

3rd Quarter Trends -- 3rd Qtr Data Form

STATISTICS



Quarter: Third

DATES: 07/01/2016 to 09/30/2016

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
IN TOWN HOMES									(La Plata County Only) **
1	Durango	\$518,946	\$487,500	\$26,985,216	52	89	\$1,080,000	\$230,000	Below \$100,000
2	Bayfield	\$262,705	\$265,000	\$4,465,999	17	78	\$332,700	\$147,000	12
3	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
COUNTRY HOMES									
4	La Plata County Combined**	\$501,331	\$365,000	\$93,749,025	187	131	\$11,000,000	\$75,500	\$100,000 - \$149,999
5	Durango	\$583,940	\$432,000	\$68,321,075	117	127	\$11,000,000	\$95,000	8
6	Bayfield	\$381,462	\$302,250	\$19,836,050	52	99	\$4,600,000	\$85,000	
7	Ignacio	\$285,380	\$240,000	\$1,426,900	5	236	\$420,000	\$199,900	
8	Vallecito	\$320,384	\$295,000	\$4,165,000	13	253	\$560,000	\$75,500	\$150,000 - \$239,999
9	Durango Mountain Area	\$396,666	\$367,500	\$2,380,000	6	174	\$725,000	\$140,000	57
CONDO/TOWNHOMES									
10	Durango	\$303,723	\$277,000	\$17,919,675	59	109	\$589,900	\$96,500	
11	Bayfield	\$216,633	\$219,000	\$649,900	3	74	\$240,900	\$190,000	\$240,000 - \$499,999
12	Durango Mountain Area	\$317,201	\$162,000	\$8,564,450	27	241	\$1,650,000	\$49,000	175
FARM/RANCH									
13	La Plata County Combined**	\$13,500,000	\$13,500,000	\$13,500,000	1	138	\$13,500,000	\$13,500,000	\$500,000 - \$999,999
LAND (In Town)									
14	Durango	\$237,450	\$244,950	\$949,800	4	768	\$290,000	\$169,900	
15	Bayfield	\$49,000	\$50,750	\$294,000	6	158	\$85,000	\$26,000	73
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
LAND (La Plata County Combined)**									1,000,000 +
17	Lots under 1 Acre	\$104,454	\$112,500	\$1,149,000	11	254	\$175,000	\$8,000	11
18	1 to 9.9 Acres	\$113,045	\$101,000	\$2,260,900	20	182	\$330,000	\$5,500	
19	10 to 34.99 Acres	\$184,191	\$174,250	\$1,105,150	6	241	\$250,000	\$120,000	TOTAL
20	35 Acres or More	\$198,937	\$184,500	\$1,591,500	8	380	\$390,000	\$30,000	339
21	Agricultural	\$490,000	\$490,000	\$980,000	2	153	\$825,000	\$155,000	
22	Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
23	Durango Mountain Area Land	\$223,125	\$151,000	\$1,785,000	8	189	\$605,000	\$100,000	
BUSINESS & INCOME (La Plata County Combined)**									
24	Business Opportunities	\$235,000	\$235,000	\$235,000	1	82	\$235,000	\$235,000	
25	Commercial Land	\$0	\$0	\$0	0	0	\$0	\$0	
26	Mobile/Modular - No Land	\$47,450	\$47,450	\$94,900	2	24	\$53,000	\$41,900	
27	Multi-Family	\$294,500	\$294,500	\$589,000	2	49	\$535,000	\$54,000	
FRACTIONAL & TIMESHARES									
28	1/8 Fractional - ALL RESORTS	\$98,750	\$98,750	\$197,500	2	\$141	\$120,000	\$77,500	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	\$0	\$0	\$0	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

3rd Quarter Trends -- YTD (3)

Current Year-To-Date Comparison - Residential (1st, 2nd & 3rd Qtr.)

