarter Trends

Land (La Plata County Combined) Lots Under 1 Acre																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 138,840	\$ 135,205	\$ 183,500	\$ 141,487	\$ 93,500	\$ 90,000	\$ 71,133	\$ 108,483	\$ 148,757	\$ 134,875	\$ 141,625	\$ 95,779	\$ 140,611	\$ 47,200	\$ 48,680	\$ 112,921
Median Price	\$ 155,000	\$ 147,050	\$ 129,000	\$ 116,250	\$ 104,250	\$ 90,000	\$ 75,000	\$ 125,000	\$ 132,300	\$ 140,000	\$ 130,500	\$ 73,950	\$ 125,100	\$ 38,000	\$ 40,000	\$ 62,500
Total Volume	\$ 1,388,400	\$ 2,704,100	\$ 1,284,500	\$ 1,131,900	\$ 561,000	\$ 18,000	\$ 213,400	\$ 325,450	\$ 1,041,300	\$ 1,079,000	\$ 1,133,000	\$ 1,340,900	\$ 2,249,781	\$ 708,000	\$ 1,119,650	\$ 3,161,775
Number Sold	10	20	7	8	6	2	3	3	7	8	8	14	16	15	23	28
Avg. Days on Market	170	167	172	184	257	73	248	68	185	254	61	137	237	167	302	289
High Price	\$ 215,000	\$ 190,000	\$ 355,000	\$ 300,000	\$ 162,500	\$ 95,000	\$ 99,900	\$ 175,000	\$ 315,000	\$ 219,000	\$ 217,000	\$ 260,000	\$ 279,000	\$ 120,500	\$ 168,000	\$ 475,000
Low Price	\$ 28,900	\$ 8,000	\$ 105,500	\$ 96,000	\$ 15,000	\$ 85,000	\$ 38,500	\$ 25,450	\$ 4,000	\$ 38,000	\$ 84,500	\$ 20,000	\$ 6,081	\$ 9,000	\$ 10,000	\$ 10,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	3%	-26%	30%	51%	4%	27%	-34%	-27%	10%	-5%	48%	-32%	198%	-3%	-57%	
Median Price	5%	14%	11%	12%	16%	20%	-40%	-6%	-6%	7%	76%	-41%	229%	-5%	-36%	
Total Volume	-49%	111%	13%	102%	3017%	-92%	-34%	-69%	-3%	-5%	-16%	-40%	218%	-37%	-65%	
Number Sold	-50%	186%	-13%	33%	200%	-33%	0%	-57%	-13%	0%	-43%	-13%	7%	-35%	-18%	
Avg. Days on Market	2%	-3%	-7%	-28%	252%	-71%	265%	-27%	-27%	316%	-55%	-42%	42%	-45%	17%	
High Price	13%	-46%	18%	85%	71%	-5%	-43%	-44%	44%	1%	-17%	-7%	132%	-28%	-65%	
Low Price	261%	-92%	10%	540%	-82%	121%	51%	536%	-89%	-55%	323%	229%	-32%	-10%	0%	
Land (La Plata County Combined) 1 - 9.99 Acres																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 186,231	\$ 151,294	\$ 178,370	\$ 91,833	\$ 111,166	\$ 181,013	\$ 147,222	\$ 272,300	\$ 174,472	\$ 181,940	\$ 121,428	\$ 96,424	\$ 69,757	\$ 77,337	\$ 53,440	\$ 84,543
Median Price	\$ 175,000	\$ 95,000	\$ 111,625	\$ 99,999	\$ 106,000	\$ 166,375	\$ 120,000	\$ 170,000	\$ 152,000	\$ 170,000	\$ 116,500	\$ 67,000	\$ 32,000	\$ 53,250	\$ 45,000	\$ 44,000
Total Volume	\$ 3,538,400	\$ 2,572,000	\$ 2,853,924	\$ 826,499	\$ 333,500	\$ 905,068	\$ 1,325,000	\$ 1,361,500	\$ 3,140,500	\$ 4,912,400	\$ 1,700,000	\$ 3,953,393	\$ 2,860,050	\$ 3,866,850	\$ 2,244,500	\$ 5,410,725
Number Sold	19	17	16	9	3	5	9	5	18	27	14	41	41	50	42	64
Avg. Days on Market	413	224	230	309	218	429	448	194	236	198	90	249	197	224	267	319
High Price	\$ 850,000	\$ 440,000	\$ 800,000	\$ 175,000	\$ 215,000	\$ 330,000	\$ 360,000	\$ 475,000	\$ 418,750	\$ 475,000	\$ 250,000	\$ 290,000	\$ 354,000	\$ 430,000	\$ 200,000	\$ 400,000
Low Price	\$ 38,000	\$ 20,750	\$ 21,500	\$ 19,500	\$ 12,500	\$ 39,000	\$ 43,500	\$ 122,500	\$ 42,500	\$ 44,900	\$ 58,500	\$ 25,000	\$ 5,500	\$ 5,000	\$ 6,500	\$ 4,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	23%	-15%	94%	-17%	-39%	23%	-46%	56%	-4%	50%	26%	38%	-10%	45%	-37%	
Median Price	84%	-15%	12%	-6%	-36%	39%	-29%	12%	-11%	46%	74%	109%	-40%	18%	2%	
Total Volume	38%	-10%	245%	148%	-63%	-32%	-3%	-57%	-36%	189%	-57%	38%	-26%	72%	-59%	
Number Sold	12%	6%	78%	200%	-40%	-44%	80%	-72%	-33%	93%	-66%	0%	-18%	19%	-34%	
Avg. Days on Market	84%	-3%	-26%	42%	-49%	-4%	131%	-18%	19%	120%	-64%	26%	-12%	-16%	-16%	
High Price	93%	-45%	357%	-19%	-35%	-8%	-24%	13%	-12%	90%	-14%	-18%	-18%	115%	-50%	
Low Price	83%	-3%	10%	56%	-68%	-10%	-64%	188%	-5%	-23%	134%	355%	10%	-23%	63%	

