

DURANGO AREA ASSOCIATION OF REALTORS®

2013 MLS Data Annual Statistical Release

The Durango Area Association of REALTORS® would like to announce the release of their 2013 4th quarter and 2013 yearly MLS statistical data.

The information below provides a summary of Residential & Land Sales in Durango and Bayfield, as well as Resort Condominiums Sales.

2013 Market Highlights Include:

- Most La Plata County homes sales since 2005 / 1036 homes sold / 24.2% Increase over 2012.
- First La Plata County median price increase on an annual basis since 2006 / 3.5% increase over 2012.
- Bayfield In-Town & Rural homes sold increased 19.5% and median price grew 26.2% over 2012.
- Durango In-Town homes sold increased 15.5% with a median price increase of 7.6% over 2012.
- 26 Homes over \$1 Million in La Plata County sold in 2013 compared to 13 in 2012, the most since 2006.
- 85% of all residential sales in La Plata County were under \$500,000.
- Durango Condominium & Townhome sales increased by 23.2% but the median price was fairly flat as first time homebuyers and investors purchased.
- Durango Mountain Condominium and Townhome sales were up 17.8%, but median price dropped as the lower priced condominiums were snapped up.
- La Plata County land sales were up slightly, 2.7%, and median price was up 6.1%.

LaPlata County Homes	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$310,000	\$301,849	\$299,450	\$310,000	\$10,550	03.52%
Units Sold	630	718	834	1036	202	24.22%

Durango In-Town Homes	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$342,000	\$359,000	\$344,000	\$370,000	\$26,000	07.56%
Units Sold	111	143	161	186	25	15.53%

Durango Rural Homes	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$375,500	\$365,000	\$357,121	\$376,000	\$18,879	05.29%
Units Sold	182	203	276	341	65	23.55%

Durango Condos/Twnhms	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$267,500	\$246,750	\$245,000	\$247,000	\$2,000	00.82%
Units Sold	153	130	155	191	36	23.23%

Bayfield In-Town Homes	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$239,000	\$223,500	\$210,100	\$262,000	\$51,900	24.70%
Units Sold	34	33	45	52	7	15.56%

Bayfield Rural Homes	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$235,000	\$230,000	\$198,320	\$265,000	\$66,680	33.62%
Units Sold	51	83	87	107	20	22.99%

Dgo. Mtn. Homes	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$566,250	\$625,250	\$644,000	\$606,500	-\$37,500	-05.82%
Units Sold	12	29	12	24	12	100.00%

Dgo. Mtn. Condos/Twnhms	2010	2011	2012	2013	'12 - '13 Change	% Change
Median	\$269,500	\$204,500	\$150,000	\$126,000	-\$24,000	-16.00%
Units Sold	56	60	73	86	13	17.81%

Land LaPlata Residential	2010	2011	2012	2013	'11 - '12 Change	% Change
Median	\$115,000	\$120,000	\$117,500	\$129,437	\$11,937	10.16%
Units Sold	92	124	172	168	-4	-02.33%

For a more in depth analysis or further information on La Plata County area MLS Statistics please contact your local REALTOR®
DISCLAIMER: Information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS®, Inc. & is based on MLS statistics only.

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DURANGO AREA ASSOCIATION OF REALTORS®





ANNUAL STATISTICS

Annual 2013

DATES: 01/01/2013 - 12/31/2013

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES									(La Plata County Only) **
1	Durango	\$410,567	\$370,000	\$76,365,550	186	126	\$1,275,000	\$219,900	Below \$100,000
2	Bayfield	\$249,402	\$262,000	\$12,968,919	52	99	\$382,500	\$60,000	60
3	Ignacio	\$108,250	\$108,250	\$216,500	2	221	\$178,000	\$38,500	
COUNTRY HOMES									
4	La Plata County Combined**	\$400,148	\$322,500	\$196,872,893	492	170	\$15,000,000	\$47,900	\$100,000 - \$149,999
5	Durango	\$418,106	\$376,000	\$142,574,352	341	163	\$3,500,000	\$47,900	69
6	Bayfield	\$276,024	\$265,000	\$29,534,624	107	169	\$1,375,000	\$63,000	
7	Ignacio	\$244,649	\$203,300	\$4,648,331	19	203	\$515,000	\$73,200	
8	Vallecito	\$804,623	\$185,000	\$20,115,586	25	252	\$15,000,000	\$56,736	\$150,000 - \$239,999
9	Durango Mountain Area	\$788,625	\$606,500	\$18,927,000	24	201	\$3,280,000	\$232,000	177
CONDO/TOWNHOMES									
10	Durango	\$268,410	\$247,000	\$51,266,477	191	199	\$1,275,000	\$83,000	
11	Bayfield	\$169,555	\$175,860	\$678,220	4	159	\$181,500	\$145,000	\$240,000 - \$499,999
12	Durango Mountain Area	\$252,694	\$126,000	\$21,731,700	86	291	\$1,534,000	\$19,900	575
FARM/RANCH									
13	La Plata County Combined**	\$1,389,000	\$1,275,000	\$6,945,000	5	364	\$2,675,000	\$345,000	
LAND (In Town)									\$500,000 - \$999,999
14	Durango	\$165,426	\$134,500	\$5,293,650	32	270	\$330,000	\$85,000	129
15	Bayfield	\$72,428	\$53,500	\$507,000	7	490	\$150,000	\$33,000	
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Rural)**									1,000,000 +
17	Lots under 1 Acre	\$131,934	\$123,200	\$5,013,500	38	179	\$395,000	\$16,000	26
18	1 to 9.9 Acres	\$163,610	\$125,000	\$7,853,284	48	273	\$800,000	\$3,500	
19	10 to 34.99 Acres	\$242,187	\$186,250	\$1,937,500	8	509	\$725,000	\$70,000	TOTAL
20	35 Acres or More	\$148,615	\$140,000	\$4,309,857	29	638	\$312,500	\$20,000	1036
21	Farm & Ranch	\$352,339	\$287,500	\$2,114,036	6	276	\$628,000	\$172,500	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$209,218	\$135,000	\$2,301,400	11	213	\$1,200,000	\$26,900	
BUSINESS & INCOME									
24	Business Opportunities	\$171,650	\$93,200	\$1,029,900	6	234	\$550,000	\$20,000	
25	Commercial Land	\$431,500	\$252,500	\$2,589,000	6	568	\$1,125,000	\$134,000	
26	Mobile/Modular - No Land	\$23,642	\$20,500	\$165,500	7	124	\$35,000	\$16,000	
27	Multi-Family	\$336,083	\$355,000	\$4,033,000	12	77	\$535,000	\$80,000	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$148,300	\$140,000	\$1,186,400	8	277	\$219,000	\$79,900	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

La Plata County Combined statistics includes: Rural (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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STATISTICS

Quarter: 1st

DATES: 1-1-13 to 3-31-13

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES									
(La Plata County Only) **									
1	Durango	\$387,866	\$330,000	\$12,799,605	33	136	\$1,275,000	\$219,900	Below \$100,000
2	Bayfield	\$276,900	\$266,500	\$1,384,500	5	130	\$346,000	\$195,000	17
3	Ignacio	\$108,250	\$108,250	\$216,500	2	221	\$178,000	\$38,500	
COUNTRY HOMES									
4	La Plata County Combined**	\$365,839	\$321,500	\$35,852,276	98	215	\$1,250,000	\$56,736	\$100,000 - \$149,999
5	Durango	\$426,419	\$347,450	\$28,996,510	68	199	\$1,250,000	\$93,000	18
6	Bayfield	\$251,791	\$225,000	\$5,791,200	23	215	\$519,000	\$63,000	
7	Ignacio	\$135,430	\$135,430	\$135,430	1	100	\$135,430	\$135,430	
8	Vallecito	\$154,856	\$97,250	\$929,136	6	426	\$490,000	\$56,736	\$150,000 - \$239,999
9	Durango Mountain Area	\$735,000	\$735,000	\$735,000	1	406	\$735,000	\$735,000	27
CONDO/TOWNHOMES									
10	Durango	\$264,791	\$235,000	\$8,208,534	31	276	\$664,209	\$104,500	
11	Bayfield	\$0	\$0	\$0	0	0	\$0	\$0	\$240,000 - \$499,999
12	Durango Mountain Area	\$168,340	\$97,500	\$3,366,800	20	365	\$560,000	\$19,900	99
FARM/RANCH									
13	La Plata County Combined**	\$1,275,000	\$1,275,000	\$1,275,000	1	367	\$1,275,000	\$1,275,000	
LAND (In Town)									
14	Durango	\$116,156	\$124,875	\$464,625	4	56	\$125,000	\$89,875	\$500,000 - \$999,999
15	Bayfield	\$33,000	\$33,000	\$33,000	1	410	\$33,000	\$33,000	23
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**									
17	Lots under 1 Acre	\$126,875	\$123,750	\$507,500	4	39	\$165,000	\$95,000	1,000,000 +
18	1 to 9.9 Acres	\$170,541	\$182,500	\$2,046,500	12	338	\$425,000	\$22,500	5
19	10 to 34.99 Acres	\$238,750	\$238,750	\$477,500	2	91	\$325,000	\$152,500	TOTAL
20	35 Acres or More	\$126,500	\$103,000	\$506,000	4	472	\$250,000	\$50,000	189
21	Farm & Ranch	\$0	\$0	\$0	0	0	\$0	\$0	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$159,375	\$171,875	\$637,500	4	257	\$210,000	\$83,750	
BUSINESS & INCOME (La Plata County Combined)**									
24	Business Opportunities	\$93,200	\$93,200	\$186,400	2	219	\$102,400	\$84,000	
25	Commercial Land	\$134,000	\$134,000	\$134,000	1	1,068	\$134,000	\$134,000	
26	Mobile/Modular - No Land	\$0	\$0	\$0	0	0	\$0	\$0	
27	Multi-Family	\$216,083	\$210,000	\$1,296,500	6	76	\$397,000	\$80,000	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$130,133	\$99,500	\$390,400	3	658	\$211,000	\$79,900	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

NOTE: 1 Condo located in San Juan County CO.

La Plata County Combined statistics includes: Rural (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

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	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES									
(La Plata County Only) **									
1	Durango	\$411,882	\$370,000	\$21,829,750	53	129	\$1,195,000	\$245,000	Below \$100,000
2	Bayfield	\$237,998	\$253,470	\$3,807,969	16	89	\$299,000	\$124,900	16
3	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
COUNTRY HOMES									
4	La Plata County Combined**	\$383,621	\$346,000	\$54,474,226	142	164	\$3,500,000	\$73,200	\$100,000 - \$149,999
5	Durango	\$429,723	\$387,500	\$43,831,826	102	152	\$3,500,000	\$75,000	13
6	Bayfield	\$262,974	\$256,500	\$7,100,300	27	173	\$500,000	\$132,000	
7	Ignacio	\$241,733	\$200,000	\$2,175,600	9	290	\$515,000	\$73,200	
8	Vallecito	\$314,625	\$307,500	\$1,366,500	4	150	\$630,000	\$121,500	\$150,000 - \$239,999
9	Durango Mountain Area	\$53,512	\$615,500	\$4,281,000	8	124	\$700,000	\$232,000	40
CONDO/TOWNHOMES									
10	Durango	\$281,172	\$255,000	\$13,215,100	47	196	\$1,275,000	\$83,000	
11	Bayfield	\$145,000	\$145,000	\$145,000	1	120	\$145,000	\$145,000	\$240,000 - \$499,999
12	Durango Mountain Area	\$157,671	\$55,500	\$2,207,400	14	283	\$570,000	\$29,000	173
FARM/RANCH									
13	La Plata County Combined**	\$1,500,000	\$1,500,000	\$1,500,000	1	482	\$1,500,000	\$1,500,000	
LAND (In Town)									
14	Durango	\$169,867	\$139,000	\$2,208,275	13	328	\$325,000	\$85,000	\$500,000 - \$999,999
15	Bayfield	\$80,500	\$53,500	\$241,500	3	585	\$150,000	\$38,000	36
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**									
17	Lots under 1 Acre	\$142,523	\$142,000	\$1,852,800	13	185	\$210,000	\$32,500	1,000,000 +
18	1 to 9.9 Acres	\$173,230	\$130,000	\$2,252,000	13	303	\$300,000	\$42,500	4
19	10 to 34.99 Acres	\$91,666	\$80,000	\$275,000	3	436	\$125,000	\$70,000	TOTAL
20	35 Acres or More	\$148,416	\$101,500	\$890,500	6	311	\$312,500	\$60,000	282
21	Farm & Ranch	\$270,000	\$270,000	\$270,000	1	785	\$270,000	\$270,000	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$491,666	\$140,000	\$1,475,000	5	140	\$1,200,000	\$135,000	
BUSINESS & INCOME (La Plata County Combined)**									
24	Business Opportunities	\$136,750	\$136,750	\$273,500	2	436	\$214,000	\$59,500	
25	Commercial Land	\$252,500	\$252,500	\$505,000	2	541	\$300,000	\$205,000	
26	Mobile/Modular - No Land	\$19,000	\$19,000	\$19,000	1	230	\$19,000	\$19,000	
27	Multi-Family	\$477,166	\$514,000	\$1,431,500	2	41	\$527,500	\$390,000	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$217,000	\$217,000	\$434,000	2	47	\$219,000	\$215,000	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

La Plata County Combined statistics includes: Rural (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

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	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES									
(La Plata County Only) **									
1	Durango	\$431,600	\$382,500	\$23,306,449	54	116	\$864,000	\$225,000	Below \$100,000
2	Bayfield	\$256,289	\$265,000	\$4,869,500	19	111	\$382,500	\$60,000	18
3	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
COUNTRY HOMES									
4	La Plata County Combined**	\$358,141	\$315,000	\$52,646,842	147	152	\$1,426,210	\$47,900	\$100,000 - \$149,999
5	Durango	\$406,840	\$374,000	\$39,463,517	97	147	\$1,426,210	\$47,900	25
6	Bayfield	\$277,843	\$276,000	\$10,280,224	37	148	\$745,000	\$91,000	
7	Ignacio	\$215,500	\$188,150	\$1,293,301	6	140	\$372,000	\$115,000	
8	Vallecito	\$229,971	\$262,000	\$1,609,800	7	255	\$392,000	\$96,000	\$150,000 - \$239,999
9	Durango Mountain Area	\$600,444	\$575,000	\$5,404,000	9	258	\$950,000	\$400,000	70
CONDO/TOWNHOMES									
10	Durango	\$246,632	\$204,500	\$16,524,403	67	172	\$1,100,000	\$97,500	
11	Bayfield	\$177,740	\$181,000	\$533,220	3	172	\$181,500	\$170,720	\$240,000 - \$499,999
12	Durango Mountain Area	\$325,103	\$150,000	\$10,728,400	33	243	\$1,534,000	\$38,900	170
FARM/RANCH									
13	La Plata County Combined**	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (In Town)									
14	Durango	\$158,000	\$129,000	\$1,422,000	9	270	\$330,000	\$98,000	\$500,000 - \$999,999
15	Bayfield	\$77,500	\$57,500	\$232,500	3	423	\$130,000	\$45,000	43
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**									
17	Lots under 1 Acre	\$97,764	\$90,000	\$1,368,700	14	217	\$395,000	\$16,000	1,000,000 +
18	1 to 9.9 Acres	\$100,122	\$80,000	\$700,860	7	203	\$345,000	\$3,500	8
19	10 to 34.99 Acres	\$220,000	\$220,000	\$220,000	1	1,189	\$220,000	\$220,000	TOTAL
20	35 Acres or More	\$139,071	\$140,000	\$695,358	5	645	\$245,000	\$20,000	334
21	Farm & Ranch	\$538,536	\$538,536	\$538,536	1	141	\$538,536	\$538,536	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$42,450	\$42,450	\$84,900	2	148	\$58,000	\$26,900	
BUSINESS & INCOME (La Plata County Combined)**									
24	Business Opportunities	\$20,000	\$20,000	\$20,000	1	90	\$20,000	\$20,000	
25	Commercial Land	\$1,125,000	\$1,125,000	\$1,125,000	1	1,135	\$1,125,000	\$1,125,000	
26	Mobile/Modular - No Land	\$22,300	\$20,500	\$111,500	5	107	\$34,000	\$16,000	
27	Multi-Family	\$450,000	\$450,000	\$450,000	1	189	\$450,000	\$450,000	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$140,000	\$140,000	\$280,000	2	24	\$175,000	\$105,000	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

NOTE: 2 Condos and 1 Sticbuilt home located in San Juan County CO.

La Plata County Combined statistics includes: Rural (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

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(La Plata County Only) **									
1	Durango	\$400,646	\$364,500	\$18,429,746	46	125	\$950,000	\$252,500	Below \$100,000
2	Bayfield	\$242,245	\$244,750	\$2,906,950	12	83	\$299,950	\$128,000	9
3	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
COUNTRY HOMES									
4	La Plata County Combined**	\$513,329	\$320,000	\$53,899,549	105	162	\$15,000,000	\$58,000	\$100,000 - \$149,999
5	Durango	\$410,433	\$375,000	\$30,785,499	75	166	\$1,950,000	\$72,500	13
6	Bayfield	\$318,145	\$260,500	\$6,362,900	20	150	\$1,375,000	\$138,000	
7	Ignacio	\$272,000	\$272,000	\$544,000	2	124	\$312,000	\$232,000	
8	Vallecito	\$2,026,268	\$212,500	\$16,210,150	8	170	\$15,000,000	\$58,000	\$150,000 - \$239,999
9	Durango Mountain Area	\$1,417,833	\$902,500	\$8,507,000	6	182	\$3,280,000	\$545,000	40
CONDO/TOWNHOMES									
10	Durango	\$289,531	\$263,242	\$13,318,440	46	190	\$650,000	\$88,500	
11	Bayfield	\$0	\$0	\$0	0	0	\$0	\$0	\$240,000 - \$499,999
12	Durango Mountain Area	\$285,742	\$138,500	\$5,429,100	19	304	\$1,285,000	\$37,500	133
FARM/RANCH									
13	La Plata County Combined**	\$1,390,000	\$1,150,000	\$4,170,000	3	324	\$2,675,000	\$345,000	
LAND (In Town)									
14	Durango	\$199,791	\$171,250	\$1,198,750	6	284	\$299,000	\$129,875	\$500,000 - \$999,999
15	Bayfield	\$0	\$0	\$0	0	0	\$0	\$0	27
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**									
17	Lots under 1 Acre	\$183,500	\$129,000	\$1,284,500	7	172	\$355,000	\$105,500	1,000,000 +
18	1 to 9.9 Acres	\$178,370	\$111,625	\$2,853,924	16	230	\$800,000	\$21,500	9
19	10 to 34.99 Acres	\$482,500	\$482,500	\$965,000	2	696	\$725,000	\$240,000	TOTAL
20	35 Acres or More	\$158,428	\$144,000	\$2,217,999	14	822	\$265,000	\$75,000	231
21	Farm & Ranch	\$326,375	\$252,500	\$1,305,500	4	182	\$628,000	\$172,500	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$52,000	\$52,000	\$104,000	2	298	\$66,500	\$37,500	
BUSINESS & INCOME (La Plata County Combined)**									
24	Business Opportunities	\$550,000	\$550,000	\$550,000	1	5	\$550,000	\$550,000	
25	Commercial Land	\$412,500	\$412,500	\$825,000	2	63	\$675,000	\$150,000	
26	Mobile/Modular - No Land	\$35,000	\$35,000	\$35,000	1	104	\$35,000	\$35,000	
27	Multi-Family	\$427,500	\$427,500	\$855,000	2	74	\$535,000	\$320,000	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$82,000	\$82,000	\$82,000	1	101	\$82,000	\$82,000	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

La Plata County Combined statistics includes: Rural (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

NOTE: 4 Condos Sold in San Juan County Colorado

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

Durango In Town Homes

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	\$ 410,567	\$ 390,898	\$ 384,731	\$ 395,029	\$ 416,489	\$ 437,772	\$ 444,968	\$ 474,240	\$ 402,464	\$ 344,017	\$ 307,119	\$ 276,995	\$ 245,533	\$ 241,880	\$ 194,438	\$ 191,110	\$ 177,365	\$ 187,044	\$ 170,540
Median Price	\$ 370,000	\$ 344,000	\$ 359,000	\$ 342,000	\$ 379,000	\$ 394,900	\$ 389,000	\$ 422,982	\$ 357,000	\$ 300,000	\$ 275,503	\$ 252,000	\$ 230,000	\$ 199,250	\$ 170,438	\$ 163,500	\$ 150,000	\$ 160,000	\$ 145,500
Total Volume	\$ 76,365,550	\$ 62,934,584	\$ 55,016,672	\$ 43,848,313	\$ 41,648,924	\$ 55,597,052	\$ 72,529,813	\$ 72,558,624	\$ 88,139,665	\$ 73,963,613	\$ 48,524,853	\$ 57,892,056	\$ 38,794,224	\$ 36,973,687	\$ 33,364,884	n/a	n/a	n/a	n/a
Number Sold	186	161	143	111	100	127	163	153	219	215	158	209	158	155	170	153	149	124	111
Avg. Days on Market	126	148	184	211	186	134	148	156	133	131	110	113	111	121	145	144	152	142	108
High Price	\$ 1,275,000	\$ 1,225,000	\$ 1,000,000	\$ 1,150,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,319,796	\$ 1,775,000	\$ 988,900	\$ 1,133,000	\$ 825,000	\$ 595,000	\$ 795,000	\$ 565,000	\$ 540,000	\$ 460,000	n/a	n/a
Low Price	\$ 219,900	\$ 142,400	\$ 165,000	\$ 100,000	\$ 150,000	\$ 223,000	\$ 220,000	\$ 218,000	\$ 81,000	\$ 93,000	\$ 96,500	\$ 79,000	\$ 111,500	\$ 94,000	\$ 11,500	\$ 90,000	\$ 70,000	n/a	n/a

Percent Change from Previous Year

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	5%	2%	-3%	-5%	-5%	-2%	-6%	18%	17%	12%	11%	13%	2%	24%	2%	8%	-5%	10%	n/a
Median Price	8%	-4%	5%	-10%	-4%	2%	-8%	18%	19%	9%	9%	10%	15%	17%	4%	9%	-6%	10%	n/a
Total Volume	21%	14%	25%	5%	-25%	-23%	0%	-18%	19%	52%	-16%	49%	5%	11%	n/a	n/a	n/a	n/a	n/a
Number Sold	16%	13%	29%	11%	-21%	-22%	7%	-30%	2%	36%	-24%	32%	2%	-9%	11%	3%	20%	12%	n/a
Avg. Days on Market	-15%	-20%	-13%	13%	39%	-9%	-5%	17%	2%	19%	-3%	2%	-8%	-17%	1%	-5%	7%	31%	n/a
High Price	4%	23%	-13%	-9%	32%	-9%	-20%	-26%	79%	-13%	37%	39%	-25%	41%	5%	17%	n/a	n/a	n/a
Low Price	54%	-14%	65%	-33%	-33%	1%	1%	169%	-13%	-4%	22%	-29%	19%	717%	-87%	29%	n/a	n/a	n/a

Bayfield In Town Homes

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	\$ 249,402	\$ 214,609	\$ 216,715	\$ 240,580	\$ 254,141	\$ 308,089	\$ 289,224	\$ 286,589	\$ 254,611	\$ 196,727	\$ 171,759	\$ 138,475	\$ 143,148	\$ 123,937	\$ 113,836	\$ 117,785	\$ 101,667	\$ 117,720	\$ 104,581
Median Price	\$ 262,000	\$ 210,100	\$ 223,500	\$ 239,000	\$ 256,513	\$ 309,000	\$ 285,000	\$ 290,487	\$ 268,650	\$ 187,000	\$ 160,500	\$ 140,117	\$ 148,000	\$ 117,719	\$ 112,113	\$ 115,500	\$ 98,000	\$ 111,250	\$ 115,740
Total Volume	\$ 12,968,919	\$ 9,657,429	\$ 7,151,595	\$ 8,179,744	\$ 11,436,377	\$ 11,399,305	\$ 14,171,957	\$ 16,335,575	\$ 12,730,556	\$ 5,508,350	\$ 7,557,400	\$ 3,600,355	\$ 5,296,490	\$ 2,319,250	\$ 2,815,050	n/a	n/a	n/a	n/a
Number Sold	52	45	33	34	45	37	49	57	50	28	44	26	37	19	25	34	27	20	22
Avg. Days on Market	99	140	134	150	178	136	154	142	103	93	100	88	152	169	122	160	300	119	140
High Price	\$ 382,500	\$ 359,000	\$ 302,750	\$ 367,000	\$ 328,100	\$ 465,000	\$ 473,000	\$ 485,000	\$ 363,000	\$ 355,000	\$ 270,000	\$ 207,900	\$ 205,000	\$ 175,000	\$ 198,500	\$ 190,000	\$ 160,000	n/a	n/a
Low Price	\$ 60,000	\$ 60,000	\$ 84,000	\$ 162,500	\$ 127,000	\$ 210,000	\$ 185,000	\$ 160,000	\$ 107,000	\$ 78,500	\$ 88,000	\$ 70,000	\$ 60,000	\$ 77,000	\$ 39,500	\$ 57,750	\$ 47,500	n/a	n/a

Percent Change from Previous Year

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	16%	-1%	-10%	-5%	-18%	7%	1%	13%	29%	15%	24%	-3%	16%	5%	-3%	16%	-14%	13%	n/a
Median Price	25%	-6%	-6%	-7%	-17%	8%	-2%	8%	44%	17%	15%	-5%	26%	9%	-3%	18%	-12%	-4%	n/a
Total Volume	34%	35%	-13%	-28%	0%	-20%	-13%	28%	131%	-27%	110%	-32%	128%	-18%	n/a	n/a	n/a	n/a	n/a
Number Sold	16%	36%	-3%	-24%	22%	-24%	-14%	14%	79%	-36%	69%	-30%	95%	-24%	-26%	26%	35%	-9%	n/a
Avg. Days on Market	-29%	4%	-11%	-16%	31%	-12%	8%	38%	11%	-7%	14%	-42%	-10%	39%	-24%	-47%	152%	-15%	n/a
High Price	7%	19%	-18%	12%	-29%	-2%	-2%	34%	2%	31%	30%	1%	17%	-12%	4%	19%	n/a	n/a	n/a
Low Price	0%	-29%	-48%	28%	-40%	14%	16%	50%	36%	-11%	26%	17%	-22%	95%	-32%	22%	n/a	n/a	n/a

Ignacio In Town Homes

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	\$ 108,250	\$ 113,166	\$ 141,414	\$ 171,666	\$ 141,333	\$ 197,333	\$ 116,750	\$ 158,158	\$ 123,450	\$ 117,333	\$ 102,063	\$ 97,200	\$ 107,363	\$ 81,449	\$ 108,834	\$ 77,667	\$ 113,000	\$ 58,000	\$ 66,333
Median Price	\$ 108,250	\$ 122,500	\$ 135,379	\$ 193,000	\$ 150,000	\$ 210,000	\$ 116,750	\$ 158,105	\$ 125,500	\$ 110,000	\$ 106,500	\$ 110,000	\$ 97,275	\$ 81,032	\$ 109,000	\$ 76,250	\$ 113,000	\$ 58,000	\$ 70,000
Total Volume	\$ 216,500	\$ 339,500	\$ 565,658	\$ 515,000	\$ 424,000	\$ 592,000	\$ 233,500	\$ 632,630	\$ 987,600	\$ 704,000	\$ 816,500	\$ 486,000	\$ 429,450	\$ 631,255	\$ 375,000	n/a	n/a	n/a	n/a
Number Sold	2	3	4	3	3	3	2	4	8	6	8	5	4	8	4	6	2	2	3
Avg. Days on Market	221	152	540	303	110	85	135	150	151	144	95	111	132	176	208	437	175	75	51
High Price	\$ 178,000	\$ 157,000	\$ 239,900	\$ 245,000	\$ 209,000	\$ 215,000	\$ 123,500	\$ 213,000	\$ 195,000	\$ 216,500	\$ 128,500	\$ 146,000	\$ 165,000	\$ 107,000	\$ 139	\$ 109,000	\$ 146,000	n/a	n/a
Low Price	\$ 38,500	\$ 60,000	\$ 55,000	\$ 77,000	\$ 65,000	\$ 167,000	\$ 110,000	\$ 103,000	\$ 50,000	\$ 40,000	\$ 60,000	\$ 49,000	\$ 69,900	\$ 54,000	\$ 68,000	\$ 57,750	\$ 80,000	n/a	n/a

Percent Change from Previous Year

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	-4%	-20%	-18%	21%	-28%	69%	-26%	28%	5%	15%	5%	-9%	32%	-25%	40%	-31%	95%	-13%	n/a
Median Price	-12%	-10%	-30%	29%	-29%	80%	-26%	26%	14%	3%	-3%	13%	20%	-26%	43%	-33%	95%	-17%	n/a
Total Volume	-36%	-40%	10%	21%	-28%	154%	-63%	-36%	40%	-14%	68%	13%	-32%	68%	n/a	n/a	n/a	n/a	n/a
Number Sold	-33%	-25%	33%	0%	0%	50%	-50%	-50%	33%	-25%	60%	25%	-100%	100%	-33%	200%	0%	-33%	n/a
Avg. Days on Market	45%	-72%	78%	175%	29%	-37%	-10%	-1%	5%	52%	-14%	-16%	-25%	-15%	-52%	150%	133%	47%	n/a
High Price	13%	-35%	-2%	17%	-3%	74%	-42%	9%	-10%	68%	-12%	-12%	54%	76878%	-100%	-25%	n/a	n/a	n/a
Low Price	-36%	9%	-29%	18%	-61%	52%	7%	106%	25%	-33%	22%	-30%	29%	-21%	18%	-28%	n/a	n/a	n/a

Condo/Townhomes - Durango

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	\$ 268,410	\$ 273,937	\$ 268,690	\$ 296,623	\$ 295,797	\$ 274,631	\$ 280,194	\$ 311,109	\$ 280,184	\$ 250,122	\$ 171,504	\$ 158,765	\$ 140,283	\$ 136,559	\$ 121,665	\$ 116,629	\$ 104,897	\$ 104,066	\$ 115,135
Median Price	\$ 247,000	\$ 245,000	\$ 246,750	\$ 267,500	\$ 265,000	\$ 230,330	\$ 245,269	\$ 294,163	\$ 220,776	\$ 241,000	\$ 150,000	\$ 149,000	\$ 129,000	\$ 126,563	\$ 110,844	\$ 110,000	\$ 96,000	\$ 94,250	\$ 112,900
Total Volume	\$ 51,266,477	\$ 42,460,350	\$ 34,929,820	\$ 45,383,431	\$ 27,503,557	\$ 54,651,642	\$ 50,995,297	\$ 51,021,809	\$ 75,369,764	\$ 56,227,450	\$ 25,554,041	\$ 19,686,830	\$ 19,216,721	\$ 15,979,185	\$ 13,712,650	n/a	n/a	n/a	n/a
Number Sold	191	155	130	153	93	199	182	164	267	225	149	124	137	120	113	77	77	74	67
Avg. Days on Market	199	223	286	260	233	177	183	211	270	200	169	169	133	135	158	187	260	173	116
High Price	\$ 1,275,000	\$ 1,150,000	\$ 545,000	\$ 1,250,000	\$ 1,050,000	\$ 1,100,000	\$ 1,000,000	\$ 767,500	\$ 805,910	\$ 564,500	\$ 559,000	\$ 520,000	\$ 430,000	\$ 295,000	\$ 296,000	\$ 249,900	\$ 222,800	n/a	n/a
Low Price	\$ 83,000	\$ 60,000	\$ 70,500	\$ 94,000	\$ 115,000	\$ 90,000	\$ 104,500	\$ 105,000	\$ 47,500	\$ 66,000	\$ 33,000	\$ 39,000	\$ 13,500	\$ 50,500	\$ 36,500	\$ 54,500	\$ 54,000	n/a	n/a

Percent Change from Previous Year

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	-2%	2%	-9%	0%	8%	-2%	-10%	11%	12%	46%	8%	13%	3%	12%	4%	11%	1%	-10%	n/a
Median Price	1%	-1%	-8%	1%	15%	-6%	-17%	33%	-8%	61%	1%	16%	2%	14%	1%	15%	2%	-17%	n/a
Total Volume	21%	22%	-23%	65%	-50%	7%	0%	-32%	34%	120%	30%	2%	20%	17%	n/a	n/a	n/a	n/a	n/a
Number Sold	23%	19%	-15%	65%	-53%	9%	11%	-39%	19%	51%	20%	-9%	14%	6%	47%	0%	4%	10%	n/a
Avg. Days on Market	-11%	-22%	10%	12%	32%	-3%	-13%	-22%	35%	18%	0%	27%	-1%	-15%	-16%	-28%	50%	49%	n/a
High Price	11%	111%	-56%	19%	-5%	10%	30%	-5%	43%	1%	8%	21%	46%	0%	18%	12%	n/a	n/a	n/a
Low Price	38%	-15%	-25%	-18%	28%	-14%	0%	121%	-28%	100%	-15%	189%	-73%	38%	-33%	1%	n/a	n/a	n/a

Condo/Townhomes - Bayfield

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	\$ 169,555	\$ 156,833	\$ 161,875	\$ 185,250	\$ 208,000	\$ 239,025	\$ 217,613	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 175,860	\$ 155,500	\$ 161,500	\$ 202,000	\$ 208,000	\$ 236,812	\$ 214,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 678,220	\$ 470,500	\$ 1,295,007	\$ 926,250	\$ 208,000	\$ 956,100	\$ 2,393,743	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	4	3	8	5	1	4	11	0	0	0	0	0	0	0	0	0	0	0	0
Avg. Days on Market	159	186	63	266	48	156	457	0	0	0	0	0	0	0	0	0	0	0	0
High Price	\$ 181,500	\$ 171,000	\$ 180,000	\$ 219,500	\$ 208,000	\$ 255,975	\$ 242,895	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 145,000	\$ 144,000	\$ 142,500	\$ 140,000	\$ 208,000	\$ 226,500	\$ 190,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Percent Change from Previous Year

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	8%	-3%	-13%	-11%	-13%	10%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a
Median Price	13%	-4%	-20%	-3%	-12%	11%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a
Total Volume	44%	-64%	40%	345%	-78%	-60%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a	n/a	n/a	n/a	n/a
Number Sold	33%	-63%	60%	400%	-75%	-64%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a
Avg. Days on Market	-15%	195%	-76%	454%	-69%	-66%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a
High Price	6%	-5%	-18%	6%	-19%	5%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a	n/a
Low Price	1%	1%	2%	-33%	-8%	19%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	n/a	n/a	n/a

Condo/Townhomes - Durango Mountain Area

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	\$ 252,694	\$ 233,392	\$ 262,580	\$ 353,259	\$ 359,365	\$ 433,732	\$ 375,767	\$ 334,333	\$ 220,776	\$ 160,838	\$ 142,336	\$ 191,552	\$ 115,473	\$ 118,616	\$ 98,899	\$ 81,786	\$ 76,063	\$ 84,374	\$ 72,507
Median Price	\$ 126,000	\$ 150,000	\$ 204,500	\$ 269,500	\$ 245,000	\$ 285,000	\$ 195,900	\$ 237,875	\$ 165,000	\$ 133,750	\$ 85,000	\$ 117,000	\$ 92,000	\$ 99,875	\$ 77,750	\$ 56,500	\$ 55,000	\$ 75,000	\$ 60,000
Total Volume	\$ 21,731,700	\$ 17,037,649	\$ 15,754,800	\$ 19,782,517	\$ 19,046,397	\$ 20,819,180	\$ 24,049,107	\$ 29,421,316	\$ 38,194,321	\$ 12,867,045	\$ 19,073,048	\$ 15,515,750	\$ 8,660,450	\$ 8,717,700	\$ 6,934,880	n/a	n/a	n/a	n/a
Number Sold	86	73	60	56	53	48	64	88	173	80	134	81	75	76	74	48	42	49	29
Avg. Days on Market	291	374	435	435	269	230	235	199	172	192	312	256	220	362	291	396	295	245	25
High Price	\$ 1,534,000	\$ 1,575,000	\$ 890,000	\$ 1,150,000	\$ 1,300,000	\$ 1,500,000	\$ 1,800,000	\$ 1,603,193	\$ 1,070,000	\$ 779,720	\$ 794,000	\$ 1,900,000	\$ 405,000	\$ 425,000	\$ 292,500	\$ 225,000	\$ 280,000	n/a	n/a
Low Price	\$ 19,900	\$ 22,000	\$ 20,000	\$ 32,750	\$ 60,000	\$ 50,000	\$ 45,000	\$ 45,000	\$ 14,000	\$ 16,500	\$ 16,000	\$ 12,500	\$ 11,250	\$ 20,000	\$ 22,000	\$ 21,000	\$ 3,500	n/a	n/a

Percent Change from Previous Year

	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997	1996	1995
Average Price	8%	-11%	-26%	-2%	-17%	15%	12%	51%	37%	13%	-26%	66%	-3%	20%	21%	8%	-10%	16%	n/a
Median Price	-16%	-27%	-24%	10%	-14%	45%	-18%	44%	23%	57%	-27%	27%	-8%	28%	38%	3%	-27%	25%	n/a
Total Volume	28%	8%	-20%	4%	-9%	-13%	-18%	-23%	197%	-33%	23%	79%	-1%	26%	n/a	n/a	n/a	n/a	n/a
Number Sold	18%	22%	7%	6%	10%	-25%	-27%	-49%	116%	-40%	65%	8%	-1%	3%	54%	14%	-14%	69%	n/a
Avg. Days on Market	-22%	-14%	0%	62%	17%	-2%	18%	16%	-10%	-38%	22%	16%	-39%	24%	-27%	34%	20%	880%	n/a
High Price	-3%	77%	-23%	-12%	-13%	-17%	12%	50%	37%	-2%	-58%	369%	-5%	45%	30%	-20%	n/a	n/a	n/a
Low Price	-10%	10%	-39%	-45%	20%	11%	0%	221%	-15%	3%	28%	11%	-44%	-9%	5%	500%	n/a	n/a	n/a

FRACTIONAL & TIMESHARES 1/8

	2013	2012
Average Price	\$ 148,300	\$ 85,975
Median Price	\$ 140,000	\$ 85,975
Total Volume	\$ 1,186,400	\$ 171,950
Number Sold	8	2
Avg. Days on Market	277	1613
High Price	\$ 219,000	\$ 95,950
Low Price	\$ 79,900	\$ 76,000

Percent Change from Previous Year

	2013	2012
Average Price	72%	#DIV/0!
Median Price	63%	#DIV/0!
Total Volume	590%	#DIV/0!
Number Sold	300%	#DIV/0!
Avg. Days on Market	-83%	#DIV/0!
High Price	128%	#DIV/0!
Low Price	5%	#DIV/0!

FRACTIONAL & TIMESHARES 1/4

	2013	2012
Average Price	\$ -	\$ 74,000
Median Price	\$ -	\$ 74,000
Total Volume	\$ -	\$ 74,000
Number Sold	0	1
Avg. Days on Market	0	120
High Price	\$ -	\$ 74,000
Low Price	\$ -	\$ 74,000

Percent Change from Previous Year

	2013	2012
Average Price	-100%	#DIV/0!
Median Price	-100%	#DIV/0!
Total Volume	-100%	#DIV/0!
Number Sold	-100%	#DIV/0!
Avg. Days on Market	-100%	#DIV/0!
High Price	-100%	#DIV/0!
Low Price	-100%	#DIV/0!