	2016 Year To Date(1st, 2nd and 3rd Quarter)								
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Drgo. Mtn. Area	Durango Condos& Twnhms	Bayfield Condos& Twnhms	Drgo Mtn Area Condos& Twnhms
Average Price	\$ 494,786	\$ 289,987	\$ 445,049	\$ 497,606	\$ 361,476	\$ 778,633	\$ 314,766	\$ 208,362	\$ 302,062
Median Price	\$ 449,350	\$ 293,500	\$ 366,600	\$ 421,050	\$ 302,500	\$ 535,000	\$ 299,900	\$ 214,500	\$ 172,375
Total Volume	\$ 64,816,999	\$ 13,049,449	\$ 188,255,980	\$ 141,817,780	\$ 33,617,300	\$ 11,679,500	\$ 53,825,122	\$ 1,666,900	\$ 18,727,900
Number Sold	131	45	423	285	93	15	171	8	62
Avg. Days on Market	105	91	142	140	105	211	121	66	227
High Price	\$ 1,298,888	\$ 390,000	\$ 11,000,000	\$ 11,000,000	\$ 4,600,000	\$ 3,025,000	\$ 799,000	\$ 240,900	\$ 1,650,000
Low Price	\$ 230,000	\$ 147,000	\$ 69,500	\$ 69,500	\$ 85,000	\$ 140,000	\$ 45,000	\$ 139,000	\$ 32,500
	2015 Year To Date(1st, 2nd and 3rd Quarter)								
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Drgo. Mtn. Area	Durango Condos& Twnhms	Bayfield Condos& Twnhms	Drgo Mtn Area Condos& Twnhms
Average Price	\$ 463,891	\$ 278,359	\$ 405,731	\$ 461,181	\$ 279,343	\$ 655,750	\$ 307,933	\$ 196,666	\$ 245,267
Median Price	\$440,000	\$ 275,000	\$ 358,000	\$ 399,450	\$ 265,000	\$ 549,000	\$ 293,003	\$ 194,500	\$ 148,950
Total Volume	\$ 69,583,793	\$ 13,917,950	\$ 168,378,519	\$ 134,664,867	\$ 22,626,852	\$ 7,869,000	\$ 53,580,406	\$ 1,180,000	\$ 1,375,000
Number Sold	150	50	415	292	81	12	174	6	56
Avg. Days on Market	104	87	143	139	128	189	118	110	248
High Price	\$ 1,018,000	\$ 420,000	\$ 1,999,875	\$ 1,999,875	\$ 600,000	\$ 2,425,000	\$ 689,000	\$ 212,000	\$ 1,305,000
Low Price	\$ 190,000	\$ 75,000	\$ 40,000	\$ 80,900	\$ 70,001	\$ 129,000	\$ 78,500	\$ 184,000	\$ 33,000
	Year to Date (1st, 2nd and 3rd Quarter)								
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Drgo. Mtn. Area	Durango Condos& Twnhms	Bayfield Condos& Twnhms	Drgo Mtn Area Condos& Twnhms
Average Price	7%	4%	10%	8%	29%	19%	2%	6%	23%
Median Price	2%	7%	2%	5%	14%	-3%	2%	10%	16%
Total Volume	-7%	-6%	12%	5%	49%	48%	0%	41%	1262%
Number Sold	-13%	-10%	2%	-2%	15%	25%	-2%	33%	11%
Avg. Days on Market	1%	5%	-1%	1%	-18%	12%	3%	-40%	-8%
High Price	28%	-7%	450%	450%	667%	25%	16%	14%	26%
Low Price	21%	96%	74%	-14%	21%	9%	-43%	-24%	-2%