4th Quarter Trends

Land (La Plata County Combined) 10 to 34.99 Acres																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 205,000	\$ 493,500	\$ 482,500	\$ 324,269	\$ -	\$ 21,000	\$ 457,000	\$ 322,000	\$ 1,386,666	\$ 260,000	\$ 273,333	\$ 222,875	\$ 169,167	\$ 143,673	\$ 119,975	\$ 162,935
Median Price	\$ 180,000	\$ 447,500	\$ 482,500	\$ 383,904	\$ -	\$ 21,000	\$ 450,000	\$ 322,000	\$ 650,000	\$ 260,000	\$ 240,000	\$ 245,500	\$ 166,000	\$ 130,000	\$ 109,950	\$ 122,300
Total Volume	\$ 1,435,000	\$ 2,961,000	\$ 965,000	\$ 972,808	\$ -	\$ 21,000	\$ 2,285,000	\$ 644,000	\$ 4,160,000	\$ 520,000	\$ 820,000	\$ 1,783,000	\$ 1,015,000	\$ 1,580,400	\$ 959,800	\$ 1,303,481
Number Sold	7	6	2	3	0	1	5	2	3	2	3	8	6	11	8	8
Avg. Days on Market	206	268	696	644	0	76	245	618	564	221	419	407	544	308	221	389
High Price	\$ 385,000	\$ 970,000	\$ 725,000	\$ 383,904	\$ -	\$ 21,000	\$ 700,000	\$ 394,000	\$ 2,895,000	\$ 270,000	\$ 450,000	\$ 387,500	\$ 220,000	\$ 322,500	\$ 262,500	\$ 310,000
Low Price	\$ 30,000	\$ 44,000	\$ 240,000	\$ 205,900	\$ -	\$ 21,000	\$ 97,000	\$ 250,000	\$ 615,000	\$ 250,000	\$ 130,000	\$ 18,500	\$ 120,000	\$ 10,000	\$ 7,500	\$ 45,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-58%	2%	49%	#DIV/0!	-100%	-95%	42%	-77%	433%	-5%	23%	32%	18%	20%	-26%	
Median Price	-60%	-7%	26%	#DIV/0!	-100%	-95%	40%	-50%	150%	8%	-2%	48%	28%	18%	-10%	
Total Volume	-52%	207%	-1%	#DIV/0!	-100%	-99%	255%	-85%	700%	-37%	-54%	76%	-36%	65%	-26%	
Number Sold	17%	200%	-33%	#DIV/0!	-100%	-80%	150%	-33%	50%	-33%	-63%	33%	-45%	38%	0%	
Avg. Days on Market	-23%	-61%	8%	#DIV/0!	-100%	-69%	-60%	10%	155%	-47%	3%	-25%	77%	39%	-40%	
High Price	-60%	34%	89%	#DIV/0!	-100%	-97%	78%	-86%	972%	-40%	16%	76%	-32%	23%	-15%	
Low Price	-32%	-82%	17%	#DIV/0!	-100%	-78%	-61%	-59%	146%	92%	603%	-85%	1100%	33%	-83%	
Land (La Plata County Combined) 35 Acres +																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 278,156	\$ 252,916	\$ 158,428	\$ 162,500	\$ 169,500	\$ 376,666	\$ 219,392	\$ 336,750	\$ 497,734	\$ 251,550	\$ 352,480	\$ 510,479	\$ 240,208	\$ 253,682	\$ 300,214	\$ 533,627