	Farm/Ranch (La Plata County Combined)							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 1,389,000	\$ 609,166	\$ 709,000	\$ 1,262,895	\$ 287,500	\$ 222,461	\$ 277,010	\$ 286,157
Median Price	\$ 1,275,000	\$ 487,500	\$ 709,000	\$ 237,790	\$ 287,500	\$ 135,000	\$ 164,020	\$ 1,837,500
Total Volume	\$ 6,945,000	\$ 1,827,500	\$ 1,418,000	\$ 5,051,580	\$ 575,000	\$ 2,253,537	\$ 1,108,041	\$ 22,892,500
Number Sold	5	3	2	4	2	9	4	8
Avg. Days on Market	364	349	547	189	595	221	89	230
High Price	\$ 2,675,000	\$ 1,260,000	\$ 1,000,000	\$ 4,500,000	\$ 455,000	\$ 754,537	\$ 745,000	\$ 12,000,000
Low Price	\$ 345,000	\$ 80,000	\$ 418,000	\$ 76,000	\$ 120,000	\$ 84,000	\$ 35,000	\$ 492,500
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	128%	-14%	-44%	339%	29%	-20%	-3%	
Median Price	162%	-31%	198%	-17%	113%	-18%	-91%	
Total Volume	280%	29%	-72%	779%	-74%	103%	-95%	
Number Sold	67%	50%	-50%	100%	-78%	125%	-50%	
Avg. Days on Market	4%	-36%	189%	-68%	169%	148%	-61%	
High Price	112%	26%	-78%	889%	-40%	1%	-94%	
Low Price	331%	-81%	450%	-37%	43%	140%	-93%	

	Land (In Town) Durango							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 165,426	\$ 196,705	\$ 206,533	\$ 196,000	\$ 254,141	\$ 308,089	\$ 630,500	\$ 213,585
Median Price	\$ 134,500	\$ 151,500	\$ 152,250	\$ 167,000	\$ 150,000	\$ 337,500	\$ 230,000	\$ 228,125
Total Volume	\$ 5,293,650	\$ 5,311,040	\$ 3,717,600	\$ 2,940,000	\$ 1,140,000	\$ 2,154,930	\$ 6,305,000	\$ 5,766,800
Number Sold	32	27	18	15	5	6	10	27
Avg. Days on Market	270	373	403	738	614	136	321	227
High Price	\$ 330,000	\$ 853,240	\$ 650,000	\$ 400,000	\$ 600,000	\$ 540,000	\$ 4,100,000	\$ 389,000
Low Price	\$ 85,000	\$ 48,000	\$ 95,000	\$ 65,000	\$ 95,000	\$ 227,430	\$ 160,000	\$ 147,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-16%	-5%	5%	-23%	-18%	-51%	195%	
Median Price	-11%	0%	-9%	11%	-56%	47%	1%	
Total Volume	0%	43%	26%	158%	-47%	-66%	9%	
Number Sold	19%	50%	20%	200%	-17%	-40%	-63%	
Avg. Days on Market	-28%	-7%	-45%	20%	351%	-58%	41%	
High Price	-61%	31%	63%	-33%	11%	-87%	954%	
Low Price	77%	-49%	46%	-32%	-58%	42%	9%	

Land (In Town) Bayfield								
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 72,428	\$ -	\$ 331,125	\$ 55,100	\$ 156,633	\$ 60,497	\$ 58,988	\$ 66,661
Median Price	\$ 53,500	\$ -	\$ 43,250	\$ 44,000	\$ 70,000	\$ 57,850	\$ 49,900	\$ 65,738
Total Volume	\$ 507,000	\$ -	\$ 1,324,500	\$ 551,000	\$ 469,900	\$ 549,600	\$ 1,238,750	\$ 3,066,400
Number Sold	7	0	4	10	3	9	21	46
Avg. Days on Market	490	0	417	211	521	366	545	298
High Price	\$ 150,000	\$ -	\$ 1,200,000	\$ 101,000	\$ 350,000	\$ 69,900	\$ 190,000	\$ 127,500
Low Price	\$ 33,000	\$ -	\$ 38,000	\$ 40,000	\$ 499,900	\$ 52,500	\$ 49,900	\$ 49,900
Percent Change from Previous Year								
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	#DIV/0!	-100%	501%	-65%	159%	3%	-12%	
Median Price	#DIV/0!	-100%	-2%	-37%	21%	16%	-24%	
Total Volume	#DIV/0!	-100%	140%	17%	-15%	-56%	-60%	
Number Sold	#DIV/0!	-100%	-60%	233%	-67%	-57%	-54%	
Avg. Days on Market	#DIV/0!	-100%	98%	-60%	42%	-33%	83%	
High Price	#DIV/0!	-100%	1088%	-71%	401%	-63%	49%	
Low Price	#DIV/0!	-100%	-5%	-92%	852%	5%	0%	

Land (In Town) Ignacio								
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 63,365	\$ 173,630
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 63,365	\$ 173,630
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 126,730	\$ 173,630
Number Sold	0	0	0	0	0	1	2	1
Avg. Days on Market	0	0	0	0	0	52	304	46
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 71,730	\$ 173,630
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ 55,000	\$ 173,630
Percent Change from Previous Year								
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-21%	-64%	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-21%	-64%	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-61%	-27%	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-50%	100%	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-83%	561%	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-30%	-59%	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-9%	-68%	

	Land - Lots Under 1 Acre							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 131,934	\$ 67,464	\$ 99,638	\$ 105,938	\$ 112,058	\$ 167,746	\$ 126,631	\$ 123,788
Median Price	\$ 123,200	\$ 85,250	\$ 100,000	\$ 89,900	\$ 76,950	\$ 126,000	\$ 97,500	\$ 119,000
Total Volume	\$ 5,013,500	\$ 3,643,100	\$ 2,490,950	\$ 1,377,200	\$ 1,344,700	\$ 2,051,060	\$ 3,672,300	\$ 5,075,300
Number Sold	38	54	25	13	12	13	29	41
Avg. Days on Market	179	392	238	205	306	148	184	228
High Price	\$ 395,000	\$ 300,000	\$ 310,000	\$ 338,000	\$ 400,000	\$ 399,494	\$ 315,000	\$ 325,000
Low Price	\$ 16,000	\$ 1,734	\$ 10,000	\$ 21,000	\$ 23,000	\$ 23,000	\$ 4,000	\$ 36,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	96%	-32%	-6%	-5%	-33%	32%	2%	
Median Price	45%	-15%	11%	17%	-39%	29%	-18%	
Total Volume	38%	46%	81%	2%	-34%	-44%	-28%	
Number Sold	-30%	116%	92%	8%	-8%	-55%	-29%	
Avg. Days on Market	-54%	65%	16%	-33%	107%	-20%	-19%	
High Price	32%	-3%	-8%	-16%	0%	27%	-3%	
Low Price	823%	-83%	-52%	-9%	0%	475%	-89%	

	Land - Lots 1-9.9 Acres							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 163,610	\$ 124,232	\$ 153,248	\$ 141,321	\$ 179,743	\$ 337,966	\$ 179,723	\$ 179,354
Median Price	\$ 125,000	\$ 107,500	\$ 120,000	\$ 115,000	\$ 139,000	\$ 282,225	\$ 158,000	\$ 147,125
Total Volume	\$ 7,853,284	\$ 4,596,599	\$ 4,750,700	\$ 3,815,668	\$ 5,212,550	\$ 7,022,112	\$ 14,377,850	\$ 17,935,349
Number Sold	48	37	31	27	29	68	80	100
Avg. Days on Market	279	240	215	279	373	130	216	190
High Price	\$ 800,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 927,500	\$ 700,000
Low Price	\$ 3,500	\$ 15,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 42,500	\$ 35,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	32%	-19%	8%	-21%	-47%	88%	0%	
Median Price	16%	-10%	4%	-17%	-51%	79%	7%	
Total Volume	71%	-3%	25%	-27%	-26%	-51%	-20%	
Number Sold	30%	19%	15%	-7%	-57%	-15%	-20%	
Avg. Days on Market	16%	12%	-23%	-25%	187%	-40%	14%	
High Price	157%	-59%	90%	-33%	13%	-44%	33%	
Low Price	-77%	88%	-56%	-32%	-24%	-18%	21%	

	Land - 10 to 34.99 Acres							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 242,187	\$ 280,257	\$ 224,642	\$ 40,000	\$ 312,437	\$ 188,038	\$ 377,762	\$ 267,939
Median Price	\$ 186,250	\$ 215,000	\$ 145,000	\$ 40,000	\$ 268,500	\$ 121,450	\$ 196,625	\$ 259,125
Total Volume	\$ 1,937,500	\$ 3,923,608	\$ 1,572,500	\$ 120,000	\$ 2,499,500	\$ 2,345,900	\$ 6,421,950	\$ 3,743,500
Number Sold	8	14	7	3	8	12	17	14
Avg. Days on Market	509	349	132	60	323	300	422	233
High Price	\$ 725,000	\$ 717,500	\$ 650,000	\$ 59,000	\$ 700,000	\$ 550,000	\$ 2,895,000	\$ 915,000
Low Price	\$ 70,000	\$ 50,000	\$ 22,500	\$ 21,000	\$ 23,000	\$ 23,000	\$ 14,000	\$ 25,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-14%	25%	462%	-87%	66%	-50%	41%	
Median Price	-13%	48%	263%	-85%	121%	-38%	-24%	
Total Volume	-51%	150%	1210%	-95%	7%	-63%	72%	
Number Sold	-43%	100%	133%	-63%	-33%	-29%	21%	
Avg. Days on Market	46%	164%	120%	-81%	8%	-29%	81%	
High Price	1%	10%	1002%	-92%	27%	-81%	216%	
Low Price	40%	122%	7%	-9%	0%	64%	-44%	

	Land - 35 Acres or More							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 148,615	\$ 197,404	\$ 287,045	\$ 268,326	\$ 282,083	\$ 518,000	\$ 393,063	\$ 330,366
Median Price	\$ 140,000	\$ 170,000	\$ 207,500	\$ 250,000	\$ 240,000	\$ 320,000	\$ 285,000	\$ 205,523
Total Volume	\$ 4,309,857	\$ 4,145,500	\$ 6,315,000	\$ 4,561,546	\$ 5,923,750	\$ 8,551,500	\$ 14,150,257	\$ 18,830,870
Number Sold	29	21	22	17	21	17	36	57
Avg. Days on Market	638	369	448	422	324	341	342	350
High Price	\$ 312,500	\$ 550,000	\$ 840,000	\$ 605,000	\$ 565,000	\$ 2,400,000	\$ 1,850,000	\$ 1,600,000
Low Price	\$ 20,000	\$ 40,000	\$ 45,000	\$ 52,500	\$ 75,000	\$ 65,000	\$ 154,574	\$ 59,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-25%	-31%	7%	-5%	-46%	32%	19%	
Median Price	-18%	-18%	-17%	4%	-25%	12%	39%	
Total Volume	4%	-34%	38%	-23%	-31%	-40%	-25%	
Number Sold	38%	-5%	29%	-19%	24%	-53%	-37%	
Avg. Days on Market	73%	-18%	6%	30%	-5%	0%	-2%	
High Price	-43%	-35%	39%	7%	-76%	30%	16%	
Low Price	-50%	-11%	-14%	-30%	15%	-58%	162%	

	Land - Farm and Ranch							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 352,339	\$ 746,000	\$ 480,000	\$ 1,262,895	\$ 287,500	\$ 222,461	\$ 856,813	\$ 641,250
Median Price	\$ 287,500	\$ 222,000	\$ 512,500	\$ 237,790	\$ 287,500	\$ 135,000	\$ 375,000	\$ 304,688
Total Volume	\$ 2,114,036	\$ 2,984,000	\$ 1,920,000	\$ 5,051,580	\$ 575,000	\$ 2,253,537	\$ 13,709,000	\$ 11,542,500
Number Sold	6	4	4	4	2	9	16	18
Avg. Days on Market	276	185	297	189	595	221	226	281
High Price	\$ 628,000	\$ 2,500,000	\$ 750,000	\$ 4,500,000	\$ 455,000	\$ 754,537	\$ 3,000,000	\$ 4,750,000
Low Price	\$ 130,000	\$ 40,000	\$ 145,000	\$ 76,000	\$ 120,000	\$ 84,000	\$ 112,000	\$ 63,500
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-53%	55%	-62%	339%	29%	-74%	34%	
Median Price	30%	-57%	116%	-17%	113%	-64%	23%	
Total Volume	-29%	55%	-62%	779%	-74%	-84%	19%	
Number Sold	50%	0%	0%	100%	-78%	-44%	-11%	
Avg. Days on Market	49%	-38%	57%	-68%	169%	-2%	-20%	
High Price	-75%	233%	-83%	889%	-40%	-75%	-37%	
Low Price	225%	-72%	91%	-37%	43%	-25%	76%	

	Land - Multi-Family							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Number Sold	0	0	0	0	0	0	0	1
Avg. Days on Market	0	0	0	0	0	0	0	263
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,000,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	

Land - Durango Mountain Area

	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	\$ 209,218	\$ 134,086	\$ 243,647	\$ 128,592	\$ 266,950	\$ 312,070	\$ 412,494	\$ 464,234
Median Price	\$ 135,000	\$ 100,000	\$ 125,000	\$ 92,750	\$ 266,950	\$ 381,000	\$ 345,000	\$ 344,325
Total Volume	\$ 2,301,400	\$ 2,547,650	\$ 4,142,000	\$ 900,150	\$ 533,900	\$ 7,818,700	\$ 11,962,327	\$ 22,283,200
Number Sold	11	19	17	7	2	21	29	48
Avg. Days on Market	213	421	528	142	1369	395	539	306
High Price	\$ 1,200,000	\$ 280,000	\$ 1,550,000	\$ 260,000	\$ 339,000	\$ 795,000	\$ 895,127	\$ 5,000,000
Low Price	\$ 26,900	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 150,000	\$ 100,000
	Percent Change from Previous Year							
	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	56%	-45%	89%	-52%	-14%	-24%	-11%	
Median Price	35%	-20%	35%	-65%	-30%	10%	0%	
Total Volume	-10%	-38%	360%	69%	-93%	-35%	-46%	
Number Sold	-42%	12%	143%	250%	-90%	-28%	-40%	
Avg. Days on Market	-49%	-20%	272%	-90%	247%	-27%	76%	
High Price	329%	-82%	496%	-23%	-57%	-11%	-82%	
Low Price	-23%	-30%	-17%	-69%	62%	-20%	50%	

Business & Income (La Plata County Combined) - Mobile/Modular - No Land

2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997
\$ 25,901	\$ 20,500	\$ 33,260	\$ 18,200	\$ 26,000	\$ 39,167	\$ 41,490	\$ 29,255	\$ 27,375	\$ 24,841	\$ 29,168	\$ 28,091	\$ 29,995	\$ 18,056	\$ 19,145	\$ 19,418
\$ 23,500	\$ 16,000	\$ 29,900	\$ 17,000	\$ 26,000	\$ 70,500	\$ 42,868	\$ 28,000	\$ 26,250	\$ 25,750	\$ 26,000	\$ 21,000	\$ 19,188	\$ 19,375	\$ 16,250	\$ 21,250
\$ 103,605	\$ 102,500	\$ 166,300	\$ 91,000	\$ 52,000	\$ 117,500	\$ 124,470	\$ 263,300	\$ 109,500	\$ 397,450	\$ 583,354	\$ 309,000	\$ 552,206	\$ 220,300	n/a	n/a
4	5	5	5	2	3	3	9	4	16	20	11	17	12	16	14
81	116	222	397	438	84	117	156	233	91	130	237	154	119	142	126
\$ 34,605	\$ 41,500	\$ 57,000	\$ 28,000	\$ 35,000	\$ 49,000	\$ 47,000	\$ 49,500	\$ 45,000	\$ 37,750	\$ 47,500	\$ 80,000	\$ 169,900	\$ 38,000	\$ 52,000	\$ 35,900
\$ 22,000	\$ 9,000	\$ 17,000	\$ 5,000	\$ 17,000	\$ 28,000	\$ 32,570	\$ 4,800	\$ 12,000	\$ 6,000	\$ 4,000	\$ 12,000	\$ 9,500	\$ 5,000	\$ 3,526	\$ 6,000

Percent Change from Previous Year

2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	
26%	-38%	83%	-30%	-34%	-6%	42%	7%	10%	-15%	4%	-6%	66%	-6%	-1%	
47%	-46%	76%	-35%	-63%	64%	53%	7%	2%	-1%	24%	9%	-1%	19%	-24%	
1%	-38%	83%	75%	-56%	-6%	-53%	140%	-72%	-32%	89%	-44%	151%	n/a	n/a	
-20%	0%	0%	150%	-33%	0%	-67%	125%	-75%	-20%	82%	-35%	42%	-25%	14%	
-30%	-48%	-44%	-9%	421%	-28%	-25%	-33%	156%	-30%	-45%	54%	29%	-16%	13%	
-17%	-27%	104%	-20%	-29%	4%	-5%	10%	19%	-21%	-41%	-53%	347%	-27%	45%	
144%	-47%	240%	-71%	-39%	-14%	579%	-60%	100%	50%	-67%	26%	90%	42%	-41%	

Business & Income (La Plata County Combined) - Multi-Family

2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	1997
\$ 493,511	\$ 381,333	\$ 687,500	\$ 413,000	\$ 562,944	\$ 467,800	\$ 402,667	\$ 417,898	\$ 495,746	\$ 409,800	\$ 296,864	\$ 264,050	\$ 238,617	\$ 382,611	\$ 222,165	\$ 252,833
\$ 412,500	\$ 399,000	\$ 687,500	\$ 413,000	\$ 472,500	\$ 371,750	\$ 416,834	\$ 403,250	\$ 367,200	\$ 355,000	\$ 246,000	\$ 262,450	\$ 203,583	\$ 382,611	\$ 182,000	\$ 201,000
\$ 6,909,156	\$ 1,144,000	\$ 1,375,000	\$ 413,000	\$ 2,949,000	\$ 2,806,800	\$ 2,416,000	\$ 3,343,190	\$ 6,444,701	\$ 2,049,000	\$ 3,265,500	#####	#####	#####	n/a	n/a
14	3	2	1	6	6	6	8	13	5	11	8	10	10	10	12
126	284	143	203	166	117	85	182	175	71	242	204	117	241	226	142
\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ 825,000	\$ 1,022,900	\$ 515,000	\$ 495,000	\$ 1,800,000	\$ 595,000	\$ 625,000	\$ 375,000	\$ 650,000	#####	\$ 510,000	\$ 640,000
\$ 268,000	\$ 295,000	\$ 600,000	\$ 413,000	\$ 189,000	\$ 255,000	\$ 285,000	\$ 350,000	\$ 235,001	\$ 325,000	\$ 95,500	\$ 150,000	\$ 114,000	\$ 158,000	\$ 150,000	\$ 87,500

Percent Change from Previous Year

2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000	1999	1998	
29%	-45%	66%	-27%	20%	16%	-4%	-16%	21%	38%	12%	11%	-38%	72%	-12%	
3%	-42%	66%	-13%	27%	-11%	3%	10%	3%	44%	-6%	29%	-47%	110%	-9%	
504%	-17%	233%	-86%	5%	16%	-28%	-48%	215%	-37%	55%	-12%	-22%	n/a	n/a	
367%	50%	100%	-83%	0%	0%	-25%	-38%	160%	-55%	38%	-20%	0%	0%	-17%	
-56%	99%	-30%	22%	42%	38%	-53%	4%	146%	-71%	19%	74%	-51%	7%	59%	
178%	-42%	88%	-50%	-19%	99%	4%	-73%	203%	-5%	67%	-42%	-35%	96%	-20%	
-9%	-51%	45%	119%	-26%	-11%	-19%	49%	-28%	240%	-36%	32%	-28%	5%	71%	

1st Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. Dgo Mtn Area

Durango In Town Homes														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 387,866	\$ 356,014	\$ 405,055	\$ 412,276	\$ 388,944	\$ 379,640	\$ 467,830	\$ 459,950	\$ 333,791	\$ 300,299	\$ 310,701	\$ 264,031	\$ 211,589	\$ 244,551
Median Price	\$ 330,000	\$ 329,950	\$ 325,000	\$ 346,500	\$ 404,000	\$ 370,000	\$ 388,250	\$ 394,000	\$ 311,000	\$ 276,474	\$ 265,360	\$ 241,000	\$ 181,000	\$ 225,000
Total Volume	\$ 12,799,605	\$ 11,392,450	\$ 8,101,100	\$ 7,008,698	\$ 3,500,500	\$ 7,972,450	\$ 17,777,572	\$ 13,798,500	\$ 13,017,851	\$ 10,510,470	\$ 8,078,220	\$ 9,241,100	\$ 4,443,372	\$ 4,401,912
Number Sold	33	32	20	17	9	21	38	30	39	35	26	35	21	18
Avg. Days on Market	136	143	191	247	184	140	187	213	136	137	94	167	110	53
High Price	\$1,275,000	\$ 825,000	\$ 921,700	\$ 930,000	\$ 533,000	\$ 645,000	\$1,260,000	\$ 980,000	\$ 688,000	\$ 667,500	\$1,133,000	\$ 590,000	\$ 357,211	\$ 455,000
Low Price	\$ 219,900	\$ 228,000	\$ 200,000	\$ 240,500	\$ 237,500	\$ 251,000	\$ 230,000	\$ 218,000	\$ 130,000	\$ 195,000	\$ 96,500	\$ 109,000	\$ 125,500	\$ 115,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	9%	-12%	-2%	6%	2%	-19%	2%	38%	11%	-3%	18%	25%	-13%	
Median Price	0%	2%	-6%	-14%	9%	-5%	-1%	27%	12%	4%	10%	33%	-20%	
Total Volume	12%	41%	16%	100%	-56%	-55%	29%	6%	24%	30%	-13%	108%	1%	
Number Sold	3%	60%	18%	89%	-57%	-45%	27%	-23%	11%	35%	-26%	67%	17%	
Avg. Days on Market	-5%	-25%	-23%	34%	31%	-25%	-12%	57%	-1%	46%	-44%	52%	108%	
High Price	55%	-10%	-1%	74%	-17%	-49%	29%	42%	3%	-41%	92%	65%	-21%	
Low Price	-4%	14%	-17%	1%	-5%	9%	6%	68%	-33%	102%	-11%	-13%	9%	
Bayfield In Town Homes														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 276,900	\$ 169,816	\$ 192,700	\$ 242,416	\$ 242,666	\$ 295,300	\$ 269,891	\$ 262,392	\$ 225,125	\$ 218,000	\$ 122,250	\$ 131,207	\$ 135,163	\$ 109,071
Median Price	\$ 266,500	\$ 170,000	\$ 191,400	\$ 238,000	\$ 247,500	\$ 295,000	\$ 261,950	\$ 280,000	\$ 212,750	\$ 230,000	\$ 126,500	\$ 131,625	\$ 140,500	\$ 100,000
Total Volume	\$1,384,500	\$1,018,900	\$ 578,100	\$1,454,500	\$1,456,000	\$1,476,500	\$3,778,484	\$3,411,100	\$ 900,500	\$ 654,000	\$ 489,000	\$ 393,620	\$1,081,300	\$ 763,500
Number Sold	5	6	3	6	6	5	14	13	4	3	4	3	8	7
Avg. Days on Market	130	166	195	199	72	163	160	103	123	74	84	118	261	238
High Price	\$ 346,000	\$ 275,000	\$ 214,200	\$ 367,000	\$ 300,000	\$ 450,000	\$ 417,327	\$ 349,000	\$ 300,000	\$ 239,000	\$ 148,000	\$ 137,000	\$ 183,000	\$ 157,500
Low Price	\$ 195,000	\$ 60,000	\$ 172,500	\$ 162,500	\$ 190,000	\$ 213,000	\$ 205,000	\$ 181,500	\$ 175,000	\$ 185,000	\$ 88,000	\$ 124,995	\$ 60,000	\$ 77,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	63%	-12%	-21%	0%	-18%	9%	3%	17%	3%	78%	-7%	-3%	24%	
Median Price	57%	-11%	-20%	-4%	-16%	13%	-6%	32%	-8%	82%	-4%	-6%	41%	
Total Volume	36%	76%	-60%	0%	-1%	-61%	11%	279%	38%	34%	24%	-64%	42%	
Number Sold	-17%	100%	-50%	0%	20%	-64%	8%	225%	33%	-25%	33%	-63%	14%	
Avg. Days on Market	-22%	-15%	-2%	176%	-56%	2%	55%	-16%	66%	-12%	-29%	-55%	10%	
High Price	26%	28%	-42%	22%	-33%	8%	20%	16%	26%	61%	8%	-25%	16%	
Low Price	225%	-65%	6%	-14%	-11%	4%	13%	4%	-5%	110%	-30%	108%	-22%	

1st Quarter Trends

Ignacio In Town Homes														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 108,250	\$ 139,750	\$ 239,900	\$ 161,000	\$ 209,000	\$ -	\$ -	\$ 213,000	\$ 87,600	\$ 115,500	\$ 68,000	\$ -	\$ 69,900	\$ 86,667
Median Price	\$ 108,250	\$ 139,750	\$ 239,900	\$ 161,000	\$ 209,000	\$ -	\$ -	\$ 213,000	\$ 87,600	\$ 90,000	\$ 68,000	\$ -	\$ 69,900	\$ 85,000
Total Volume	\$ 216,500	\$ 279,500	\$ 239,900	\$ 322,000	\$ 209,000	\$ -	\$ -	\$ 213,000	\$ 87,600	\$ 346,500	\$ 136,000	\$ -	\$ 69,900	\$ 260,000
Number Sold	2	2	1	2	1	0	0	1	1	3	2	0	1	3
Avg. Days on Market	221	109	634	353	77	0	0	374	432	183	95	0	243	158
High Price	\$ 178,000	\$ 157,000	\$ 239,900	\$ 245,000	\$ 209,000	\$ -	\$ -	\$ 213,000	\$ 87,600	\$ 216,000	\$ 76,000	\$ -	\$ 69,900	\$ 107,000
Low Price	\$ 38,500	\$ 122,500	\$ 239,900	\$ 77,000	\$ 209,000	\$ -	\$ -	\$ 213,000	\$ 87,600	\$ 40,000	\$ 60,000	\$ -	\$ 69,900	\$ 68,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-23%	-42%	49%	-23%	#DIV/0!		-100%	143%	-24%	70%		-100%	-19%	
Median Price	-23%	-42%	49%	-23%	#DIV/0!		-100%	143%	-3%	32%		-100%	-18%	
Total Volume	-23%	17%	-25%	54%	#DIV/0!		-100%	143%	-75%	155%		-100%	-73%	
Number Sold	0%	100%	-50%	100%	#DIV/0!		-100%	0%	-67%	50%		-100%	-67%	
Avg. Days on Market	103%	-83%	80%	358%	#DIV/0!		-100%	-13%	136%	93%		-100%	54%	
High Price	13%	-35%	-2%	17%	#DIV/0!		-100%	143%	-59%	184%		-100%	-35%	
Low Price	-69%	-49%	212%	-63%	#DIV/0!		-100%	143%	119%	-33%		-100%	3%	
Country Homes - La Plata County Combined														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 365,839	\$ 360,292	\$ 318,231	\$ 424,875	\$ 392,298	\$ 459,404	\$ 412,624	\$ 425,990	\$ 318,961	\$ 303,818	\$ 277,681	\$ 311,318	\$ 224,069	\$ 278,825
Median Price	\$ 321,500	\$ 330,000	\$ 310,000	\$ 342,000	\$ 284,300	\$ 379,000	\$ 328,000	\$ 345,000	\$ 266,450	\$ 225,950	\$ 240,000	\$ 245,000	\$ 189,500	\$ 168,500
Total Volume	\$ 35,852,276	\$ 27,382,263	\$ 16,866,291	\$ 22,518,400	\$ 16,476,552	\$ 21,592,000	\$ 34,247,846	\$ 42,173,070	\$ 32,533,996	\$ 28,558,931	\$ 17,771,600	\$ 23,660,190	\$ 15,236,700	\$ 20,354,210
Number Sold	98	76	53	53	42	47	83	99	102	94	64	76	68	73
Avg. Days on Market	215	192	209	204	217	233	192	184	188	182	172	155	181	240
High Price	\$1,250,000	\$1,700,000	\$ 752,000	\$2,100,000	\$1,275,000	\$1,450,000	\$1,235,000	\$2,000,000	\$1,550,000	\$1,437,750	\$1,000,000	\$2,750,000	\$1,000,000	\$2,000,000
Low Price	\$ 56,736	\$ 59,000	\$ 58,800	\$ 47,500	\$ 140,000	\$ 61,500	\$ 55,000	\$ 86,900	\$ 52,000	\$ 92,000	\$ 67,500	\$ 80,100	\$ 68,000	\$ 45,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	2%	13%	-25%	8%	-15%	11%	-3%	34%	5%	9%	-11%	39%	-20%	
Median Price	-3%	6%	-9%	20%	-25%	16%	-5%	29%	18%	-6%	-2%	29%	12%	
Total Volume	31%	62%	-25%	37%	-24%	-37%	-19%	30%	14%	61%	-25%	55%	-25%	
Number Sold	29%	43%	0%	26%	-11%	-43%	-16%	-3%	9%	47%	-16%	12%	-7%	
Avg. Days on Market	12%	-8%	2%	-6%	-7%	21%	4%	-2%	3%	6%	11%	-14%	-25%	
High Price	-26%	126%	-64%	65%	-12%	17%	-38%	29%	8%	44%	-64%	175%	-50%	
Low Price	-4%	0%	24%	-66%	128%	12%	-37%	67%	-43%	36%	-16%	18%	51%	

1st Quarter Trends

Country Homes - Durango														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 426,419	\$ 380,387	\$ 369,174	\$ 474,402	\$ 538,436	\$ 518,620	\$ 461,341	\$ 468,956	\$ 361,795	\$ 381,927	\$ 339,687	\$ 359,343	\$ 283,115	\$ 344,579
Median Price	\$ 347,450	\$ 345,000	\$ 373,500	\$ 347,500	\$ 385,000	\$ 500,000	\$ 423,000	\$ 378,500	\$ 284,000	\$ 315,000	\$ 307,450	\$ 269,900	\$ 277,000	\$ 190,500
Total Volume	\$ 28,996,510	\$ 19,780,163	\$ 11,444,400	\$ 17,078,500	\$ 10,230,297	\$ 18,151,700	\$ 21,221,696	\$ 30,951,100	\$ 19,898,700	\$ 17,186,700	\$ 12,908,100	\$ 19,045,200	\$ 11,041,500	\$ 15,161,460
Number Sold	68	52	31	36	19	35	46	66	55	45	38	53	39	44
Avg. Days on Market	199	184	192	176	223	247	182	175	187	202	167	169	208	247
High Price	\$1,250,000	\$1,700,000	\$ 752,000	\$2,100,000	\$1,275,000	\$1,450,000	\$1,235,000	\$2,000,000	\$1,550,000	\$1,437,750	\$1,000,000	\$2,750,000	\$1,000,000	\$2,000,000
Low Price	\$ 93,000	\$ 59,000	\$ 100,000	\$ 47,500	\$ 150,000	\$ 180,000	\$ 55,000	\$ 166,000	\$ 52,000	\$ 10,200	\$ 95,000	\$ 80,100	\$ 108,000	\$ 45,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	12%	3%	-22%	-12%	4%	12%	-2%	30%	-5%	12%	-5%	27%	-18%	
Median Price	1%	-8%	7%	-10%	-23%	18%	12%	33%	-10%	2%	14%	-3%	45%	
Total Volume	47%	73%	-33%	67%	-44%	-14%	-31%	56%	16%	33%	-32%	72%	-27%	
Number Sold	31%	68%	-14%	89%	-46%	-24%	-30%	20%	22%	18%	-28%	36%	-11%	
Avg. Days on Market	8%	-4%	9%	-21%	-10%	36%	4%	-6%	-7%	21%	-1%	-19%	-16%	
High Price	-26%	126%	-64%	65%	-12%	17%	-38%	29%	8%	44%	-64%	175%	-50%	
Low Price	58%	-41%	111%	-68%	-17%	227%	-67%	219%	410%	-89%	19%	-26%	140%	
Country Homes - Bayfield														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 251,791	\$ 308,943	\$ 217,287	\$ 328,908	\$ 290,950	\$ 276,630	\$ 366,928	\$ 410,209	\$ 273,908	\$ 242,070	\$ 200,286	\$ 207,000	\$ 141,515	\$ 187,952
Median Price	\$ 225,000	\$ 232,450	\$ 198,425	\$ 311,000	\$ 257,000	\$ 284,000	\$ 269,850	\$ 332,159	\$ 240,000	\$ 205,800	\$ 175,000	\$ 206,000	\$ 139,450	\$ 135,000
Total Volume	\$5,791,200	\$4,943,100	\$2,607,451	\$3,946,900	\$4,946,155	\$2,766,300	\$8,439,350	\$7,383,769	\$9,586,780	\$7,988,326	\$4,206,000	\$4,139,990	\$2,830,300	\$3,947,000
Number Sold	23	16	12	12	17	10	23	18	35	33	21	20	20	21
Avg. Days on Market	215	202	216	240	233	127	217	248	183	152	187	118	120	224
High Price	\$ 519,000	\$ 840,000	\$ 370,000	\$ 530,000	\$ 515,000	\$ 525,000	\$1,175,000	\$1,650,000	\$ 700,000	\$ 710,000	\$ 430,000	\$ 405,000	\$ 207,500	\$ 62,500
Low Price	\$ 63,000	\$ 62,200	\$ 58,800	\$ 214,000	\$ 170,000	\$ 61,500	\$ 160,000	\$ 178,000	\$ 82,500	\$ 110,000	\$ 90,000	\$ 117,000	\$ 68,750	\$ 70,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-18%	42%	-34%	13%	5%	-25%	-11%	50%	13%	21%	-3%	46%	-25%	
Median Price	-3%	17%	-36%	21%	-10%	5%	-19%	38%	17%	18%	-15%	48%	3%	
Total Volume	17%	90%	-34%	-20%	79%	-67%	14%	-23%	20%	90%	2%	46%	-28%	
Number Sold	44%	33%	0%	-29%	70%	-57%	28%	-49%	6%	57%	5%	0%	-5%	
Avg. Days on Market	6%	-6%	-10%	3%	83%	-41%	-13%	36%	20%	-19%	58%	-2%	-46%	
High Price	-38%	127%	-30%	3%	-2%	-55%	-29%	136%	-1%	65%	6%	95%	232%	
Low Price	1%	6%	-73%	26%	176%	-62%	-10%	116%	-25%	22%	-23%	70%	-2%	

1st Quarter Trends

Country Homes - Durango Mountain Area (used to be RESORTS)														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1						
Average Price	\$ 735,000	\$ 412,500	\$ 470,360	\$1,300,000	\$ 105,000	\$ 787,000	\$ 427,500	\$2,243,000						
Median Price	\$ 735,000	\$ 412,500	\$ 540,000	\$1,300,000	\$ 105,000	\$ 787,000	\$ 317,500	\$2,243,000						
Total Volume	\$ 735,000	\$ 825,000	\$2,351,800	\$1,300,000	\$ 105,000	\$1,574,000	\$1,710,000	\$2,243,000						
Number Sold	1	2	5	1	1	2	4	1						
Avg. Days on Market	406	777	442	230	196	410	341	147						
High Price	\$ 735,000	\$ 505,000	\$ 750,000	\$1,300,000	\$ 105,000	\$ 899,000	\$ 825,000	\$2,243,000						
Low Price	\$ 735,000	\$ 320,000	\$ 170,000	\$1,300,000	\$ 105,000	\$ 675,000	\$ 250,000	\$2,243,000						
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	78%	-12%	-64%	1138%	-87%	84%	-81%	#DIV/0!						
Median Price	78%	-24%	-58%	1138%	-87%	148%	-86%	#DIV/0!						
Total Volume	-11%	-65%	81%	1138%	-93%	-8%	-24%	#DIV/0!						
Number Sold	-50%	-60%	400%	0%	-50%	-50%	300%	#DIV/0!						
Avg. Days on Market	-48%	76%	92%	17%	-52%	20%	132%	#DIV/0!						
High Price	46%	-33%	-42%	1138%	-88%	9%	-63%	#DIV/0!						
Low Price	130%	88%	-87%	1138%	-84%	170%	-89%	#DIV/0!						
Condo/Townhomes - Durango														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 264,791	\$ 243,363	\$ 271,616	\$ 273,664	\$ 251,846	\$ 255,163	\$ 338,738	\$ 296,966	\$ 268,943	\$ 257,098	\$ 158,257	\$ 173,578	\$ 115,426	\$ 150,132
Median Price	\$ 235,000	\$ 199,000	\$ 227,450	\$ 267,000	\$ 250,750	\$ 229,000	\$ 332,450	\$ 282,900	\$ 254,180	\$ 248,500	\$ 140,000	\$ 163,700	\$ 117,000	\$ 132,250
Total Volume	\$ 8,208,534	\$ 7,300,900	\$ 7,605,271	\$ 10,672,900	\$ 2,518,463	\$ 11,227,189	\$8,807,200	\$8,612,014	\$ 18,557,090	\$ 11,312,333	\$4,589,455	\$5,207,349	\$2,885,650	\$1,501,320
Number Sold	31	30	28	39	10	44	26	29	69	44	29	30	25	10
Avg. Days on Market	276	315	202	270	305	141	253	215	296	278	147	165	138	158
High Price	\$ 664,209	\$ 525,000	\$ 505,000	\$ 417,500	\$ 385,000	\$ 585,000	\$1,000,000	\$ 599,000	\$ 751,070	\$ 526,000	\$ 371,555	\$ 340,000	\$ 209,900	\$ 269,900
Low Price	\$ 104,500	\$ 80,000	\$ 129,000	\$ 94,000	\$ 159,000	\$ 132,660	\$ 125,000	\$ 119,500	\$ 46,500	\$ 74,400	\$ 58,000	\$ 63,250	\$ 37,000	\$ 84,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	9%	-10%	-1%	9%	-1%	-25%	14%	10%	5%	62%	-9%	50%	-23%	
Median Price	18%	-13%	-15%	6%	9%	-31%	18%	11%	2%	78%	-14%	40%	-12%	
Total Volume	12%	-4%	-29%	324%	-78%	27%	2%	-54%	64%	146%	-12%	80%	92%	
Number Sold	3%	7%	-28%	290%	-77%	69%	-10%	-58%	57%	52%	-3%	20%	150%	
Avg. Days on Market	-12%	56%	-25%	-11%	116%	-44%	18%	-27%	6%	89%	-11%	20%	-13%	
High Price	27%	4%	21%	8%	-34%	-42%	67%	-20%	43%	42%	9%	62%	-22%	
Low Price	31%	-38%	37%	-41%	20%	6%	5%	157%	-38%	28%	-8%	71%	-56%	

1st Quarter Trends

Condo/Townhomes - Bayfield														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1							
Average Price	\$ -	\$ 171,000	\$ -	\$ 210,750	\$ -	\$ 227,562	\$ 225,408							
Median Price	\$ -	\$ 171,000	\$ -	\$ 210,750	\$ -	\$ 227,562	\$ 228,070							
Total Volume	\$ -	\$ 171,000	\$ -	\$ 421,500	\$ -	\$ 455,125	\$1,127,043							
Number Sold	0	1	0	2	0	2	5							
Avg. Days on Market	0	170	0	538	0	142	329							
High Price	\$ -	\$ 171,000	\$ -	\$ 219,500	\$ -	\$ 228,625	\$ 242,895							
Low Price	\$ -	\$ 171,000	\$ -	\$ 202,000	\$ -	\$ 226,500	\$ 212,500							
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007							
Average Price	-100%	#DIV/0!	-100%	#DIV/0!	-100%	1%	#DIV/0!							
Median Price	-100%	#DIV/0!	-100%	#DIV/0!	-100%	0%	#DIV/0!							
Total Volume	-100%	#DIV/0!	-100%	#DIV/0!	-100%	-60%	#DIV/0!							
Number Sold	-100%	#DIV/0!	-100%	#DIV/0!	-100%	-60%	#DIV/0!							
Avg. Days on Market	-100%	#DIV/0!	-100%	#DIV/0!	-100%	-57%	#DIV/0!							
High Price	-100%	#DIV/0!	-100%	#DIV/0!	-100%	-6%	#DIV/0!							
Low Price	-100%	#DIV/0!	-100%	#DIV/0!	-100%	7%	#DIV/0!							
Condo/Townhomes - Durango Mountain Area (used to be RESORTS)														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 168,340	\$ 232,323	\$ 327,250	\$ 363,373	\$ 396,027	\$ 437,952	\$ 340,146	\$ 360,313	\$ 205,689	\$ 160,645	\$ 104,415	\$ 232,500	\$ 113,250	\$ 138,000
Median Price	\$ 97,500	\$ 155,000	\$ 250,000	\$ 306,100	\$ 389,500	\$ 285,000	\$ 187,500	\$ 301,500	\$ 94,500	\$ 158,000	\$ 73,000	\$ 115,500	\$ 104,000	\$ 135,000
Total Volume	\$3,366,800	\$3,949,500	\$4,908,750	\$4,723,850	\$3,960,277	\$4,817,480	\$4,421,900	\$8,647,514	\$9,667,380	\$3,212,900	\$3,550,103	\$3,720,000	\$1,585,500	\$1,242,000
Number Sold	20	17	15	13	10	11	13	24	47	20	34	16	14	9
Avg. Days on Market	365	361	526	423	301	286	167	210	199	271	365	175	176	513
High Price	\$ 560,000	\$1,467,000	\$ 675,000	\$1,102,500	\$ 799,900	\$ 935,000	\$1,170,000	\$1,603,193	\$ 726,180	\$ 405,000	\$ 294,000	\$1,900,000	\$ 237,500	\$ 280,000
Low Price	\$ 19,900	\$ 27,500	\$ 57,750	\$ 32,750	\$ 60,000	\$ 75,000	\$ 110,000	\$ 61,000	\$ 14,000	\$ 16,500	\$ 27,500	\$ 33,000	\$ 35,000	\$ 20,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-28%	-29%	-10%	-8%	-10%	29%	-6%	75%	28%	54%	-55%	105%	-18%	
Median Price	-37%	-38%	-18%	-21%	37%	52%	-38%	219%	-40%	116%	-37%	11%	-23%	
Total Volume	-15%	-20%	4%	19%	-18%	9%	-49%	-11%	201%	-9%	-5%	135%	28%	
Number Sold	18%	13%	15%	30%	-9%	-15%	-46%	-49%	135%	-41%	113%	14%	56%	
Avg. Days on Market	1%	-31%	24%	41%	5%	71%	-20%	6%	-27%	-26%	109%	-1%	-66%	
High Price	-62%	117%	-39%	38%	-14%	-20%	-27%	121%	79%	38%	-85%	700%	-15%	
Low Price	-28%	-52%	76%	-45%	-20%	-32%	80%	336%	-15%	-40%	-17%	-6%	75%	
**La Plata County Combined statistics includes: Durango, Bayfield, Ignacio, All Resorts and Vaillecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.														
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.														
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.														