3rd Quarter Trends -- 3rd Qtr Residential

	Durango In Town Homes										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 518,946	\$452,924	\$442,855	\$431,600	\$384,596	\$368,163	\$373,614	\$434,472	\$436,531	\$453,279	\$460,844
Median Price	\$ 487,500	\$434,525	\$378,000	\$382,500	\$340,000	\$362,500	\$325,000	\$346,500	\$394,900	\$460,000	\$436,050
Total Volume	\$ 26,985,216	\$23,552,050	\$25,685,647	\$23,306,449	\$18,460,644	\$17,671,850	\$10,834,819	\$11,730,770	\$15,278,599	\$19,944,300	\$19,816,294
Number Sold	52	52	58	54	48	48	29	27	35	44	43
Avg. Days on Market	89	100	111	116	158	166	194	213	148	133	132
High Price	\$ 1,080,000	\$796,000	\$1,225,000	\$864,000	\$645,000	\$659,500	\$970,000	\$900,000	\$900,000	\$1,253,500	\$730,000
Low Price	\$ 230,000	\$190,000	\$260,000	\$225,000	\$142,400	\$165,000	\$100,000	\$200,000	\$255,000	\$220,000	\$290,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	15%	2%	3%	12%	4%	-1%	-14%	0%	-4%	-2%	None
Median Price	12%	15%	-1%	13%	-6%	12%	-6%	-12%	-14%	5%	None
Total Volume	15%	-8%	10%	26%	4%	63%	-8%	-23%	-23%	1%	None
Number Sold	0%	-10%	7%	13%	0%	66%	7%	-23%	-20%	2%	None
Avg. Days on Market	-11%	-10%	-4%	-27%	-5%	-14%	-9%	44%	11%	1%	None
High Price	36%	-35%	42%	34%	-2%	-32%	8%	0%	-28%	72%	None
Low Price	21%	-27%	16%	58%	-14%	65%	-50%	-22%	16%	-24%	None
	Bayfield In Town Homes										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 262,705	\$ 272,430	\$ 243,553	\$ 256,289	\$ 220,464	\$ 221,229	\$ 238,867	\$246,541	\$331,733	\$282,300	\$306,440
Median Price	\$ 265,000	\$ 282,000	\$ 252,500	\$ 265,000	\$ 223,800	\$ 244,000	\$ 245,000	\$242,573	\$320,000	\$260,700	\$306,000
Total Volume	\$ 4,465,999	\$ 8,172,900	\$ 3,409,750	\$ 4,869,500	\$ 3,086,500	\$ 2,654,750	\$ 2,627,539	\$3,698,128	\$4,976,000	\$2,258,400	\$3,064,400
Number Sold	17	30	14	19	14	12	11	15	15	8	10
Avg. Days on Market	78	75	90	111	133	97	143	157	108	115	139
High Price	\$ 332,700	\$ 420,000	\$ 295,000	\$ 382,500	\$ 310,000	\$ 290,000	\$ 305,000	\$295,900	\$465,000	\$396,000	\$380,000
Low Price	\$ 147,000	\$ 75,000	\$ 165,000	\$ 60,000	\$ 87,000	\$ 110,250	\$ 169,900	\$202,400	\$239,000	\$220,000	\$232,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-4%	11.86%	-4.97%	16.25%	-0.35%	-7.38%	-3.11%	-25.68%	17.51%	-7.88%	None
Median Price	-6%	11.68%	-4.72%	18.41%	-8.28%	-0.41%	1.00%	-24.20%	22.75%	-14.80%	None
Total Volume	-45%	139.69%	-29.98%	57.77%	16.26%	1.04%	-28.95%	-25.68%	120.33%	-26.30%	None
Number Sold	-43%	114.29%	-26.32%	35.71%	16.67%	9.09%	-26.67%	0.00%	87.50%	-20.00%	None
Avg. Days on Market	4%	-16.67%	-18.92%	-16.54%	37.11%	-32.17%	-8.92%	45.37%	-6.09%	-17.27%	None
High Price	-21%	42.37%	-22.88%	23.39%	6.90%	-4.92%	3.08%	-36.37%	17.42%	4.21%	None
Low Price	96%	-54.55%	175.00%	-31.03%	-21.09%	-35.11%	-16.06%	-15.31%	8.64%	-5.17%	None