Median Price	\$ 192,500	\$ 256,500	\$ 144,000	\$ 175,000	\$ 150,000	\$ 425,000	\$ 179,000	\$ 296,000	\$ 288,000	\$ 107,750	\$ 259,000	\$ 302,500	\$ 196,250	\$ 150,000	\$ 220,000	\$ 265,000
Total Volume	\$ 2,225,250	\$ 1,517,500	\$ 2,217,999	\$ 487,500	\$ 678,000	\$ 1,130,000	\$ 1,535,750	\$ 1,347,000	\$ 5,475,074	\$ 2,515,500	\$ 5,287,205	\$ 12,251,500	\$ 2,882,500	\$ 4,312,600	\$ 4,203,000	\$ 8,004,400
Number Sold	8	6	14	3	4	3	7	4	11	10	15	24	12	17	14	15
Avg. Days on Market	243	122	822	210	854	697	297	337	186	269	164	437	154	183	237	354
High Price	\$ 890,000	\$ 539,500	\$ 265,000	\$ 240,000	\$ 293,000	\$ 500,000	\$ 540,000	\$ 500,000	\$ 1,850,000	\$ 925,000	\$ 85,000	\$ 2,000,000	\$ 650,000	\$ 850,000	\$ 1,200,000	\$ 3,600,000
Low Price	\$ 40,000	\$ 60,000	\$ 75,000	\$ 72,500	\$ 85,000	\$ 205,000	\$ 75,000	\$ 255,000	\$ 154,574	\$ 59,000	\$ 76,000	\$ 53,500	\$ 30,000	\$ 12,200	\$ 56,500	\$ 45,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	10%	60%	-3%	-4%	-55%	72%	-35%	-32%	98%	-29%	-31%	113%	-5%	-15%	-44%	
Median Price	-25%	78%	-18%	17%	-65%	137%	-40%	3%	167%	-58%	-14%	54%	31%	-32%	-17%	
Total Volume	47%	-32%	355%	-28%	-40%	-26%	14%	-75%	118%	-52%	-57%	325%	-33%	3%	-47%	
Number Sold	33%	-57%	367%	-25%	33%	-57%	75%	-64%	10%	-33%	-38%	100%	-29%	21%	-7%	
Avg. Days on Market	99%	-85%	291%	-75%	23%	135%	-12%	81%	-31%	64%	-62%	184%	-16%	-23%	-33%	
High Price	65%	104%	10%	-18%	-41%	-7%	8%	-73%	100%	988%	-96%	208%	-24%	-29%	-67%	
Low Price	-33%	-20%	3%	-15%	-59%	173%	-71%	65%	162%	-22%	42%	78%	146%	-78%	26%	

4th Quarter Trends

Land (La Plata County Combined) Multi-Family																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4						
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
Number Sold	0	0	0	0	0	0	0	0	0	0						
Avg. Days on Market	0	0	0	0	0	0	0	0	0	0						
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -						
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							