1st Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. RESORTS

1/8 Share Fractional - Durango Mountain Area													
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1							
Average Price	\$ 130,133	\$ -	\$ 89,950	\$ -	\$ 194,304	\$ -							
Median Price	\$ 99,500	\$ -	\$ 89,950	\$ 346,500	\$ 159,900	\$ -							
Total Volume	\$ 390,400	\$ -	\$ 89,950	\$ -	\$ 971,520	\$ -							
Number Sold	3	0	1	0	5	0							
Avg. Days on Market	658	0	995	0	287	0							
High Price	\$ 211,000	\$ -	\$ 89,950	\$ -	\$ 309,900	\$ -							
Low Price	\$ 79,900	\$ -	\$ 89,950	\$ -	\$ 143,910	\$ -							
Percent Change from Previous Year													
	2013	2012	2011	2010	2009	2008							
Average Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!								
Median Price	#DIV/0!	-100%	-74%	117%	#DIV/0!								
Total Volume	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!								
Number Sold	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!								
Avg. Days on Market	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!								
High Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!								
Low Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!								
1/4 Share Fractional - Durango Mountain Area													
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1							
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Number Sold	0	0	0	0	0	0							
Avg. Days on Market	0	0	0	0	0	0							
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Percent Change from Previous Year													
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							

**La Plata County Combined statistics includes: Durango, Bayfield, Ignacio, All Resorts and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect

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1st Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO LaPlata Co.

Farm/Ranch (La Plata County Combined)												
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1				
Average Price	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 5,415,000	\$ -	\$ 1,421,666	\$ -				
Median Price	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 5,415,000	\$ -	\$ 540,000	\$ -				
Total Volume	\$ 1,275,000	\$ 80,000	\$ -	\$ 346,500	\$ 10,830,000	\$ -	\$ 4,265,000	\$ -				
Number Sold	1	1	0	1	2	0	3	0				
Avg. Days on Market	367	124	0	1009	98	0	279	0				
High Price	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 10,320,000	\$ -	\$ 3,400,000	\$ -				
Low Price	\$ 1,275,000	\$ 80,000	\$ -	\$ 250,000	\$ 510,000	\$ -	\$ 325,000	\$ -				
Farm/Ranch (La Plata County Combined)												
	2013	2012	2011	2010	2009	2008	2007					
Average Price	1494%	#DIV/0!	-100%	-95%	#DIV/0!	-100%	#DIV/0!					
Median Price	1494%	#DIV/0!	-100%	-95%	#DIV/0!	-100%	#DIV/0!					
Total Volume	1494%	#DIV/0!	-100%	-97%	#DIV/0!	-100%	#DIV/0!					
Number Sold	0%	#DIV/0!	-100%	-50%	#DIV/0!	-100%	#DIV/0!					
Avg. Days on Market	196%	#DIV/0!	-100%	930%	#DIV/0!	-100%	#DIV/0!					
High Price	1494%	#DIV/0!	-100%	-98%	#DIV/0!	-100%	#DIV/0!					
Low Price	1494%	#DIV/0!	-100%	-51%	#DIV/0!	-100%	#DIV/0!					
Land (InTown) Durango												
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	
Average Price	\$ 116,156	\$ 210,860	\$ 224,000	\$ 87,500	\$ -	\$ 237,500	\$ 270,750	\$ 194,135	\$ 167,000	\$ 125,488	\$ 133,886	
Median Price	\$ 124,875	\$ 249,500	\$ 224,000	\$ 87,500	\$ -	\$ 237,500	\$ 265,000	\$ 169,000	\$ 167,000	\$ 109,300	\$ 109,075	
Total Volume	\$ 464,625	\$ 1,054,300	\$ 448,000	\$ 175,000	\$ -	\$ 237,500	\$ 1,083,000	\$ 2,717,900	\$ 167,000	\$ 1,003,900	\$ 6,426,518	
Number Sold	4	5	2	2	0	1	4	14	1	8	48	
Avg. Days on Market	56	451	663	288	0	120	608	201	447	307	179	
High Price	\$ 125,000	\$ 325,000	\$ 250,000	\$ 110,000	\$ -	\$ 237,500	\$ 348,000	\$ 389,000	\$ 167,000	\$ 205,000	\$ 372,500	
Low Price	\$ 89,875	\$ 95,000	\$ 198,000	\$ 65,000	\$ -	\$ 237,500	\$ 205,000	\$ 147,000	\$ 167,000	\$ 97,600	\$ 70,000	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	-45%	-6%	156%	#DIV/0!	-100%	-12%	39%	16%	33%	-6%		
Median Price	-50%	11%	156%	#DIV/0!	-100%	-10%	57%	1%	53%	0%		
Total Volume	-56%	135%	156%	#DIV/0!	-100%	-78%	-60%	1527%	-83%	-84%		
Number Sold	-20%	150%	0%	#DIV/0!	-100%	-75%	-71%	1300%	-88%	-83%		
Avg. Days on Market	-88%	-32%	130%	#DIV/0!	-100%	-80%	202%	-55%	46%	72%		
High Price	-62%	30%	127%	#DIV/0!	-100%	-32%	-11%	133%	-19%	-45%		
Low Price	-5%	-52%	205%	#DIV/0!	-100%	16%	39%	-12%	71%	39%		

1st Quarter Trends

<i>Land (In Town) Bayfield</i>												
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	
Average Price	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900	\$ 62,966	\$ 72,000	\$ 61,412	\$ 68,667	\$ 50,200	\$ 30,800	
Median Price	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900	\$ 64,900	\$ 72,000	\$ 61,750	\$ 75,000	\$ 49,000	\$ 28,000	
Total Volume	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900	\$ 188,900	\$ 72,000	\$ 982,600	\$ 206,000	\$ 257,000	\$ 154,000	
Number Sold	1	0	1	0	1	3	1	16	3	5	5	
Avg. Days on Market	410	0	511	0	617	239	519	186	383	220	100	
High Price	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900	\$ 69,000	\$ 72,000	\$ 64,900	\$ 79,000	\$ 55,000	\$ 60,000	
Low Price	\$ 33,000	\$ -	\$ 1,200,000	\$ -	\$ 49,900	\$ 55,000	\$ 72,000	\$ 57,600	\$ 52,000	\$ 49,000	\$ 15,500	
<i>Percent Change from Previous Year</i>												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	-100%	#DIV/0!	-100%	-21%	-13%	17%	-11%	37%	63%		
Median Price	#DIV/0!	-100%	#DIV/0!	-100%	-23%	-10%	17%	-18%	53%	75%		
Total Volume	#DIV/0!	-100%	#DIV/0!	-100%	-74%	162%	-93%	377%	-20%	67%		
Number Sold	#DIV/0!	-100%	#DIV/0!	-100%	-67%	200%	-94%	433%	-40%	0%		
Avg. Days on Market	#DIV/0!	-100%	#DIV/0!	-100%	158%	-54%	179%	-51%	74%	120%		
High Price	#DIV/0!	-100%	#DIV/0!	-100%	-28%	-4%	11%	-18%	44%	-8%		
Low Price	#DIV/0!	-100%	#DIV/0!	-100%	-9%	-24%	25%	11%	6%	216%		
<i>Land (In Town) Ignacio</i>												
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 63,365	\$ -	\$ -	\$ 50,000	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 63,395	\$ -	\$ -	\$ 50,000	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 126,730	\$ -	\$ -	\$ 50,000	\$ -	
Number Sold	0	0	0	0	0	0	2	0	0	1	0	
Avg. Days on Market	0	0	0	0	0	0	304	0	0	62	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 71,730	\$ -	\$ -	\$ 50,000	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 55,000	\$ -	\$ -	\$ 50,000	\$ -	
<i>Percent Change from Previous Year</i>												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%			-100%			

1st Quarter Trends

<i>Land (La Plata County Combined) Lots Under 1 Acre</i>														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 126,875	\$ 107,633	\$ 84,450	\$ 30,000	\$ 23,000	\$ 136,250	\$ 137,200	\$ 162,942	\$ 142,144	\$ 127,993	\$ 56,971	\$ 35,076	\$ 79,657	\$ 58,929
Median Price	\$ 123,750	\$ 110,000	\$ 92,500	\$ 30,000	\$ 23,000	\$ 136,250	\$ 165,000	\$ 180,000	\$ 129,000	\$ 151,200	\$ 44,500	\$ 30,000	\$ 59,000	\$ 65,000
Total Volume	\$ 507,500	\$ 322,900	\$ 337,800	\$ 30,000	\$ 23,000	\$ 272,500	\$ 686,000	\$ 1,140,600	\$ 1,279,300	\$ 1,919,900	\$ 968,500	\$ 596,300	\$ 1,194,853	\$ 1,826,810
Number Sold	4	3	4	1	1	2	5	7	9	15	17	17	15	31
Avg. Days on Market	39	130	423	337	41	315	213	360	336	205	133	455	350	186
High Price	\$ 165,000	\$ 117,000	\$ 140,000	\$ 30,000	\$ 23,000	\$ 150,000	\$ 212,000	\$ 325,000	\$ 260,000	\$ 246,000	\$ 125,000	\$ 103,000	\$ 159,000	\$ 135,000
Low Price	\$ 95,000	\$ 95,900	\$ 12,800	\$ 30,000	\$ 23,000	\$ 122,500	\$ 50,000	\$ 3,600	\$ 59,000	\$ 21,000	\$ 17,000	\$ 8,000	\$ 19,000	\$ 2,000
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	18%	27%	182%	30%	-83%	-1%	-16%	15%	11%	125%	62%	-56%	35%	
Median Price	13%	19%	208%	30%	-83%	-17%	-8%	40%	-15%	240%	48%	-49%	-9%	
Total Volume	57%	-4%	1026%	30%	-92%	-60%	-40%	-11%	-33%	98%	62%	-50%	-35%	
Number Sold	33%	-25%	300%	0%	-50%	-60%	-29%	-22%	-40%	-12%	0%	13%	-52%	
Avg. Days on Market	-70%	-69%	26%	722%	-87%	48%	-41%	7%	64%	54%	-71%	30%	88%	
High Price	41%	-16%	367%	30%	-85%	-29%	-35%	25%	6%	97%	21%	-35%	18%	
Low Price	-1%	649%	-57%	30%	-81%	145%	1289%	-94%	181%	24%	113%	-58%	850%	
<i>Land (La Plata County Combined) from 1 - 9.99 Acres</i>														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 170,541	\$ 158,666	\$ 220,000	\$ 113,300	\$ 150,158	\$ 114,312	\$ 172,361	\$ 159,197	\$ 136,140	\$ 88,939	\$ 72,512	\$ 76,683	\$ 57,529	\$ 87,900
Median Price	\$ 182,500	\$ 219,000	\$ 195,000	\$ 115,000	\$ 115,000	\$ 84,125	\$ 160,500	\$ 150,000	\$ 118,500	\$ 58,000	\$ 51,500	\$ 47,000	\$ 52,823	\$ 72,000
Total Volume	\$ 2,046,500	\$ 476,000	\$ 1,100,000	\$ 566,500	\$ 900,950	\$ 457,250	\$ 3,102,500	\$ 3,820,750	\$ 4,084,185	\$ 2,935,000	\$ 3,118,000	\$ 2,530,545	\$ 3,336,702	\$ 4,131,305
Number Sold	12	3	5	5	6	4	18	24	30	33	43	33	58	47
Avg. Days on Market	338	237	150	401	493	469	184	169	192	172	357	323	431	328
High Price	\$ 425,000	\$ 242,000	\$ 300,000	\$ 139,000	\$ 280,000	\$ 249,000	\$ 425,000	\$ 350,000	\$ 365,000	\$ 311,200	\$ 350,000	\$ 310,000	\$ 260,000	\$ 450,000
Low Price	\$ 22,500	\$ 15,000	\$ 150,000	\$ 87,500	\$ 63,450	\$ 40,000	\$ 51,500	\$ 42,500	\$ 23,000	\$ 5,400	\$ 6,500	\$ 5,000	\$ 3,000	\$ 7,000
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	7%	-28%	94%	-25%	31%	-34%	8%	17%	53%	23%	-5%	33%	-35%	
Median Price	-17%	12%	70%	0%	37%	-48%	7%	27%	104%	13%	10%	-11%	-27%	
Total Volume	330%	-57%	94%	-37%	97%	-85%	-19%	-6%	39%	-6%	23%	-24%	-19%	
Number Sold	300%	-40%	0%	-17%	50%	-78%	-25%	-20%	-9%	-23%	30%	-43%	23%	
Avg. Days on Market	43%	58%	-63%	-19%	5%	155%	9%	-12%	12%	-52%	11%	-25%	31%	
High Price	76%	-19%	116%	-50%	12%	-41%	21%	-4%	17%	-11%	13%	19%	-42%	
Low Price	50%	-90%	71%	38%	59%	-22%	21%	85%	326%	-17%	30%	67%	-57%	

1st Quarter Trends

Land (La Plata County Combined) 10 to 34.99 Acres														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 238,750	\$ -	\$ -	\$ -	\$ -	\$ 57,900	\$ 93,000	\$ 402,250	\$ 139,920	\$ 132,313	\$ 127,680	\$ 116,944	\$ 124,377	\$ 141,000
Median Price	\$ 238,750	\$ -	\$ -	\$ -	\$ -	\$ 57,900	\$ 25,000	\$ 332,500	\$ 160,000	\$ 152,500	\$ 125,000	\$ 93,000	\$ 95,000	\$ 147,000
Total Volume	\$ 477,500	\$ -	\$ -	\$ -	\$ -	\$ 57,900	\$ 279,000	\$ 1,609,000	\$ 699,600	\$ 793,875	\$ 368,400	\$ 1,052,500	\$ 1,616,900	\$ 564,000
Number Sold	2	0	0	0	0	1	3	4	5	6	5	9	13	4
Avg. Days on Market	91	0	0	0	0	175	708	267	353	241	196	104	324	300
High Price	\$ 325,000	\$ -	\$ -	\$ -	\$ -	\$ 57,900	\$ 240,000	\$ 915,000	\$ 255,000	\$ 180,000	\$ 215,000	\$ 235,000	\$ 725,000	\$ 209,000
Low Price	\$ 152,500	\$ -	\$ -	\$ -	\$ -	\$ 57,900	\$ 14,000	\$ 29,000	\$ 45,000	\$ 18,000	\$ 42,000	\$ 47,000	\$ 3,000	\$ 61,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-38%	-77%	187%	6%	4%	9%	-6%	-12%	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	132%	-92%	108%	5%	22%	34%	-2%	-35%	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-79%	-83%	130%	-12%	115%	-65%	-35%	187%	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-67%	-25%	-20%	-17%	20%	-44%	-31%	225%	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-75%	165%	-24%	46%	23%	88%	-68%	8%	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-76%	-74%	259%	42%	-16%	-9%	-68%	247%	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	314%	-52%	-36%	150%	-57%	-11%	1467%	-95%	
Land (La Plata County Combined) 35 Acres +														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 126,500	\$ 107,875	\$ 351,250	\$ 253,875	\$ 471,250	\$ 724,500	\$ 292,857	\$ 406,600	\$ 462,875	\$ 250,673	\$ 277,850	\$ 316,162	\$ 224,613	\$ 112,511
Median Price	\$ 103,000	\$ 110,750	\$ 282,500	\$ 220,000	\$ 517,500	\$ 216,500	\$ 125,000	\$ 187,500	\$ 272,500	\$ 189,500	\$ 170,700	\$ 133,250	\$ 150,000	\$ 69,700
Total Volume	\$ 506,000	\$ 431,500	\$ 1,405,000	\$ 1,523,251	\$ 1,885,000	\$ 2,898,000	\$ 2,050,000	\$ 6,099,000	\$ 6,480,250	\$ 2,757,400	\$ 7,224,088	\$ 3,161,619	\$ 3,144,586	\$ 1,575,150
Number Sold	4	4	4	6	4	4	7	15	14	11	26	10	14	14
Avg. Days on Market	472	725	524	257	412	457	195	492	649	388	502	323	153	433
High Price	\$ 250,000	\$ 170,000	\$ 625,000	\$ 582,000	\$ 565,000	\$ 2,400,000	\$ 845,000	\$ 1,600,000	\$ 1,600,000	\$ 680,000	\$ 700,000	\$ 1,500,000	\$ 775,000	\$ 315,000
Low Price	\$ 50,000	\$ 40,000	\$ 215,000	\$ 117,500	\$ 285,000	\$ 65,000	\$ 69,500	\$ 105,000	\$ 70,000	\$ 30,000	\$ 55,000	\$ 55,000	\$ 25,000	\$ 11,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	17%	-69%	38%	-46%	-35%	147%	-28%	-12%	85%	-10%	-12%	41%	100%	
Median Price	-7%	-61%	28%	-57%	139%	73%	-33%	-31%	44%	11%	28%	-11%	115%	
Total Volume	17%	-69%	-8%	-19%	-35%	41%	-66%	-6%	135%	-62%	128%	1%	100%	
Number Sold	0%	0%	-33%	50%	0%	-43%	-53%	7%	27%	-58%	160%	-29%	0%	
Avg. Days on Market	-35%	38%	104%	-38%	-10%	134%	-60%	-24%	67%	-23%	55%	111%	-65%	
High Price	47%	-73%	7%	3%	-76%	184%	-47%	0%	135%	-3%	-53%	94%	146%	
Low Price	25%	-81%	83%	-59%	338%	-6%	-34%	50%	133%	-45%	0%	120%	117%	

1st Quarter Trends

Land (La Plata County Combined) Durango Mountain Area														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1						
Average Price	\$ 159,375	\$ 104,633	\$ 110,000	\$ -	\$ -	\$ 459,380	\$ 305,230	\$ 349,880						
Median Price	\$ 171,875	\$ 60,000	\$ 110,000	\$ -	\$ -	\$ 475,000	\$ 247,500	\$ 324,900						
Total Volume	\$ 637,500	\$ 313,900	\$ 110,000	\$ -	\$ -	\$ 4,593,800	\$ 3,052,300	\$ 3,498,800						
Number Sold	4	3	1	0	0	10	10	10						
Avg. Days on Market	257	131	111	0	0	326	488	246						
High Price	\$ 210,000	\$ 204,000	\$ 110,000	\$ -	\$ -	\$ 795,000	\$ 635,000	\$ 550,000						
Low Price	\$ 83,750	\$ 49,900	\$ 110,000	\$ -	\$ -	\$ 165,000	\$ 150,000	\$ 229,500						
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	52%	-5%	#DIV/0!	#DIV/0!	-100%	51%	-13%							
Median Price	186%	-45%	#DIV/0!	#DIV/0!	-100%	92%	-24%							
Total Volume	103%	185%	#DIV/0!	#DIV/0!	-100%	51%	-13%							
Number Sold	33%	200%	#DIV/0!	#DIV/0!	-100%	0%	0%							
Avg. Days on Market	96%	18%	#DIV/0!	#DIV/0!	-100%	-33%	98%							
High Price	3%	85%	#DIV/0!	#DIV/0!	-100%	25%	15%							
Low Price	68%	-55%	#DIV/0!	#DIV/0!	-100%	10%	-35%							
Business & Income (La Plata County Combined) Business Opportunities														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 93,200	\$ -	\$ -	\$ -	\$ 365,000	\$ 49,900	\$ -	\$ 708,324	\$ -	\$ 75,000	\$ 38,667	\$ 238,750	\$ 48,333	\$ 102,000
Median Price	\$ 93,200	\$ -	\$ -	\$ -	\$ 365,000	\$ 49,900	\$ -	\$ 442,500	\$ -	\$ 75,000	\$ 30,000	\$ 65,000	\$ 35,000	\$ 102,500
Total Volume	\$ 186,400	\$ -	\$ -	\$ -	\$ 730,000	\$ 49,900	\$ -	\$ 5,666,594	\$ -	\$ 150,000	\$ 116,000	\$ 955,000	\$ 145,000	\$ 204,000
Number Sold	2	0	0	0	2	1	0	8	0	2	3	4	3	2
Avg. Days on Market	219	0	0	0	187	166	0	408	0	189	597	415	169	280
High Price	\$ 102,400	\$ -	\$ -	\$ -	\$ 530,000	\$ 49,900	\$ -	\$ 2,412,500	\$ -	\$ 125,000	\$ 60,000	\$ 790,000	\$ 90,000	\$ 136,000
Low Price	\$ 84,000	\$ -	\$ -	\$ -	\$ 200,000	\$ 49,900	\$ -	\$ 141,600	\$ -	\$ 25,000	\$ 26,000	\$ 35,000	\$ 20,000	\$ 68,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	631%	#DIV/0!	-100%		-100%	94%	-84%	394%	-53%	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	631%	#DIV/0!	-100%		-100%	150%	-54%	86%	-66%	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	-100%	1363%	#DIV/0!	-100%		-100%	29%	-88%	559%	-29%	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	-100%	100%	#DIV/0!	-100%		-100%	-33%	-25%	33%	50%	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	-100%	13%	#DIV/0!	-100%		-100%	-68%	44%	146%	-40%	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	962%	#DIV/0!	-100%		-100%	108%	-92%	778%	-34%	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	301%	#DIV/0!	-100%		-100%	-4%	-26%	75%	-71%	

1st Quarter Trends

Business & Income (La Plata County Combined) Commercial Land														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 134,000	\$ 340,000	\$ 421,875	\$ -	\$ 320,000	\$ 938,333	\$ -	\$ -	\$ -	\$ 308,333	\$ 385,000	\$ 420,333	\$ -	\$ 590,000
Median Price	\$ 134,000	\$ 340,000	\$ 377,250	\$ -	\$ 320,000	\$ 7,050,000	\$ -	\$ -	\$ -	\$ 355,000	\$ 385,000	\$ 175,000	\$ -	\$ 590,000
Total Volume	\$ 134,000	\$ 340,000	\$ 1,687,500	\$ -	\$ 320,000	\$ 2,815,000	\$ -	\$ -	\$ -	\$ 925,000	\$ 385,000	\$ 1,261,000	\$ -	\$ 590,000
Number Sold	1	1	4	0	1	3	0	0	0	3	1	3	0	1
Avg. Days on Market	1068	251	376	0	49	370	0	0	0	494	54	207	0	347
High Price	\$ 134,000	\$ 340,000	\$ 740,000	\$ -	\$ 320,000	\$ 1,450,000	\$ -	\$ -	\$ -	\$ 375,000	\$ 385,000	\$ 965,000	\$ -	\$ 590,000
Low Price	\$ 134,000	\$ 340,000	\$ 193,000	\$ -	\$ 320,000	\$ 315,000	\$ -	\$ -	\$ -	\$ 195,000	\$ 385,000	\$ 121,000	\$ -	\$ 590,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-61%	-19%	#DIV/0!	-100%	-66%	#DIV/0!			-100%	-20%	-8%		-100%	
Median Price	-61%	-10%	#DIV/0!	-100%	-95%	#DIV/0!			-100%	-8%	120%		-100%	
Total Volume	-61%	-80%	#DIV/0!	-100%	-89%	#DIV/0!			-100%	140%	-69%		-100%	
Number Sold	0%	-75%	#DIV/0!	-100%	-67%	#DIV/0!			-100%	200%	-67%		-100%	
Avg. Days on Market	325%	-33%	#DIV/0!	-100%	-87%	#DIV/0!			-100%	815%	-74%		-100%	
High Price	-61%	-54%	#DIV/0!	-100%	-78%	#DIV/0!			-100%	-3%	-60%		-100%	
Low Price	-61%	76%	#DIV/0!	-100%	2%	#DIV/0!			-100%	-49%	218%		-100%	
Business & Income (La Plata County Combined) Mobile/Modular - No Land														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ -	\$ -	\$ 10,500	\$ -	\$ 22,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,000	\$ 27,500	\$ 49,000	\$ 27,036
Median Price	\$ -	\$ -	\$ 10,500	\$ -	\$ 22,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,000	\$ 25,000	\$ 49,000	\$ 16,000
Total Volume	\$ -	\$ -	\$ 21,000	\$ -	\$ 45,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,000	\$ 82,500	\$ 49,000	\$ 189,250
Number Sold	0	0	2	0	2	0	0	0	0	0	1	3	1	7
Avg. Days on Market	0	0	143	0	196	0	0	0	0	0	71	113	376	98
High Price	\$ -	\$ -	\$ 12,000	\$ -	\$ 28,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,000	\$ 33,000	\$ 49,000	\$ 55,000
Low Price	\$ -	\$ -	\$ 9,000	\$ -	\$ 17,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31,000	\$ 24,500	\$ 49,000	\$ 10,750
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	13%	-44%	81%	
Median Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	24%	-49%	206%	
Total Volume	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	-62%	68%	-74%	
Number Sold	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	-67%	200%	-86%	
Avg. Days on Market	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	-37%	-70%	284%	
High Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	-6%	-33%	-11%	
Low Price	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!			-100%	27%	-50%	356%	

1st Quarter Trends

Business & Income (La Plata County Combined) Multi-Family														
	2013 Q1	2012 Q1	2011 Q1	2010 Q1	2009 Q1	2008 Q1	2007 Q1	2006 Q1	2005 Q1	2004 Q1	2003 Q1	2002 Q1	2001 Q1	2000 Q1
Average Price	\$ 216,083	\$ 439,066	\$ -	\$ -	\$ -	\$ 825,000	\$ 292,500	\$ -	\$ 412,500	\$ 650,000	\$ 251,250	\$ -	\$ 302,450	\$ 202,600
Median Price	\$ 210,000	\$ 439,066	\$ -	\$ -	\$ -	\$ 825,000	\$ 292,500	\$ -	\$ 417,500	\$ 650,000	\$ 251,250	\$ -	\$ 302,450	\$ 220,000
Total Volume	\$ 1,296,500	\$ 878,133	\$ -	\$ -	\$ -	\$ 825,000	\$ 585,000	\$ -	\$ 1,237,500	\$ 650,000	\$ 502,500	\$ -	\$ 604,900	\$ 1,013,000
Number Sold	6	2	0	0	0	1	2	0	3	1	2	0	2	5
Avg. Days on Market	76	164	0	0	0	137	130	0	316	556	45	0	345	192
High Price	\$ 397,000	\$ 463,133	\$ -	\$ -	\$ -	\$ 825,000	\$ 330,000	\$ -	\$ 470,000	\$ 650,000	\$ 355,000	\$ -	\$ 375,000	\$ 255,000
Low Price	\$ 80,000	\$ 415,000	\$ -	\$ -	\$ -	\$ 825,000	\$ 255,000	\$ -	\$ 350,000	\$ 650,000	\$ 147,500	\$ -	\$ 229,900	\$ 114,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-51%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	182%		-100%	-37%	159%		-100%	49%	
Median Price	-52%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	182%		-100%	-36%	159%		-100%	37%	
Total Volume	48%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	41%		-100%	90%	29%		-100%	-40%	
Number Sold	200%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-50%		-100%	200%	-50%		-100%	-60%	
Avg. Days on Market	-54%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	5%		-100%	-43%	1136%		-100%	80%	
High Price	-14%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	150%		-100%	-28%	83%		-100%	47%	
Low Price	-81%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	224%		-100%	-46%	341%		-100%	102%	
**La Plata County Combined statistics includes: Durango, Bayfield, Igancio, All Resorts and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.														
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.														
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.														

2nd Quarter Trends

COLOR CODE

DURANGO
BAYFIELD
IGNACIO
VALLECITO
LaPlata Co.
Dgo. Mtn. Area

Durango In Town Homes														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 411,882	\$ 403,457	\$ 406,792	\$ 364,994	\$ 363,126	\$ 468,436	\$ 429,815	\$ 511,262	\$ 388,096	\$ 310,636	\$ 288,661	\$ 265,988	\$ 250,644	\$ 224,150
Median Price	\$ 370,000	\$ 347,000	\$ 365,528	\$ 328,450	\$ 346,500	\$ 430,000	\$ 390,000	\$ 448,000	\$ 355,752	\$ 299,999	\$ 276,000	\$ 245,900	\$ 245,000	\$ 189,000
Total Volume	\$ 21,829,750	\$ 13,314,100	\$ 19,932,828	\$ 13,139,796	\$ 9,441,299	\$ 22,953,403	\$ 23,639,841	\$ 23,006,821	\$ 29,107,215	\$ 18,016,889	\$ 13,567,048	\$ 10,905,500	\$ 11,279,000	\$ 12,776,575
Number Sold	53	33	49	36	26	49	55	45	75	58	47	41	45	57
Avg. Days on Market	129	149	192	206	174	110	133	148	180	129	114	96	96	123
High Price	\$ 1,195,000	\$ 1,200,000	\$ 1,000,000	\$ 680,267	\$ 733,000	\$ 810,000	\$ 840,000	\$ 1,319,796	\$ 715,000	\$ 558,000	\$ 582,500	\$ 542,000	\$ 595,000	\$ 700,000
Low Price	\$ 245,000	\$ 240,500	\$ 185,000	\$ 204,000	\$ 190,000	\$ 280,000	\$ 272,000	\$ 290,000	\$ 118,200	\$ 117,500	\$ 115,000	\$ 105,000	\$ 119,100	\$ 107,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	2%	-1%	11%	1%	-22%	9%	-16%	32%	25%	8%	9%	6%	12%	
Median Price	7%	-5%	11%	-5%	-19%	10%	-13%	26%	19%	9%	12%	0%	30%	
Total Volume	64%	-33%	52%	39%	-59%	-3%	3%	-21%	62%	33%	24%	-3%	-12%	
Number Sold	61%	-33%	36%	38%	-47%	-11%	22%	-40%	29%	23%	15%	-9%	-21%	
Avg. Days on Market	-13%	-22%	-7%	18%	58%	-17%	-10%	-18%	40%	13%	19%	0%	-22%	
High Price	0%	20%	47%	-7%	-10%	-4%	-36%	85%	28%	-4%	7%	-9%	-15%	
Low Price	2%	30%	-9%	7%	-32%	3%	-6%	145%	1%	2%	10%	-12%	11%	
Bayfield In Town Homes														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 237,998	\$ 214,689	\$ 247,550	\$ 241,255	\$ 270,510	\$ 292,082	\$ 286,266	\$ 290,025	\$ 249,679	\$ 169,963	\$ 162,000	\$ 129,917	\$ 146,766	\$ 125,875
Median Price	\$ 253,470	\$ 204,047	\$ 245,000	\$ 247,805	\$ 290,000	\$ 298,018	\$ 283,000	\$ 293,450	\$ 239,395	\$ 172,000	\$ 146,500	\$ 128,750	\$ 150,000	\$ 125,875
Total Volume	\$ 3,807,969	\$ 2,146,894	\$ 1,237,750	\$ 2,653,805	\$ 2,705,100	\$ 3,212,905	\$ 5,152,796	\$ 4,640,400	\$ 3,245,821	\$ 679,850	\$ 2,268,000	\$ 779,500	\$ 1,908,090	\$ 251,750
Number Sold	16	10	5	11	10	11	18	16	13	4	14	6	13	2
Avg. Days on Market	89	171	84	146	209	120	144	132	128	153	112	77	104	158
High Price	\$ 299,000	\$ 345,000	\$ 302,750	\$ 305,000	\$ 328,100	\$ 372,000	\$ 369,900	\$ 485,000	\$ 363,000	\$ 175,850	\$ 245,000	\$ 162,500	\$ 205,000	\$ 157,000
Low Price	\$ 124,900	\$ 147,000	\$ 215,000	\$ 180,100	\$ 127,000	\$ 210,000	\$ 185,000	\$ 160,000	\$ 174,500	\$ 160,000	\$ 107,000	\$ 89,000	\$ 92,440	\$ 94,750
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	11%	-13%	3%	-11%	-7%	2%	-1%	16%	47%	5%	25%	-11%	17%	
Median Price	24%	-17%	-1%	-15%	-3%	5%	-4%	23%	39%	17%	14%	-14%	19%	
Total Volume	77%	73%	-53%	-2%	-16%	-38%	11%	43%	377%	-70%	191%	-59%	658%	
Number Sold	60%	100%	-55%	10%	-9%	-39%	13%	23%	225%	-71%	133%	-54%	550%	
Avg. Days on Market	-48%	104%	-42%	-30%	74%	-17%	9%	3%	-16%	37%	45%	-26%	-34%	
High Price	-13%	14%	-1%	-7%	-12%	1%	-24%	34%	106%	-28%	51%	-21%	31%	
Low Price	-15%	-32%	19%	42%	-40%	14%	16%	-8%	9%	50%	20%	-4%	-2%	

2nd Quarter Trends

Ignacio In Town Homes														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000	\$ 135,833	\$ 110,000	\$ 119,667	\$ 83,000	\$ -	\$ 63,250
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000	\$ 126,500	\$ 110,000	\$ 122,500	\$ 83,000	\$ -	\$ 63,250
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000	\$ 815,000	\$ 220,000	\$ 359,000	\$ 166,000	\$ -	\$ 126,500
Number Sold	0	0	0	0	0	0	0	1	6	2	3	2	0	2
Avg. Days on Market	0	0	0	0	0	0	0	20	119	116	107	171	0	183
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000	\$ 195,000	\$ 115,000	\$ 128,500	\$ 110,000	\$ -	\$ 72,500
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 103,000	\$ 50,000	\$ 105,000	\$ 108,000	\$ 56,000	\$ -	\$ 54,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-24%	23%	-8%	44%	#DIV/0!	-100%	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-19%	15%	-10%	48%	#DIV/0!	-100%	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-87%	270%	-39%	116%	#DIV/0!	-100%	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-83%	200%	-33%	50%	#DIV/0!	-100%	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-83%	3%	8%	-37%	#DIV/0!	-100%	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-47%	70%	-11%	17%	#DIV/0!	-100%	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	106%	-52%	-3%	93%	#DIV/0!	-100%	
Country Homes - La Plata County Combined														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 383,621	\$ 357,056	\$ 378,280	\$ 471,192	\$ 350,921	\$ 538,078	\$ 442,240	\$ 401,870	\$ 383,802	\$ 292,561	\$ 284,959	\$ 256,895	\$ 250,251	\$ 236,847
Median Price	\$ 346,000	\$ 315,000	\$ 269,500	\$ 313,652	\$ 289,000	\$ 385,000	\$ 379,000	\$ 345,250	\$ 291,000	\$ 262,750	\$ 224,500	\$ 223,450	\$ 206,000	\$ 215,000
Total Volume	\$ 54,474,226	\$ 35,348,599	\$ 31,118,906	\$ 33,454,663	\$ 21,055,308	\$ 43,046,255	\$ 51,299,900	\$ 65,102,985	\$ 69,468,242	\$ 39,788,333	\$ 31,630,484	\$ 30,313,586	\$ 34,034,216	\$ 25,105,810
Number Sold	142	99	82	71	60	80	116	166	171	136	111	118	136	106
Avg. Days on Market	164	175	185	248	204	208	151	180	173	159	183	182	173	198
High Price	\$ 3,500,000	\$ 1,135,000	\$ 3,600,000	\$ 4,575,000	\$ 2,200,000	\$ 7,100,000	\$ 1,795,000	\$ 1,850,000	\$ 2,837,500	\$ 750,000	\$ 2,000,000	\$ 965,000	\$ 2,925,000	\$ 895,000
Low Price	\$ 73,200	\$ 64,681	\$ 85,000	\$ 970,000	\$ 91,000	\$ 85,000	\$ 75,000	\$ 67,000	\$ 75,000	\$ 60,000	\$ 56,500	\$ 29,500	\$ 61,000	\$ 32,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	7%	-6%	-20%	34%	-35%	22%	10%	5%	31%	3%	11%	3%	6%	
Median Price	10%	17%	-14%	9%	-25%	2%	10%	19%	11%	17%	0%	8%	-4%	
Total Volume	54%	14%	-7%	59%	-51%	-16%	-21%	-6%	75%	26%	4%	-11%	36%	
Number Sold	43%	21%	15%	18%	-25%	-31%	-30%	-3%	26%	23%	-6%	-13%	28%	
Avg. Days on Market	-6%	-5%	-25%	22%	-2%	38%	-16%	4%	9%	-13%	1%	5%	-13%	
High Price	208%	-68%	-21%	108%	-69%	296%	-3%	-35%	278%	-63%	107%	-67%	227%	
Low Price	13%	-24%	-91%	966%	7%	13%	12%	-11%	25%	6%	92%	-52%	91%	

2nd Quarter Trends

Country Homes - Durango														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 429,723	\$ 397,930	\$ 470,153	\$ 565,997	\$ 391,768	\$ 617,959	\$ 498,727	\$ 469,118	\$ 462,067	\$ 327,625	\$ 363,061	\$ 289,290	\$ 308,362	\$ 267,134
Median Price	\$ 387,500	\$ 349,900	\$ 325,000	\$ 380,500	\$ 323,500	\$ 495,000	\$ 431,500	\$ 415,000	\$ 369,900	\$ 290,000	\$ 314,000	\$ 235,000	\$ 250,000	\$ 238,500
Total Volume	\$ 43,831,826	\$ 28,253,048	\$ 21,627,050	\$ 28,299,852	\$ 16,454,258	\$ 34,605,705	\$ 35,409,650	\$ 44,566,235	\$ 51,751,518	\$ 23,588,983	\$ 39,573,634	\$ 23,721,800	\$ 24,360,566	\$ 21,103,620
Number Sold	102	71	46	50	42	56	71	95	112	72	109	82	79	79
Avg. Days on Market	152	173	228	293	219	209	155	185	189	141	167	183	203	198
High Price	\$ 3,500,000	\$ 1,135,000	\$ 3,600,000	\$ 4,575,000	\$ 2,200,000	\$ 7,100,000	\$ 1,795,000	\$ 1,850,000	\$ 2,837,500	\$ 750,000	\$ 1,625,000	\$ 965,000	\$ 2,925,000	\$ 895,000
Low Price	\$ 75,000	\$ 64,681	\$ 85,000	\$ 179,000	\$ 142,000	\$ 150,000	\$ 135,000	\$ 145,000	\$ 95,000	\$ 60,000	\$ 114,000	\$ 50,000	\$ 130,000	\$ 32,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	8%	-15%	-17%	44%	-37%	24%	6%	2%	41%	-10%	26%	-6%	15%	
Median Price	11%	8%	-15%	18%	-35%	15%	4%	12%	28%	-8%	34%	-6%	5%	
Total Volume	55%	31%	-24%	72%	-52%	-2%	-21%	-14%	119%	-40%	67%	-3%	15%	
Number Sold	44%	54%	-8%	19%	-25%	-21%	-25%	-15%	56%	-34%	33%	4%	0%	
Avg. Days on Market	-12%	-24%	-22%	34%	5%	35%	-16%	-2%	34%	-16%	-9%	-10%	3%	
High Price	208%	-68%	-21%	108%	-69%	296%	-3%	-35%	278%	-54%	68%	-67%	227%	
Low Price	16%	-24%	-53%	26%	-5%	11%	-7%	53%	58%	-47%	128%	-62%	306%	
Country Homes - Bayfield														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 262,974	\$ 247,906	\$ 270,185	\$ 256,068	\$ 281,619	\$ 359,976	\$ 371,174	\$ 319,443	\$ 263,741	\$ 255,067	\$ 213,784	\$ 213,627	\$ 163,578	\$ 166,738
Median Price	\$ 256,500	\$ 195,000	\$ 243,250	\$ 200,000	\$ 245,000	\$ 284,000	\$ 365,000	\$ 279,000	\$ 254,000	\$ 219,000	\$ 192,500	\$ 178,500	\$ 143,000	\$ 139,900
Total Volume	\$ 7,100,300	\$ 5,688,050	\$ 8,105,555	\$ 2,816,753	\$ 3,661,050	\$ 6,389,550	\$ 11,506,400	\$ 14,374,950	\$ 11,686,324	\$ 11,478,000	\$ 7,268,650	\$ 4,699,786	\$ 7,033,850	\$ 2,834,550
Number Sold	27	23	30	11	13	19	31	45	45	45	34	22	43	17
Avg. Days on Market	173	174	107	160	187	136	139	137	117	191	122	157	129	233
High Price	\$ 500,000	\$ 800,000	\$ 650,000	\$ 630,000	\$ 515,000	\$ 1,050,000	\$ 929,000	\$ 800,000	\$ 539,000	\$ 635,500	\$ 450,000	\$ 610,000	\$ 333,000	\$ 362,000
Low Price	\$ 132,000	\$ 79,450	\$ 95,000	\$ 125,250	\$ 184,000	\$ 156,600	\$ 182,500	\$ 202,900	\$ 127,500	\$ 127,000	\$ 90,000	\$ 105,000	\$ 80,000	\$ 75,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	6%	-8%	6%	-9%	-22%	-3%	16%	21%	3%	19%	0%	31%	-2%	
Median Price	32%	-20%	22%	-18%	-14%	-22%	31%	10%	16%	14%	8%	25%	2%	
Total Volume	25%	-30%	188%	-23%	-43%	-44%	-20%	23%	2%	58%	55%	-33%	148%	
Number Sold	17%	-23%	173%	-15%	-32%	-39%	-31%	0%	0%	32%	55%	-49%	153%	
Avg. Days on Market	-1%	63%	-33%	-14%	38%	-2%	1%	17%	-39%	57%	-22%	22%	-45%	
High Price	-38%	23%	3%	22%	-51%	13%	16%	48%	-15%	41%	-26%	83%	-8%	
Low Price	66%	-16%	-24%	-32%	17%	-14%	-10%	59%	0%	41%	-14%	31%	7%	