3rd Quarter Trends -- 3rd Qtr Residential

	Ignacio In Town Homes										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ -	\$ 162,000	\$ 227,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 197,333	\$ -	\$ 158,315
Median Price	\$ -	\$ 162,000	\$ 227,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 210,000	\$ -	\$ 158,315
Total Volume	\$ -	\$ 324,000	\$ 454,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 592,000	\$ -	\$ 316,630
Number Sold	0	2	2	0	0	1	1	1	3	0	2
Avg. Days on Market	0	152	83	0	0	858	205	176	85	0	56
High Price	\$ -	\$ 192,000	\$ 299,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 215,000	\$ -	\$ 173,630
Low Price	\$ -	\$ 132,000	\$ 155,000	\$ -	\$ -	\$ 55,000	\$ 193,000	\$ 150,000	\$ 167,000	\$ -	\$ 143,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-100%	-29%	None	None	-100%	-72%	29%	-24%	None	-100%	None
Median Price	-100%	-29%	None	None	-100%	-72%	29%	-29%	None	-100%	None
Total Volume	-100%	-29%	None	None	-100%	-72%	29%	-75%	None	-100%	None
Number Sold	-100%	0%	None	None	-100%	0%	0%	-67%	None	-100%	None
Avg. Days on Market	-100%	83%	None	None	-100%	319%	16%	107%	None	-100%	None
High Price	-100%	-36%	None	None	-100%	-72%	29%	-30%	None	-100%	None
Low Price	-100%	-15%	None	None	-100%	-72%	29%	-10%	None	-100%	None
	Country Homes - La Plata County Combined										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 501,331	\$ 398,475	\$ 442,773	\$ 358,141	\$ 376,838	\$ 418,798	\$ 410,996	\$ 377,180	\$ 422,881	\$ 459,286	\$ 429,347
Median Price	\$ 365,000	\$ 356,000	\$ 353,750	\$ 315,000	\$ 339,000	\$ 344,950	\$ 352,500	\$ 300,000	\$ 367,800	\$ 379,450	\$ 341,500
Total Volume	\$ 93,749,025	\$ 67,342,310	\$ 65,530,550	\$ 52,646,842	\$ 46,351,130	\$ 37,691,603	\$ 28,769,750	\$ 27,907,663	\$ 33,407,615	\$ 56,033,000	\$ 54,527,149
Number Sold	\$ 187	169	148	147	123	90	70	74	79	122	127
Avg. Days on Market	\$ 131	123	137	152	153	164	186	192	164	150	130
High Price	\$ 11,000,000	\$ 1,999,875	\$ 2,970,000	\$ 1,426,210	\$ 1,750,000	\$ 2,450,000	\$ 1,350,000	\$ 1,825,000	\$ 1,375,000	\$ 2,425,000	\$ 2,100,000
Low Price	\$ 75,500	\$ 40,000	\$ 70,000	\$ 47,900	\$ 60,000	\$ 117,000	\$ 40,000	\$ 120,000	\$ 112,500	\$ 88,000	\$ 55,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	26%	-10%	24%	-5%	-10%	2%	9%	-11%	-8%	7%	None
Median Price	3%	1%	12%	-7%	-2%	-2%	18%	-18%	-3%	11%	None
Total Volume	39%	3%	24%	14%	23%	31%	3%	-16%	-40%	3%	None
Number Sold	11%	14%	1%	20%	37%	29%	-5%	-6%	-35%	-4%	None
Avg. Days on Market	7%	-10%	-10%	-1%	-7%	-12%	-3%	17%	9%	15%	None
High Price	450%	-33%	108%	-19%	-29%	81%	-26%	33%	-43%	15%	None
Low Price	89%	-43%	46%	-20%	-49%	193%	-67%	7%	28%	60%	None