4th Quarter Trends

Land (La Plata County Combined) Mountain Area																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4					
Average Price	\$ 140,500	\$ 248,916	\$ 52,000	\$ 81,500	\$ 183,388	\$ 133,333	\$ 194,900	\$ 341,200	\$ 552,912	\$ 411,338	\$ 260,800					
Median Price	\$ 108,500	\$ 218,850	\$ 52,000	\$ 90,000	\$ 120,000	\$ 80,000	\$ 194,900	\$ 381,000	\$ 477,500	\$ 360,000	\$ 229,900					
Total Volume	\$ 562,000	\$ 2,987,000	\$ 104,000	\$ 489,000	\$ 1,650,500	\$ 400,000	\$ 194,900	\$ 1,706,000	\$ 5,529,127	\$ 5,347,400	\$ 4,172,800					
Number Sold	4	12	2	6	9	3	1	5	10	13	16					
Avg. Days on Market	113	281	298	466	819	151	1550	293	522	327	176					
High Price	\$ 300,000	\$ 575,000	\$ 66,500	\$ 100,000	\$ 514,000	\$ 260,000	\$ 194,900	\$ 500,000	\$ 895,127	\$ 1,100,000	\$ 850,000					
Low Price	\$ 45,000	\$ 50,000	\$ 37,500	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 305,000	\$ 100,000	\$ 132,000					
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	-44%	379%	-36%	-56%	38%	-32%	-43%	-38%	34%	58%						
Median Price	-50%	321%	-42%	-25%	50%	-59%	-49%	-20%	33%	57%						
Total Volume	-81%	2772%	-79%	-70%	313%	105%	-89%	-69%	3%	28%						
Number Sold	-67%	500%	-67%	-33%	200%	200%	-80%	-50%	-23%	-19%						
Avg. Days on Market	-60%	-6%	-36%	-43%	442%	-90%	429%	-44%	60%	86%						
High Price	-48%	765%	-34%	-81%	98%	33%	-61%	-44%	-19%	29%						
Low Price	-10%	33%	7%	-30%	-17%	-69%	62%	-61%	205%	-24%						
Business & Income (La Plata County Combined) Business Opportunities																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ -	\$ 282,500	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 456,000	\$ -	\$ 211,250	\$ 273,041	\$ 445,000	\$ -	\$ 106,667	\$ 30,667	\$ -	\$ 500,000	\$ 204,333
Median Price	\$ -	\$ 282,500	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 80,000	\$ -	\$ 211,250	\$ 273,041	\$ 75,000	\$ -	\$ 95,000	\$ 37,000	\$ -	\$ 500,000	\$ 289,000
Total Volume	\$ -	\$ 565,000	\$ 550,000	\$ 1,300,000	\$ 46,000	\$ 2,280,000	\$ -	\$ 422,500	\$ 273,041	\$ 1,335,000	\$ -	\$ 320,000	\$ 92,000	\$ -	\$ 500,000	\$ 613,000
Number Sold	0	2	1	1	2	5	0	2	1	3	0	3	3	0	1	3
Avg. Days on Market	0	144	5	145	388	445	0	597	88	194	0	124	172	0	64	329
High Price	\$ -	\$ 485,000	\$ 550,000	\$ 1,300,000	\$ 38,000	\$ 1,250,000	\$ -	\$ 272,500	\$ 273,041	\$ 1,200,000	\$ -	\$ 170,000	\$ 45,000	\$ -	\$ 500,000	\$ 297,000
Low Price	\$ -	\$ 80,000	\$ 550,000	\$ 1,300,000	\$ 8,000	\$ 50,000	\$ -	\$ 150,000	\$ 273,041	\$ 60,000	\$ -	\$ 55,000	\$ 10,000	\$ -	\$ 500,000	\$ 27,000
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-100%	-49%	-58%	5552%	-95%	#DIV/0!	-100%	-23%	-39%			248%				
Median Price	-100%	-49%	-58%	5552%	-71%	#DIV/0!	-100%	-23%	264%			157%				
Total Volume	-100%	3%	-58%	2726%	-98%	#DIV/0!	-100%	55%	-80%			248%				
Number Sold	-100%	100%	0%	-50%	-60%	#DIV/0!	-100%	100%	-67%			0%				
Avg. Days on Market	-100%	2780%	-97%	-63%	-13%	#DIV/0!	-100%	578%	-55%			-28%				
High Price	-100%	-12%	-58%	3321%	-97%	#DIV/0!	-100%	0%	-77%			278%				
Low Price	-100%	-85%	-58%	16150%	-84%	#DIV/0!	-100%	-45%	355%			450%				