2nd Quarter Trends

Country Homes - Durango Mountain Area														
	2013 Q2	2012 Q2	2011 Q2		2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 53,512	\$ 620,000	\$ 656,980	\$ 577,250	\$ 425,000	\$ 225,000	\$ 651,433	\$ 427,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 615,500	\$ 620,000	\$ 650,000	\$ 5,877,250	\$ 450,000	\$ 225,000	\$ 575,000	\$ 427,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 4,281,000	\$ 1,240,000	\$ 3,284,900	\$ 1,154,500	\$ 425,000	\$ 225,000	\$ 1,954,300	\$ 855,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	8	2	5	2	1	1	3	2	0	0	0	0	0	0
Avg. Days on Market	124	301	533	193	109	241	414	162	0	0	0	0	0	0
High Price	\$ 700,000	\$ 887,500	\$ 960,000	\$ 700,000	\$ 425,000	\$ 225,000	\$ 820,000	\$ 540,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 232,000	\$ 352,500	\$ 99,900	\$ 454,500	\$ 425,000	\$ 225,000	\$ 559,300	\$ 315,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-91%	-6%	14%	36%	89%	-65%	52%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price	-1%	-5%	-89%	1206%	100%	-61%	35%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Volume	245%	-62%	185%	172%	89%	-88%	129%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Number Sold	300%	-60%	150%	100%	0%	-67%	50%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Days on Market	-59%	-44%	176%	77%	-55%	-42%	156%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
High Price	-21%	-8%	37%	65%	89%	-73%	52%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Low Price	-34%	253%	-78%	7%	89%	-60%	78%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Condo/Townhomes - Durango														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 281,172	\$ 289,741	\$ 270,488	\$ 287,123	\$ 306,692	\$ 275,991	\$ 265,257	\$ 309,205	\$ 300,505	\$ 218,910	\$ 160,030	\$ 150,243	\$ 143,535	\$ 127,717
Median Price	\$ 255,000	\$ 238,500	\$ 265,000	\$ 273,750	\$ 287,500	\$ 235,220	\$ 259,700	\$ 259,500	\$ 274,500	\$ 197,500	\$ 142,000	\$ 149,000	\$ 128,500	\$ 125,000
Total Volume	\$ 13,215,100	\$ 11,299,911	\$ 9,196,600	\$ 12,633,431	\$ 10,734,224	\$ 13,247,606	\$ 10,610,283	\$ 18,243,120	\$ 21,035,371	\$ 12,915,697	\$ 8,161,507	\$ 4,807,766	\$ 6,315,530	\$ 4,980,980
Number Sold	47	39	34	44	35	48	40	59	70	59	51	32	44	39
Avg. Days on Market	196	223	327	251	209	185	194	237	279	147	156	144	100	108
High Price	\$ 1,275,000	\$ 570,000	\$ 545,000	\$ 555,000	\$ 700,000	\$ 550,000	\$ 600,000	\$ 767,500	\$ 805,910	\$ 519,000	\$ 408,484	\$ 285,021	\$ 415,000	\$ 295,000
Low Price	\$ 83,000	\$ 92,500	\$ 93,000	\$ 117,000	\$ 153,000	\$ 143,115	\$ 108,000	\$ 149,900	\$ 55,000	\$ 66,000	\$ 38,000	\$ 75,000	\$ 13,500	\$ 51,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-3%	7%	-6%	-6%	11%	4%	-14%	3%	37%	37%	7%	5%	12%	
Median Price	7%	-10%	-3%	-5%	22%	-9%	0%	-5%	39%	39%	-5%	16%	3%	
Total Volume	17%	23%	-27%	18%	-19%	25%	-42%	-13%	63%	58%	70%	-24%	27%	
Number Sold	21%	15%	-23%	26%	-27%	20%	-32%	-16%	19%	16%	59%	-27%	13%	
Avg. Days on Market	-12%	-32%	30%	20%	13%	-5%	-18%	-15%	90%	-6%	8%	44%	-7%	
High Price	124%	5%	-2%	-21%	27%	-8%	-22%	-5%	55%	27%	43%	-31%	41%	
Low Price	-10%	-1%	-21%	-24%	7%	33%	-28%	173%	-17%	74%	-49%	456%	-74%	

2nd Quarter Trends

Condo/Townhomes - Bayfield														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 145,000	\$ -	\$ 143,875	\$ 203,000	\$ 208,000	\$ -	\$ 196,450	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 145,000	\$ -	\$ 153,875	\$ 203,000	\$ 208,000	\$ -	\$ 196,450	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 145,000	\$ -	\$ 615,500	\$ 203,000	\$ 208,000	\$ -	\$ 392,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	1	0	4	1	1	0	2	0	0	0	0	0	0	0
Avg. Days on Market	120	0	65	30	48	0	220	0	0	0	0	0	0	0
High Price	\$ 145,000	\$ -	\$ 170,000	\$ 203,000	\$ 208,000	\$ -	\$ 202,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 145,000	\$ -	\$ 142,500	\$ 203,000	\$ 208,000	\$ -	\$ 190,900	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	-100%	-29%	-2%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price	#DIV/0!	-100%	-24%	-2%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Volume	#DIV/0!	-100%	203%	-2%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Number Sold	#DIV/0!	-100%	300%	0%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Days on Market	#DIV/0!	-100%	117%	-38%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
High Price	#DIV/0!	-100%	-16%	-2%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Low Price	#DIV/0!	-100%	-30%	-2%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Condo/Townhomes - Durango Mountain Area														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 157,671	\$ 213,812	\$ 263,069	\$ 467,212	\$ 388,500	\$ 215,636	\$ 275,581	\$ 437,750	\$ 200,400	\$ 162,101	\$ 147,962	\$ 225,244	\$ 114,662	\$ 122,274
Median Price	\$ 55,500	\$ 201,000	\$ 174,900	\$ 387,613	\$ 172,500	\$ 143,000	\$ 183,750	\$ 178,000	\$ 161,500	\$ 105,000	\$ 116,500	\$ 141,000	\$ 85,000	\$ 89,500
Total Volume	\$ 2,207,400	\$ 1,710,499	\$ 3,419,900	\$ 4,672,127	\$ 2,331,000	\$ 2,372,000	\$ 4,409,300	\$ 10,068,252	\$ 5,611,200	\$ 2,755,720	\$ 5,474,595	\$ 4,054,400	\$ 1,949,250	\$ 2,323,200
Number Sold	14	8	13	10	6	11	16	23	28	17	37	18	17	19
Avg. Days on Market	283	489	596	475	226	151	184	242	156	148	255	195	163	432
High Price	\$ 570,000	\$ 522,500	\$ 675,000	\$ 850,000	\$ 1,075,000	\$ 550,000	\$ 750,000	\$ 1,401,118	\$ 592,800	\$ 779,720	\$ 782,000	\$ 803,200	\$ 287,500	\$ 425,000
Low Price	\$ 29,000	\$ 24,500	\$ 25,000	\$ 63,000	\$ 91,000	\$ 67,500	\$ 66,500	\$ 60,000	\$ 22,500	\$ 53,000	\$ 16,000	\$ 28,000	\$ 11,250	\$ 25,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-26%	-19%	-44%	20%	80%	-22%	-37%	118%	24%	10%	-34%	96%	-6%	
Median Price	-72%	15%	-55%	125%	21%	-22%	3%	10%	54%	-10%	-17%	66%	-5%	
Total Volume	29%	-50%	-27%	100%	-2%	-46%	-56%	79%	104%	-50%	35%	108%	-16%	
Number Sold	75%	-38%	30%	67%	-45%	-31%	-30%	-18%	65%	-54%	106%	6%	-11%	
Avg. Days on Market	-42%	-18%	25%	110%	50%	-18%	-24%	55%	5%	-42%	31%	20%	-62%	
High Price	9%	-23%	-21%	-21%	95%	-27%	-46%	136%	-24%	0%	-3%	179%	-32%	
Low Price	18%	-2%	-60%	-31%	35%	2%	11%	167%	-58%	231%	-43%	149%	-55%	
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.														
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.														
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2nd Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. Dgo Mt Area

1/8 Share Fractional - RESORT												
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2						
Average Price	\$ 217,000	\$ -	\$ -	\$ 279,900	\$ 279,900	\$ 787,000						
Median Price	\$ 217,000	\$ -	\$ -	\$ 279,900	\$ 346,500	\$ 787,000						
Total Volume	\$ 434,000	\$ -	\$ -	\$ 279,900	\$ 559,800	\$ 1,574,000						
Number Sold	2	0	0	1	2	2						
Avg. Days on Market	47	0	0	451	390	410						
High Price	\$ 219,000	\$ -	\$ -	\$ 279,900	\$ 279,900	\$ 899,000						
Low Price	\$ 215,000	\$ -	\$ -	\$ 279,900	\$ 279,900	\$ 675,000						
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008						
Average Price	#DIV/0!	#DIV/0!	-100%	0%	-64%	#DIV/0!						
Median Price	#DIV/0!	#DIV/0!	-100%	-19%	-56%	#DIV/0!						
Total Volume	#DIV/0!	#DIV/0!	-100%	-50%	-64%	#DIV/0!						
Number Sold	#DIV/0!	#DIV/0!	-100%	-50%	0%	#DIV/0!						
Avg. Days on Market	#DIV/0!	#DIV/0!	-100%	16%	-5%	#DIV/0!						
High Price	#DIV/0!	#DIV/0!	-100%	0%	-69%	#DIV/0!						
Low Price	#DIV/0!	#DIV/0!	-100%	0%	-59%	#DIV/0!						
1/4 Share Fractional - Resort												
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2						
Average Price	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 437,952						
Median Price	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 285,000						
Total Volume	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 4,817,480						
Number Sold	0	1	1	0	0	11						
Avg. Days on Market	0	120	196	0	0	286						
High Price	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 935,000						
Low Price	\$ -	\$ 74,000	\$ 22,000	\$ -	\$ -	\$ 75,000						
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008						
Average Price	-100%	236%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Median Price	-100%	236%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Total Volume	-100%	236%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Number Sold	-100%	0%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Avg. Days on Market	-100%	-39%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
High Price	-100%	236%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Low Price	-100%	236%	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.												
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.												
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.												

2nd Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO LaPlata Co.

Farm/Ranch (La Plata County Combined)												
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2				
Average Price	\$ 1,500,000	\$ 873,750	\$ 709,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -				
Median Price	\$ 1,500,000	\$ 873,750	\$ 709,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -				
Total Volume	\$ 1,500,000	\$ 1,747,500	\$ 1,418,000	\$ 765,000	\$ 346,500	\$ 448,000	\$ -	\$ -				
Number Sold	1	2	2	1	1	1	0	0				
Avg. Days on Market	482	462	547	57	366	355	0	0				
High Price	\$ 1,500,000	\$ 1,260,000	\$ 1,000,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -				
Low Price	\$ 1,500,000	\$ 487,500	\$ 418,000	\$ 765,000	\$ 4,552,000	\$ 448,000	\$ -	\$ -				
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007					
Average Price	72%	23%	-7%	-83%	916%	#DIV/0!	#DIV/0!					
Median Price	72%	23%	-7%	-83%	916%	#DIV/0!	#DIV/0!					
Total Volume	-14%	23%	85%	121%	-23%	#DIV/0!	#DIV/0!					
Number Sold	-50%	0%	100%	0%	0%	#DIV/0!	#DIV/0!					
Avg. Days on Market	4%	-16%	860%	-84%	3%	#DIV/0!	#DIV/0!					
High Price	19%	26%	31%	-83%	916%	#DIV/0!	#DIV/0!					
Low Price	208%	17%	-45%	-83%	916%	#DIV/0!	#DIV/0!					
Land (InTown) Durango												
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	
Average Price	\$ 169,867	\$ 201,916	\$ 272,675	\$ 135,000	\$ 375,000	\$ 425,000	\$ 1,205,500	\$ 201,833	\$ 489,247	\$ 299,264	\$ -	
Median Price	\$ 139,000	\$ 195,500	\$ 251,000	\$ 135,000	\$ 375,000	\$ 475,000	\$ 281,000	\$ 192,000	\$ 200,000	\$ 223,250	\$ -	
Total Volume	\$ 2,208,275	\$ 1,211,500	\$ 2,181,400	\$ 270,000	\$ 750,000	\$ 1,275,000	\$ 4,822,000	\$ 1,211,000	\$ 1,467,770	\$ 3,591,170	\$ -	
Number Sold	13	6	8	2	2	3	4	6	3	12	0	
Avg. Days on Market	328	772	606	654	505	356	115	155	236	341	0	
High Price	\$ 325,000	\$ 325,000	\$ 650,000	\$ 155,000	\$ 600,000	\$ 540,000	\$ 4,100,000	\$ 245,000	\$ 1,069,770	\$ 1,300,000	\$ -	
Low Price	\$ 85,000	\$ 50,500	\$ 95,000	\$ 115,000	\$ 150,000	\$ 260,000	\$ 160,000	\$ 175,000	\$ 198,000	\$ 120,000	\$ -	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	-16%	-26%	102%	-64%	-12%	-65%	497%	-59%	63%	#DIV/0!		
Median Price	-29%	-22%	86%	-64%	-21%	69%	46%	-4%	-10%	#DIV/0!		
Total Volume	82%	-44%	708%	-64%	-41%	-74%	298%	-17%	-59%	#DIV/0!		
Number Sold	117%	-25%	300%	0%	-33%	-25%	-33%	100%	-75%	#DIV/0!		
Avg. Days on Market	-58%	27%	-7%	30%	42%	210%	-26%	-34%	-31%	#DIV/0!		
High Price	0%	-50%	319%	-74%	11%	-87%	1573%	-77%	-18%	#DIV/0!		
Low Price	68%	-47%	-17%	-23%	-42%	63%	-9%	-12%	65%	#DIV/0!		

2nd Quarter Trends

Land (In Town) Bayfield												
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	
Average Price	\$ 80,500	\$ -	\$ 41,000	\$ 75,000	\$ 350,000	\$ 61,825	\$ 49,900	\$ 69,909	\$ 57,667	\$ 61,730	\$ -	
Median Price	\$ 53,500	\$ -	\$ 41,000	\$ 80,000	\$ 350,000	\$ 62,450	\$ 49,900	\$ 65,400	\$ 52,000	\$ 68,000	\$ -	
Total Volume	\$ 241,500	\$ -	\$ 82,000	\$ 225,000	\$ 350,000	\$ 247,300	\$ 99,800	\$ 769,000	\$ 346,000	\$ 308,648	\$ -	
Number Sold	3	0	2	3	1	4	2	11	6	5	0	
Avg. Days on Market	585	0	426	258	19	333	446	192	501	117	0	
High Price	\$ 150,000	\$ -	\$ 44,000	\$ 101,000	\$ 350,000	\$ 69,900	\$ 49,900	\$ 99,000	\$ 76,000	\$ 51,000	\$ -	
Low Price	\$ 38,000	\$ -	\$ 38,000	\$ 44,000	\$ 350,000	\$ 52,500	\$ 49,900	\$ 62,900	\$ 52,000	\$ 70,648	\$ -	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	-100%	-45%	-79%	466%	24%	-29%	21%	-7%	#DIV/0!		
Median Price	#DIV/0!	-100%	-49%	-77%	460%	25%	-24%	26%	-24%	#DIV/0!		
Total Volume	#DIV/0!	-100%	-64%	-36%	42%	148%	-87%	122%	12%	#DIV/0!		
Number Sold	#DIV/0!	-100%	-33%	200%	-75%	100%	-82%	83%	20%	#DIV/0!		
Avg. Days on Market	#DIV/0!	-100%	65%	1258%	-94%	-25%	132%	-62%	328%	#DIV/0!		
High Price	#DIV/0!	-100%	-56%	-71%	401%	40%	-50%	30%	49%	#DIV/0!		
Low Price	#DIV/0!	-100%	-14%	-87%	567%	5%	-21%	21%	-26%	#DIV/0!		
Land (In Town) Ignacio												
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	
Number Sold	0	0	0	0	0	0	0	0	0	1	0	
Avg. Days on Market	0	0	0	0	0	0	0	0	0	62	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	

2nd Quarter Trends

<i>Land (La Plata County Combined) Lots Under 1 Acre</i>														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 142,523	\$ 29,420	\$ 93,468	\$ 128,662	\$ 27,833	\$ 339,070	\$ 134,200	\$ 127,746	\$ 129,863	\$ 105,269	\$ 40,993	\$ 54,882	\$ 41,675	\$ 47,268
Median Price	\$ 142,000	\$ 2,854	\$ 97,400	\$ 99,950	\$ 24,000	\$ 378,716	\$ 136,500	\$ 100,000	\$ 129,900	\$ 72,950	\$ 28,500	\$ 43,900	\$ 44,250	\$ 33,200
Total Volume	\$ 1,852,800	\$ 1,000,300	\$ 1,028,150	\$ 1,029,300	\$ 83,500	\$ 1,017,210	\$ 1,342,000	\$ 1,660,700	\$ 2,467,400	\$ 2,526,450	\$ 573,900	\$ 2,030,650	\$ 750,150	\$ 1,039,895
Number Sold	13	34	11	8	3	3	10	13	19	24	14	37	18	22
Avg. Days on Market	185	510	163	249	350	26	138	180	151	161	134	197	431	175
High Price	\$ 210,000	\$ 149,900	\$ 197,000	\$ 338,000	\$ 35,500	\$ 399,494	\$ 300,000	\$ 273,500	\$ 335,000	\$ 325,000	\$ 105,000	\$ 219,000	\$ 119,000	\$ 214,900
Low Price	\$ 32,500	\$ 1,734	\$ 14,850	\$ 60,000	\$ 24,000	\$ 239,000	\$ 21,000	\$ 49,500	\$ 27,500	\$ 15,750	\$ 9,000	\$ 8,500	\$ 1,600	\$ 6,900
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	384%	-69%	-27%	362%	-92%	153%	5%	-2%	23%	157%	-25%	32%	-12%	
Median Price	4875%	-97%	-3%	316%	-94%	177%	37%	-23%	78%	156%	-35%	-1%	33%	
Total Volume	85%	-3%	0%	1133%	-92%	-24%	-19%	-33%	-2%	340%	-72%	171%	-28%	
Number Sold	-62%	209%	38%	167%	0%	-70%	-23%	-32%	-21%	71%	-62%	106%	-18%	
Avg. Days on Market	-64%	213%	-35%	-29%	1246%	-81%	-23%	19%	-6%	20%	-32%	-54%	146%	
High Price	40%	-24%	-42%	852%	-91%	33%	10%	-18%	3%	210%	-52%	84%	-45%	
Low Price	1774%	-88%	-75%	150%	-90%	1038%	-58%	80%	75%	75%	6%	431%	-77%	
<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 173,230	\$ 119,007	\$ 133,263	\$ 134,350	\$ 170,833	\$ 204,890	\$ 225,255	\$ 185,917	\$ 133,706	\$ 90,783	\$ 65,980	\$ 76,888	\$ 41,675	\$ 71,677
Median Price	\$ 130,000	\$ 88,000	\$ 120,000	\$ 123,750	\$ 160,000	\$ 160,000	\$ 182,750	\$ 110,000	\$ 65,200	\$ 49,250	\$ 40,000	\$ 49,000	\$ 44,250	\$ 40,000
Total Volume	\$ 2,252,000	\$ 1,666,100	\$ 1,465,900	\$ 1,343,500	\$ 1,025,000	\$ 3,073,362	\$ 4,054,600	\$ 3,160,600	\$ 6,417,900	\$ 3,812,899	\$ 3,496,950	\$ 4,920,850	\$ 750,150	\$ 4,372,300
Number Sold	13	14	11	10	6	15	18	17	48	42	53	64	18	61
Avg. Days on Market	303	200	233	216	341	158	344	203	178	175	193	294	431	284
High Price	\$ 300,000	\$ 290,000	\$ 295,000	\$ 295,000	\$ 255,000	\$ 413,000	\$ 927,500	\$ 640,000	\$ 1,100,000	\$ 1,000,000	\$ 475,000	\$ 700,000	\$ 119,000	\$ 360,000
Low Price	\$ 42,500	\$ 15,000	\$ 10,000	\$ 20,000	\$ 126,500	\$ 50,000	\$ 60,000	\$ 63,000	\$ 27,750	\$ 6,000	\$ 5,000	\$ 7,000	\$ 1,600	\$ 6,500
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	46%	-11%	-1%	-21%	-17%	-9%	21%	39%	47%	38%	-14%	84%	-42%	
Median Price	48%	-27%	-3%	-23%	0%	-12%	66%	69%	32%	23%	-18%	11%	11%	
Total Volume	35%	14%	9%	31%	-67%	-24%	28%	-51%	68%	9%	-29%	556%	-83%	
Number Sold	-7%	27%	10%	67%	-60%	-17%	6%	-65%	14%	-21%	-17%	256%	-70%	
Avg. Days on Market	52%	-14%	8%	-37%	116%	-54%	69%	14%	2%	-9%	-34%	-32%	52%	
High Price	3%	-2%	0%	16%	-38%	-55%	45%	-42%	10%	111%	-32%	488%	-67%	
Low Price	183%	50%	-50%	-84%	153%	-17%	-5%	127%	363%	20%	-29%	338%	-75%	

2nd Quarter Trends

Land (La Plata County Combined) 10 to 34.99 Acres														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 91,666	\$ 223,700	\$ 205,000	\$ 59,000	\$ 71,500	\$ 175,750	\$ 201,950	\$ 248,166	\$ 243,923	\$ 169,000	\$ 339,553	\$ 130,204	\$ 128,290	\$ 128,503
Median Price	\$ 80,000	\$ 217,400	\$ 205,000	\$ 59,000	\$ 42,500	\$ 107,500	\$ 192,500	\$ 242,000	\$ 188,000	\$ 179,000	\$ 87,950	\$ 128,500	\$ 98,750	\$ 98,500
Total Volume	\$ 275,000	\$ 894,800	\$ 410,000	\$ 59,000	\$ 214,500	\$ 1,054,500	\$ 807,800	\$ 744,500	\$ 3,171,000	\$ 1,183,000	\$ 5,432,850	\$ 1,692,650	\$ 1,282,900	\$ 1,413,535
Number Sold	3	4	2	1	3	6	4	3	13	7	16	13	10	11
Avg. Days on Market	436	197	143	36	453	245	147	349	326	313	221	339	514	519
High Price	\$ 125,000	\$ 410,000	\$ 365,000	\$ 59,000	\$ 149,000	\$ 550,000	\$ 302,800	\$ 310,000	\$ 850,000	\$ 300,000	\$ 3,800,000	\$ 340,000	\$ 315,000	\$ 304,110
Low Price	\$ 70,000	\$ 50,000	\$ 45,000	\$ 59,000	\$ 23,000	\$ 24,500	\$ 120,000	\$ 192,500	\$ 76,000	\$ 100,000	\$ 25,000	\$ 26,250	\$ 39,900	\$ 45,900
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-59%	9%	247%	-17%	-59%	-13%	-19%	2%	44%	-50%	161%	1%	0%	
Median Price	-63%	6%	247%	39%	-60%	-44%	-20%	29%	5%	104%	-32%	30%	0%	
Total Volume	-69%	118%	595%	-72%	-80%	31%	9%	-77%	168%	-78%	221%	32%	-9%	
Number Sold	-25%	100%	100%	-67%	-50%	50%	33%	-77%	86%	-56%	23%	30%	-9%	
Avg. Days on Market	121%	38%	297%	-92%	85%	67%	-58%	7%	4%	42%	-35%	-34%	-1%	
High Price	-70%	12%	519%	-60%	-73%	82%	-2%	-64%	183%	-92%	1018%	8%	4%	
Low Price	40%	11%	-24%	157%	-6%	-80%	-38%	153%	-24%	300%	-5%	-34%	-13%	
Land (La Plata County Combined) 35 Acres +														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 148,416	\$ 255,277	\$ 418,900	\$ 303,250	\$ 260,142	\$ 747,250	\$ 305,697	\$ 297,535	\$ 411,996	\$ 173,065	\$ 126,412	\$ 228,195	\$ 164,567	\$ 254,530
Median Price	\$ 101,500	\$ 235,000	\$ 189,500	\$ 220,000	\$ 200,000	\$ 750,000	\$ 192,523	\$ 250,000	\$ 230,000	\$ 157,500	\$ 70,000	\$ 150,000	\$ 144,000	\$ 160,300
Total Volume	\$ 890,500	\$ 2,297,500	\$ 2,094,500	\$ 1,213,000	\$ 1,821,000	\$ 2,989,000	\$ 1,834,183	\$ 4,463,030	\$ 11,123,899	\$ 2,595,970	\$ 3,160,300	\$ 4,792,100	\$ 2,468,500	\$ 4,327,015
Number Sold	6	9	5	4	7	4	6	15	27	15	25	21	15	17
Avg. Days on Market	311	349	432	467	378	283	517	407	276	214	304	461	372	440
High Price	\$ 312,500	\$ 550,000	\$ 840,000	\$ 605,000	\$ 549,000	\$ 1,150,000	\$ 763,000	\$ 875,000	\$ 4,250,000	\$ 652,070	\$ 530,000	\$ 975,000	\$ 465,000	\$ 850,000
Low Price	\$ 60,000	\$ 50,000	\$ 45,000	\$ 168,000	\$ 129,000	\$ 339,000	\$ 140,000	\$ 297,535	\$ 40,000	\$ 35,000	\$ 19,900	\$ 32,000	\$ 70,000	\$ 47,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-42%	-39%	38%	17%	-65%	144%	3%	-28%	138%	37%	-45%	39%	-35%	
Median Price	-57%	24%	-14%	10%	-73%	290%	-23%	9%	46%	125%	-53%	4%	-10%	
Total Volume	-61%	10%	73%	-33%	-39%	63%	-59%	-60%	329%	-18%	-34%	94%	-43%	
Number Sold	-33%	80%	25%	-43%	75%	-33%	-60%	-44%	80%	-40%	19%	40%	-12%	
Avg. Days on Market	-11%	-19%	-7%	24%	34%	-45%	27%	47%	29%	-30%	-34%	24%	-15%	
High Price	-43%	-35%	39%	10%	-52%	51%	-13%	-79%	552%	23%	-46%	110%	-45%	
Low Price	20%	11%	-73%	30%	-62%	142%	-53%	644%	14%	76%	-38%	-54%	47%	

2nd Quarter Trends

<i>Land (La Plata County Combined) Durango Mountain Area (Resort)</i>														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2						
Average Price	\$ 491,666	\$ 162,500	\$ 113,250	\$ 164,450	\$ -	\$ 135,950	\$ 347,000	\$ 676,076						
Median Price	\$ 140,000	\$ 167,500	\$ 113,250	\$ 164,450	\$ -	\$ 135,950	\$ 347,000	\$ 279,900						
Total Volume	\$ 1,475,000	\$ 650,000	\$ 226,500	\$ 328,900	\$ -	\$ 271,900	\$ 694,000	\$ 8,789,000						
Number Sold	5	4	2	2	0	2	2	13						
Avg. Days on Market	140	416	500	58	0	376	554	263						
High Price	\$ 1,200,000	\$ 280,000	\$ 150,000	\$ 229,000	\$ -	\$ 137,000	\$ 475,000	\$ 5,000,000						
Low Price	\$ 135,000	\$ 35,000	\$ 76,500	\$ 99,900	\$ -	\$ 134,900	\$ 219,000	\$ 100,000						
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	203%	43%	-31%	#DIV/0!	-100%	-61%	-49%							
Median Price	-16%	48%	-31%	#DIV/0!	-100%	-61%	24%							
Total Volume	127%	187%	-31%	#DIV/0!	-100%	-61%	-92%							
Number Sold	25%	100%	0%	#DIV/0!	-100%	0%	-85%							
Avg. Days on Market	-66%	-17%	762%	#DIV/0!	-100%	-32%	111%							
High Price	329%	87%	-34%	#DIV/0!	-100%	-71%	-91%							
Low Price	286%	-54%	-23%	#DIV/0!	-100%	-38%	119%							
<i>Business & Income (La Plata County Combined) Business Opportunities</i>														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 136,750	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 135,000	\$ 745,000	\$ 1,602,337	\$ 234,061	\$ 227,087	\$ 109,667	\$ 57,290	\$ 63,250	\$ 324,000
Median Price	\$ 136,750	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 165,000	\$ 745,000	\$ 1,134,851	\$ 234,061	\$ 280,000	\$ 79,000	\$ 62,500	\$ 63,250	\$ 320,000
Total Volume	\$ 273,500	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 405,000	\$ 745,000	\$ 12,818,703	\$ 468,122	\$ 1,135,437	\$ 329,000	\$ 171,871	\$ 126,500	\$ 1,620,000
Number Sold	2	1	0	1	0	3	1	8	2	5	3	3	2	5
Avg. Days on Market	436	766	0	20	0	380	36	275	193	195	145	327	106	159
High Price	\$ 214,000	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 165,000	\$ 745,000	\$ 3,950,000	\$ 298,122	\$ 399,900	\$ 205,000	\$ 92,371	\$ 110,000	\$ 840,000
Low Price	\$ 59,500	\$ 150,000	\$ -	\$ 35,000	\$ -	\$ 75,000	\$ 745,000	\$ 250,000	\$ 170,000	\$ 71,537	\$ 45,000	\$ 17,000	\$ 16,500	\$ 50,000
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-9%	#DIV/0!	-100%	#DIV/0!	-100%	-82%	-54%	585%	3%	107%	91%	-9%	-80%	
Median Price	-9%	#DIV/0!	-100%	#DIV/0!	-100%	-78%	-34%	385%	-16%	254%	26%	-1%	-80%	
Total Volume	82%	#DIV/0!	-100%	#DIV/0!	-100%	-46%	-94%	2638%	-59%	245%	91%	36%	-92%	
Number Sold	100%	#DIV/0!	-100%	#DIV/0!	-100%	200%	-88%	300%	-60%	67%	0%	50%	-60%	
Avg. Days on Market	-43%	#DIV/0!	-100%	#DIV/0!	-100%	956%	-87%	42%	-1%	34%	-56%	208%	-33%	
High Price	43%	#DIV/0!	-100%	#DIV/0!	-100%	-78%	-81%	1225%	-25%	95%	122%	-16%	-87%	
Low Price	-60%	#DIV/0!	-100%	#DIV/0!	-100%	-90%	198%	47%	138%	59%	165%	3%	-67%	

2nd Quarter Trends

Business & Income (La Plata County Combined) Commercial Land														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 252,500	\$ 2,750,000	\$ 208,485	\$ -	\$ -	\$ -	\$ 797,500	\$ 458,000	\$ 436,935	\$ 223,250	\$ 91,250	\$ 303,758	\$ 644,450	\$ 175,250
Median Price	\$ 252,500	\$ 2,750,000	\$ 208,485	\$ -	\$ -	\$ -	\$ 797,500	\$ 458,000	\$ 405,780	\$ 178,500	\$ 91,250	\$ 121,000	\$ 644,450	\$ 160,000
Total Volume	\$ 505,000	\$ 2,750,000	\$ 416,970	\$ -	\$ -	\$ -	\$ 1,595,500	\$ 916,000	\$ 2,621,610	\$ 1,786,000	\$ 182,500	\$ 2,126,308	\$ 1,288,900	\$ 701,000
Number Sold	2	1	2	0	0	0	2	2	6	8	2	7	2	4
Avg. Days on Market	541	1494	422	0	0	0	359	117	649	888	185	213	230	291
High Price	\$ 300,000	\$ 2,750,000	\$ 260,000	\$ -	\$ -	\$ -	\$ 1,290,000	\$ 600,000	\$ 880,000	\$ 575,000	\$ 95,000	\$ 1,332,308	\$ 1,190,000	\$ 222,000
Low Price	\$ 205,000	\$ 2,750,000	\$ 156,970	\$ -	\$ -	\$ -	\$ 305,000	\$ 316,000	\$ 190,000	\$ 130,000	\$ 87,500	\$ 30,000	\$ 98,900	\$ 159,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-91%	1219%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	74%	5%	96%	145%	-70%	-53%	268%	
Median Price	-91%	1219%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	74%	13%	127%	96%	-25%	-81%	303%	
Total Volume	-82%	560%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	74%	-65%	47%	879%	-91%	65%	84%	
Number Sold	100%	-50%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	0%	-67%	-25%	300%	-71%	250%	-50%	
Avg. Days on Market	-64%	254%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	207%	-82%	-27%	380%	-13%	-7%	-21%	
High Price	-89%	958%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	115%	-32%	53%	505%	-93%	12%	436%	
Low Price	-93%	1652%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-3%	66%	46%	49%	192%	-70%	-38%	
Business & Income (La Plata County Combined) Mobile/Modular - No Land														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 19,000	\$ 22,000	\$ -	\$ 39,750	\$ -	\$ -	\$ 49,000	\$ 38,735	\$ 27,667	\$ 26,250	\$ 23,670	\$ 29,557	\$ 23,500	\$ 28,752
Median Price	\$ 19,000	\$ 22,000	\$ -	\$ 39,750	\$ -	\$ -	\$ 49,000	\$ 38,735	\$ 28,000	\$ 26,250	\$ 17,250	\$ 27,000	\$ 23,500	\$ 26,000
Total Volume	\$ 19,000	\$ 22,000	\$ -	\$ 79,500	\$ -	\$ -	\$ 49,000	\$ 77,470	\$ 83,000	\$ 52,500	\$ 236,700	\$ 206,900	\$ 47,000	\$ 86,256
Number Sold	1	1	0	2	0	0	1	2	3	2	10	7	2	3
Avg. Days on Market	230	77	0	63	0	0	70	108	303	371	87	123	183	241
High Price	\$ 19,000	\$ 22,000	\$ -	\$ 57,000	\$ -	\$ -	\$ 49,000	\$ 44,900	\$ 30,000	\$ 27,000	\$ 85,000	\$ 45,900	\$ 33,500	\$ 40,000
Low Price	\$ 19,000	\$ 22,000	\$ -	\$ 22,500	\$ -	\$ -	\$ 49,000	\$ 32,570	\$ 25,000	\$ 25,500	\$ 6,000	\$ 4,000	\$ 13,500	\$ 20,256
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-14%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	27%	40%	5%	11%	-20%	26%	-18%	
Median Price	-14%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	27%	38%	7%	52%	-36%	15%	-10%	
Total Volume	-14%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	-37%	-7%	58%	-78%	14%	340%	-46%	
Number Sold	0%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	-50%	-33%	50%	-80%	43%	250%	-33%	
Avg. Days on Market	199%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	-35%	-64%	-18%	326%	-29%	-33%	-24%	
High Price	-14%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	9%	50%	11%	-68%	85%	37%	-16%	
Low Price	-14%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	50%	30%	-2%	325%	50%	-70%	-33%	

2nd Quarter Trends

Business & Income (La Plata County Combined) Multi-Family														
	2013 Q2	2012 Q2	2011 Q2	2010 Q2	2009 Q2	2008 Q2	2007 Q2	2006 Q2	2005 Q2	2004 Q2	2003 Q2	2002 Q2	2001 Q2	2000 Q2
Average Price	\$ 477,166	\$ 415,500	\$ 399,000	\$ -	\$ -	\$ 396,333	\$ -	\$ 425,000	\$ 422,230	\$ 406,400	\$ 150,100	\$ 249,500	\$ 225,833	\$ 350,000
Median Price	\$ 514,000	\$ 400,000	\$ 399,000	\$ -	\$ -	\$ 475,000	\$ -	\$ 425,000	\$ 389,000	\$ 400,000	\$ 103,000	\$ 249,500	\$ 220,000	\$ 227,500
Total Volume	\$ 1,431,500	\$ 2,077,500	\$ 399,000	\$ -	\$ -	\$ 1,189,000	\$ -	\$ 425,000	\$ 1,266,690	\$ 2,032,000	\$ 750,500	\$ 499,000	\$ 677,500	\$ 1,052,500
Number Sold	2	5	1	0	0	3	0	1	3	5	5	2	3	3
Avg. Days on Market	41	172	70	0	0	153	0	59	129	117	162	34	108	72
High Price	\$ 527,500	\$ 575,000	\$ 399,000	\$ -	\$ -	\$ 525,000	\$ -	\$ 425,000	\$ 459,000	\$ 555,000	\$ 245,000	\$ 253,000	\$ 307,500	\$ 650,000
Low Price	\$ 390,000	\$ 342,500	\$ 399,000	\$ -	\$ -	\$ 189,000	\$ -	\$ 425,000	\$ 382,690	\$ 260,000	\$ 60,000	\$ 246,000	\$ 150,000	\$ 175,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	15%	4%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		1%	4%	171%	-40%	10%	-35%	
Median Price	29%	0%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		9%	-3%	288%	-59%	13%	-3%	
Total Volume	-31%	421%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		-66%	-38%	171%	50%	-26%	-36%	
Number Sold	-60%	400%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		-67%	-40%	0%	150%	-33%	0%	
Avg. Days on Market	-76%	146%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		-54%	10%	-28%	376%	-69%	50%	
High Price	-8%	44%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		-7%	-17%	127%	-3%	-18%	-53%	
Low Price	14%	-14%	#DIV/0!	#DIV/0!	-100%	#DIV/0!		11%	47%	333%	-76%	64%	-14%	
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.														
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.														
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.														

2nd Quarter Trends

Current Year-To-Date Comparison - Residential (1st & 2nd Qtr.)