3rd Quarter Trends -- 3rd Qtr Residential

	Country Homes - Durango										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 583,940	\$454,652	\$487,338	\$406,840	\$418,606	\$464,580	\$451,733	\$453,563	\$495,402	\$532,361	\$502,008
Median Price	\$ 432,000	\$395,000	\$400,000	\$374,000	\$370,000	\$380,000	\$387,375	\$389,000	\$442,000	\$444,500	\$449,900
Total Volume	\$ 68,321,075	\$53,649,010	\$50,195,840	\$39,463,517	\$37,256,010	\$30,662,324	\$24,393,600	\$19,956,775	\$24,770,115	\$36,200,600	\$42,168,749
Number Sold	\$ 117	118	103	97	89	66	54	44	50	68	84
Avg. Days on Market	\$ 127	118	125	147	148	168	182	246	175	149	135
High Price	\$ 11,000,000	\$1,999,875	\$2,970,000	\$1,426,210	\$1,750,000	\$2,450,000	\$1,350,000	\$1,825,000	\$1,375,000	\$2,425,000	\$2,100,000
Low Price	\$ 95,000	\$105,000	\$48,550	\$47,900	\$115,000	\$130,000	\$40,000	\$130,000	\$220,000	\$146,000	\$122,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	28%	-6.71%	19.79%	-2.81%	-9.90%	2.84%	-0.40%	-8.45%	-6.94%	6.05%	None
Median Price	9%	-1.25%	6.95%	1.08%	-2.63%	-1.90%	-0.42%	-11.99%	-0.56%	-1.20%	None
Total Volume	27%	6.88%	27.20%	5.93%	21.50%	25.70%	22.23%	-19.43%	-31.58%	-14.15%	None
Number Sold	-1%	14.56%	6.19%	8.99%	34.85%	22.22%	22.73%	-12.00%	-26.47%	-19.05%	None
Avg. Days on Market	8%	-5.60%	-14.97%	-0.68%	-11.90%	-7.69%	-26.02%	40.57%	17.45%	10.37%	None
High Price	450%	-32.66%	108.24%	-18.50%	-28.57%	81.48%	-26.03%	32.73%	-43.30%	15.48%	None
Low Price	-10%	116.27%	1.36%	-58.35%	-11.54%	225.00%	-69.23%	-40.91%	50.68%	19.67%	None
	Country Homes - Bayfield										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 381,462	\$260,319	\$376,592	\$277,843	\$240,081	\$252,348	\$322,377	\$243,725	\$317,973	\$369,628	\$307,060
Median Price	\$ 302,250	\$253,500	\$242,000	\$276,000	\$209,160	\$246,000	\$295,000	\$224,000	\$278,000	\$312,000	\$280,000
Total Volume	\$ 19,836,050	\$8,069,900	\$9,791,400	\$10,280,224	\$6,242,120	\$4,542,279	\$3,546,150	\$4,874,500	\$6,041,500	\$15,524,400	\$7,676,500
Number Sold	52	31	26	37	26	18	11	20	19	42	25
Avg. Days on Market	99	109	147	148	170	163	220	118	122	136	128
High Price	\$ 4,600,000	\$440,000	\$1,370,000	\$745,000	\$855,000	\$730,000	\$660,000	\$485,000	\$636,000	\$940,000	\$725,000
Low Price	\$ 85,000	\$147,500	\$120,000	\$91,000	\$60,000	\$117,000	\$138,000	\$120,000	\$112,500	\$189,000	\$155,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	47%	-30.88%	35.54%	15.73%	-4.86%	-21.72%	32.27%	-23.35%	-13.97%	20.38%	None
Median Price	19%	4.75%	-12.32%	31.96%	-14.98%	-16.61%	31.70%	-19.42%	-10.90%	11.43%	None
Total Volume	146%	-17.58%	-4.75%	64.69%	37.42%	28.09%	-27.25%	-19.32%	-61.08%	102.23%	None
Number Sold	68%	19.23%	-29.73%	42.31%	44.44%	63.64%	-45.00%	5.26%	-54.76%	68.00%	None
Avg. Days on Market	-9%	-25.85%	-0.68%	-12.94%	4.29%	-25.91%	86.44%	-3.28%	-10.29%	6.25%	None
High Price	945%	-67.88%	83.89%	-12.87%	17.12%	10.61%	36.08%	-23.74%	-32.34%	29.66%	None
Low Price	-42%	22.92%	31.87%	51.67%	-48.72%	-15.22%	15.00%	6.67%	-40.48%	21.94%	None