4th Quarter Trends

Business & Income (La Plata County Combined) Commercial Land																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 449,976	\$ 392,000	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 1,165,056	\$ 189,750	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 811,583	\$ 118,750
Median Price	\$ 409,929	\$ 392,000	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 800,000	\$ 189,750	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 411,250	\$ 118,750
Total Volume	\$ 2,699,858	\$ 392,000	\$ 825,000	\$ 400,000	\$ 680,000	\$ -	\$ 225,200	\$ 460,000	\$ 3,495,170	\$ 379,500	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 4,869,500	\$ 237,500
Number Sold	6	1	2	1	2	0	1	1	3	2	0	1	1	1	6	2
Avg. Days on Market	446	N/A	63	466	72	0	28	453	231	489	0	226	68	28	304	91
High Price	\$ 690,000	\$ 392,000	\$ 675,000	\$ 400,000	\$ 595,000	\$ -	\$ 225,200	\$ 460,000	\$ 2,345,170	\$ 292,000	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 3,000,000	\$ 170,000
Low Price	\$ 310,000	\$ 392,000	\$ 150,000	\$ 400,000	\$ 85,000	\$ -	\$ 225,200	\$ 460,000	\$ 350,000	\$ 87,500	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 42,000	\$ 67,500
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	15%	-5%	3%	18%	#DIV/0!	-100%	-51%	-61%	514%		-100%	20%	-38%	-50%	583%	
Median Price	5%	-5%	3%	18%	#DIV/0!	-100%	-51%	-43%	322%		-100%	20%	-38%	-2%	246%	
Total Volume	589%	-52%	106%	-41%	#DIV/0!	-100%	-51%	-87%	821%		-100%	20%	-38%	-92%	1950%	
Number Sold	500%	-50%	100%	-50%	#DIV/0!	-100%	0%	-67%	50%		-100%	0%	0%	-83%	200%	
Avg. Days on Market	#VALUE!	#VALUE!	-86%	547%	#DIV/0!	-100%	-94%	-86%	-53%		-100%	232%	143%	-91%	234%	
High Price	76%	-42%	69%	-33%	#DIV/0!	-100%	-51%	-80%	703%		-100%	20%	-38%	-87%	1665%	
Low Price	-21%	161%	-63%	371%	#DIV/0!	-100%	-51%	31%	300%		-100%	20%	-38%	864%	-38%	
Business & Income (La Plata County Combined) Mobile/Modular - No Land																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 31,566	\$ 34,250	\$ 35,000	\$ 27,166	\$ 27,166	\$ -	\$ 15,333	\$ 35,000	\$ 28,000	\$ 47,000	\$ 16,000	\$ -	\$ -	\$ 25,989	\$ 13,250	\$ 14,750
Median Price	\$ 33,450	\$ 34,250	\$ 35,000	\$ 24,000	\$ 24,000	\$ -	\$ 17,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 16,000	\$ -	\$ -	\$ 21,750	\$ 13,250	\$ 14,750
Total Volume	\$ 94,700	\$ 68,500	\$ 35,000	\$ 81,500	\$ 81,500	\$ -	\$ 46,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 32,000	\$ -	\$ -	\$ 103,954	\$ 26,500	\$ 29,500
Number Sold	3	2	1	3	3	0	3	1	1	1	2	0	0	4	2	2
Avg. Days on Market	77	66	104	98	98	0	531	459	125	126	109	0	0	140	188	112
High Price	\$ 42,000	\$ 46,000	\$ 35,000	\$ 41,500	\$ 41,500	\$ -	\$ 24,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 24,000	\$ -	\$ -	\$ 40,454	\$ 14,500	\$ 20,000
Low Price	\$ 19,250	\$ 22,500	\$ 35,000	\$ 16,000	\$ 16,000	\$ -	\$ 5,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 8,000	\$ -	\$ -	\$ 20,000	\$ 12,000	\$ 9,500
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-8%	-2%	29%	0%	#DIV/0!	-100%	-56%	25%	-40%	194%			-100%	96%	-10%	
Median Price	-2%	-2%	46%	0%	#DIV/0!	-100%	-51%	25%	-40%	194%			-100%	64%	-10%	
Total Volume	38%	96%	-57%	0%	#DIV/0!	-100%	31%	25%	-40%	47%			-100%	292%	-10%	
Number Sold	50%	100%	-67%	0%	#DIV/0!	-100%	200%	0%	0%	-50%			-100%	100%	0%	
Avg. Days on Market	17%	-37%	6%	0%	#DIV/0!	-100%	16%	267%	-1%	16%			-100%	-26%	68%	
High Price	-9%	31%	-16%	0%	#DIV/0!	-100%	-31%	25%	-40%	96%			-100%	179%	-28%	
Low Price	-14%	-36%	119%	0%	#DIV/0!	-100%	-86%	25%	-40%	488%			-100%	67%	28%	