2012 - 2013

	2012 Year To Date(1st and 2nd Quarter)									
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Dgo. Mtn. Homes	Durango Condos	Bayfield Condos	Dgo. Mtn. Condos	Land 1-10 Acres
Average Price	\$ 380,100	\$ 197,862	\$ 358,462	\$ 390,513	\$ 272,593	\$ 516,250	\$ 269,576	\$ 171,000	\$ 226,399	\$ 126,005
Median Price	\$ 339,500	\$ 201,500	\$ 320,000	\$ 349,900	\$ 195,000	\$ 428,750	\$ 230,000	\$ 171,000	\$ 155,200	\$ 101,000
Total Volume	\$ 24,706,550	\$ 3,165,794	\$ 62,730,861	\$ 48,033,211	\$ 10,631,150	\$ 2,065,000	\$ 18,600,811	\$ 171,000	\$ 5,659,999	\$ 2,142,100
Number Sold	65	16	175	123	39	4	69	1	25	17
Avg. Days on Market	146	169	183	178	186	539	263	170	402	207
High Price	\$ 1,200,000	\$ 345,000	\$ 1,700,000	\$ 1,700,000	\$ 840,000	\$ 887,500	\$ 570,000	\$ 171,000	\$ 1,467,000	\$ 290,000
Low Price	\$ 228,000	\$ 60,000	\$ 59,000	\$ 59,000	\$ 62,200	\$ 320,000	\$ 80,000	\$ 171,000	\$ 24,500	\$ 15,000
	2013 Year To Date(1st and 2nd Quarter)									
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Dgo. Mtn. Homes	Durango Condos	Bayfield Condos	Dgo. Mtn. Condos	Land 1-10 Acres
Average Price	\$ 402,666	\$ 247,260	\$ 376,360	\$ 428,401	\$ 257,830	\$ 557,333	\$ 274,661	\$ 145,000	\$ 163,947	\$ 171,940
Median Price	\$ 360,500	\$ 260,000	\$ 333,925	\$ 382,500	\$ 251,000	\$ 657,000	\$ 255,000	\$ 145,000	\$ 67,500	\$ 180,000
Total Volume	\$ 34,629,355	\$ 5,192,469	\$ 90,326,502	\$ 72,828,336	\$ 12,891,500	\$ 5,016,000	\$ 21,423,634	\$ 145,000	\$ 5,574,200	\$ 4,298,500
Number Sold	86	21	240	170	50	9	78	1	34	25
Avg. Days on Market	132	99	185	170	192	156	228	120	331	320
High Price	\$ 1,275,000	\$ 346,000	\$ 3,500,000	\$ 3,500,000	\$ 519,000	\$ 735,000	\$ 1,275,000	\$ 145,000	\$ 570,000	\$ 425,000
Low Price	\$ 219,900	\$ 124,900	\$ 56,736	\$ 75,000	\$ 63,000	\$ 232,000	\$ 83,000	\$ 145,000	\$ 19,900	\$ 22,500
	Year To Date Difference from Previous Year									
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Dgo. Mtn. Homes	Durango Condos	Bayfield Condos	Dgo. Mtn. Condos	Land 1-10 Acres
Average Price	5.94%	24.97%	4.99%	9.70%	-5.42%	7.96%	1.89%	-15.20%	-27.58%	36.45%
Median Price	6.19%	29.03%	4.35%	9.32%	28.72%	53.24%	10.87%	-15.20%	-56.51%	78.22%
Total Volume	40.16%	64.02%	43.99%	51.62%	21.26%	142.91%	15.18%	-15.20%	-1.52%	100.67%
Number Sold	32.31%	31.25%	37.14%	38.21%	28.21%	125.00%	13.04%	0.00%	36.00%	47.06%
Avg. Days on Market	-9.59%	-41.42%	1.09%	-4.49%	3.23%	-71.06%	-13.31%	-29.41%	-17.66%	54.59%
High Price	6.25%	0.29%	105.88%	105.88%	-38.21%	-17.18%	123.68%	-15.20%	-61.15%	46.55%
Low Price	-3.55%	108.17%	-3.84%	27.12%	1.29%	-27.50%	3.75%	-15.20%	-18.78%	50.00%

3rd Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. Dgo. Mtn. Area

Durango In Town Homes														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$431,600	\$384,596	\$368,163	\$373,614	\$434,472	\$436,531	\$453,279	\$460,844	\$455,291	\$373,612	\$336,817	\$248,643	\$246,154	\$239,563
Median Price	\$382,500	\$340,000	\$362,500	\$325,000	\$346,500	\$394,900	\$460,000	\$436,050	\$392,000	\$303,545	\$290,000	\$241,900	\$208,000	\$195,500
Total Volume	\$23,306,449	\$18,460,644	\$17,671,850	\$10,834,819	\$11,730,770	\$15,278,599	\$19,944,300	\$19,816,294	\$31,870,400	\$27,273,654	\$14,483,149	\$16,161,819	\$10,092,300	\$11,499,000
Number Sold	54	48	48	29	27	35	44	43	70	73	43	65	41	48
Avg. Days on Market	116	158	166	194	213	148	133	132	101	124	105	87	102	114
High Price	\$864,000	\$645,000	\$659,500	\$970,000	\$900,000	\$900,000	\$1,253,500	\$730,000	\$1,775,000	\$988,900	\$767,500	\$550,000	\$536,000	\$575,000
Low Price	\$225,000	\$142,400	\$165,000	\$100,000	\$200,000	\$255,000	\$220,000	\$290,000	\$85,000	\$93,000	\$18,000	\$79,000	\$111,500	\$125,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	12%	4%	-1%	-14%	0%	-4%	-2%	1%	22%	11%	35%	1%	3%	
Median Price	12.50%	-6.21%	11.54%	-6.20%	-12%	-14%	5%	11%	29%	5%	20%	16%	6%	
Total Volume	26%	4%	63%	-8%	-23%	-23%	1%	-38%	17%	88%	-10%	60%	-12%	
Number Sold	12.50%	0.00%	65.52%	7.41%	-23%	-20%	2%	-39%	-4%	70%	-34%	59%	-15%	
Avg. Days on Market	-27%	-5%	-14%	-9%	44%	11%	1%	31%	-19%	18%	21%	-15%	-11%	
High Price	34%	-2%	-32%	8%	0%	-28%	72%	-59%	79%	29%	40%	3%	-7%	
Low Price	58%	-14%	65%	-50%	-22%	16%	-24%	241%	-9%	417%	-77%	-29%	-11%	
Bayfield In Town Homes														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 256,289	\$ 220,464	\$ 221,229	\$ 238,867	\$246,541	\$331,733	\$282,300	\$306,440	\$249,027	\$190,192	\$183,994	\$141,144	\$154,483	\$130,900
Median Price	\$ 265,000	\$ 223,800	\$ 244,000	\$ 245,000	\$242,573	\$320,000	\$260,700	\$306,000	\$269,900	\$199,000	\$189,000	\$150,500	\$148,950	\$125,000
Total Volume	\$ 4,869,500	\$ 3,086,500	\$ 2,654,750	\$ 2,627,539	\$ 3,698,128	\$ 4,976,000	\$ 2,258,400	\$ 3,064,400	\$ 5,727,635	\$ 2,472,500	\$ 3,127,900	\$ 1,411,435	\$ 1,853,800	\$ 654,500
Number Sold	19	14	12	11	15	15	8	10	23	13	17	10	12	5
Avg. Days on Market	111	133	97	143	157	108	115	139	101	93	96	91	123	103
High Price	\$ 382,500	\$ 310,000	\$ 290,000	\$ 305,000	\$295,900	\$465,000	\$396,000	\$380,000	\$345,000	\$275,000	\$263,000	\$207,900	\$200,000	\$175,000
Low Price	\$ 60,000	\$ 87,000	\$ 110,250	\$ 169,900	\$202,400	\$239,000	\$220,000	\$232,000	\$107,000	\$ 78,500	\$118,000	\$ 70,000	\$114,000	\$ 82,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	16.25%	-0.35%	-7.38%	-3.11%	-26%	18%	-8%	23%	31%	3%	30%	-9%	18%	
Median Price	18.41%	-8.28%	-0.41%	1.00%	-24%	23%	-15%	13%	36%	5%	26%	1%	19%	
Total Volume	57.77%	16.26%	1.04%	-28.95%	-26%	120%	-26%	-46%	132%	-21%	122%	-24%	183%	
Number Sold	35.71%	16.67%	9.09%	-26.67%	0%	88%	-20%	-57%	77%	-24%	70%	-17%	140%	
Avg. Days on Market	-16.54%	37.11%	-32.17%	-8.92%	45%	-6%	-17%	38%	9%	-3%	5%	-26%	19%	
High Price	23.39%	6.90%	-4.92%	3.08%	-36%	17%	4%	10%	25%	5%	27%	4%	14%	
Low Price	-31.03%	-21.09%	-35.11%	-16.06%	-15%	9%	-5%	117%	36%	-33%	69%	-39%	38%	

3rd Quarter Trends

Ignacio In Town Homes														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$197,333	\$ -	\$158,315	\$ 85,000	\$137,500	\$100,000	\$ -	\$165,000	\$107,000
Median Price	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$210,000	\$ -	\$158,315	\$ 85,000	\$137,500	\$100,000	\$ -	\$165,000	\$107,000
Total Volume	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$592,000	\$ -	\$316,630	\$ 85,000	\$137,500	\$100,000	\$ -	\$165,000	\$107,000
Number Sold	0	0	1	1	1	3	0	2	1	1	1	0	1	1
Avg. Days on Market	0	0	858	205	176	85	0	56	69	86	104	0	126	176
High Price	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$215,000	\$ -	\$173,630	\$ 85,000	\$137,500	\$100,000	\$ -	\$165,000	\$107,000
Low Price	\$ -	\$ -	\$ 55,000	\$ 193,000	\$150,000	\$167,000	\$ -	\$143,000	\$ 85,000	\$137,500	\$100,000	\$ -	\$165,000	\$107,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	-100%	-72%	29%	-24%	#DIV/0!	-100%	86%	-38%	38%	#DIV/0!	-100%	54%	
Median Price	#DIV/0!	-100%	-72%	29%	-29%	#DIV/0!	-100%	86%	-38%	38%	#DIV/0!	-100%	54%	
Total Volume	#DIV/0!	-100%	-72%	29%	-75%	#DIV/0!	-100%	273%	-38%	38%	#DIV/0!	-100%	54%	
Number Sold	#DIV/0!	-100%	0%	0%	-67%	#DIV/0!	-100%	100%	0%	0%	#DIV/0!	-100%	0%	
Avg. Days on Market	#DIV/0!	-100%	319%	16%	107%	#DIV/0!	-100%	-19%	-20%	-17%	#DIV/0!	-100%	-28%	
High Price	#DIV/0!	-100%	-72%	29%	-30%	#DIV/0!	-100%	104%	-38%	38%	#DIV/0!	-100%	54%	
Low Price	#DIV/0!	-100%	-72%	29%	-10%	#DIV/0!	-100%	68%	-38%	38%	#DIV/0!	-100%	54%	
Country Homes - La Plata County Combined														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 358,141	\$ 376,838	\$ 418,798	\$ 410,996	\$377,180	\$422,881	\$459,286	\$429,347	\$377,962	\$316,544	\$316,219	\$344,463	\$241,081	\$241,457
Median Price	\$ 315,000	\$ 339,000	\$ 344,950	\$ 352,500	\$300,000	\$367,800	\$379,450	\$341,500	\$325,000	\$260,000	\$272,500	\$252,500	\$235,000	\$189,900
Total Volume	\$ 52,646,842	\$ 46,351,130	\$ 37,691,603	\$ 28,769,750	\$27,907,663	\$33,407,615	\$56,033,000	\$54,527,149	\$68,789,115	\$54,762,147	\$51,227,584	\$40,646,703	\$31,340,600	\$63,986,140
Number Sold	147	123	90	70	74	79	122	127	182	173	162	118	130	265
Avg. Days on Market	152	153	164	186	192	164	150	130	142	166	155	140	154	172
High Price	\$ 1,426,210	\$ 1,750,000	\$ 2,450,000	\$ 1,350,000	\$ 1,825,000	\$ 1,375,000	\$ 2,425,000	\$ 2,100,000	\$ 1,500,000	\$ 3,250,000	\$ 1,625,000	\$ 4,565,726	\$ 850,000	\$ 3,250,000
Low Price	\$ 47,900	\$ 60,000	\$ 117,000	\$ 40,000	\$120,000	\$112,500	\$ 88,000	\$ 55,000	\$ 65,000	\$ 45,000	\$ 85,000	\$ 70,000	\$ 45,000	\$ 10,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-5%	-10%	2%	9%	-11%	-8%	7%	14%	19%	0%	-8%	43%	0%	
Median Price	-7%	-2%	-2%	18%	-18%	-3%	11%	5%	25%	-5%	8%	7%	24%	
Total Volume	14%	23%	31%	3%	-16%	-40%	3%	-21%	26%	7%	26%	30%	-51%	
Number Sold	20%	37%	29%	-5%	-6%	-35%	-4%	-30%	5%	7%	37%	-9%	-51%	
Avg. Days on Market	-1%	-7%	-12%	-3%	17%	9%	15%	-8%	-14%	7%	11%	-9%	-10%	
High Price	-19%	-29%	81%	-26%	33%	-43%	15%	40%	-54%	100%	-64%	437%	-74%	
Low Price	-20%	-49%	193%	-67%	7%	28%	60%	-15%	44%	-47%	21%	56%	350%	

3rd Quarter Trends

<i>Country Homes - Durango</i>														
	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>	<i>2005 Q3</i>	<i>2004 Q3</i>	<i>2003 Q3</i>	<i>2002 Q3</i>	<i>2001 Q3</i>	<i>2000 Q3</i>
<i>Average Price</i>	\$406,840	\$418,606	\$464,580	\$451,733	\$453,563	\$495,402	\$532,361	\$502,008	\$440,849	\$375,745	\$363,061	\$390,218	\$278,111	\$318,094
<i>Median Price</i>	\$374,000	\$370,000	\$380,000	\$387,375	\$389,000	\$442,000	\$444,500	\$449,900	\$410,000	\$318,750	\$314,000	\$307,000	\$249,500	\$235,000
<i>Total Volume</i>	\$39,463,517	\$37,256,010	\$30,662,324	\$24,393,600	\$19,956,775	\$24,770,115	\$36,200,600	\$42,168,749	\$47,170,877	\$36,822,971	\$39,573,634	\$28,095,674	\$23,083,200	\$34,672,225
<i>Number Sold</i>	97	89	66	54	44	50	68	84	107	98	109	72	83	109
<i>Avg. Days on Market</i>	147	148	168	182	246	175	149	135	171	169	167	131	154	160
<i>High Price</i>	\$1,426,210	\$1,750,000	\$2,450,000	\$1,350,000	\$1,825,000	\$1,375,000	\$2,425,000	\$2,100,000	\$1,500,000	\$3,250,000	\$1,625,000	\$4,565,726	\$850,000	\$3,250,000
<i>Low Price</i>	\$47,900	\$115,000	\$130,000	\$40,000	\$130,000	\$220,000	\$146,000	\$122,000	\$65,000	\$105,500	\$114,000	\$70,000	\$45,000	\$78,000
<i>Percent Change from Previous Year</i>														
	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>	<i>2005</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>
<i>Average Price</i>	-2.81%	-9.90%	2.84%	-0.40%	-8%	-7%	6%	14%	17%	3%	-7%	40%	-13%	
<i>Median Price</i>	1.08%	-2.63%	-1.90%	-0.42%	-12%	-1%	-1%	10%	29%	2%	2%	23%	6%	
<i>Total Volume</i>	5.93%	21.50%	25.70%	22.23%	-19%	-32%	-14%	-11%	28%	-7%	41%	22%	-33%	
<i>Number Sold</i>	8.99%	34.85%	22.22%	22.73%	-12%	-26%	-19%	-21%	9%	-10%	51%	-13%	-24%	
<i>Avg. Days on Market</i>	-0.68%	-11.90%	-7.69%	-26.02%	41%	17%	10%	-21%	1%	1%	27%	-15%	-4%	
<i>High Price</i>	-18.50%	-28.57%	81.48%	-26.03%	33%	-43%	15%	40%	-54%	100%	-64%	437%	-74%	
<i>Low Price</i>	-58.35%	-11.54%	225.00%	-69.23%	-41%	51%	20%	88%	-38%	-7%	63%	56%	-42%	
<i>Country Homes - Bayfield</i>														
	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>	<i>2005 Q3</i>	<i>2004 Q3</i>	<i>2003 Q3</i>	<i>2002 Q3</i>	<i>2001 Q3</i>	<i>2000 Q3</i>
<i>Average Price</i>	\$277,843	\$240,081	\$252,348	\$322,377	\$243,725	\$317,973	\$369,628	\$307,060	\$293,414	\$262,828	\$213,784	\$285,969	\$187,163	\$191,444
<i>Median Price</i>	\$276,000	\$209,160	\$246,000	\$295,000	\$224,000	\$278,000	\$312,000	\$280,000	\$272,000	\$228,000	\$192,500	\$175,000	\$175,000	\$175,000
<i>Total Volume</i>	\$10,280,224	\$6,242,120	\$4,542,279	\$3,546,150	\$4,874,500	\$6,041,500	\$15,524,400	\$7,676,500	\$14,377,288	\$13,404,239	\$7,268,650	\$8,865,029	\$5,053,400	\$6,892,000
<i>Number Sold</i>	37	26	18	11	20	19	42	25	49	51	34	31	27	36
<i>Avg. Days on Market</i>	148	170	163	220	118	122	136	128	104	140	122	151	134	190
<i>High Price</i>	\$745,000	\$855,000	\$730,000	\$660,000	\$485,000	\$636,000	\$940,000	\$725,000	\$668,000	\$777,500	\$450,000	\$3,000,000	\$330,000	\$562,000
<i>Low Price</i>	\$91,000	\$60,000	\$117,000	\$138,000	\$120,000	\$112,500	\$189,000	\$155,000	\$105,000	\$137,500	\$90,000	\$92,500	\$94,000	\$103,000
<i>Percent Change from Previous Year</i>														
	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>	<i>2005</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>
<i>Average Price</i>	15.73%	-4.86%	-21.72%	32.27%	-23%	-14%	20%	5%	12%	23%	-25%	53%	-2%	
<i>Median Price</i>	31.96%	-14.98%	-16.61%	31.70%	-19%	-11%	11%	3%	19%	18%	10%	0%	0%	
<i>Total Volume</i>	64.69%	37.42%	28.09%	-27.25%	-19%	-61%	102%	-47%	7%	84%	-18%	75%	-27%	
<i>Number Sold</i>	42.31%	44.44%	63.64%	-45.00%	5%	-55%	68%	-49%	-4%	50%	10%	15%	-25%	
<i>Avg. Days on Market</i>	-12.94%	4.29%	-25.91%	86.44%	-3%	-10%	6%	23%	-26%	15%	-19%	13%	-29%	
<i>High Price</i>	-12.87%	17.12%	10.61%	36.08%	-24%	-32%	30%	9%	-14%	73%	-85%	809%	-41%	
<i>Low Price</i>	51.67%	-48.72%	-15.22%	15.00%	7%	-40%	22%	48%	-24%	53%	-3%	-2%	-9%	

3rd Quarter Trends

<i>Country Homes - Durango Mountain Area</i>														
	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>	<i>2005 Q3</i>	<i>2004 Q3</i>	<i>2003 Q3</i>	<i>2002 Q3</i>	<i>2001 Q3</i>	<i>2000 Q3</i>
<i>Average Price</i>	\$ 600,444	\$ 435,875	\$ 545,668	\$ 1,337,250	\$ 1,213,666	\$372,500	\$987,200	\$756,500	\$502,500	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Median Price</i>	\$ 575,000	\$ 469,000	\$ 445,450	\$ 1,337,250	\$ 1,036,000	\$372,500	\$578,000	\$756,500	\$580,000	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Total Volume</i>	\$ 5,404,000	\$ 1,743,500	\$ 4,365,348	\$ 2,674,500	\$ 3,641,000	\$372,500	\$ 4,936,000	\$ 1,513,000	\$ 2,512,500	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Number Sold</i>	9	4	8	2	3	1	5	2	5	0	0	0	0	0
<i>Avg. Days on Market</i>	258	201	405	170	202	580	354	292	337	0	0	0	0	0
<i>High Price</i>	\$ 950,000	\$ 690,000	\$ 1,100,000	\$ 2,450,000	\$ 1,650,000	\$372,500	\$ 2,500,000	\$ 1,000,000	\$ 650,000	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Low Price</i>	\$ 400,000	\$ 115,500	\$ 209,500	\$ 224,500	\$955,000	\$372,500	\$285,000	\$513,000	\$300,000	\$ -	\$ -	\$ -	\$ -	\$ -
<i>Percent Change from Previous Year</i>														
	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>	<i>2005</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>
<i>Average Price</i>	38%	-20%	-59%	10%	226%	-62%	30%	51%	#DIV/0!					
<i>Median Price</i>	23%	5%	-67%	29%	178%	-36%	-24%	30%	#DIV/0!					
<i>Total Volume</i>	210%	-60%	63%	-27%	877%	-92%	226%	-40%	#DIV/0!					
<i>Number Sold</i>	125%	-50%	300%	-33%	200%	-80%	150%	-60%	#DIV/0!					
<i>Avg. Days on Market</i>	28%	-50%	138%	-16%	-65%	64%	21%	-13%	#DIV/0!					
<i>High Price</i>	38%	-37%	-55%	48%	343%	-85%	150%	54%	#DIV/0!					
<i>Low Price</i>	246%	-45%	-7%	-76%	156%	31%	-44%	71%	#DIV/0!					
<i>Condo/Townhomes - Durango</i>														
	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>	<i>2005 Q3</i>	<i>2004 Q3</i>	<i>2003 Q3</i>	<i>2002 Q3</i>	<i>2001 Q3</i>	<i>2000 Q3</i>
<i>Average Price</i>	\$ 246,632	\$ 277,976	\$ 240,887	\$ 293,294	\$254,703	\$261,320	\$276,397	\$285,881	\$277,535	\$227,279	\$160,030	\$156,418	\$141,074	\$130,769
<i>Median Price</i>	\$ 204,500	\$ 246,250	\$ 227,000	\$ 269,500	\$248,000	\$226,200	\$230,000	\$266,500	\$252,500	\$189,900	\$142,000	\$148,000	\$111,500	\$120,000
<i>Total Volume</i>	\$ 16,524,403	\$ 11,675,009	\$ 7,949,300	\$ 10,265,300	\$ 5,348,770	\$17,769,777	\$20,729,783	\$12,578,781	\$21,647,804	\$10,682,100	\$8,161,507	\$4,848,943	\$5,925,100	\$5,230,765
<i>Number Sold</i>	67	42	33	35	21	68	75	44	78	47	51	31	42	40
<i>Avg. Days on Market</i>	172	180	200	206	239	177	90	239	240	104	156	165	145	113
<i>High Price</i>	\$ 1,100,000	\$ 610,000	\$ 395,000	\$ 535,000	\$449,000	\$720,000	\$670,000	\$499,000	\$691,188	\$500,000	\$408,484	\$375,000	\$430,000	\$284,000
<i>Low Price</i>	\$ 97,500	\$ 94,500	\$ 77,500	\$ 132,500	\$115,000	\$110,000	\$104,500	\$105,000	\$ 85,000	\$ 73,100	\$ 38,000	\$ 62,500	\$ 13,500	\$ 52,000
<i>Percent Change from Previous Year</i>														
	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>	<i>2005</i>	<i>2004</i>	<i>2003</i>	<i>2002</i>	<i>2001</i>	<i>2000</i>
<i>Average Price</i>	-11.28%	15.40%	-17.87%	15.15%	-3%	-5%	-3%	3%	22%	42%	2%	11%	8%	
<i>Median Price</i>	-16.95%	8.48%	-15.77%	8.67%	10%	-2%	-14%	6%	33%	34%	-4%	33%	-7%	
<i>Total Volume</i>	41.54%	46.87%	-22.56%	91.92%	-70%	-14%	65%	-42%	103%	31%	68%	-18%	13%	
<i>Number Sold</i>	59.52%	27.27%	-5.71%	66.67%	-69%	-9%	70%	-44%	66%	-8%	65%	-26%	5%	
<i>Avg. Days on Market</i>	-4.44%	-10.00%	-2.91%	-13.81%	35%	97%	-62%	0%	131%	-33%	-5%	14%	28%	
<i>High Price</i>	80.33%	54.43%	-26.17%	19.15%	-38%	7%	34%	-28%	38%	22%	9%	-13%	51%	
<i>Low Price</i>	3.17%	21.94%	-41.51%	15.22%	5%	5%	0%	24%	16%	92%	-39%	363%	-74%	

3rd Quarter Trends

Condo/Townhomes - Bayfield														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 177,740	\$ 149,750	\$ 168,002	\$ 150,875	\$ -	\$250,487	\$223,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 181,000	\$ 149,750	\$ 175,500	\$ 150,875	\$ -	\$250,487	\$223,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 533,220	\$ 299,500	\$ 504,007	\$ 301,750	\$ -	\$500,975	\$223,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	3	2	3	2	0	2	1	0	0	0	0	0	0	0
Avg. Days on Market	172	194	49	113	0	170	995	0	0	0	0	0	0	0
High Price	\$ 181,500	\$ 155,500	\$ 180,000	\$ 161,750	\$ -	\$255,975	\$223,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 170,720	\$ 144,000	\$ 148,507	\$ 140,000	\$ -	\$245,000	\$223,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	19%	-11%	11%	#DIV/0!	-100%	12%	#DIV/0!							
Median Price	21%	-15%	16%	#DIV/0!	-100%	12%	#DIV/0!							
Total Volume	78%	-41%	67%	#DIV/0!	-100%	125%	#DIV/0!							
Number Sold	50%	-33%	50%	#DIV/0!	-100%	100%	#DIV/0!							
Avg. Days on Market	-11%	296%	-57%	#DIV/0!	-100%	-83%	#DIV/0!							
High Price	17%	-14%	11%	#DIV/0!	-100%	15%	#DIV/0!							
Low Price	19%	-3%	6%	#DIV/0!	-100%	10%	#DIV/0!							
Condo/Townhomes - Durango Mountain Area														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 325,103	\$ 258,098	\$ 172,650	\$ 346,245	\$316,695	\$465,263	\$332,583	\$286,397	\$222,081	\$155,536	\$147,962	\$192,011	\$121,627	\$101,122
Median Price	\$ 150,000	\$ 152,500	\$ 92,250	\$ 205,000	\$208,000	\$285,000	\$177,750	\$252,500	\$168,500	\$158,500	\$116,500	\$ 92,000	\$ 97,500	\$ 87,000
Total Volume	\$ 10,728,400	\$ 7,226,750	\$ 3,453,000	\$ 4,847,440	\$ 7,284,000	\$ 5,117,900	\$ 6,984,249	\$ 5,155,150	\$11,992,401	\$4,043,925	\$5,474,595	\$4,416,250	\$3,648,800	\$2,325,800
Number Sold	33	28	20	14	23	11	21	18	54	26	37	23	30	23
Avg. Days on Market	243	399	330	464	194	195	283	153	184	147	255	273	293	219
High Price	\$ 1,534,000	\$ 1,575,000	\$ 799,000	\$ 1,150,000	\$ 1,300,000	\$ 1,370,500	\$ 1,800,000	\$760,000	\$965,000	\$360,000	\$782,000	\$830,000	\$405,000	\$187,000
Low Price	\$ 38,900	\$ 22,500	\$ 20,000	\$ 40,000	\$ 65,000	\$ 50,000	\$ 72,500	\$ 70,000	\$ 35,000	\$ 29,000	\$ 16,000	\$ 12,500	\$ 29,500	\$ 30,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	25.96%	49.49%	-50.14%	9.33%	-32%	40%	16%	29%	43%	5%	-23%	58%	20%	
Median Price	-1.64%	65.31%	-55.00%	-1.44%	-27%	60%	-30%	50%	6%	36%	27%	-6%	12%	
Total Volume	48.45%	109.29%	-28.77%	-33.45%	42%	-27%	35%	-57%	197%	-26%	24%	21%	57%	
Number Sold	17.86%	40.00%	42.86%	-39.13%	109%	-48%	17%	-67%	108%	-30%	61%	-23%	30%	
Avg. Days on Market	-39.10%	20.91%	-28.88%	139.18%	-1%	-31%	85%	-17%	25%	-42%	-7%	-7%	34%	
High Price	-2.60%	97.12%	-30.52%	-11.54%	-5%	-24%	137%	-21%	168%	-54%	-6%	105%	117%	
Low Price	72.89%	12.50%	-50.00%	-38.46%	30%	-31%	4%	100%	21%	81%	28%	-58%	-2%	
<p>**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecito. The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.</p> <p>* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.</p> <p>This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.</p>														

1/8 Share Fractional - Durango Mountain Area						
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3
Average Price	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 151,718
Median Price	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 346,500	\$ 149,900
Total Volume	\$ 280,000	\$ 95,950	\$ -	\$ 191,900	\$ 279,900	\$1,668,900
Number Sold	2	1	0	2	1	11
Avg. Days on Market	24	1583	0	844	484	152
High Price	\$ 175,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 199,900
Low Price	\$ 105,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 119,900

Percent Change from Previous Year						
	2013	2012	2011	2010	2009	2008
Average Price	46%	#DIV/0!	-100%	-66%	84%	#DIV/0!
Median Price	46%	#DIV/0!	-100%	-72%	131%	#DIV/0!
Total Volume	192%	#DIV/0!	-100%	-31%	-83%	#DIV/0!
Number Sold	100%	#DIV/0!	-100%	100%	-91%	#DIV/0!
Avg. Days on Market	-98%	#DIV/0!	-100%	74%	218%	#DIV/0!
High Price	82%	#DIV/0!	-100%	-66%	40%	#DIV/0!
Low Price	9%	#DIV/0!	-100%	-66%	133%	#DIV/0!

1/4 Share Fractional - Durango Mountain Area						
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	0	0	0	0	0	0
Avg. Days on Market	0	0	0	0	0	0
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Percent Change from Previous Year						
	2013	2012	2011	2010	#VALUE!	2008
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

3rd Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO LaPlata Co.

Farm/Ranch (La Plata County Combined)											
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3			
Average Price	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$1,498,750	\$ 822,500			
Median Price	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 800,000	\$ 550,000			
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ 346,500	\$ 950,000	\$5,995,000	\$2,467,500			
Number Sold	0	0	0	0	1	1	4	3			
Avg. Days on Market	0	0	0	0	139	100	127	105			
High Price	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$4,080,000	\$1,425,000			
Low Price	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 315,000	\$ 492,500			
Percent Change from Previous Year											
	2013	2012	2011	2010	2009	2008	2007				
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	614%	-37%	82%				
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	614%	19%	45%				
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	-100.00%	-64%	-84%	143%				
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	-100%	0%	-75%	33%				
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	-100.00%	39%	-21%	21%				
High Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	614%	-77%	186%				
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	-100%	614%	202%	-36%				
Land (InTown) Durango											
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3
Average Price	\$ 158,000	\$ 265,891	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 256,975	\$ 201,428	\$ 389,916	\$ -
Median Price	\$ 129,000	\$ 215,000	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 251,500	\$ 181,000	\$ 290,765	\$ -
Total Volume	\$ 1,422,000	\$ 1,861,240	\$ -	\$ 567,000	\$ 95,000	\$ -	\$ 400,000	\$1,027,900	\$1,410,000	\$2,729,415	\$ -
Number Sold	9	7	0	2	1	0	2	4	7	7	0
Avg. Days on Market	270	390	0	588	864	0	240000	256	705	353	0
High Price	\$ 330,000	\$ 853,240	\$ -	\$ 400,000	\$ 95,000	\$ -	\$ 205,000	\$ 340,000	\$ 310,000	\$1,150,000	\$ -
Low Price	\$ 98,000	\$ 48,000	\$ -	\$ 167,000	\$ 95,000	\$ -	\$ 195,000	\$ 184,900	\$ 135,000	\$ 136,500	\$ -
Percent Change from Previous Year											
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003
Average Price	-41%	#DIV/0!	-100%	198%	#DIV/0!	-100%	-22%	28%	-48%	#DIV/0!	
Median Price	-40%	#DIV/0!	-100%	198%	#DIV/0!	-100%	-20%	39%	-38%	#DIV/0!	
Total Volume	-24%	#DIV/0!	-100%	497%	#DIV/0!	-100%	-61%	-27%	-48%	#DIV/0!	
Number Sold	29%	#DIV/0!	-100%	100%	#DIV/0!	-100%	-50%	-43%	0%	#DIV/0!	
Avg. Days on Market	-31%	#DIV/0!	-100%	-32%	#DIV/0!	-100%	93650%	-64%	100%	#DIV/0!	
High Price	-61%	#DIV/0!	-100%	321%	#DIV/0!	-100%	-40%	10%	-73%	#DIV/0!	
Low Price	104%	#DIV/0!	-100%	76%	#DIV/0!	-100%	5%	37%	-1%	#DIV/0!	

3rd Quarter Trends

Land (In Town) Bayfield												
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	
Average Price	\$ 77,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 73,716	\$ 61,248	\$ 54,991	\$ -	
Median Price	\$ 57,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 69,900	\$ 59,100	\$ 57,000	\$ -	
Total Volume	\$ 232,500	\$ -	\$ -	\$ 96,000	\$ -	\$ -	\$ 246,200	\$ 884,600	\$2,756,200	\$1,924,700	\$ -	
Number Sold	3	0	0	2	0	0	2	12	45	35	0	
Avg. Days on Market	423	0	0	242	0	0	698	429	60	404	0	
High Price	\$ 130,000	\$ -	\$ -	\$ 56,000	\$ -	\$ -	\$ 190,000	\$ 127,500	\$ 77,000	\$ 89,000	\$ -	
Low Price	\$ 45,000	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ 56,200	\$ 65,000	\$ 57,600	\$ 43,000	\$ -	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	67%	20%	11%	#DIV/0!		
Median Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	76%	18%	4%	#DIV/0!		
Total Volume	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	-72%	-68%	43%	#DIV/0!		
Number Sold	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	-83%	-73%	29%	#DIV/0!		
Avg. Days on Market	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	63%	615%	-85%	#DIV/0!		
High Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	49%	66%	-13%	#DIV/0!		
Low Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	-100%	-14%	13%	34%	#DIV/0!		
Land (In Town) Ignacio												
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630	\$ -	\$ -	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630	\$ -	\$ -	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630	\$ -	\$ -	\$ -	
Number Sold	0	0	0	0	0	0	0	1	0	0	0	
Avg. Days on Market	0	0	0	0	0	0	0	46	0	0	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630	\$ -	\$ -	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630	\$ -	\$ -	\$ -	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	

3rd Quarter Trends

Land (La Plata County Combined) Lots Under 1 Acre														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 97,764	\$ 132,000	\$ 145,500	\$ 68,950	\$ 204,960	\$ 87,180	\$ 86,142	\$ 91,923	\$ 128,269	\$ 94,508	\$ 84,296	\$ 53,706	\$ 45,575	\$ 56,355
Median Price	\$ 90,000	\$ 130,000	\$ 131,000	\$ 68,950	\$ 159,900	\$ 60,000	\$ 67,000	\$ 56,000	\$ 59,200	\$ 77,000	\$ 42,000	\$ 43,000	\$ 39,400	\$ 60,750
Total Volume	\$ 1,368,700	\$ 1,188,000	\$ 582,000	\$ 137,900	\$ 1,024,800	\$ 435,900	\$ 603,000	\$ 1,195,000	\$ 4,232,900	\$ 2,173,692	\$ 1,095,850	\$ 859,300	\$ 1,458,400	\$ 1,127,100
Number Sold	14	9	4	2	5	5	7	13	33	23	13	16	32	20
Avg. Days on Market	217	222	172	94	367	181	202	117	234	151	267	136	232	211
High Price	\$ 395,000	\$ 205,000	\$ 310,000	\$ 116,900	\$ 400,000	\$ 225,000	\$ 180,000	\$ 195,000	\$ 447,500	\$ 26,000	\$ 269,000	\$ 118,500	\$ 145,000	\$ 95,000
Low Price	\$ 16,000	\$ 94,000	\$ 10,000	\$ 21,000	\$ 78,900	\$ 23,000	\$ 51,000	\$ 22,000	\$ 20,000	\$ 22,000	\$ 8,500	\$ 7,000	\$ 3,000	\$ 24,900
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-26%	-9%	111%	-66%	135%	1%	-6%	-28%	36%	12%	57%	18%	-19%	
Median Price	-31%	-1%	90%	-57%	167%	-10%	20%	-5%	-23%	83%	-2%	9%	-35%	
Total Volume	15%	104%	322%	-87%	135%	-28%	-50%	-72%	95%	98%	28%	-41%	29%	
Number Sold	56%	125%	100%	-60%	0%	-29%	-46%	-61%	43%	77%	-19%	-50%	60%	
Avg. Days on Market	-2%	29%	83%	-74%	103%	-10%	73%	-50%	55%	-43%	96%	-41%	10%	
High Price	93%	-34%	165%	-71%	78%	25%	-8%	-56%	1621%	-90%	127%	-18%	53%	
Low Price	-83%	840%	-52%	-73%	243%	-55%	132%	10%	-9%	159%	21%	133%	-88%	
Land (La Plata County Combined) 1 - 9.99 Acres														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 100,122	\$ 147,800	\$ 154,275	\$ 142,942	\$ 245,200	\$ 231,000	\$ 156,932	\$ 188,799	\$ 129,024	\$ 65,095	\$ 97,644	\$ 74,429	\$ 76,765	\$ 126,505
Median Price	\$ 80,000	\$ 146,250	\$ 98,000	\$ 70,000	\$ 265,000	\$ 197,500	\$ 111,500	\$ 158,500	\$ 80,000	\$ 42,000	\$ 53,000	\$ 55,000	\$ 48,500	\$ 61,500
Total Volume	\$ 700,860	\$ 1,478,000	\$ 1,851,300	\$ 1,000,600	\$ 1,961,600	\$ 2,130,000	\$ 4,080,250	\$ 6,041,599	\$ 7,354,399	\$ 2,017,950	\$ 7,811,550	\$ 3,349,300	\$ 5,603,845	\$ 7,210,810
Number Sold	7	10	12	7	8	10	26	32	57	31	80	45	73	57
Avg. Days on Market	203	247	227	174	221	306	102	190	161	209	247	220	304	316
High Price	\$ 345,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 439,000	\$ 700,000	\$ 500,000	\$ 260,000	\$ 780,000	\$ 395,000	\$ 745,000	\$ 750,000
Low Price	\$ 3,500	\$ 27,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 50,000	\$ 35,000	\$ 7,000	\$ 17,000	\$ 2,800	\$ 3,500	\$ 4,000	\$ 5,250
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-32%	-4%	8%	-42%	6%	47%	-17%	46%	98%	-33%	31%	-3%	-39%	
Median Price	-45.30%	49.23%	40.00%	-73.58%	34%	77%	-30%	98%	90%	-21%	-4%	13%	-21%	
Total Volume	-52.58%	-20.16%	85.02%	-48.99%	-8%	-48%	-32%	-18%	264%	-74%	133%	-40%	-22%	
Number Sold	-30.00%	-16.67%	71.43%	-12.50%	-20%	-62%	-19%	-44%	84%	-61%	78%	-38%	28%	
Avg. Days on Market	-17.81%	8.81%	30.46%	-21.27%	-28%	200%	-46%	18%	-23%	-15%	12%	-28%	-4%	
High Price	10.93%	-58.53%	89.87%	-32.59%	13%	18%	-37%	40%	92%	-67%	97%	-47%	-1%	
Low Price	-87.04%	237.50%	-55.80%	-31.70%	-24%	-30%	43%	400%	-59%	507%	-20%	-13%	-24%	