3rd Quarter Trends -- 3rd Qtr Residential

	Country Homes - Ignacio										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 285,380	\$ 258,055	\$ 223,928	\$ 215,500	\$ -	\$ 315,000	\$ 212,000	\$ 348,177	\$ 266,000	\$ 88,000	\$ 269,937
Median Price	\$ 240,000	\$ 200,000	\$ 201,500	\$ 188,150	\$ -	\$ 315,000	\$ 242,000	\$ 297,000	\$ 270,000	\$ 88,000	\$ 212,750
Total Volume	\$ 1,426,900	\$ 2,322,500	\$ 1,567,500	\$ 1,293,301	\$ -	\$ 315,000	\$ 636,000	\$ 1,740,888	\$ 1,330,000	\$ 88,000	\$ 1,079,750
Number Sold	5	9	7	6	0	1	3	5	5	1	4
Avg. Days on Market	236	109	184	140	0	150	173	127	199	354	84
High Price	\$ 420,000	\$ 450,000	\$ 420,000	\$ 372,000	\$ -	\$ 315,000	\$ 255,000	\$ 525,000	\$ 320,000	\$ 88,000	\$ 456,750
Low Price	\$ 199,900	\$ 162,500	\$ 89,000	\$ 115,000	\$ -	\$ 315,000	\$ 139,000	\$ 220,000	\$ 182,000	\$ 88,000	\$ 197,500
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	11%	15%	4%	None	-100%	49%	-39%	31%	202%	-67%	None
Median Price	20%	-1%	7%	None	-100%	30%	-19%	10%	207%	-59%	None
Total Volume	-39%	48%	21%	None	-100%	-50%	-63%	31%	1411%	-92%	None
Number Sold	-44%	29%	17%	None	-100%	-67%	-40%	0%	400%	-75%	None
Avg. Days on Market	117%	-41%	31%	None	-100%	-13%	36%	-36%	-44%	321%	None
High Price	-7%	7%	13%	None	-100%	24%	-51%	64%	264%	-81%	None
Low Price	23%	83%	-23%	None	-100%	127%	-37%	21%	107%	-55%	None
	Country Homes - Vallecito										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3		
Average Price	\$ 320,384	\$ 300,081	\$ 331,317	\$ 229,971	\$ 256,625	\$ 434,400	\$ 97,000	\$ 267,100	\$ 253,200		
Median Price	\$ 295,000	\$ 325,000	\$ 268,280	\$ 262,000	\$ 324,500	\$ 385,000	\$ 97,000	\$ 175,000	\$ 189,000		
Total Volume	\$ 4,165,000	\$ 3,300,900	\$ 3,975,810	\$ 1,609,800	\$ 2,853,000	\$ 2,172,000	\$ 194,000	\$ 1,335,500	\$ 1,266,000		
Number Sold	13	11	12	7	8	5	2	5	5		
Avg. Days on Market	253	230	188	255	154	110	117	79	169		
High Price	\$ 560,000	\$ 595,000	\$ 785,000	\$ 392,000	\$ 825,000	\$ 660,000	\$ 102,000	\$ 450,000	\$ 549,000		
Low Price	\$ 75,500	\$ 40,000	\$ 70,000	\$ 96,000	\$ 75,000	\$ 230,000	\$ 92,000	\$ 125,000	\$ 134,000		
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008		
Average Price	7%	-9%	44%	-10%	-41%	348%	-64%	5%	None		
Median Price	-9%	21%	2%	-19%	-16%	297%	-45%	-7%	None		
Total Volume	26%	-17%	147%	-44%	31%	1020%	-85%	5%	None		
Number Sold	18%	-8%	71%	-13%	60%	150%	-60%	0%	None		
Avg. Days on Market	10%	22%	-26%	66%	40%	-6%	48%	-53%	None		
High Price	-6%	-24%	100%	-52%	25%	547%	-77%	-18%	None		
Low Price	89%	-43%	-27%	28%	-67%	150%	-26%	-7%	None		