4th Quarter Trends

Business & Income (La Plata County Combined) Multi-Family																
	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 490,568	\$ -	\$ 427,500	\$ 733,030	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 382,750	\$ 419,500	\$ 1,800,000	\$ 325,000	\$ 228,333	\$ 278,667	\$ -
Median Price	\$ 428,250	\$ -	\$ 427,500	\$ 677,561	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 365,500	\$ 419,500	\$ 1,800,000	\$ 325,000	\$ 174,500	\$ 295,000	\$ -
Total Volume	\$ 1,962,275	\$ -	\$ 855,000	\$ 2,932,123	\$ 450,000	\$ 1,375,000	\$ 413,000	\$ -	\$ 863,900	\$ 1,531,000	\$ 839,000	\$ 1,800,000	\$ 325,000	\$ 685,000	\$ 830,000	\$ -
Number Sold	4	0	2	4	1	2	1	0	2	4	2	1	1	3	3	0
Avg. Days on Market	80	0	74	90	89	143	203	0	145	90	63	89	46	110	207	0
High Price	\$ 739,900	\$ -	\$ 535,000	\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ -	\$ 455,400	\$ 515,000	\$ 470,000	\$ 1,800,000	\$ 325,000	\$ 415,000	\$ 365,000	\$ -
Low Price	\$ 365,875	\$ -	\$ 320,000	\$ 327,000	\$ 450,000	\$ 600,000	\$ 413,000	\$ -	\$ 408,500	\$ 285,000	\$ 369,000	\$ 1,800,000	\$ 325,000	\$ 95,000	\$ 170,000	\$ -
Percent Change from Previous Year																
	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	-100%	-42%	63%	-35%	66%	#DIV/0!	-100%	13%	-9%	-77%	454%	42%	-17%		
Median Price	#DIV/0!	-100%	-37%	51%	-35%	66%	#DIV/0!	-100%	18%	-13%	-77%	454%	86%	-41%		
Total Volume	#DIV/0!	-100%	-71%	552%	-67%	233%	#DIV/0!	-100%	-44%	82%	-53%	454%	-53%	-17%		
Number Sold	#DIV/0!	-100%	-50%	300%	-50%	100%	#DIV/0!	-100%	-50%	100%	100%	0%	-67%	0%		
Avg. Days on Market	#DIV/0!	-100%	-18%	1%	-38%	-30%	#DIV/0!	-100%	61%	43%	-29%	93%	-58%	-47%		
High Price	#DIV/0!	-100%	-57%	178%	-42%	88%	#DIV/0!	-100%	-12%	10%	-74%	454%	-22%	14%		
Low Price	#DIV/0!	-100%	-2%	-27%	-25%	45%	#DIV/0!	-100%	43%	-23%	-80%	454%	242%	-44%		
*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.																
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.																
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.																