3rd Quarter Trends

<i>Land (La Plata County Combined) 10 to 34.99 Acres</i>														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 220,000	\$ 293,714	\$ 232,500	\$ 40,000	\$ -	\$ 196,500	\$ 167,878	\$ 174,000	\$ 252,833	\$ 157,981	\$ 238,813	\$ 111,143	\$ 133,833	\$ 124,000
Median Price	\$ 220,000	\$ 215,000	\$ 145,000	\$ 40,000	\$ -	\$ 40,000	\$ 475,000	\$ 202,000	\$ 224,500	\$ 127,450	\$ 180,500	\$ 86,000	\$ 145,000	\$ 92,000
Total Volume	\$ 220,000	\$ 2,056,000	\$ 1,162,500	\$ 40,000	\$ -	\$ 589,500	\$ 1,175,150	\$ 870,000	\$ 3,034,000	\$ 1,263,850	\$ 1,910,500	\$ 778,000	\$ 803,000	\$ 2,108,000
Number Sold	1	7	5	1	0	3	7	5	12	8	8	7	6	17
Avg. Days on Market	1189	310	127	69	0	160	268	93	152	380	170	270	191	202
High Price	\$ 220,000	\$ 717,500	\$ 650,000	\$ 40,000	\$ -	\$ 526,500	\$ 250,000	\$ 260,000	\$ 580,000	\$ 300,000	\$ 525,000	\$ 207,000	\$ 195,000	\$ 500,000
Low Price	\$ 220,000	\$ 130,000	\$ 22,500	\$ 40,000	\$ -	\$ 23,000	\$ 76,900	\$ 25,000	\$ 65,000	\$ 10,000	\$ 42,500	\$ 50,000	\$ 56,000	\$ 12,100
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-25%	26%	481%	#DIV/0!	-100%	17%	-4%	-31%	60%	-34%	115%	-17%	8%	
Median Price	2%	48%	263%	#DIV/0!	-100%	-92%	135%	-10%	76%	-29%	110%	-41%	58%	
Total Volume	-89%	77%	2806%	#DIV/0!	-100%	-50%	35%	-71%	140%	-34%	146%	-3%	-62%	
Number Sold	-86%	40%	400%	#DIV/0!	-100%	-57%	40%	-58%	50%	0%	14%	17%	-65%	
Avg. Days on Market	284%	144%	84%	#DIV/0!	-100%	-40%	188%	-39%	-60%	124%	-37%	41%	-5%	
High Price	-69%	10%	1525%	#DIV/0!	-100%	111%	-4%	-55%	93%	-43%	154%	6%	-61%	
Low Price	69%	478%	-44%	#DIV/0!	-100%	-70%	208%	-62%	550%	-76%	-15%	-11%	363%	
<i>Land (La Plata County Combined) 35 Acres +</i>														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 139,071	\$ 185,800	\$ 239,062	\$ 133,765	\$ 227,333	\$ 263,500	\$ 399,250	\$ 338,431	\$ 263,892	\$ 294,357	\$ 158,217	\$ 281,975	\$ 230,122	\$ 188,166
Median Price	\$ 140,000	\$ 134,000	\$ 100,000	\$ 70,545	\$ 225,000	\$ 157,500	\$ 405,000	\$ 276,840	\$ 175,000	\$ 180,000	\$ 107,000	\$ 187,500	\$ 192,500	\$ 169,000
Total Volume	\$ 695,358	\$ 929,000	\$ 1,912,500	\$ 401,295	\$ 682,000	\$ 1,317,500	\$ 4,791,000	\$ 5,753,340	\$ 3,694,500	\$ 6,770,200	\$ 4,271,850	\$ 5,639,500	\$ 3,221,709	\$ 3,010,650
Number Sold	5	5	8	3	3	5	12	17	14	23	27	20	14	16
Avg. Days on Market	645	217	273	113	144	287	471	229	691	325	345	450	305	314
High Price	\$ 245,000	\$ 350,000	\$ 800,000	\$ 278,250	\$ 245,000	\$ 615,000	\$ 950,000	\$ 800,000	\$ 590,000	\$ 2,000,000	\$ 650,000	\$ 1,400,000	\$ 650,000	\$ 430,000
Low Price	\$ 20,000	\$ 90,000	\$ 45,000	\$ 52,500	\$ 212,000	\$ 105,000	\$ 67,000	\$ 83,000	\$ 50,000	\$ 40,000	\$ 39,900	\$ 53,000	\$ 25,000	\$ 54,000
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-25%	-22%	79%	-41%	-14%	-34%	18%	28%	-10%	86%	-44%	23%	22%	
Median Price	4%	34%	42%	-69%	43%	-61%	46%	58%	-3%	68%	-43%	-3%	14%	
Total Volume	-25%	-51%	377%	-41%	-48%	-73%	-17%	56%	-45%	58%	-24%	75%	7%	
Number Sold	0%	-38%	167%	0%	-40%	-58%	-29%	21%	-39%	-15%	35%	43%	-13%	
Avg. Days on Market	197%	-21%	142%	-22%	-50%	-39%	106%	-67%	113%	-6%	-23%	48%	-3%	
High Price	-30%	-56%	188%	14%	-60%	-35%	19%	36%	-71%	208%	-54%	115%	51%	
Low Price	-78%	100%	-14%	-75%	102%	57%	-19%	66%	25%	0%	-25%	112%	-54%	

3rd Quarter Trends

Land (La Plata County Combined) Durango Mountain Area														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3					
Average Price	\$ 42,450	\$ 182,458	\$ 431,000	\$ 85,625	\$ 339,000	\$ 311,750	\$ 383,842	\$ 387,333	\$ 857,375					
Median Price	\$ 42,450	\$ 178,875	\$ 192,500	\$ 85,625	\$ 339,000	\$ 298,500	\$ 422,000	\$ 412,500	\$ 235,000					
Total Volume	\$ 84,900	\$ 1,094,750	\$ 2,155,000	\$ 171,250	\$ 339,000	\$ 1,247,000	\$ 2,686,900	\$ 4,648,000	\$ 6,859,000					
Number Sold	2	6	5	2	1	4	7	12	8					
Avg. Days on Market	148	524	100	213	1187	584	592	385	282					
High Price	\$ 58,000	\$ 280,000	\$ 1,550,000	\$ 92,750	\$ 339,000	\$ 465,000	\$ 492,000	\$ 555,000	\$ 5,000,000					
Low Price	\$ 26,900	\$ 90,000	\$ 80,000	\$ 78,500	\$ 339,000	\$ 185,000	\$ 230,000	\$ 180,000	\$ 160,000					
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	-77%	-58%	403%	-75%	9%	-19%	-1%	-55%						
Median Price	-76%	-7%	125%	-75%	14%	-29%	2%	76%						
Total Volume	-92%	-49%	1158%	-49%	-73%	-54%	-42%	-32%						
Number Sold	-67%	20%	150%	100%	-75%	-43%	-42%	50%						
Avg. Days on Market	-72%	424%	-53%	-82%	103%	-1%	54%	37%						
High Price	-79%	-82%	1571%	-73%	-27%	-5%	-11%	-89%						
Low Price	-70%	13%	2%	-77%	83%	-20%	28%	13%						
Business & Income (La Plata County Combined) Business Opportunities														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 45,980	\$ -	\$ 35,000	\$ 35,000	\$ 100,000	\$ 40,000	\$ -
Median Price	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 42,000	\$ -	\$ 35,000	\$ 35,000	\$ 100,000	\$ 40,000	\$ -
Total Volume	\$ 20,000	\$ -	\$ 493,000	\$ 28,000	\$ 739,466	\$ 260,000	\$ 90,000	\$ 229,900	\$ -	\$ 35,000	\$ 70,000	\$ 200,000	\$ 40,000	\$ -
Number Sold	1	0	2	1	2	1	2	5	0	1	2	2	1	0
Avg. Days on Market	90	0	138	119	441	44	144	115	0	141	196	90	299	0
High Price	\$ 20,000	\$ -	\$ 383,000	\$ 28,000	\$ 475,000	\$ 260,000	\$ 55,000	\$ 60,000	\$ -	\$ 35,000	\$ 47,000	\$ 115,000	\$ 40,000	\$ -
Low Price	\$ 20,000	\$ -	\$ 110,000	\$ 28,000	\$ 294,466	\$ 260,000	\$ 35,000	\$ 33,000	\$ -	\$ 35,000	\$ 23,000	\$ 85,000	\$ 40,000	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	-100%	780%	-93%	48%	478%	-2%	#DIV/0!	-100%	0%	-65%	150%		
Median Price	#DIV/0!	-100.00%	780.36%	-92.72%	48%	478%	7%	#DIV/0!	-100%	0%	-65%	150%		
Total Volume	#DIV/0!	-100.00%	1660.71%	-96.21%	184%	189%	-61%	#DIV/0!	-100%	-50%	-65%	400%		
Number Sold	#DIV/0!	-100.00%	100.00%	-50.00%	100%	-50%	-60%	#DIV/0!	-100%	-50%	0%	100%		
Avg. Days on Market	#DIV/0!	-100.00%	15.97%	-73.02%	902%	-69%	25%	#DIV/0!	-100%	-28%	118%	-70%		
High Price	#DIV/0!	-100.00%	1267.86%	-94.11%	83%	373%	-8%	#DIV/0!	-100%	-26%	-59%	188%		
Low Price	#DIV/0!	-100.00%	292.86%	-90.49%	13%	643%	6%	#DIV/0!	-100%	52%	-73%	113%		

3rd Quarter Trends

Business & Income (La Plata County Combined) Commercial Lano														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$2,613,000	\$1,139,333	\$ 217,312	\$ -	\$465,000	\$149,063	\$807,246	\$108,000	\$1,388,000
Median Price	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$2,613,000	\$1,375,000	\$ 225,500	\$ -	\$465,000	\$110,000	\$482,500	\$108,000	\$1,176,000
Total Volume	\$ 1,125,000	\$ 137,500	\$ -	\$ 609,000	\$ -	\$2,613,000	\$3,418,000	\$ 869,250	\$ -	\$930,000	\$1,192,500	\$4,843,477	\$108,000	\$5,552,000
Number Sold	1	1	0	2	0	1	3	4	0	2	8	6	1	4
Avg. Days on Market	1135	160	0	1061	0	100	254	1052	0	230	480	912	96	214
High Price	\$ 1,125,000	\$ 137,500	\$ -	\$ 350,000	\$ -	\$2,613,000	\$1,750,000	\$ 255,000	\$ -	\$700,000	\$525,000	\$2,737,477	\$108,000	\$3,000,000
Low Price	\$ 1,125,000	\$ 137,500	\$ -	\$ 259,000	\$ -	\$2,615,000	\$ 293,000	\$ 163,250	\$ -	\$230,000	\$ 8,500	\$116,000	\$108,000	\$200,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	718%	#DIV/0!	-100%	#DIV/0!	-100%	129%	424%	#DIV/0!	-100%	212%	-82%	647%	-92%	
Median Price	718%	#DIV/0!	-100%	#DIV/0!	-100%	90%	510%	#DIV/0!	-100%	323%	-77%	347%	-91%	
Total Volume	718%	#DIV/0!	-100%	#DIV/0!	-100%	-24%	293%	#DIV/0!	-100%	-22%	-75%	4385%	-98%	
Number Sold	0%	#DIV/0!	-100%	#DIV/0!	-100%	-67%	-25%	#DIV/0!	-100%	-75%	33%	500%	-75%	
Avg. Days on Market	609%	#DIV/0!	-100%	#DIV/0!	-100%	-61%	-76%	#DIV/0!	-100%	-52%	-47%	850%	-55%	
High Price	718%	#DIV/0!	-100%	#DIV/0!	-100%	49%	586%	#DIV/0!	-100%	33%	-81%	2435%	-96%	
Low Price	718%	#DIV/0!	-100%	#DIV/0!	-100%	792%	79%	#DIV/0!	-100%	2606%	-93%	7%	-46%	

3rd Quarter Trends

Business & Income (La Plata County Combined) Mobile/Modular - No Lanc														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 22,300	\$ -	\$ -	\$ 28,933	\$ -	\$ 17,000	\$ 40,500	\$ -	\$ 32,260	\$ 45,000	\$ 31,969	\$ 31,667	\$ 31,083	\$ 49,440
Median Price	\$ 20,500	\$ -	\$ -	\$ 29,900	\$ -	\$ 17,000	\$ 40,500	\$ -	\$ 46,000	\$ 45,000	\$ 31,250	\$ 32,250	\$ 22,250	\$ 20,000
Total Volume	\$ 111,500	\$ -	\$ -	\$ 86,800	\$ -	\$ 17,000	\$ 40,500	\$ -	\$ 161,300	\$ 45,000	\$ 255,750	\$ 190,000	\$ 186,500	\$ 247,200
Number Sold	5	0	0	3	0	1	1	0	5	1	8	6	6	5
Avg. Days on Market	107	0	0	328	0	417	57	0	120	102	99	140	248	165
High Price	\$ 34,000	\$ -	\$ -	\$ 39,900	\$ -	\$ 17,000	\$ 40,500	\$ -	\$ 49,500	\$ 45,000	\$ 49,500	\$ 47,500	\$ 80,000	\$ 169,900
Low Price	\$ 16,000	\$ -	\$ -	\$ 17,000	\$ -	\$ 17,000	\$ 40,500	\$ -	\$ 4,800	\$ 45,000	\$ 17,000	\$ 11,000	\$ 17,000	\$ 10,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	-58%	#DIV/0!	-100%	-28%	41%	1%	2%	-37%	
Median Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	-58%	#DIV/0!	-100%	2%	44%	-3%	45%	11%	
Total Volume	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	-58%	#DIV/0!	-100%	258%	-82%	35%	2%	-25%	
Number Sold	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	0%	#DIV/0!	-100%	400%	-88%	33%	0%	20%	
Avg. Days on Market	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	632%	#DIV/0!	-100%	18%	3%	-29%	-44%	50%	
High Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	-58%	#DIV/0!	-100%	10%	-9%	4%	-41%	-53%	
Low Price	#DIV/0!	#DIV/0!	-100%	#DIV/0!	-100%	-58%	#DIV/0!	-100%	-89%	165%	55%	-35%	70%	
Business & Income (La Plata County Combined) Multi-Family														
	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3	2005 Q3	2004 Q3	2003 Q3	2002 Q3	2001 Q3	2000 Q3
Average Price	\$ 450,000	\$ 340,466	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000	\$ -	\$ 327,117	\$ 456,333	\$ 346,917	\$ -	\$ 163,250
Median Price	\$ 450,000	\$ 329,000	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000	\$ -	\$ 317,750	\$ 425,000	\$ 273,750	\$ -	\$ 163,250
Total Volume	\$ 450,000	\$ 1,021,400	\$ 295,000	\$ -	\$ -	\$ 935,000	\$ 1,357,900	\$ 460,000	\$ -	\$ 1,962,701	\$ 1,369,000	\$ 2,081,500	\$ -	\$ 326,500
Number Sold	1	3	1	0	0	2	2	1	0	6	3	6	0	2
Avg. Days on Market	189	75	695	0	0	208	75	106	0	175	88	377	0	86
High Price	\$ 450,000	\$ 424,000	\$ 295,000	\$ -	\$ -	\$ 470,000	\$ 1,022,900	\$ 460,000	\$ -	\$ 455,000	\$ 595,000	\$ 625,000	\$ -	\$ 191,500
Low Price	\$ 450,000	\$ 268,000	\$ 295,000	\$ -	\$ -	\$ 465,000	\$ 335,000	\$ 460,000	\$ -	\$ 235,001	\$ 349,000	\$ 160,000	\$ -	\$ 135,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	32%	15%	#DIV/0!	#DIV/0!	-100%	-31%	48%	#DIV/0!	-100%	-28%	32%	#DIV/0!	-100%	
Median Price	37%	12%	#DIV/0!	#DIV/0!	-100%	-31%	48%	#DIV/0!	-100%	-25%	55%	#DIV/0!	-100%	
Total Volume	-56%	246%	#DIV/0!	#DIV/0!	-100%	-31%	195%	#DIV/0!	-100%	43%	-34%	#DIV/0!	-100%	
Number Sold	-67%	200%	#DIV/0!	#DIV/0!	-100%	0%	100%	#DIV/0!	-100%	100%	-50%	#DIV/0!	-100%	
Avg. Days on Market	152%	-89%	#DIV/0!	#DIV/0!	-100%	177%	-29%	#DIV/0!	-100%	99%	-77%	#DIV/0!	-100%	
High Price	6%	44%	#DIV/0!	#DIV/0!	-100%	-54%	122%	#DIV/0!	-100%	-24%	-5%	#DIV/0!	-100%	
Low Price	68%	-9%	#DIV/0!	#DIV/0!	-100%	39%	-27%	#DIV/0!	-100%	-33%	118%	#DIV/0!	-100%	
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.														
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.														
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed and may not reflect all real estate activity.														

4th Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. Dgo. Mtn. Area

Durango In Town Homes														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 400,646	\$ 419,735	\$ 357,035	\$ 418,392	\$ 458,157	\$ 428,528	\$ 429,542	\$ 455,343	\$ 382,780	\$ 370,665	\$ 297,376	\$ 276,995	\$ 264,811	\$ 259,256
Median Price	\$ 364,500	\$ 348,642	\$ 317,500	\$ 374,650	\$ 346,500	\$ 382,900	\$ 374,950	\$ 413,875	\$ 350,000	\$ 319,900	\$ 274,500	\$ 252,000	\$ 238,750	\$ 187,500
Total Volume	\$ 18,429,746	\$ 20,147,290	\$ 8,925,894	\$ 11,715,000	\$ 15,577,355	\$ 8,999,100	\$ 11,168,100	\$ 15,937,009	\$ 15,694,000	\$ 18,162,600	\$ 12,192,436	\$ 57,892,056	\$ 10,592,452	\$ 8,296,200
Number Sold	46	48	25	28	34	21	26	35	41	49	41	209	40	32
Avg. Days on Market	125	138	197	219	190	182	141	132	94	139	116	113	130	94
High Price	\$ 950,000	\$ 1,225,000	\$ 925,000	\$ 949,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,137,500	\$ 750,000	\$ 945,000	\$ 570,000	\$ 825,000	\$ 560,000	\$ 795,000
Low Price	\$ 252,500	\$ 167,240	\$ 200,000	\$ 242,500	\$ 150,000	\$ 223,000	\$ 239,000	\$ 220,000	\$ 189,900	\$ 110,000	\$ 130,250	\$ 79,000	\$ 112,000	\$ 94,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-5%	18%	-15%	-9%	7%	0%	-6%	19%	3%	25%	7%	5%	2%	
Median Price	5%	10%	-15%	8%	-10%	2%	-9%	18%	9%	17%	9%	6%	27%	
Total Volume	-9%	126%	-24%	-25%	73%	-19%	-30%	2%	-14%	49%	-79%	447%	28%	
Number Sold	-4%	92%	-11%	-18%	62%	-19%	-26%	-15%	-16%	20%	-80%	423%	25%	
Avg. Days on Market	-9%	-30%	-10%	15%	4%	29%	7%	40%	-32%	20%	3%	-13%	38%	
High Price	-22%	32%	-3%	-25%	32%	-9%	-7%	52%	-21%	66%	-31%	47%	-30%	
Low Price	51%	-16%	-18%	62%	-33%	-7%	9%	16%	73%	-16%	65%	-29%	19%	
Bayfield In Town Homes														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 242,245	\$ 227,866	\$ 206,230	\$ 240,980	\$ 255,510	\$ 288,983	\$ 331,364	\$ 289,981	\$ 277,645	\$ 212,750	\$ 193,438	\$ 138,475	\$ 113,325	\$ 129,900
Median Price	\$ 244,750	\$ 220,317	\$ 210,000	\$ 235,000	\$ 252,772	\$ 307,000	\$ 306,500	\$ 282,495	\$ 299,500	\$ 200,000	\$ 175,000	\$ 140,117	\$ 106,750	\$ 120,000
Total Volume	\$ 2,906,950	\$ 3,190,135	\$ 2,680,995	\$ 1,204,900	\$ 3,577,149	\$ 1,733,900	\$ 2,982,277	\$ 5,129,675	\$ 3,054,100	\$ 1,702,000	\$ 1,547,500	\$ 3,600,355	\$ 453,300	\$ 649,500
Number Sold	12	14	13	5	14	6	9	18	11	8	8	26	4	5
Avg. Days on Market	83	117	175	113	224	212	198	192	74	72	87	88	179	178
High Price	\$ 299,950	\$ 359,000	\$ 269,300	\$ 319,000	\$ 300,000	\$ 325,000	\$ 473,000	\$ 379,000	\$ 355,000	\$ 355,000	\$ 270,000	\$ 207,900	\$ 155,000	\$ 165,000
Low Price	\$ 128,000	\$ 119,000	\$ 84,000	\$ 186,900	\$ 209,500	\$ 230,000	\$ 280,000	\$ 219,000	\$ 179,000	\$ 85,000	\$ 140,000	\$ 70,000	\$ 84,800	\$ 93,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	6%	10%	-14%	-6%	-12%	-13%	14%	4%	31%	10%	40%	22%	-13%	
Median Price	11%	5%	-11%	-7%	-18%	0%	8%	-6%	50%	14%	25%	31%	-11%	
Total Volume	-9%	19%	123%	-66%	106%	-42%	-42%	68%	79%	10%	-57%	694%	-30%	
Number Sold	-14%	8%	160%	-64%	133%	-33%	-50%	64%	38%	0%	-69%	550%	-20%	
Avg. Days on Market	-29%	-33%	55%	-50%	6%	7%	3%	159%	3%	-17%	-1%	-51%	1%	
High Price	-16%	33%	-16%	6%	-8%	-31%	25%	7%	0%	31%	30%	34%	-6%	
Low Price	8%	42%	-55%	-11%	-9%	-18%	28%	22%	111%	-39%	100%	-17%	-9%	

4th Quarter Trends

Ignacio In Town Homes														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -	\$ -	\$ -	\$ 110,750	\$ 97,200	\$ 97,275	\$ 68,878
Median Price	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -	\$ -	\$ -	\$ 110,750	\$ 110,000	\$ 97,275	\$ 68,877
Total Volume	\$ -	\$ 60,000	\$ 270,000	\$ -	\$ 65,000	\$ -	\$ 233,500	\$ -	\$ -	\$ -	\$ 221,500	\$ 486,000	\$ 194,550	\$ 137,755
Number Sold	0	1	2	0	1	0	2	0	0	0	2	5	2	2
Avg. Days on Market	0	239	334	0	77	0	135	0	0	0	64	111	81	187
High Price	\$ -	\$ 60,000	\$ 205,000	\$ -	\$ 65,000	\$ -	\$ 123,500	\$ -	\$ -	\$ -	\$ 116,500	\$ 146,000	\$ 110,000	\$ 80,255
Low Price	\$ -	\$ 60,000	\$ 65,758	\$ -	\$ 65,000	\$ -	\$ 110,000	\$ -	\$ -	\$ -	\$ 105,000	\$ 49,000	\$ 84,550	\$ 57,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-100%	-56%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	14%	0%	41%	
Median Price	-100%	-56%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	1%	13%	41%	
Total Volume	-100%	-78%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-54%	150%	41%	
Number Sold	-100%	-50%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-60%	150%	0%	
Avg. Days on Market	-100%	-28%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-42%	37%	-57%	
High Price	-100%	-71%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-20%	33%	37%	
Low Price	-100%	-9%	#DIV/0!	-100%	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	114%	-42%	47%	
Country Homes - La Plata County Combined														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 513,329	\$ 357,358	\$ 418,781	\$ 383,950	\$ 487,158	\$ 399,798	\$ 446,287	\$ 522,158	\$ 465,303	\$ 366,914	\$ 289,329	\$ 296,915	\$ 273,755	\$ 222,622
Median Price	\$ 320,000	\$ 322,500	\$ 295,000	\$ 330,000	\$ 344,500	\$ 342,250	\$ 375,000	\$ 363,000	\$ 347,500	\$ 310,000	\$ 230,000	\$ 230,000	\$ 273,221	\$ 174,000
Total Volume	\$ 53,899,549	\$ 32,162,292	\$ 38,946,684	\$ 23,804,960	\$ 38,972,710	\$ 26,386,692	\$ 40,165,900	\$ 66,314,157	\$ 58,628,246	\$ 48,065,700	\$ 30,090,181	\$ 126,485,757	\$ 28,688,190	\$ 26,719,373
Number Sold	105	90	93	62	80	66	90	127	126	131	104	426	105	120
Avg. Days on Market	162	207	218	174	202	162	178	181	167	184	157	165	165	163
High Price	\$ 15,000,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000	\$ 6,500,000	\$ 2,310,000	\$ 895,000	\$ 4,565,726	\$ 2,500,000	\$ 1,685,000
Low Price	\$ 58,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 48,500	\$ 111,000	\$ 150,000	\$ 10,000	\$ 95,000	\$ 58,000	\$ 82,500	\$ 29,500	\$ 43,000	\$ 17,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	44%	-15%	9%	-21%	22%	-10%	-15%	12%	27%	27%	-3%	8%	23%	
Median Price	-1%	9%	-11%	-4%	1%	-9%	3%	4%	12%	35%	0%	-16%	57%	
Total Volume	68%	-17%	64%	-39%	48%	-34%	-39%	13%	22%	60%	-76%	341%	7%	
Number Sold	17%	-3%	50%	-23%	21%	-27%	-29%	1%	-4%	26%	-76%	306%	-13%	
Avg. Days on Market	-22%	-5%	25%	-14%	25%	-9%	-2%	8%	-9%	17%	-5%	0%	1%	
High Price	702%	-68%	299%	-46%	50%	41%	-58%	-54%	181%	158%	-80%	83%	48%	
Low Price	12%	-39%	-32%	158%	-56%	-26%	1400%	-89%	64%	-30%	180%	-31%	153%	

4th Quarter Trends

Country Homes - Durango														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 410,433	\$ 415,310	\$ 524,630	\$ 439,297	\$ 568,166	\$ 443,961	\$ 501,530	\$ 651,582	\$ 568,382	\$ 421,382	\$ 323,182	\$ 336,770	\$ 328,442	\$ 256,428
Median Price	\$ 375,000	\$ 350,000	\$ 363,250	\$ 374,405	\$ 400,486	\$ 399,750	\$ 447,000	\$ 470,000	\$ 385,500	\$ 360,000	\$ 288,175	\$ 269,450	\$ 255,000	\$ 199,900
Total Volume	\$ 30,785,499	\$ 25,333,941	\$ 31,477,849	\$ 17,571,910	\$ 34,089,990	\$ 16,870,542	\$ 28,085,700	\$ 48,868,707	\$ 45,470,561	\$ 34,974,700	\$ 22,945,891	\$ 92,948,402	\$ 21,020,300	\$ 20,257,823
Number Sold	75	61	60	40	60	38	56	75	80	83	71	276	64	79
Avg. Days on Market	166	193	229	173	211	172	194	193	169	207	167	162	164	163
High Price	\$ 1,950,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000	\$ 6,500,000	\$ 2,310,000	\$ 895,000	\$ 4,565,726	\$ 2,500,000	\$ 1,685,000
Low Price	\$ 72,500	\$ 175,000	\$ 85,000	\$ 145,500	\$ 90,000	\$ 111,000	\$ 225,000	\$ 110,000	\$ 96,000	\$ 58,000	\$ 82,500	\$ 50,000	\$ 43,000	\$ 17,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-1%	-21%	19%	-23%	28%	-11%	-23%	15%	35%	30%	-4%	3%	28%	
Median Price	7%	-4%	-3%	-7%	0%	-11%	-5%	22%	7%	25%	7%	6%	28%	
Total Volume	22%	-20%	79%	-48%	102%	-40%	-43%	7%	30%	52%	-75%	342%	4%	
Number Sold	23%	2%	50%	-33%	58%	-32%	-25%	-6%	-4%	17%	-74%	331%	-19%	
Avg. Days on Market	-14%	-16%	32%	-18%	23%	-11%	1%	14%	-18%	24%	3%	-1%	1%	
High Price	4%	-68%	299%	-46%	50%	41%	-58%	-54%	181%	158%	-80%	83%	48%	
Low Price	-59%	106%	-42%	62%	-19%	-51%	105%	15%	66%	-30%	65%	16%	153%	
Country Homes - Bayfield														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 318,145	\$ 223,552	\$ 233,080	\$ 280,488	\$ 239,226	\$ 374,963	\$ 339,269	\$ 351,986	\$ 324,258	\$ 291,109	\$ 220,364	\$ 234,838	\$ 168,885	\$ 166,276
Median Price	\$ 260,500	\$ 200,625	\$ 210,000	\$ 225,000	\$ 248,200	\$ 253,725	\$ 280,000	\$ 331,500	\$ 315,000	\$ 247,500	\$ 180,000	\$ 183,500	\$ 158,000	\$ 146,100
Total Volume	\$ 6,362,900	\$ 4,918,151	\$ 5,360,850	\$ 4,768,300	\$ 2,870,720	\$ 6,749,350	\$ 7,124,650	\$ 11,967,550	\$ 9,403,500	\$ 9,315,500	\$ 6,831,290	\$ 24,892,855	\$ 4,559,890	\$ 5,154,550
Number Sold	20	22	23	17	12	18	21	34	29	32	31	106	27	31
Avg. Days on Market	150	208	183	180	170	144	144	179	163	133	129	154	154	156
High Price	\$ 1,375,000	\$ 395,000	\$ 575,000	\$ 635,000	\$ 385,000	\$ 1,450,000	\$ 899,900	\$ 1,160,000	\$ 540,000	\$ 889,000	\$ 479,900	\$ 3,000,000	\$ 372,000	\$ 385,000
Low Price	\$ 138,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 105,000	\$ 140,000	\$ 177,500	\$ 10,000	\$ 200,000	\$ 164,000	\$ 85,000	\$ 73,000	\$ 76,500	\$ 79,900
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	42%	-4%	-17%	17%	-36%	11%	-4%	9%	11%	32%	-6%	39%	2%	
Median Price	30%	-4%	-7%	-9%	-2%	-9%	-16%	5%	27%	38%	-2%	16%	8%	
Total Volume	29%	-8%	12%	66%	-57%	-5%	-40%	27%	1%	36%	-73%	446%	-12%	
Number Sold	-9%	-4%	35%	42%	-33%	-14%	-38%	17%	-9%	3%	-71%	293%	-13%	
Avg. Days on Market	-28%	14%	2%	6%	18%	0%	-20%	10%	23%	3%	-16%	0%	-1%	
High Price	248%	-31%	-9%	65%	-73%	61%	-22%	115%	-39%	85%	-84%	706%	-3%	
Low Price	165%	-39%	-32%	19%	-25%	-21%	1675%	-95%	22%	93%	16%	-5%	-4%	

4th Quarter Trends

Country Homes - Durango Mountain Area														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 1,417,833	\$ 2,026,750	\$ 1,421,818	\$ 568,928	\$ 695,375	\$ 1,225,000	\$ 812,875	\$ 1,042,500	\$ 860,000	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ 902,500	\$ 1,053,500	\$ 995,000	\$ 537,500	\$ 739,500	\$ 1,225,000	\$ 840,625	\$ 1,042,500	\$ 900,000	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ 8,507,000	\$ 8,107,000	\$ 15,640,000	\$ 9,382,500	\$ 2,781,500	\$ 2,450,000	\$ 4,877,250	\$ 2,085,000	\$ 2,580,000	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	6	4	11	7	4	2	6	2	3	0	0	0	0	0
Avg. Days on Market	182	332	448	308	422	491	296	38	346	0	0	0	0	0
High Price	\$ 3,280,000	\$ 5,400,000	\$ 4,000,000	\$ 1,225,000	\$ 855,000	\$ 1,975,000	\$ 899,000	\$ 1,390,000	\$ 920,000	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ 545,000	\$ 600,000	\$ 185,000	\$ 285,000	\$ 447,500	\$ 475,000	\$ 607,000	\$ 695,000	\$ 760,000	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-30%	43%	150%	-18%	-43%	51%	-22%	21%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Median Price	-14%	6%	85%	-27%	-40%	46%	-19%	16%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Total Volume	5%	-48%	67%	237%	14%	-50%	134%	-19%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Number Sold	50%	-64%	57%	75%	100%	-67%	200%	-33%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Avg. Days on Market	-45%	-26%	45%	-27%	-14%	66%	679%	-89%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
High Price	-39%	35%	227%	43%	-57%	120%	-35%	51%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Low Price	-9%	224%	-35%	-36%	-6%	-22%	-13%	-9%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	
Condo/Townhomes - Durango														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 289,531	\$ 276,921	\$ 290,027	\$ 337,480	\$ 329,707	\$ 334,907	\$ 264,586	\$ 362,121	\$ 277,584	\$ 277,498	\$ 226,949	\$ 158,765	\$ 157,402	\$ 137,617
Median Price	\$ 263,242	\$ 250,000	\$ 267,500	\$ 278,000	\$ 265,000	\$ 241,000	\$ 217,110	\$ 367,750	\$ 243,000	\$ 259,000	\$ 177,950	\$ 149,000	\$ 162,250	\$ 129,000
Total Volume	\$ 13,318,440	\$ 12,184,530	\$ 9,860,950	\$ 11,811,800	\$ 8,902,100	\$ 11,721,770	\$ 10,848,031	\$ 11,587,894	\$ 13,601,638	\$ 21,367,320	\$ 6,354,580	\$ 19,686,830	\$ 4,092,441	\$ 4,266,120
Number Sold	46	44	34	35	27	35	41	32	49	75	28	124	26	31
Avg. Days on Market	190	201	404	314	235	207	197	151	267	253	192	169	163	160
High Price	\$ 650,000	\$ 1,150,000	\$ 505,000	\$ 1,250,000	\$ 1,050,000	\$ 1,500,000	\$ 575,000	\$ 590,000	\$ 795,000	\$ 564,500	\$ 559,000	\$ 520,000	\$ 275,000	\$ 269,000
Low Price	\$ 88,500	\$ 60,000	\$ 70,500	\$ 135,000	\$ 161,000	\$ 90,000	\$ 115,750	\$ 119,900	\$ 84,000	\$ 89,900	\$ 42,000	\$ 39,000	\$ 67,000	\$ 50,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	5%	-5%	-14%	2%	-2%	27%	-27%	30%	0%	22%	43%	1%	14%	
Median Price	5%	-7%	-4%	5%	10%	11%	-41%	51%	-6%	46%	19%	-8%	26%	
Total Volume	9%	24%	-17%	33%	-24%	8%	-6%	-15%	-36%	236%	-68%	381%	-4%	
Number Sold	5%	29%	-3%	30%	-23%	-15%	28%	-35%	-35%	168%	-77%	377%	-16%	
Avg. Days on Market	-5%	-50%	29%	34%	14%	5%	30%	-43%	6%	32%	14%	4%	2%	
High Price	-43%	128%	-60%	19%	-30%	161%	-3%	-26%	41%	1%	8%	89%	2%	
Low Price	48%	-15%	-48%	-16%	79%	-22%	-3%	43%	-7%	114%	8%	-42%	33%	

4th Quarter Trends

Condo/Townhomes - Bayfield														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 216,933	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Median Price	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 212,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Volume	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 650,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Number Sold	0	0	1	0	0	0	3	0	0	0	0	0	0	0
Avg. Days on Market	0	0	100	0	0	0	283	0	0	0	0	0	0	0
High Price	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 227,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Low Price	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 210,800	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Median Price	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Total Volume	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Number Sold	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Avg. Days on Market	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
High Price	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Low Price	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Condo/Townhomes - Durango Mountain Area														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 285,742	\$ 207,545	\$ 280,286	\$ 301,677	\$ 372,450	\$ 493,436	\$ 588,118	\$ 241,321	\$ 264,285	\$ 167,912	\$ 191,403	\$ 191,552	\$ 98,742	\$ 113,068
Median Price	\$ 138,500	\$ 111,250	\$ 220,000	\$ 191,000	\$ 373,500	\$ 540,000	\$ 639,900	\$ 219,500	\$ 212,000	\$ 97,500	\$ 125,000	\$ 117,000	\$ 86,000	\$ 88,000
Total Volume	\$ 5,429,100	\$ 4,150,900	\$ 3,083,150	\$ 5,430,200	\$ 4,469,400	\$ 5,427,800	\$ 8,233,658	\$ 5,550,400	\$ 9,250,000	\$ 2,854,500	\$ 6,124,900	\$ 15,515,750	\$ 1,184,900	\$ 2,826,700
Number Sold	19	20	11	18	12	11	14	23	35	17	32	81	12	25
Avg. Days on Market	304	306	315	399	318	239	308	189	129	217	254	256	204	284
High Price	\$ 1,285,000	\$ 995,000	\$ 785,400	\$ 840,000	\$ 650,000	\$ 1,299,900	\$ 1,610,591	\$ 435,000	\$ 1,070,000	\$ 755,000	\$ 794,000	\$ 1,900,000	\$ 255,000	\$ 285,500
Low Price	\$ 37,500	\$ 22,000	\$ 90,000	\$ 48,200	\$ 120,000	\$ 55,000	\$ 45,000	\$ 45,000	\$ 58,000	\$ 51,000	\$ 38,800	\$ 12,500	\$ 43,500	\$ 35,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	38%	-26%	-7%	-19%	-25%	-16%	144%	-9%	57%	-12%	0%	94%	-13%	
Median Price	24%	-49%	15%	-49%	-31%	-16%	192%	4%	117%	-22%	7%	36%	-2%	
Total Volume	31%	35%	-43%	21%	-18%	-34%	48%	-40%	224%	-53%	-61%	1209%	-58%	
Number Sold	-5%	82%	-39%	50%	9%	-21%	-39%	-34%	106%	-47%	-60%	575%	-52%	
Avg. Days on Market	-1%	-3%	-21%	25%	33%	-22%	63%	47%	-41%	-15%	-1%	25%	-28%	
High Price	29%	27%	-7%	29%	-50%	-19%	270%	-59%	42%	-5%	-58%	645%	-11%	
Low Price	70%	-76%	87%	-60%	118%	22%	0%	-22%	14%	31%	210%	-71%	24%	

**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vail. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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4th Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO VALLECITO LaPlata Co. Dgo Mtn Area

	1/8 Share Fractional - Durango Mountain Area												
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4							
Average Price	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 229,567							
Median Price	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 346,500	\$ 279,900							
Total Volume	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$5,509,620							
Number Sold	1	1	1	0	1	24							
Avg. Days on Market	101	1643	50	0	519	192							
High Price	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 299,900							
Low Price	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 119,900							
	Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008							
Average Price	8%	-16%	#DIV/0!	-100%	22%	#DIV/0!							
Median Price	8%	-16%	#DIV/0!	-100%	24%	#DIV/0!							
Total Volume	8%	-16%	#DIV/0!	-100%	-95%	#DIV/0!							
Number Sold	0%	0%	#DIV/0!	-100%	-96%	#DIV/0!							
Avg. Days on Market	-94%	3186%	#DIV/0!	-100%	170%	#DIV/0!							
High Price	8%	-16%	#DIV/0!	-100%	-7%	#DIV/0!							
Low Price	8%	-16%	#DIV/0!	-100%	133%	#DIV/0!							
	1/4 Share Fractional - Resort												
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4							
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Number Sold	0	0	0	0	0	0							
Avg. Days on Market	0	0	0	0	0	0							
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -							
	Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008							
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!							

**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect

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4th Quarter Trends

COLOR CODE DURANGO BAYFIELD IGNACIO LaPlata Co.

Farm/Ranch (La Plata County Combined)												
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4				
Average Price	\$ 1,390,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500				
Median Price	\$ 1,150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500				
Total Volume	\$ 4,170,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,275,000	\$ 3,625,000				
Number Sold	3	0	0	0	0	0	2	2				
Avg. Days on Market	324	0	0	0	0	0	283	163				
High Price	\$ 2,675,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 875,000	\$ 1,975,000				
Low Price	\$ 345,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ 1,650,000				
Farm/Ranch (La Plata County Combined)												
	2013	2012	2011	2010	2009	2008	2007					
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-65%					
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-65%					
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-65%					
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	0%					
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	74%					
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-56%					
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	-76%					
Land (InTown) Durango												
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	
Average Price	\$ 199,791	\$ 131,555	\$ 205,700	\$ 224,875	\$ 147,500	\$ 321,215	\$ -	\$ 270,000	\$ 152,000	\$ 207,107	\$ 127,154	
Median Price	\$ 171,250	\$ 139,000	\$ 205,700	\$ 250,000	\$ 147,500	\$ 321,215	\$ -	\$ 300,000	\$ 152,000	\$ 159,250	\$ 110,000	
Total Volume	\$ 1,198,750	\$ 1,184,000	\$ 411,400	\$ 1,799,000	\$ 295,000	\$ 642,430	\$ -	\$ 810,000	\$ 304,000	\$ 2,485,282	\$ 1,398,689	
Number Sold	6	9	2	8	2	2	0	3	2	12	11	
Avg. Days on Market	284	50	137	960	598	284	0	293	83	170	285	
High Price	\$ 299,000	\$ 187,000	\$ 244,900	\$ 325,000	\$ 195,000	\$ 415,000	\$ -	\$ 300,000	\$ 179,000	\$ 550,000	\$ 226,000	
Low Price	\$ 129,875	\$ 76,000	\$ 166,500	\$ 109,000	\$ 100,000	\$ 227,430	\$ -	\$ 210,000	\$ 125,000	\$ 105,000	\$ 88,900	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	52%	-36%	-9%	52%	-54%	#DIV/0!	-100%	78%	-27%	63%		
Median Price	23%	-32%	-18%	69%	-54%	#DIV/0!	-100%	97%	-5%	45%		
Total Volume	1%	188%	-77%	510%	-54%	#DIV/0!	-100%	166%	-88%	78%		
Number Sold	-33%	350%	-75%	300%	0%	#DIV/0!	-100%	50%	-83%	9%		
Avg. Days on Market	468%	-64%	-86%	61%	111%	#DIV/0!	-100%	253%	-51%	-40%		
High Price	60%	-24%	-25%	67%	-53%	#DIV/0!	-100%	68%	-67%	143%		
Low Price	71%	-54%	53%	9%	-56%	#DIV/0!	-100%	68%	19%	18%		

4th Quarter Trends

Land (In Town) Bayfield												
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	
Average Price	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 51,296	\$ 61,457	\$ 63,754	\$ 65,753	\$ 60,000	
Median Price	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 65,900	\$ 62,100	\$ 67,000	\$ 60,000	
Total Volume	\$ -	\$ -	\$ 42,500	\$ 102,000	\$ 70,000	\$ 113,400	\$ 820,750	\$ 430,200	\$ 701,300	\$ 986,300	\$ 60,000	
Number Sold	0	0	1	2	1	2	16	7	11	15	1	
Avg. Days on Market	0	0	306	296	927	526	516	384	78	254	108	
High Price	\$ -	\$ -	\$ 42,500	\$ 60,000	\$ 70,000	\$ 56,700	\$ 56,750	\$ 71,900	\$ 72,100	\$ 95,000	\$ 60,000	
Low Price	\$ -	\$ -	\$ 42,500	\$ 42,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 49,900	\$ 57,000	\$ 47,000	\$ 60,000	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	-100%	-17%	-27%	23%	11%	-17%	-4%	-3%	10%		
Median Price	#DIV/0!	-100%	-17%	-27%	23%	14%	-24%	6%	-7%	12%		
Total Volume	#DIV/0!	-100%	-58%	46%	-38%	-86%	91%	-39%	-29%	1544%		
Number Sold	#DIV/0!	-100%	-50%	100%	-50%	-88%	129%	-36%	-27%	1400%		
Avg. Days on Market	#DIV/0!	-100%	3%	-68%	76%	2%	34%	392%	-69%	135%		
High Price	#DIV/0!	-100%	-29%	-14%	23%	0%	-21%	0%	-24%	58%		
Low Price	#DIV/0!	-100%	1%	-40%	23%	14%	0%	-12%	21%	-22%		
Land (In Town) Ignacio												
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Number Sold	0	0	0	0	0	1	0	0	0	0	0	
Avg. Days on Market	0	0	0	0	0	52	0	0	0	0	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -	\$ -	\$ -	\$ -	
Percent Change from Previous Year												
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	
Average Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Median Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Total Volume	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Number Sold	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Avg. Days on Market	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
High Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						
Low Price	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	-100%	#DIV/0!						