3rd Quarter Trends -- 3rd Qtr Residential

	Country Homes - Durango Mountain Area										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 396,666	\$ 556,000	\$ 679,454	\$ 600,444	\$ 435,875	\$ 545,668	\$ 1,337,250	\$ 1,213,666	\$ 372,500	\$ 987,200	\$ 756,500
Median Price	\$ 367,500	\$ 600,000	\$ 629,000	\$ 575,000	\$ 469,000	\$ 445,450	\$ 1,337,250	\$ 1,036,000	\$ 372,500	\$ 578,000	\$ 756,500
Total Volume	\$ 2,380,000	\$ 3,892,000	\$ 7,474,000	\$ 5,404,000	\$ 1,743,500	\$ 4,365,348	\$ 2,674,500	\$ 3,641,000	\$ 372,500	\$ 4,936,000	\$ 1,513,000
Number Sold	6	7	11	9	4	8	2	3	1	5	2
Avg. Days on Market	174	171	192	258	201	405	170	202	580	354	292
High Price	\$ 725,000	\$ 970,000	\$ 1,660,000	\$ 950,000	\$ 690,000	\$ 1,100,000	\$ 2,450,000	\$ 1,650,000	\$ 372,500	\$ 2,500,000	\$ 1,000,000
Low Price	\$ 140,000	\$ 129,000	\$ 250,000	\$ 400,000	\$ 115,500	\$ 209,500	\$ 224,500	\$ 955,000	\$ 372,500	\$ 285,000	\$ 513,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-29%	-18%	13%	38%	-20%	-59%	10%	226%	-62%	30%	None
Median Price	-39%	-5%	9%	23%	5%	-67%	29%	178%	-36%	-24%	None
Total Volume	-39%	-48%	38%	210%	-60%	63%	-27%	877%	-92%	226%	None
Number Sold	-14%	-36%	22%	125%	-50%	300%	-33%	200%	-80%	150%	None
Avg. Days on Market	2%	-11%	-26%	28%	-50%	138%	-16%	-65%	64%	21%	None
High Price	-25%	-42%	75%	38%	-37%	-55%	48%	343%	-85%	150%	None
Low Price	9%	-48%	-38%	246%	-45%	-7%	-76%	156%	31%	-44%	None
	Condo/Townhomes - Durango										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 303,723	\$ 309,488	\$ 283,114	\$ 246,632	\$ 277,976	\$ 240,887	\$ 293,294	\$ 254,703	\$ 261,320	\$ 276,397	\$ 285,881
Median Price	\$ 277,000	\$ 308,500	\$ 265,000	\$ 204,500	\$ 246,250	\$ 227,000	\$ 269,500	\$ 248,000	\$ 226,200	\$ 230,000	\$ 266,500
Total Volume	\$ 17,919,675	\$ 21,973,675	\$ 16,137,550	\$ 16,524,403	\$ 11,675,009	\$ 7,949,300	\$ 10,265,300	\$ 5,348,770	\$ 17,769,777	\$ 20,729,783	\$ 12,578,781
Number Sold	59	71	57	67	42	33	35	21	68	75	44
Avg. Days on Market	109	125	137	172	180	200	206	239	177	90	239
High Price	\$ 589,900	\$ 689,000	\$ 625,000	\$ 1,100,000	\$ 610,000	\$ 395,000	\$ 535,000	\$ 449,000	\$ 720,000	\$ 670,000	\$ 499,000
Low Price	\$ 96,500	\$ 109,000	\$ 83,500	\$ 97,500	\$ 94,500	\$ 77,500	\$ 132,500	\$ 115,000	\$ 110,000	\$ 104,500	\$ 105,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-2%	9.32%	14.79%	-11.28%	15.40%	-17.87%	15.15%	-2.53%	-5.45%	-3.32%	None
Median Price	-10%	16.42%	29.58%	-16.95%	8.48%	-15.77%	8.67%	9.64%	-1.65%	-13.70%	None
Total Volume	-18%	36.16%	-2.34%	41.54%	46.87%	-22.56%	91.92%	-69.90%	-14.28%	64.80%	None
Number Sold	-17%	24.56%	-14.93%	59.52%	27.27%	-5.71%	66.67%	-69.12%	-9.33%	70.45%	None
Avg. Days on Market	-13%	-8.76%	-20.35%	-4.44%	-10.00%	-2.91%	-13.81%	35.03%	96.67%	-62.34%	None
High Price	-14%	10.24%	-43.18%	80.33%	54.43%	-26.17%	19.15%	-37.64%	7.46%	34.27%	None
Low Price	-11%	30.54%	-14.36%	3.17%	21.94%	-41.51%	15.22%	4.55%	5.26%	-0.48%	None