4th Quarter Trends

<i>Land (La Plata County Combined) Lots Under 1 Acre</i>														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 183,500	\$ 141,487	\$ 93,500	\$ 90,000	\$ 71,133	\$ 108,483	\$ 148,757	\$ 134,875	\$ 141,625	\$ 95,779	\$ 140,611	\$ 47,200	\$ 48,680	\$ 112,921
Median Price	\$ 129,000	\$ 116,250	\$ 104,250	\$ 90,000	\$ 75,000	\$ 125,000	\$ 132,300	\$ 140,000	\$ 130,500	\$ 73,950	\$ 125,100	\$ 38,000	\$ 40,000	\$ 62,500
Total Volume	\$ 1,284,500	\$ 1,131,900	\$ 561,000	\$ 18,000	\$ 213,400	\$ 325,450	\$ 1,041,300	\$ 1,079,000	\$ 1,133,000	\$ 1,340,900	\$ 2,249,781	\$ 708,000	\$ 1,119,650	\$ 3,161,775
Number Sold	7	8	6	2	3	3	7	8	8	14	16	15	23	28
Avg. Days on Market	172	184	257	73	248	68	185	254	61	137	237	167	302	259
High Price	\$ 355,000	\$ 300,000	\$ 162,500	\$ 95,000	\$ 99,900	\$ 175,000	\$ 315,000	\$ 219,000	\$ 217,000	\$ 260,000	\$ 279,000	\$ 120,500	\$ 168,000	\$ 475,000
Low Price	\$ 105,500	\$ 96,000	\$ 15,000	\$ 85,000	\$ 38,500	\$ 25,450	\$ 4,000	\$ 38,000	\$ 84,500	\$ 20,000	\$ 6,081	\$ 9,000	\$ 10,000	\$ 10,000
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	30%	51%	4%	27%	-34%	-27%	10%	-5%	48%	-32%	198%	-3%	-57%	
Median Price	11%	12%	16%	20%	-40%	-6%	-6%	7%	76%	-41%	229%	-5%	-36%	
Total Volume	13%	102%	3017%	-92%	-34%	-69%	-3%	-5%	-16%	-40%	218%	-37%	-65%	
Number Sold	-13%	33%	200%	-33%	0%	-57%	-13%	0%	-43%	-13%	7%	-35%	-18%	
Avg. Days on Market	-7%	-28%	252%	-71%	265%	-63%	-27%	316%	-55%	-42%	42%	-45%	17%	
High Price	18%	85%	71%	-5%	-43%	-44%	44%	1%	-17%	-7%	132%	-28%	-65%	
Low Price	10%	540%	-82%	121%	51%	536%	-89%	-55%	323%	229%	-32%	-10%	0%	
<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 178,370	\$ 91,833	\$ 111,166	\$ 181,013	\$ 147,222	\$ 272,300	\$ 174,472	\$ 181,940	\$ 121,428	\$ 96,424	\$ 69,757	\$ 77,337	\$ 53,440	\$ 84,543
Median Price	\$ 111,625	\$ 99,999	\$ 106,000	\$ 166,375	\$ 120,000	\$ 170,000	\$ 152,000	\$ 170,000	\$ 116,500	\$ 67,000	\$ 32,000	\$ 53,250	\$ 45,000	\$ 44,000
Total Volume	\$ 2,853,924	\$ 826,499	\$ 333,500	\$ 905,068	\$ 1,325,000	\$ 1,361,500	\$ 3,140,500	\$ 4,912,400	\$ 1,700,000	\$ 3,953,393	\$ 2,860,050	\$ 3,866,850	\$ 2,244,500	\$ 5,410,725
Number Sold	16	9	3	5	9	5	18	27	14	41	41	50	42	64
Avg. Days on Market	230	309	218	429	448	194	236	198	90	249	197	224	267	319
High Price	\$ 800,000	\$ 175,000	\$ 215,000	\$ 330,000	\$ 360,000	\$ 475,000	\$ 418,750	\$ 475,000	\$ 250,000	\$ 290,000	\$ 354,000	\$ 430,000	\$ 200,000	\$ 400,000
Low Price	\$ 21,500	\$ 19,500	\$ 12,500	\$ 39,000	\$ 43,500	\$ 122,500	\$ 42,500	\$ 44,900	\$ 58,500	\$ 25,000	\$ 5,500	\$ 5,000	\$ 6,500	\$ 4,000
<i>Percent Change from Previous Year</i>														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	94%	-17%	-39%	23%	-46%	56%	-4%	50%	26%	38%	-10%	45%	-37%	
Median Price	12%	-6%	-36%	39%	-29%	12%	-11%	46%	74%	109%	-40%	18%	2%	
Total Volume	245%	148%	-63%	-32%	-3%	-57%	-36%	189%	-57%	38%	-26%	72%	-59%	
Number Sold	78%	200%	-40%	-44%	80%	-72%	-33%	93%	-66%	0%	-18%	19%	-34%	
Avg. Days on Market	-26%	42%	-49%	-4%	131%	-18%	19%	120%	-64%	26%	-12%	-16%	-16%	
High Price	357%	-19%	-35%	-8%	-24%	13%	-35%	-12%	90%	-14%	-18%	-18%	115%	-50%
Low Price	10%	56%	-68%	-10%	-64%	188%	-5%	-23%	134%	355%	10%	-23%	63%	

4th Quarter Trends

Land (La Plata County Combined) 10 to 34.99 Acres														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 482,500	\$ 324,269	\$ -	\$ 21,000	\$ 457,000	\$ 322,000	\$ 1,386,666	\$ 260,000	\$ 273,333	\$ 222,875	\$ 169,167	\$ 143,673	\$ 119,975	\$ 162,935
Median Price	\$ 482,500	\$ 383,904	\$ -	\$ 21,000	\$ 450,000	\$ 322,000	\$ 650,000	\$ 260,000	\$ 240,000	\$ 245,500	\$ 166,000	\$ 130,000	\$ 109,950	\$ 122,300
Total Volume	\$ 965,000	\$ 972,808	\$ -	\$ 21,000	\$ 2,285,000	\$ 644,000	\$ 4,160,000	\$ 520,000	\$ 820,000	\$ 1,783,000	\$ 1,015,000	\$ 1,580,400	\$ 959,800	\$ 1,303,481
Number Sold	2	3	0	1	5	2	3	2	3	8	6	11	8	8
Avg. Days on Market	696	644	0	76	245	618	564	221	419	407	544	308	221	369
High Price	\$ 725,000	\$ 383,904	\$ -	\$ 21,000	\$ 700,000	\$ 394,000	\$ 2,895,000	\$ 270,000	\$ 450,000	\$ 387,500	\$ 220,000	\$ 322,500	\$ 262,500	\$ 310,000
Low Price	\$ 240,000	\$ 205,900	\$ -	\$ 21,000	\$ 97,000	\$ 250,000	\$ 615,000	\$ 250,000	\$ 130,000	\$ 18,500	\$ 120,000	\$ 10,000	\$ 7,500	\$ 45,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	49%	#DIV/0!	-100%	-95%	42%	-77%	433%	-5%	23%	32%	18%	20%	-26%	
Median Price	26%	#DIV/0!	-100%	-95%	40%	-50%	150%	8%	-2%	48%	28%	18%	-10%	
Total Volume	-1%	#DIV/0!	-100%	-99%	255%	-85%	700%	-37%	-54%	76%	-36%	65%	-26%	
Number Sold	-33%	#DIV/0!	-100%	-80%	150%	-33%	50%	-33%	-63%	33%	-45%	38%	0%	
Avg. Days on Market	8%	#DIV/0!	-100%	-69%	-60%	10%	155%	-47%	3%	-25%	77%	39%	-40%	
High Price	89%	#DIV/0!	-100%	-97%	78%	-86%	972%	-40%	16%	76%	-32%	23%	-15%	
Low Price	17%	#DIV/0!	-100%	-78%	-61%	-59%	146%	92%	603%	-85%	1100%	33%	-83%	
Land (La Plata County Combined) 35 Acres +														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 158,428	\$ 162,500	\$ 169,500	\$ 376,666	\$ 219,392	\$ 336,750	\$ 497,734	\$ 251,550	\$ 352,480	\$ 510,479	\$ 240,208	\$ 253,682	\$ 300,214	\$ 533,627
Median Price	\$ 144,000	\$ 175,000	\$ 150,000	\$ 425,000	\$ 179,000	\$ 296,000	\$ 288,000	\$ 107,750	\$ 259,000	\$ 302,500	\$ 196,250	\$ 150,000	\$ 220,000	\$ 265,000
Total Volume	\$ 2,217,999	\$ 487,500	\$ 678,000	\$ 1,130,000	\$ 1,535,750	\$ 1,347,000	\$ 5,475,074	\$ 2,515,500	\$ 5,287,205	\$ 12,251,500	\$ 2,882,500	\$ 4,312,600	\$ 4,203,000	\$ 8,004,400
Number Sold	14	3	4	3	7	4	11	10	15	24	12	17	14	15
Avg. Days on Market	822	210	854	697	297	337	186	269	164	437	154	183	237	354
High Price	\$ 265,000	\$ 240,000	\$ 293,000	\$ 500,000	\$ 540,000	\$ 500,000	\$ 1,850,000	\$ 925,000	\$ 85,000	\$ 2,000,000	\$ 650,000	\$ 850,000	\$ 1,200,000	\$ 3,600,000
Low Price	\$ 75,000	\$ 72,500	\$ 85,000	\$ 205,000	\$ 75,000	\$ 255,000	\$ 154,574	\$ 59,000	\$ 76,000	\$ 53,500	\$ 30,000	\$ 12,200	\$ 56,500	\$ 45,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-3%	-4%	-55%	72%	-35%	-32%	98%	-29%	-31%	113%	-5%	-15%	-44%	
Median Price	-18%	17%	-65%	137%	-40%	3%	167%	-58%	-14%	54%	31%	-32%	-17%	
Total Volume	355%	-28%	-40%	-26%	14%	-75%	118%	-52%	-57%	325%	-33%	3%	-47%	
Number Sold	367%	-25%	33%	-57%	75%	-64%	10%	-33%	-38%	100%	-29%	21%	-7%	
Avg. Days on Market	291%	-75%	23%	135%	-12%	81%	-31%	64%	-62%	184%	-16%	-23%	-33%	
High Price	10%	-18%	-41%	-7%	8%	-73%	100%	988%	-96%	208%	-24%	-29%	-67%	
Low Price	3%	-15%	-59%	173%	-71%	65%	162%	-22%	42%	78%	146%	-78%	26%	

4th Quarter Trends

Land (La Plata County Combined) Mountain Area														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4					
Average Price	\$ 52,000	\$ 81,500	\$ 183,388	\$ 133,333	\$ 194,900	\$ 341,200	\$ 552,912	\$ 411,338	\$ 260,800					
Median Price	\$ 52,000	\$ 90,000	\$ 120,000	\$ 80,000	\$ 194,900	\$ 381,000	\$ 477,500	\$ 360,000	\$ 229,900					
Total Volume	\$ 104,000	\$ 489,000	\$ 1,650,500	\$ 400,000	\$ 194,900	\$ 1,706,000	\$ 5,529,127	\$ 5,347,400	\$ 4,172,800					
Number Sold	2	6	9	3	1	5	10	13	16					
Avg. Days on Market	298	466	819	151	1550	293	522	327	176					
High Price	\$ 66,500	\$ 100,000	\$ 514,000	\$ 260,000	\$ 194,900	\$ 500,000	\$ 895,127	\$ 1,100,000	\$ 850,000					
Low Price	\$ 37,500	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 305,000	\$ 100,000	\$ 132,000					
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006						
Average Price	-36%	-56%	38%	-32%	-43%	-38%	34%	58%						
Median Price	-42%	-25%	50%	-59%	-49%	-20%	33%	57%						
Total Volume	-79%	-70%	313%	105%	-89%	-69%	3%	28%						
Number Sold	-67%	-33%	200%	200%	-80%	-50%	-23%	-19%						
Avg. Days on Market	-36%	-43%	442%	-90%	429%	-44%	60%	86%						
High Price	-34%	-81%	98%	33%	-61%	-44%	-19%	29%						
Low Price	7%	-30%	-17%	-69%	62%	-61%	205%	-24%						
Business & Income (La Plata County Combined) Business Opportunities														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 456,000	\$ -	\$ 211,250	\$ 273,041	\$ 445,000	\$ -	\$ 106,667	\$ 30,667	\$ -	\$ 500,000	\$ 204,333
Median Price	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 80,000	\$ -	\$ 211,250	\$ 273,041	\$ 75,000	\$ -	\$ 95,000	\$ 37,000	\$ -	\$ 500,000	\$ 289,000
Total Volume	\$ 550,000	\$ 1,300,000	\$ 46,000	\$ 2,280,000	\$ -	\$ 422,500	\$ 273,041	\$ 1,335,000	\$ -	\$ 320,000	\$ 92,000	\$ -	\$ 500,000	\$ 613,000
Number Sold	1	1	2	5	0	2	1	3	0	3	3	0	1	3
Avg. Days on Market	5	145	388	445	0	597	88	194	0	124	172	0	64	329
High Price	\$ 550,000	\$ 1,300,000	\$ 38,000	\$ 1,250,000	\$ -	\$ 272,500	\$ 273,041	\$ 1,200,000	\$ -	\$ 170,000	\$ 45,000	\$ -	\$ 500,000	\$ 297,000
Low Price	\$ 550,000	\$ 1,300,000	\$ 8,000	\$ 50,000	\$ -	\$ 150,000	\$ 273,041	\$ 60,000	\$ -	\$ 55,000	\$ 10,000	\$ -	\$ 500,000	\$ 27,000
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-58%	5552%	-95%	#DIV/0!	-100%	-23%	-39%			248%				
Median Price	-58%	5552%	-71%	#DIV/0!	-100%	-23%	264%			157%				
Total Volume	-58%	2726%	-98%	#DIV/0!	-100%	55%	-80%			248%				
Number Sold	0%	-50%	-60%	#DIV/0!	-100%	100%	-67%			0%				
Avg. Days on Market	-97%	-63%	-13%	#DIV/0!	-100%	578%	-55%			-28%				
High Price	-58%	3321%	-97%	#DIV/0!	-100%	0%	-77%			278%				
Low Price	-58%	16150%	-84%	#DIV/0!	-100%	-45%	355%			450%				

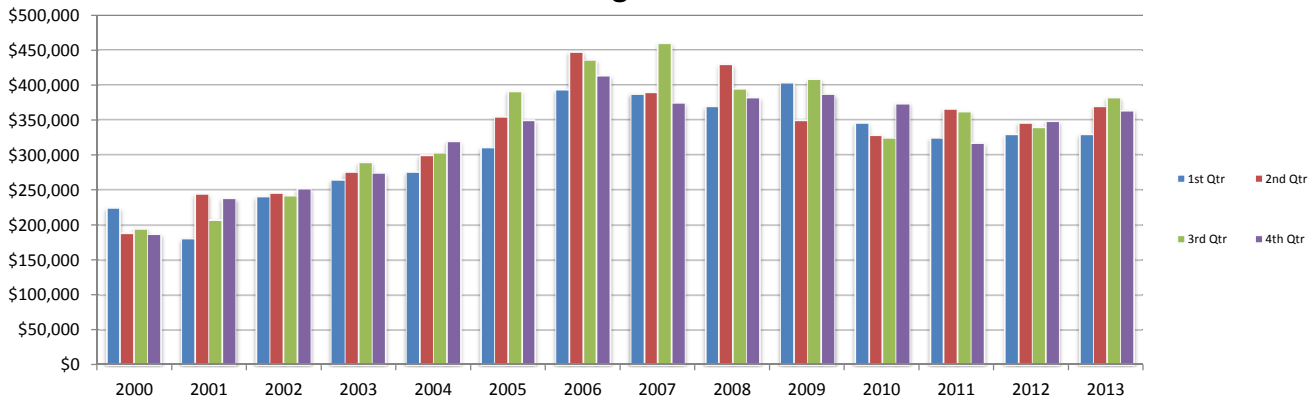
4th Quarter Trends

Business & Income (La Plata County Combined) Commercial Land														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 1,165,056	\$ 189,750	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 811,583	\$ 118,750
Median Price	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 800,000	\$ 189,750	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 411,250	\$ 118,750
Total Volume	\$ 825,000	\$ 400,000	\$ 680,000	\$ -	\$ 225,200	\$ 460,000	\$ 3,495,170	\$ 379,500	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 4,869,500	\$ 237,500
Number Sold	2	1	2	0	1	1	3	2	0	1	1	1	6	2
Avg. Days on Market	63	466	72	0	28	453	231	489	0	226	68	28	304	91
High Price	\$ 675,000	\$ 400,000	\$ 595,000	\$ -	\$ 225,200	\$ 460,000	\$ 2,345,170	\$ 292,000	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 3,000,000	\$ 170,000
Low Price	\$ 150,000	\$ 400,000	\$ 85,000	\$ -	\$ 225,200	\$ 460,000	\$ 350,000	\$ 87,500	\$ -	\$ 300,000	\$ 250,000	\$ 405,000	\$ 42,000	\$ 67,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	3%	18%	#DIV/0!	-100%	-51%	-61%	514%		-100%	20%	-38%	-50%	583%	
Median Price	3%	18%	#DIV/0!	-100%	-51%	-43%	322%		-100%	20%	-38%	-2%	246%	
Total Volume	106%	-41%	#DIV/0!	-100%	-51%	-87%	821%		-100%	20%	-38%	-92%	1950%	
Number Sold	100%	-50%	#DIV/0!	-100%	0%	-67%	50%		-100%	0%	0%	-83%	200%	
Avg. Days on Market	-86%	547%	#DIV/0!	-100%	-94%	96%	-53%		-100%	232%	143%	-91%	234%	
High Price	69%	-33%	#DIV/0!	-100%	-51%	-80%	703%		-100%	20%	-38%	-87%	1665%	
Low Price	-63%	371%	#DIV/0!	-100%	-51%	31%	300%		-100%	20%	-38%	864%	-38%	
Business & Income (La Plata County Combined) Mobile/Modular - No Land														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 35,000	\$ 27,166	\$ 27,166	\$ -	\$ 15,333	\$ 35,000	\$ 28,000	\$ 47,000	\$ 16,000	\$ -	\$ -	\$ 25,989	\$ 13,250	\$ 14,750
Median Price	\$ 35,000	\$ 24,000	\$ 24,000	\$ -	\$ 17,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 16,000	\$ -	\$ -	\$ 21,750	\$ 13,250	\$ 14,750
Total Volume	\$ 35,000	\$ 81,500	\$ 81,500	\$ -	\$ 46,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 32,000	\$ -	\$ -	\$ 103,954	\$ 26,500	\$ 29,500
Number Sold	1	3	3	0	3	1	1	1	2	0	0	4	2	2
Avg. Days on Market	104	98	98	0	531	459	125	126	109	0	0	140	188	112
High Price	\$ 35,000	\$ 41,500	\$ 41,500	\$ -	\$ 24,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 24,000	\$ -	\$ -	\$ 40,454	\$ 14,500	\$ 20,000
Low Price	\$ 35,000	\$ 16,000	\$ 16,000	\$ -	\$ 5,000	\$ 35,000	\$ 28,000	\$ 47,000	\$ 8,000	\$ -	\$ -	\$ 20,000	\$ 12,000	\$ 9,500
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	29%	0%	#DIV/0!	-100%	-56%	25%	-40%	194%			-100%	96%	-10%	
Median Price	46%	0%	#DIV/0!	-100%	-51%	25%	-40%	194%			-100%	64%	-10%	
Total Volume	-57%	0%	#DIV/0!	-100%	31%	25%	-40%	47%			-100%	292%	-10%	
Number Sold	-67%	0%	#DIV/0!	-100%	200%	0%	0%	-50%			-100%	100%	0%	
Avg. Days on Market	6%	0%	#DIV/0!	-100%	16%	267%	-1%	16%			-100%	-26%	68%	
High Price	-16%	0%	#DIV/0!	-100%	-31%	25%	-40%	96%			-100%	179%	-28%	
Low Price	119%	0%	#DIV/0!	-100%	-86%	25%	-40%	488%			-100%	67%	26%	

4th Quarter Trends

Business & Income (La Plata County Combined) Multi-Family														
	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4	2005 Q4	2004 Q4	2003 Q4	2002 Q4	2001 Q4	2000 Q4
Average Price	\$ 427,500	\$ 733,030	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 382,750	\$ 419,500	\$ 1,800,000	\$ 325,000	\$ 228,333	\$ 276,667	\$ -
Median Price	\$ 427,500	\$ 677,561	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 365,500	\$ 419,500	\$ 1,800,000	\$ 325,000	\$ 174,500	\$ 295,000	\$ -
Total Volume	\$ 855,000	\$ 2,932,123	\$ 450,000	\$ 1,375,000	\$ 413,000	\$ -	\$ 863,900	\$ 1,531,000	\$ 839,000	\$ 1,800,000	\$ 325,000	\$ 685,000	\$ 830,000	\$ -
Number Sold	2	4	1	2	1	0	2	4	2	1	1	3	3	0
Avg. Days on Market	74	90	89	143	203	0	145	90	63	89	46	110	207	0
High Price	\$ 535,000	\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ -	\$ 455,400	\$ 515,000	\$ 470,000	\$ 1,800,000	\$ 325,000	\$ 415,000	\$ 365,000	\$ -
Low Price	\$ 320,000	\$ 327,000	\$ 450,000	\$ 600,000	\$ 413,000	\$ -	\$ 408,500	\$ 285,000	\$ 369,000	\$ 1,800,000	\$ 325,000	\$ 95,000	\$ 170,000	\$ -
Percent Change from Previous Year														
	2013	2012	2011	2010	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Average Price	-42%	63%	-35%	66%	#DIV/0!	-100%	13%	-9%	-77%	454%	42%	-17%		
Median Price	-37%	51%	-35%	66%	#DIV/0!	-100%	18%	-13%	-77%	454%	86%	-41%		
Total Volume	-71%	552%	-67%	233%	#DIV/0!	-100%	-44%	82%	-53%	454%	-53%	-17%		
Number Sold	-50%	300%	-50%	100%	#DIV/0!	-100%	-50%	100%	100%	0%	-67%	0%		
Avg. Days on Market	-18%	1%	-38%	-30%	#DIV/0!	-100%	61%	43%	-29%	93%	-58%	-47%		
High Price	-57%	178%	-42%	88%	#DIV/0!	-100%	-12%	10%	-74%	454%	-22%	14%		
Low Price	-2%	-27%	-25%	45%	#DIV/0!	-100%	43%	-23%	-80%	454%	242%	-44%		
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.														
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.														
This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.														

TREND - Median In-Town Durango Home Prices



MEDIAN IN-TOWN DURANGO HOME PRICES

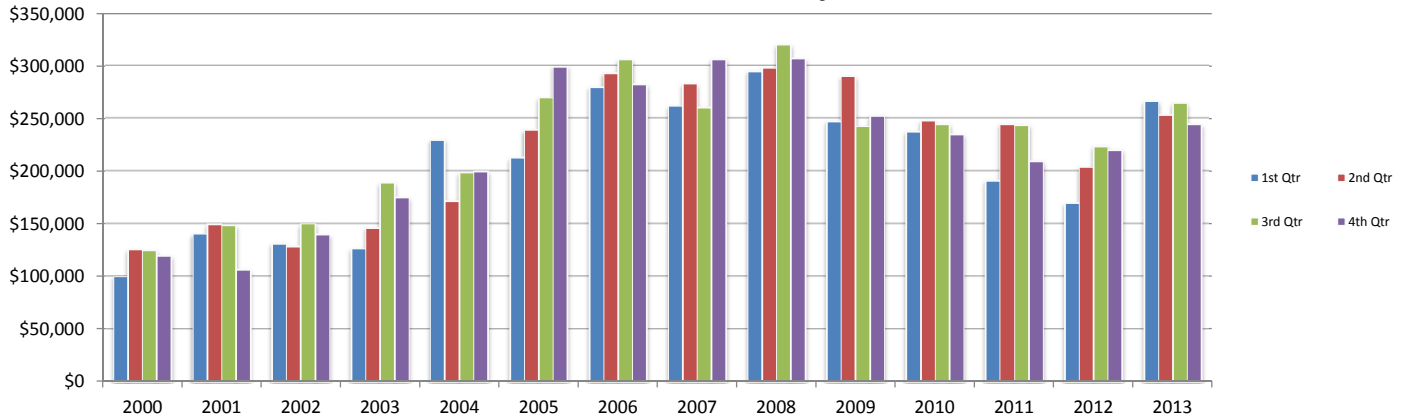
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$225,000	\$181,000	\$241,000	\$265,360	\$276,474	\$311,000	\$394,000	\$388,250	\$370,000	\$404,000	\$346,500	\$325,000	\$329,950	\$330,000
2nd Qtr	\$189,000	\$245,000	\$245,900	\$276,000	\$299,999	\$355,752	\$448,000	\$390,000	\$430,000	\$350,000	\$328,450	\$365,528	\$347,000	\$370,000
3rd Qtr	\$195,500	\$208,000	\$241,900	\$290,000	\$303,545	\$392,000	\$436,050	\$460,000	\$394,900	\$409,000	\$325,000	\$362,500	\$340,000	\$382,500
4th Qtr	\$187,500	\$238,750	\$252,000	\$274,500	\$319,900	\$350,000	\$413,875	\$374,950	\$382,900	\$387,450	\$374,650	\$317,500	\$348,642	\$364,500

Criteria: (Class: Residential) (Area - Durango In-Town) (Type - Stick-built, Manufactured, Modular) *Manufactured & Modular listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	-19.56%	33.15%	10.11%	4.19%	12.49%	26.69%	-1.46%	-4.70%	9.19%	-14.23%	-6.20%	1.52%	0.02%
2nd Qtr	No Data	29.63%	0.37%	12.24%	8.70%	18.58%	25.93%	-12.95%	10.26%	-18.60%	-6.16%	11.29%	-5.07%	6.63%
3rd Qtr	No Data	6.39%	16.30%	19.88%	4.67%	29.14%	11.24%	5.49%	-14.15%	3.57%	-20.54%	11.54%	-6.21%	12.50%
4th Qtr	No Data	27.33%	5.55%	8.93%	16.54%	9.41%	18.25%	-9.41%	2.12%	1.19%	-3.30%	-15.25%	9.81%	4.55%

TREND - Median In-Town Bayfield Home Prices



MEDIAN IN-TOWN BAYFIELD HOME PRICES

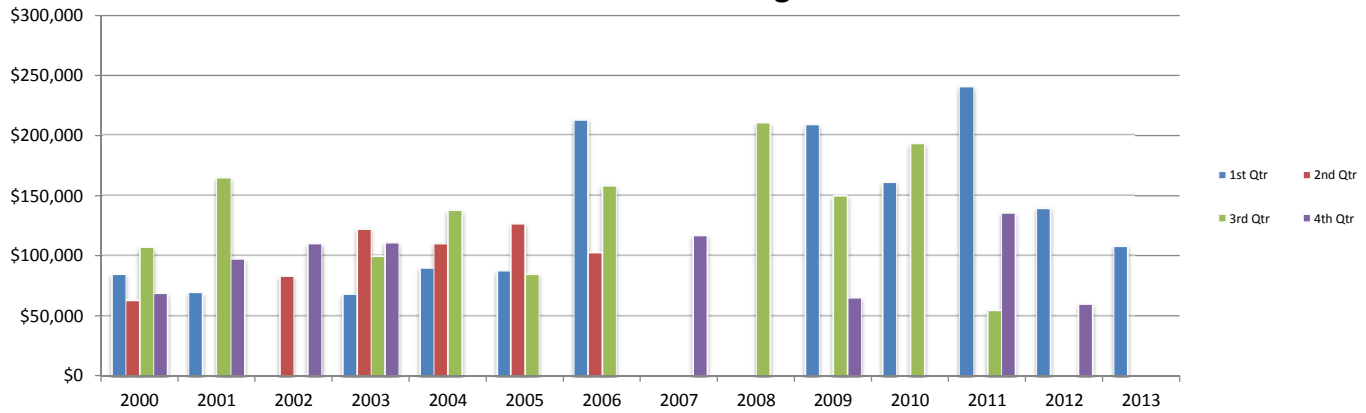
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$100,000	\$140,500	\$131,625	\$126,500	\$230,000	\$212,750	\$280,000	\$261,950	\$295,000	\$247,500	\$238,000	\$191,400	\$170,000	\$266,500
2nd Qtr	\$125,875	\$150,000	\$128,750	\$146,500	\$172,000	\$239,395	\$293,450	\$283,000	\$298,018	\$290,000	\$247,805	\$245,000	\$204,047	\$253,470
3rd Qtr	\$125,000	\$148,950	\$150,500	\$189,000	\$199,000	\$269,900	\$306,000	\$260,700	\$320,000	\$242,573	\$245,000	\$244,000	\$223,800	\$265,000
4th Qtr	\$120,000	\$106,750	\$140,117	\$175,000	\$200,000	\$299,500	\$282,495	\$306,500	\$307,000	\$252,772	\$235,000	\$210,000	\$220,317	\$244,750

Criteria: (Class: Residential) (Area - Bayfield In-Town) (Type - Stick-built, Manufactured, Modular) *Manufactured & Modular listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	40.50%	-6.32%	-3.89%	81.82%	-7.50%	31.61%	-6.45%	12.62%	-16.10%	-3.84%	-19.58%	-11.18%	56.76%
2nd Qtr	No Data	19.17%	-14.17%	13.79%	17.41%	39.18%	22.58%	-3.56%	5.31%	-2.69%	-14.55%	-1.13%	-16.72%	24.22%
3rd Qtr	No Data	19.16%	1.04%	25.58%	5.29%	35.63%	13.38%	-14.80%	22.75%	-24.20%	1.00%	-0.41%	-8.28%	18.41%
4th Qtr	No Data	-11.04%	31.26%	24.90%	14.29%	49.75%	-5.68%	8.50%	0.16%	-17.66%	-7.03%	-10.64%	4.91%	11.09%

TREND - Median In-Town Ignacio Home Prices



MEDIAN IN-TOWN IGNACIO HOME PRICES

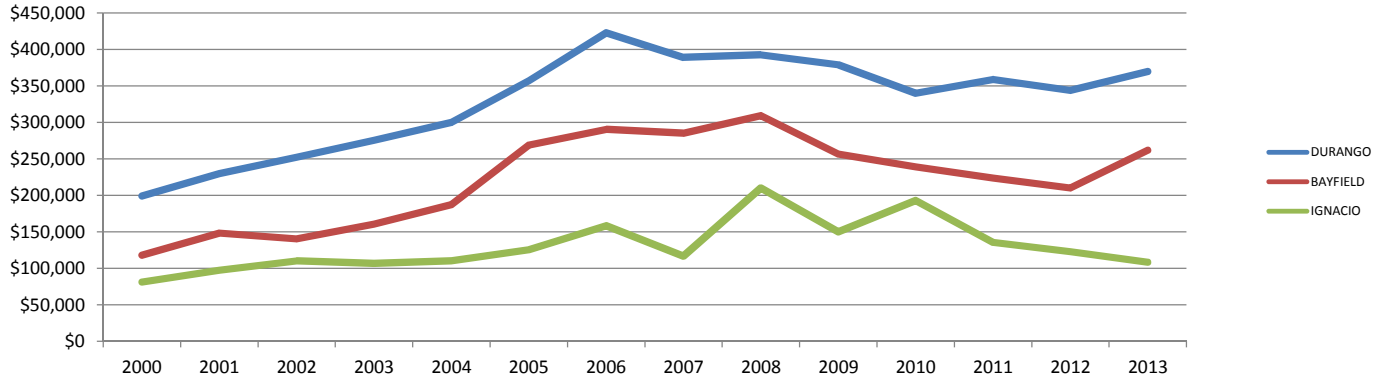
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$85,000	\$69,900	\$0	\$68,000	\$90,000	\$87,600	\$213,000	\$0	\$0	\$209,000	\$161,000	\$239,900	\$139,750	\$108,250
2nd Qtr	\$63,250	\$0	\$83,000	\$122,500	\$110,000	\$126,500	\$103,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3rd Qtr	\$107,000	\$165,000	\$0	\$100,000	\$137,500	\$85,000	\$158,315	\$0	\$210,000	\$150,000	\$193,000	\$55,000	\$0	\$0
4th Qtr	\$68,877	\$97,275	\$110,000	\$110,750	\$0	\$0	\$0	\$116,750	\$0	\$65,000	\$0	\$135,379	\$60,000	\$0

Criteria: (Class: Residential) (Area - Ignacio In-Town) (Type - Stick-built, Manufactured, Modular) *Manufactured & Modular listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	-17.76%	-100.00%		32.35%	-2.67%	143.15%	-100.00%		#DIV/0!	-22.97%	49.01%	-41.75%	-22.54%
2nd Qtr	No Data	-100.00%		47.59%	-10.20%	15.00%	-18.58%	-100.00%		#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
3rd Qtr	No Data	54.21%	-100.00%		37.50%	-38.18%	86.25%	-100.00%	#DIV/0!	-28.57%	28.67%	-71.50%	-100.00%	#DIV/0!
4th Qtr	No Data	41.23%	13.08%	0.68%	-100.00%					#DIV/0!	-100.00%	#DIV/0!	-55.68%	-100.00%

Overall In-Town Home Sale Prices



	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
DURANGO	\$199,250	\$230,000	\$252,000	\$275,503	\$300,000	\$357,000	\$422,982	\$389,000	\$392,450	\$379,000	\$340,000	\$359,000	\$344,000	\$370,000
BAYFIELD	\$117,719	\$148,000	\$140,117	\$160,500	\$187,000	\$268,650	\$290,487	\$285,000	\$309,000	\$256,513	\$239,000	\$223,500	\$210,100	\$262,000
IGNACIO	\$81,032	\$97,275	\$110,000	\$106,500	\$110,000	\$125,500	\$158,105	\$116,750	\$210,000	\$150,000	\$193,000	\$135,379	\$122,500	\$108,250

% INCREASE/DECREASE FROM PREVIOUS YEAR

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
DURANGO	No Data	15.43%	9.57%	9.33%	8.89%	19.00%	18.48%	-8.03%	0.89%	-3.43%	-10.29%	-5.28%	1.18%	3.06%
BAYFIELD	No Data	25.72%	-5.33%	14.55%	16.51%	43.66%	8.13%	-1.89%	8.42%	-16.99%	-6.83%	-12.87%	-12.09%	17.23%
IGNACIO	No Data	20.05%	13.08%	-3.18%	3.29%	14.09%	25.98%	-26.16%	79.87%	-28.57%	28.67%	-9.75%	-36.53%	-20.04%

MEDIAN IN-TOWN DURANGO HOME PRICES

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$225,000	\$181,000	\$241,000	\$265,360	\$276,474	\$311,000	\$394,000	\$388,250	\$370,000	\$404,000	\$346,500	\$325,000	\$329,950	\$330,000
2nd Qtr	\$189,000	\$245,000	\$245,900	\$276,000	\$299,999	\$355,752	\$448,000	\$390,000	\$430,000	\$350,000	\$328,450	\$365,528	\$329,950	\$370,000
3rd Qtr	\$195,500	\$208,000	\$241,900	\$290,000	\$303,545	\$392,000	\$436,050	\$460,000	\$394,900	\$409,000	\$325,000	\$362,500	\$340,000	\$382,500
4th Qtr	\$187,500	\$238,750	\$252,000	\$274,500	\$319,900	\$350,000	\$413,875	\$374,950	\$382,900	\$387,450	\$374,650	\$317,500	\$348,642	\$364,500
Annual Median	\$199,250	\$230,000	\$252,000	\$275,503	\$300,000	\$357,000	\$422,982	\$389,000	\$392,450	\$379,000	\$340,000	\$359,000	\$344,000	\$370,000

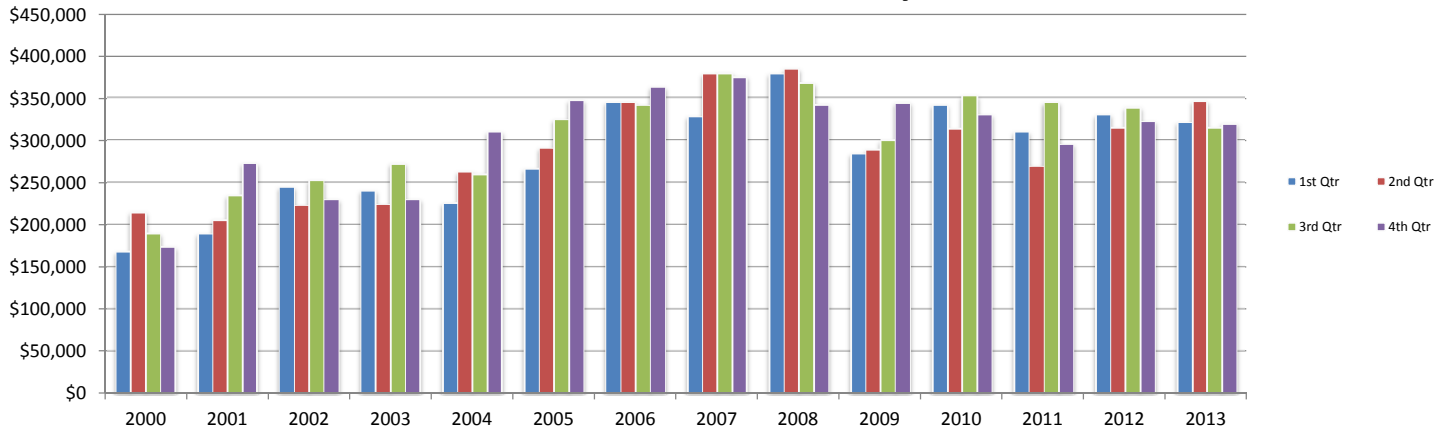
MEDIAN IN-TOWN BAYFIELD HOME PRICES

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$100,000	\$140,500	\$131,625	\$126,500	\$230,000	\$212,750	\$280,000	\$261,950	\$295,000	\$247,500	\$238,000	\$191,400	\$170,000	\$266,500
2nd Qtr	\$125,875	\$150,000	\$128,750	\$146,500	\$172,000	\$239,395	\$293,450	\$283,000	\$298,018	\$290,000	\$247,805	\$245,000	\$204,047	\$253,470
3rd Qtr	\$125,000	\$148,950	\$150,500	\$189,000	\$199,000	\$269,900	\$306,000	\$260,700	\$320,000	\$242,573	\$245,000	\$244,000	\$223,800	\$265,000
4th Qtr	\$120,000	\$106,750	\$140,117	\$175,000	\$200,000	\$299,500	\$282,495	\$306,500	\$307,000	\$252,772	\$235,000	\$210,000	\$220,317	\$244,750
Annual Median	\$117,719	\$148,000	\$140,117	\$160,500	\$187,000	\$268,650	\$290,487	\$285,000	\$309,000	\$256,513	\$239,000	\$223,500	\$210,100	\$262,000

MEDIAN IN-TOWN IGNACIO HOME PRICES

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$85,000	\$69,900	\$0	\$68,000	\$90,000	\$87,600	\$213,000	\$0	\$0	\$209,000	\$161,000	\$239,900	\$139,750	\$108,250
2nd Qtr	\$63,250	\$0	\$83,000	\$122,500	\$110,000	\$126,500	\$103,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0
3rd Qtr	\$107,000	\$165,000	\$0	\$100,000	\$137,500	\$85,000	\$158,315	\$0	\$210,000	\$150,000	\$193,000	\$55,000	\$0	\$0
4th Qtr	\$68,877	\$97,275	\$110,000	\$110,750	\$0	\$0	\$0	\$116,750	\$0	\$65,000	\$0	\$135,379	\$60,000	\$0
Annual Median	\$81,032	\$97,275	\$110,000	\$106,500	\$110,000	\$125,500	\$158,105	\$116,750	\$210,000	\$150,000	\$193,000	\$135,379	\$122,500	\$108,250

TREND - Median La Plata Country Home Prices



MEDIAN LA PLATA COUNTY HOME PRICES

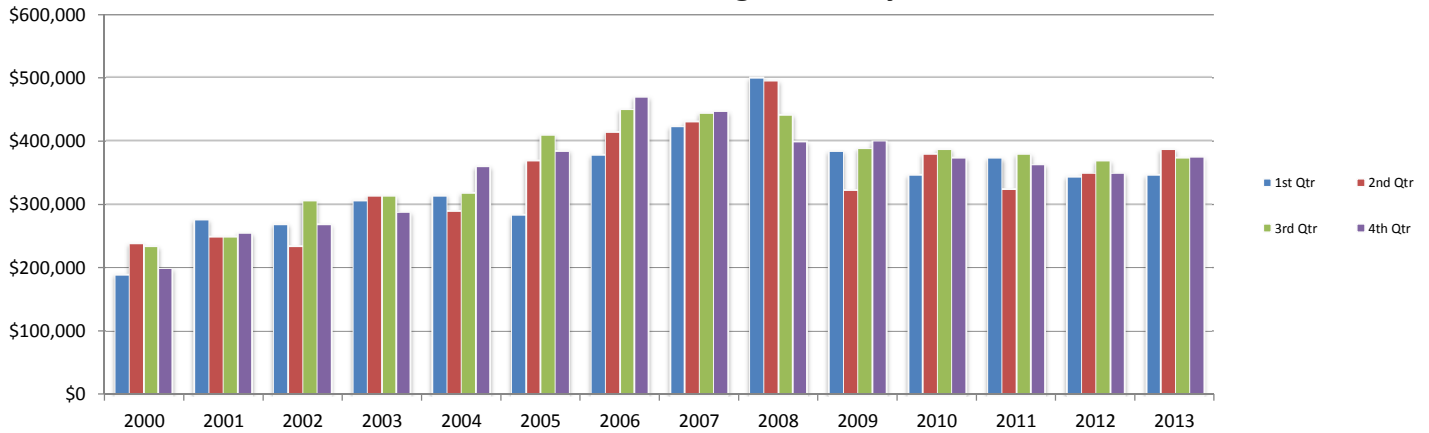
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$168,500	\$189,500	\$245,000	\$240,000	\$225,950	\$266,450	\$345,000	\$328,000	\$379,000	\$284,300	\$342,000	\$310,000	\$330,000	\$321,500
2nd Qtr	\$215,000	\$206,000	\$223,450	\$224,500	\$262,750	\$291,000	\$345,250	\$379,000	\$385,000	\$289,000	\$313,652	\$269,500	\$315,000	\$346,000
3rd Qtr	\$189,900	\$235,000	\$252,500	\$272,500	\$260,000	\$325,000	\$341,500	\$379,450	\$367,800	\$300,000	\$352,500	\$344,950	\$339,000	\$315,000
4th Qtr	\$174,000	\$273,221	\$230,000	\$230,000	\$310,000	\$347,500	\$363,000	\$375,000	\$342,250	\$344,500	\$330,000	\$295,000	\$322,500	\$320,000

Criteria: (Class: Residential) (Area - Bayfield Rural, Durango Rural, Ignacio Rural, Vallecito) (Type - Stick-built, Modular, Manufactured) *Modular and Manufactured listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	12.46%	29.29%	-2.04%	-5.85%	17.92%	29.48%	-4.93%	15.55%	-24.99%	20.30%	-9.36%	6.45%	-2.58%
2nd Qtr	No Data	-4.19%	8.47%	0.47%	17.04%	10.75%	18.64%	9.78%	1.58%	-24.94%	8.53%	-14.08%	16.88%	9.84%
3rd Qtr	No Data	23.75%	7.45%	7.92%	-4.59%	25.00%	5.08%	11.11%	-3.07%	-18.43%	17.50%	-2.14%	-1.72%	-7.08%
4th Qtr	No Data	57.02%	-15.82%	0.00%	34.78%	12.10%	4.46%	3.31%	-8.73%	0.66%	-4.21%	-10.61%	9.32%	-0.78%

TREND - Median Durango Country Home Prices



MEDIAN DURANGO COUNTRY HOME PRICES

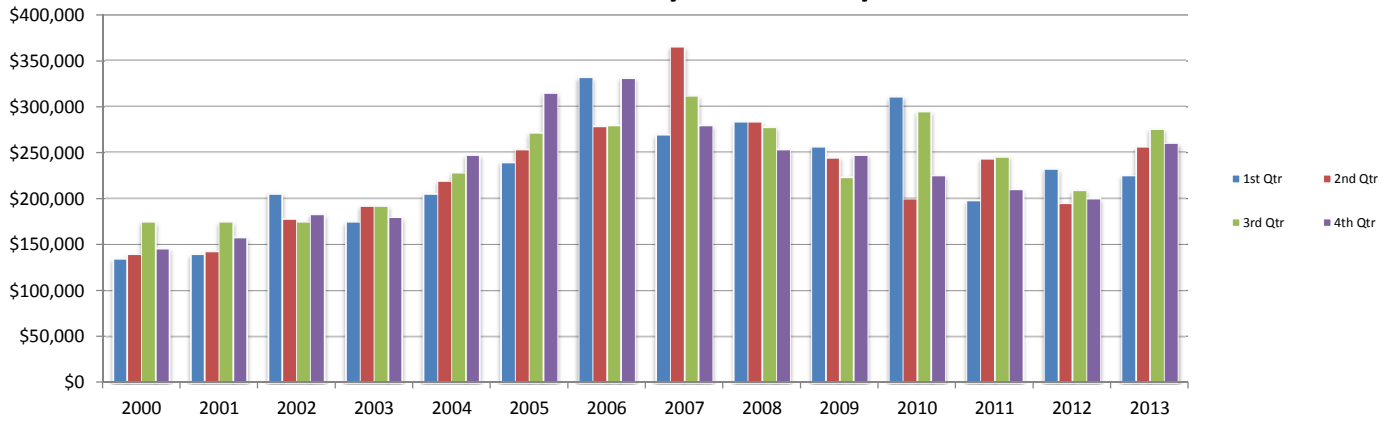
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$190,500	\$277,000	\$269,900	\$307,450	\$315,000	\$284,000	\$378,500	\$423,000	\$500,000	\$385,000	\$347,500	\$373,500	\$345,000	\$347,450
2nd Qtr	\$238,500	\$250,000	\$235,000	\$314,000	\$290,000	\$369,900	\$415,000	\$431,500	\$495,000	\$323,500	\$380,500	\$325,000	\$349,900	\$387,500
3rd Qtr	\$235,000	\$249,500	\$307,000	\$314,000	\$318,750	\$410,000	\$449,900	\$444,500	\$442,000	\$389,000	\$387,375	\$380,000	\$370,000	\$374,000
4th Qtr	\$199,900	\$255,000	\$269,450	\$288,175	\$360,000	\$385,500	\$470,000	\$447,000	\$399,750	\$400,486	\$374,405	\$363,250	\$350,000	\$375,000

Criteria: (Class: Residential) (Area - Durango Rural) (Type - Stick-built, Modular, Manufactured) *Modular and Manufactured listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	45.41%	-2.56%	13.91%	2.46%	-9.84%	33.27%	11.76%	18.20%	-23.00%	-9.74%	7.48%	-0.72%	-6.97%
2nd Qtr	No Data	4.82%	-6.00%	33.62%	-7.64%	27.55%	12.19%	3.98%	14.72%	-34.65%	17.62%	-14.59%	-8.04%	19.23%
3rd Qtr	No Data	6.17%	23.05%	2.28%	1.51%	28.63%	9.73%	-1.20%	-0.56%	-11.99%	-0.42%	-1.90%	-4.49%	-1.58%
4th Qtr	No Data	27.56%	5.67%	6.95%	24.92%	7.08%	21.92%	-4.89%	-10.57%	0.18%	-6.51%	-2.98%	-6.52%	3.23%

TREND - Median Bayfield Country Home Prices



MEDIAN BAYFIELD COUNTRY HOME PRICES

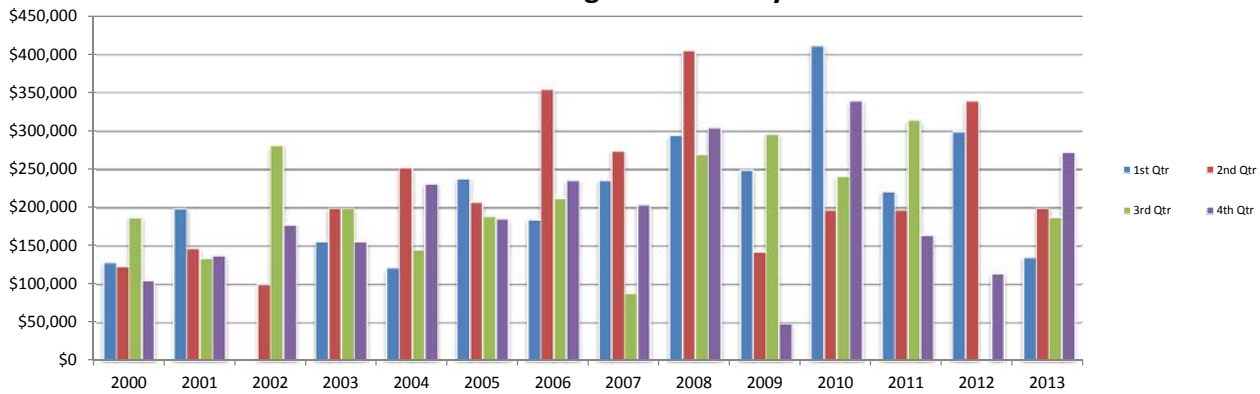
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$135,000	\$139,450	\$206,000	\$175,000	\$205,800	\$240,000	\$332,159	\$269,850	\$284,000	\$257,000	\$311,000	\$198,425	\$232,450	\$225,000
2nd Qtr	\$139,900	\$143,000	\$178,500	\$192,500	\$219,000	\$254,000	\$279,000	\$365,000	\$284,000	\$245,000	\$200,000	\$243,250	\$195,000	\$256,500
3rd Qtr	\$175,000	\$175,000	\$175,000	\$192,500	\$228,000	\$272,000	\$280,000	\$312,000	\$278,000	\$224,000	\$295,000	\$246,000	\$209,160	\$276,000
4th Qtr	\$146,100	\$158,000	\$183,500	\$180,000	\$247,500	\$315,000	\$331,500	\$280,000	\$253,725	\$248,200	\$225,000	\$210,000	\$200,625	\$260,500

Criteria: (Class: Residential) (Area - Bayfield Rural) (Type - Stick-built, Modular, Manufactured) *Modular and Manufactured listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	3.30%	47.72%	-15.05%	17.60%	16.62%	38.40%	-18.76%	5.24%	-9.51%	21.01%	-36.20%	-25.26%	13.39%
2nd Qtr	No Data	2.22%	24.83%	7.84%	13.77%	15.98%	9.84%	30.82%	-22.19%	-13.73%	-18.37%	21.63%	-2.50%	5.45%
3rd Qtr	No Data	0.00%	0.00%	10.00%	18.44%	19.30%	2.94%	11.43%	-10.90%	-19.42%	31.70%	-16.61%	-29.10%	12.20%
4th Qtr	No Data	8.15%	16.14%	-1.91%	37.50%	27.27%	5.24%	-15.54%	-9.38%	-2.18%	-9.35%	-6.67%	-10.83%	24.05%

TREND - Median Ignacio Country Home Prices



MEDIAN COUNTRY IGNACIO HOME PRICES

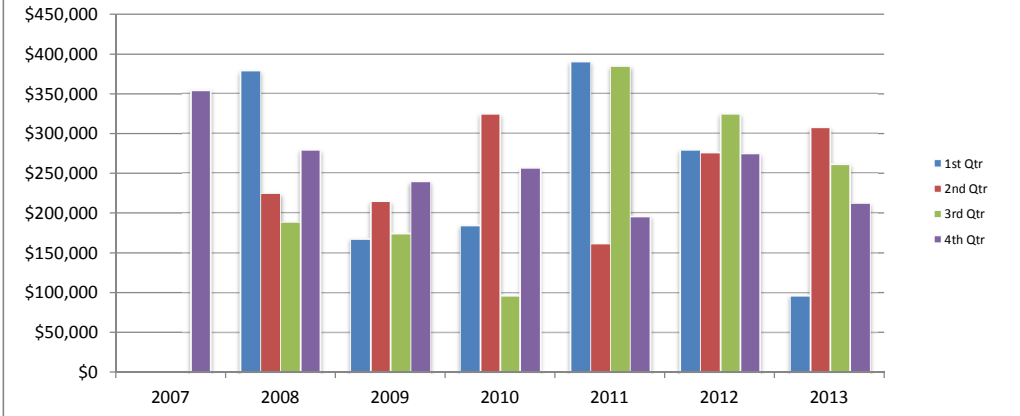
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$128,750	\$199,500	\$0	\$156,000	\$122,000	\$239,000	\$185,000	\$236,500	\$295,000	\$250,000	\$412,750	\$222,000	\$300,000	\$135,430
2nd Qtr	\$123,640	\$147,500	\$101,000	\$200,000	\$252,450	\$208,000	\$355,000	\$274,975	\$405,500	\$144,000	\$198,000	\$197,500	\$340,000	\$200,000
3rd Qtr	\$187,500	\$135,000	\$282,500	\$200,000	\$145,000	\$189,150	\$212,750	\$88,000	\$270,000	\$297,000	\$242,000	\$315,000	\$0	\$188,150
4th Qtr	\$105,000	\$137,500	\$178,750	\$156,500	\$232,000	\$186,000	\$236,000	\$204,325	\$305,000	\$48,500	\$340,000	\$165,250	\$115,100	\$272,000

Criteria: (Class: Residential) (Area - Ignacio Rural) (Type - Stick-built, Modular, Manufactured) *Modular and Manufactured listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	54.95%	-100.00%	#DIV/0!	-21.79%	95.90%	-22.59%	27.84%	24.74%	-15.25%	65.10%	-46.21%	35.14%	-54.86%
2nd Qtr	No Data	19.30%	-31.53%	98.02%	26.23%	-17.61%	70.67%	-22.54%	47.47%	-64.49%	37.50%	-0.25%	72.15%	-41.18%
3rd Qtr	No Data	-28.00%	109.26%	-29.20%	-27.50%	30.45%	12.48%	-58.64%	206.82%	10.00%	-18.52%	30.17%	-100.00%	#DIV/0!
4th Qtr	No Data	30.95%	30.00%	30.95%	48.24%	-19.83%	26.88%	-13.42%	49.27%	-84.10%	601.03%	-51.40%	-30.35%	136.32%

TREND - Median Vallecito Prices



MEDIAN VALLECITO HOME PRICES

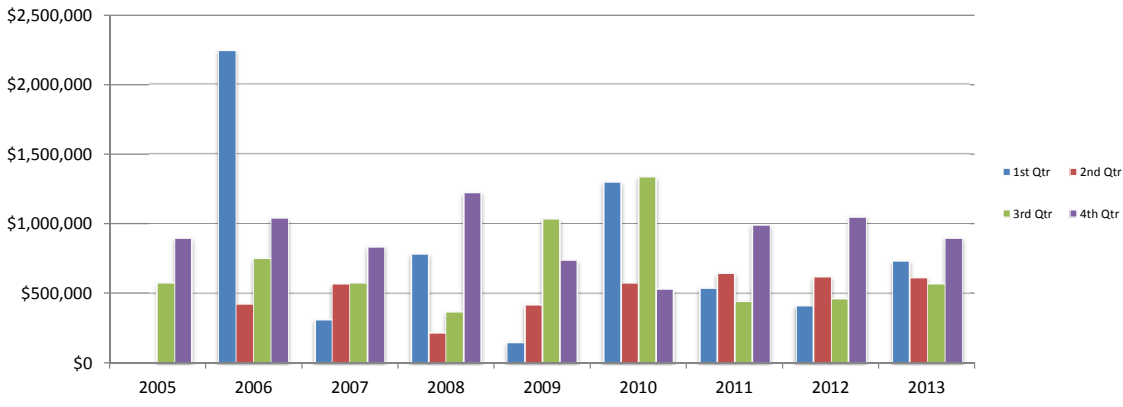
	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$0	\$379,000	\$168,500	\$185,000	\$390,000	\$280,000	\$97,250
2nd Qtr	\$0	\$225,000	\$215,000	\$324,500	\$162,000	\$276,250	\$307,500
3rd Qtr	\$0	\$189,000	\$175,000	\$97,000	\$385,000	\$324,500	\$262,000
4th Qtr	\$354,900	\$280,000	\$240,000	\$257,000	\$196,600	\$275,000	\$212,500

Criteria: (Class: Residential) (Area - Vallecito) (Type - Stick-built, Modular, Manufactured) *Modular and Manufactured listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	No Data	-55.54%	9.79%	110.81%	-28.21%	-65.27%
2nd Qtr	No Data	No Data	-4.44%	50.93%	-50.08%	70.52%	11.31%
3rd Qtr	No Data	No Data	-7.41%	-44.57%	296.91%	-15.71%	-19.26%
4th Qtr	No Data	-21.10%	-14.29%	7.08%	-23.50%	39.88%	-22.73%

TREND - Median Durango Mtn. Area Home Prices



MEDIAN DURANGO MOUNTAIN AREA HOME PRICES

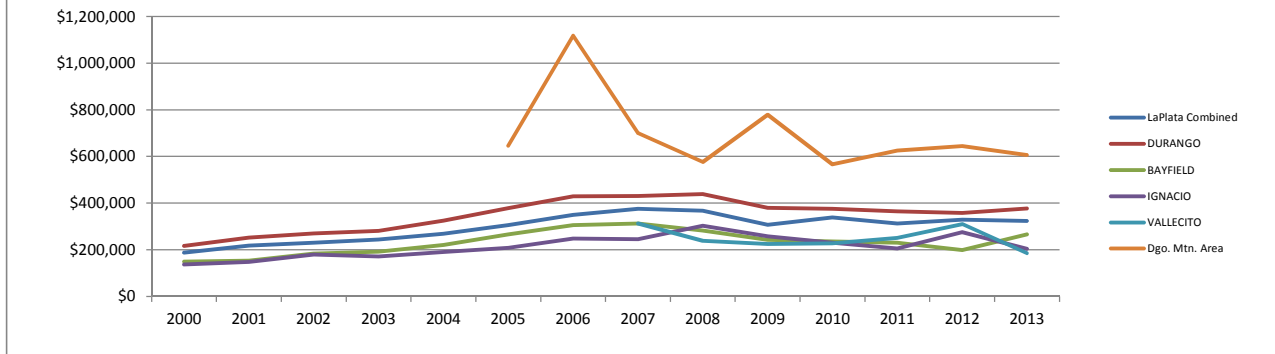
	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	\$2,243,000	\$317,500	\$787,000	\$150,000	\$1,300,000	\$540,000	\$412,500	\$735,000
2nd Qtr	No Data	\$427,500	\$575,000	\$225,000	\$425,000	\$577,250	\$650,000	\$620,000	\$615,500
3rd Qtr	\$580,000	\$756,500	\$578,000	\$372,500	\$1,036,000	\$1,337,250	\$445,450	\$469,000	\$575,000
4th Qtr	\$900,000	\$1,042,500	\$840,625	\$1,225,000	\$739,500	\$537,500	\$995,000	\$1,053,500.00	\$902,500.00

Criteria: (Class: Residential) (Area - Durango Mtn. Area) (Type - Stick-built, Modular, Manufactured) *Modular and Manufactured listings being sold WITHOUT land are excluded.

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	No Data	-85.84%	147.87%	-80.94%	766.67%	-58.46%	-23.61%	78.18%
2nd Qtr	No Data	No Data	34.50%	-60.87%	88.89%	35.82%	12.60%	-4.62%	-0.73%
3rd Qtr	No Data	30.43%	-23.60%	-35.55%	178.12%	29.08%	-66.69%	5.29%	22.60%
4th Qtr	No Data	15.83%	-19.36%	45.72%	-39.63%	-27.32%	85.12%	5.88%	-14.33%

Overall Country Home Sale Prices



	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
LaPlata Combined	\$186,850	\$217,500	\$230,000	\$243,000	\$268,000	\$305,867	\$348,688	\$375,000	\$366,900	\$306,500	\$337,800	\$312,507	\$328,250	\$322,500
DURANGO	\$215,975	\$252,250	\$269,450	\$280,000	\$325,000	\$377,500	\$428,350	\$429,900	\$439,000	\$380,000	\$375,500	\$365,000	\$357,121	\$376,000
BAYFIELD	\$149,000	\$152,425	\$183,500	\$191,000	\$220,000	\$265,000	\$305,665	\$312,000	\$281,450	\$242,500	\$235,000	\$230,000	\$198,320	\$265,000
IGNACIO	\$136,223	\$148,000	\$178,750	\$171,450	\$190,000	\$208,000	\$247,188	\$244,975	\$303,000	\$257,500	\$230,000	\$205,500	\$275,000	\$203,300
VALLECITO								\$312,500	\$237,500	\$225,000	\$227,375	\$250,000	\$310,000	\$185,000
Dgo. Mtn. Area						\$646,250	\$1,117,375	\$699,500	\$575,000	\$779,000	\$566,250	\$625,000	\$644,000	\$606,500

% INCREASE/DECREASE FROM PREVIOUS YEAR														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
La PLATA	No Data	16.40%	5.75%	5.65%	10.29%	14.13%	14.00%	7.55%	-2.16%	-16.46%	10.21%	-7.49%	5.04%	-1.75%
DURANGO	No Data	16.80%	6.82%	3.92%	16.07%	16.15%	13.47%	0.36%	2.12%	-13.44%	-1.18%	-2.80%	-2.16%	5.29%
BAYFIELD	No Data	2.30%	20.39%	4.09%	15.18%	20.45%	15.35%	2.07%	-9.79%	-13.84%	-3.09%	-2.13%	-13.77%	33.62%
IGNACIO	No Data	8.65%	20.78%	-4.08%	10.82%	9.47%	18.84%	-0.90%	23.69%	-15.02%	-10.68%	-10.65%	33.82%	-26.07%
VALLECITO	No Data								-24.00%	-5.26%	1.06%	9.95%	24.00%	-40.32%
Dgo. Mtn. Area	No Data						72.90%	-37.40%	-17.80%	35.48%	-27.31%	10.38%	3.04%	-5.82%

MEDIAN LA PLATA COUNTRY HOME PRICES														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$168,500	\$189,500	\$245,000	\$240,000	\$225,950	\$266,450	\$345,000	\$328,000	\$379,000	\$284,300	\$342,000	\$310,000	\$310,000	\$321,500
2nd Qtr	\$215,000	\$206,000	\$223,450	\$224,500	\$262,750	\$291,000	\$345,250	\$379,000	\$385,000	\$289,000	\$313,652	\$269,500	\$269,500	\$346,000
3rd Qtr	\$189,900	\$235,000	\$252,500	\$272,500	\$260,000	\$325,000	\$341,500	\$379,450	\$367,800	\$300,000	\$352,500	\$344,950	\$344,950	\$315,000
4th Qtr	\$174,000	\$273,221	\$230,000	\$230,000	\$310,000	\$347,500	\$363,000	\$375,000	\$342,250	\$344,500	\$330,000	\$295,000	\$295,000	\$320,000
Annual Median	\$186,850	\$217,500	\$230,000	\$243,000	\$268,000	\$305,867	\$348,688	\$375,000	\$366,900	\$306,500	\$337,800	\$312,507	\$328,250	\$322,500

MEDIAN DURANGO COUNTRY HOME PRICES														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$190,500	\$277,000	\$269,900	\$307,450	\$315,000	\$284,000	\$378,500	\$423,000	\$500,000	\$385,000	\$347,500	\$373,500	\$373,500	\$347,450
2nd Qtr	\$238,500	\$250,000	\$235,000	\$314,000	\$290,000	\$369,900	\$415,000	\$431,500	\$495,000	\$323,500	\$380,500	\$325,000	\$325,000	\$387,500
3rd Qtr	\$235,000	\$249,500	\$307,000	\$314,000	\$318,750	\$410,000	\$449,900	\$444,500	\$442,000	\$389,000	\$387,375	\$380,000	\$380,000	\$374,000
4th Qtr	\$199,900	\$255,000	\$269,450	\$288,175	\$360,000	\$385,500	\$470,000	\$447,000	\$399,750	\$400,486	\$374,405	\$363,250	\$363,250	\$375,000
Annual Median	\$215,975	\$252,250	\$269,450	\$280,000	\$325,000	\$377,500	\$428,350	\$429,900	\$439,000	\$380,000	\$375,500	\$365,000	\$357,121	\$376,000

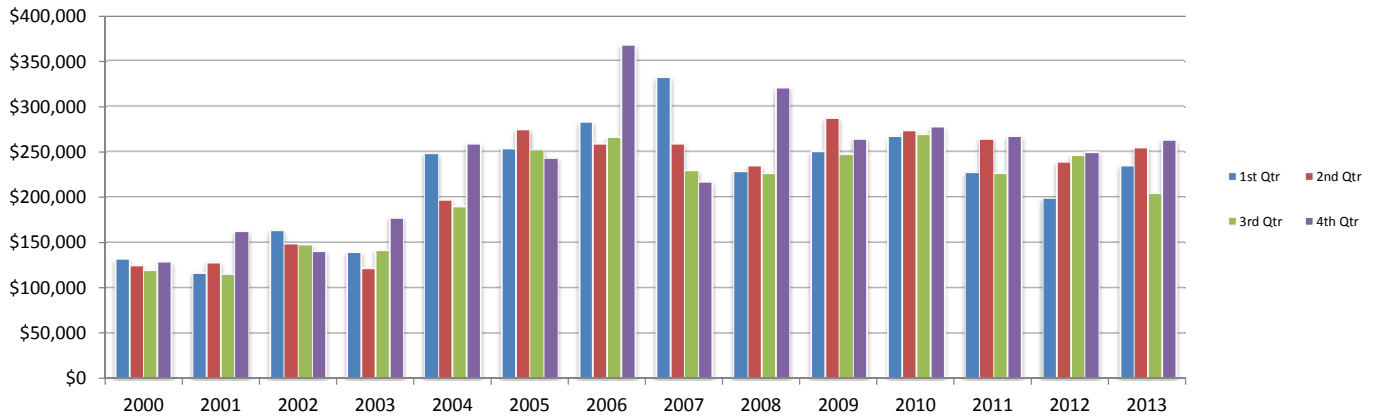
MEDIAN BAYFIELD COUNTRY HOME PRICES														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$135,000	\$139,450	\$206,000	\$175,000	\$205,800	\$240,000	\$332,159	\$269,850	\$284,000	\$257,000	\$311,000	\$198,425	\$198,425	\$225,000
2nd Qtr	\$139,900	\$143,000	\$178,500	\$192,500	\$219,000	\$254,000	\$279,000	\$365,000	\$284,000	\$245,000	\$200,000	\$243,250	\$243,250	\$256,500
3rd Qtr	\$175,000	\$175,000	\$175,000	\$192,500	\$228,000	\$272,000	\$280,000	\$312,000	\$278,000	\$224,000	\$295,000	\$246,000	\$246,000	\$276,000
4th Qtr	\$146,100	\$158,000	\$183,500	\$180,000	\$247,500	\$315,000	\$331,500	\$280,000	\$253,725	\$248,200	\$225,000	\$210,000	\$210,000	\$260,500
Annual Median	\$149,000	\$152,425	\$183,500	\$191,000	\$220,000	\$265,000	\$305,665	\$312,000	\$281,450	\$242,500	\$235,000	\$230,000	\$198,320	\$265,000

MEDIAN IGNACIO COUNTRY HOME PRICES														
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$128,750	\$199,500	\$0	\$156,000	\$122,000	\$239,000	\$185,000	\$236,500	\$295,000	\$250,000	\$412,750	\$222,000	\$222,000	\$135,430
2nd Qtr	\$123,640	\$147,500	\$101,000	\$200,000	\$252,450	\$208,000	\$355,000	\$274,975	\$405,500	\$144,000	\$198,000	\$197,500	\$197,500	\$200,000
3rd Qtr	\$187,500	\$135,000	\$282,500	\$200,000	\$145,000	\$189,150	\$212,750	\$88,000	\$270,000	\$297,000	\$242,000	\$315,000	\$315,000	\$188,150
4th Qtr	\$105,000	\$137,500	\$178,750	\$156,500	\$232,000	\$186,000	\$236,000	\$204,325	\$305,000	\$48,500	\$340,000	\$165,250	\$165,250	\$272,000
Annual Median	\$136,223	\$148,000	\$178,750	\$171,450	\$190,000	\$208,000	\$247,188	\$244,975	\$303,000	\$257,500	\$230,000	\$205,500	\$275,000	\$203,300

MEDIAN VALLECITO HOME PRICES													
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
1st Qtr	No Data	No Data	No Data	No Data	No Data	No Data	\$379,000	\$168,500	\$185,000	\$390,000	\$390,000	\$97,250	
2nd Qtr	No Data	No Data	No Data	No Data	No Data	No Data	\$225,000	\$215,000	\$324,500	\$162,000	\$162,000	\$307,500	
3rd Qtr	No Data	No Data	No Data	No Data	No Data	No Data	\$189,000	\$175,000	\$97,000	\$385,000	\$385,000	\$262,000	
4th Qtr	No Data	No Data	No Data	No Data	No Data	\$354,900	\$280,000	\$240,000	\$257,000	\$196,600	\$196,600	\$212,500	
Annual Median						\$312,500	\$237,500	\$225,000	\$227,375	\$250,000	\$310,000	\$185,000	

MEDIAN DURANGO MOUNTAIN AREA HOME PRICES													
	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	
1st Qtr	No Data	No Data	No Data	No Data	\$2,243,000	\$317,500	\$787,000	\$105,000	\$1,300,000	\$540,000	\$540,000	\$735,000	
2nd Qtr	No Data	No Data	No Data	No Data	\$427,500	\$575,000	\$225,000	\$425,000	\$577,250	\$650,000	\$650,000	\$615,500	
3rd Qtr	No Data	No Data	No Data	\$580,000	\$756,500	\$578,000	\$372,500	\$1,036,000	\$1,337,250	\$445,450	\$445,450	\$575,000	
4th Qtr	No Data	No Data	No Data	\$900,000	\$1,042,500	\$840,625	\$1,225,000	\$739,500	\$537,500	\$995,000	\$995,000	\$902,500	
Annual Median				\$646,250	\$1,117,375	\$699,500	\$575,000	\$779,000	\$566,250	\$625,000	\$644,000	\$606,500	

TREND - Median Durango Condo/Townhome Prices



MEDIAN Durango Condo/Townhome Prices

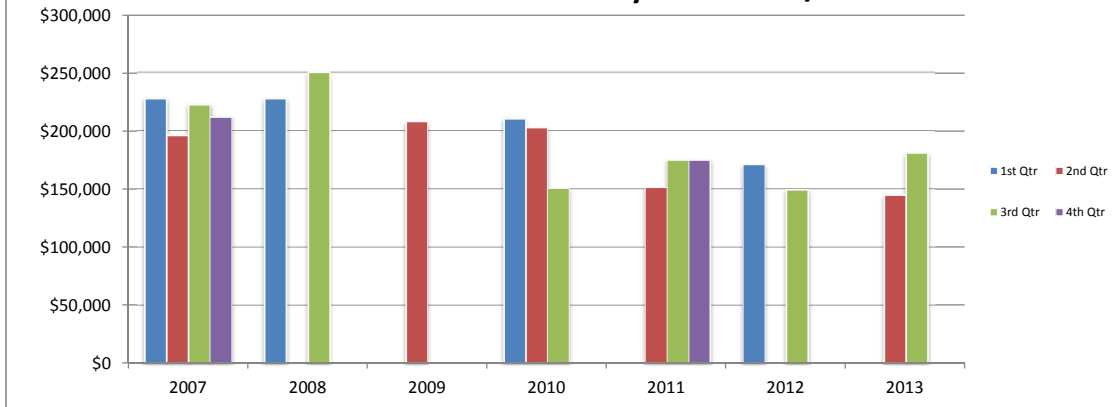
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$132,250	\$117,000	\$163,700	\$140,000	\$248,500	\$254,180	\$282,900	\$332,450	\$229,000	\$250,750	\$267,000	\$227,450	\$199,000	\$235,000
2nd Qtr	\$125,000	\$128,500	\$149,000	\$122,000	\$197,500	\$274,500	\$259,500	\$259,700	\$235,220	\$287,500	\$273,750	\$265,000	\$238,500	\$255,000
3rd Qtr	\$120,000	\$115,500	\$148,000	\$142,000	\$189,900	\$252,500	\$266,500	\$230,000	\$226,200	\$248,000	\$269,500	\$227,000	\$246,250	\$204,500
4th Qtr	\$129,000	\$162,250	\$141,200	\$177,950	\$259,000	\$243,000	\$367,750	\$217,110	\$321,215	\$265,000	\$278,000	\$267,500	\$250,000	\$263,242

Criteria: (Class: Residential) (Area - Breen, Durango In-Town, Durango Rural, Ignacio Rural) (Type - Condo/Townhomes)

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	No Data	-11.53%	39.91%	-14.48%	77.50%	2.29%	11.30%	17.52%	-31.12%	9.50%	6.48%	-14.81%	-25.47%	3.32%
2nd Qtr	No Data	2.80%	15.95%	-18.12%	61.89%	38.99%	-5.46%	0.08%	-9.43%	22.23%	-4.78%	-3.20%	-12.88%	-3.77%
3rd Qtr	No Data	-3.75%	28.14%	-4.05%	33.73%	32.96%	5.54%	-13.70%	-1.65%	9.64%	8.67%	-15.77%	-8.63%	-9.91%
4th Qtr	No Data	25.78%	-12.97%	26.03%	45.55%	-6.18%	51.34%	-40.96%	47.95%	-17.50%	4.91%	-3.78%	-10.07%	-1.59%

TREND - Median Bayfield Condo/Townhome Prices



MEDIAN BAYFIELD CONDO/TOWNHOME PRICES

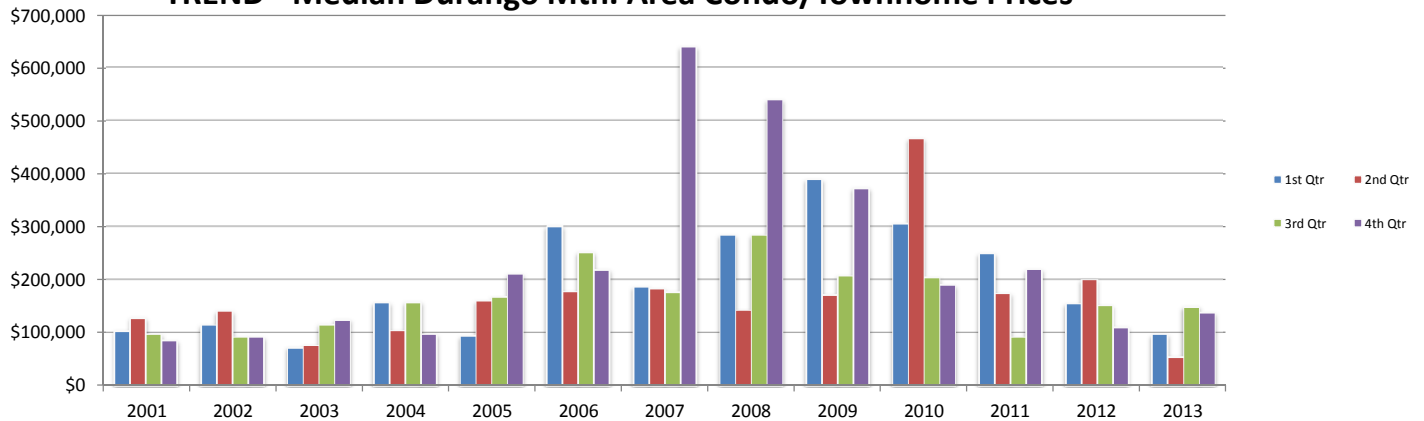
	2007	2008	2009	2010	2011	2012	2013		
1st Qtr	\$228,070	\$227,562	\$0	\$210,750	\$0	\$171,000	\$0		
2nd Qtr	\$196,450	\$0	\$208,000	\$203,000	\$151,500	\$0	\$145,000		
3rd Qtr	\$223,000	\$250,487	\$0	\$150,875	\$175,500	\$149,750	\$181,000		
4th Qtr	\$212,500	\$0	\$0	\$0	\$175,500	\$0	\$0		

Criteria: (Class: Residential) (Area - Bayfield In-Town, Bayfield Rural) (Type - Condo/Townhouse)

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2007	2008	2009	2010	2011	2012	2013		
1st Qtr	No Data	-0.22%	-100.00%	#DIV/0!	-100.00%	#DIV/0!	-100.00%		
2nd Qtr	No Data	-100.00%	#DIV/0!	-2.40%	-25.37%	-100.00%	#DIV/0!		
3rd Qtr	No Data	12.33%	-100.00%	#DIV/0!	16.32%	-14.67%	20.87%		
4th Qtr	No Data	-100.00%	#DIV/0!	#DIV/0!	#DIV/0!	-100.00%	#DIV/0!		

TREND - Median Durango Mtn. Area Condo/Townhome Prices



MEDIAN DURANGO MOUNTAIN AREA CONDO/TOWNHOME PRICES

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	\$135,000	\$104,000	\$115,500	\$73,000	\$158,000	\$94,500	\$301,500	\$187,500	\$285,000	\$389,500	\$306,100	\$250,000	\$155,000	\$97,500
2nd Qtr	\$89,500	\$128,500	\$141,000	\$76,900	\$105,000	\$161,500	\$178,000	\$183,750	\$143,000	\$172,500	\$467,212	\$174,900	\$201,000	\$55,500
3rd Qtr	\$87,000	\$97,500	\$92,000	\$116,500	\$158,500	\$168,500	\$252,500	\$177,750	\$285,000	\$208,000	\$205,000	\$92,250	\$152,500	\$150,000
4th Qtr	\$88,000	\$86,000	\$92,200	\$125,000	\$97,500	\$212,000	\$219,500	\$639,900	\$540,000	\$373,500	\$191,000	\$220,000	\$111,250	\$138,500

Criteria: (Class: Residential) (Area - Durango Mountain Area) (Type - Condo/Townhouse)

% INCREASE/DECREASE FROM PREVIOUS YEAR, SAME QUARTER

	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
1st Qtr	#VALUE!	-22.96%	11.06%	-36.80%	116.44%	-40.19%	219.05%	-37.81%	52.00%	36.67%	-21.41%	-18.33%	-49.36%	-61.00%
2nd Qtr	#VALUE!	43.58%	9.73%	-45.46%	36.54%	53.81%	10.22%	3.23%	-22.18%	20.63%	170.85%	-62.57%	-56.98%	-68.27%
3rd Qtr	#VALUE!	12.07%	-5.64%	26.63%	36.05%	6.31%	49.85%	-29.60%	60.34%	-27.02%	-1.44%	-55.00%	-25.61%	62.60%
4th Qtr	#VALUE!	-2.27%	7.21%	35.57%	-22.00%	117.44%	3.54%	191.53%	-15.61%	-30.83%	-48.86%	15.18%	-41.75%	-37.05%