3rd Quarter Trends -- 3rd Qtr Residential

Condo/Townhomes - Bayfield											
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 216,633	\$ 204,500	\$ 203,975	\$ 177,740	\$ 149,750	\$ 168,002	\$ 150,875	\$ -	\$ 250,487	\$ 223,000	\$ -
Median Price	\$ 219,000	\$ 204,500	\$ 203,975	\$ 181,000	\$ 149,750	\$ 175,500	\$ 150,875	\$ -	\$ 250,487	\$ 223,000	\$ -
Total Volume	\$ 649,900	\$ 409,000	\$ 203,975	\$ 533,220	\$ 299,500	\$ 504,007	\$ 301,750	\$ -	\$ 500,975	\$ 223,000	\$ -
Number Sold	3	2	1	3	2	3	2	0	2	1	0
Avg. Days on Market	74	111	98	172	194	49	113	0	170	995	0
High Price	\$ 240,900	\$ 212,000	\$ 203,975	\$ 181,500	\$ 155,500	\$ 180,000	\$ 161,750	\$ -	\$ 255,975	\$ 223,000	\$ -
Low Price	\$ 190,000	\$ 197,000	\$ 203,975	\$ 170,720	\$ 144,000	\$ 148,507	\$ 140,000	\$ -	\$ 245,000	\$ 223,000	\$ -
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	6%	0%	15%	19%	-11%	11%	None	-100%	12%	None	
Median Price	7%	0%	13%	21%	-15%	16%	None	-100%	12%	None	
Total Volume	59%	101%	-62%	78%	-41%	67%	None	-100%	125%	None	
Number Sold	50%	100%	-67%	50%	-33%	50%	None	-100%	100%	None	
Avg. Days on Market	-33%	13%	-43%	-11%	296%	-57%	None	-100%	-83%	None	
High Price	14%	4%	12%	17%	-14%	11%	None	-100%	15%	None	
Low Price	-4%	-3%	19%	19%	-3%	6%	None	-100%	10%	None	
Condo/Townhomes - Durango Mountain Area											
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 317,201	\$ 194,452	\$ 300,527	\$ 325,103	\$ 258,098	\$ 172,650	\$ 346,245	\$ 316,695	\$ 465,263	\$ 332,583	\$ 286,397
Median Price	\$ 162,000	\$ 149,900	\$ 246,875	\$ 150,000	\$ 152,500	\$ 92,250	\$ 205,000	\$ 208,000	\$ 285,000	\$ 177,750	\$ 252,500
Total Volume	\$ 8,564,450	\$ 4,472,400	\$ 7,813,725	\$ 10,728,400	\$ 7,226,750	\$ 3,453,000	\$ 4,847,440	\$ 7,284,000	\$ 5,117,900	\$ 6,984,249	\$ 5,155,150
Number Sold	27	23	26	33	28	20	14	23	11	21	18
Avg. Days on Market	241	228	209	243	399	330	464	194	195	283	153
High Price	\$ 1,650,000	\$ 521,000	\$ 1,327,500	\$ 1,534,000	\$ 1,575,000	\$ 799,000	\$ 1,150,000	\$ 1,300,000	\$ 1,370,500	\$ 1,800,000	\$ 760,000
Low Price	\$ 49,000	\$ 35,000	\$ 39,900	\$ 38,900	\$ 22,500	\$ 20,000	\$ 40,000	\$ 65,000	\$ 50,000	\$ 72,500	\$ 70,000
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	63%	-35.30%	-7.56%	25.96%	49.49%	-50.14%	9.33%	-31.93%	39.89%	16.13%	None
Median Price	8%	-39.28%	64.58%	-1.64%	65.31%	-55.00%	-1.44%	-27.02%	60.34%	-29.60%	None
Total Volume	91%	-42.76%	-27.17%	48.45%	109.29%	-28.77%	-33.45%	42.32%	-26.72%	35.48%	None
Number Sold	17%	-11.54%	-21.21%	17.86%	40.00%	42.86%	-39.13%	109.09%	-47.62%	16.67%	None
Avg. Days on Market	6%	9.09%	-13.99%	-39.10%	20.91%	-28.88%	139.18%	-0.51%	-31.10%	84.97%	None
High Price	217%	-60.75%	-13.46%	-2.60%	97.12%	-30.52%	-11.54%	-5.14%	-23.86%	136.84%	None
Low Price	40%	-12.28%	2.57%	72.89%	12.50%	-50.00%	-38.46%	30.00%	-31.03%	3.57%	None

**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto. The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

Farm/Ranch (La Plata County Combined)											
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$1,498,750	\$ 822,500
Median Price	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 800,000	\$ 550,000
Total Volume	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 346,500	\$ 950,000	\$5,995,000	\$2,467,500
Number Sold	1	0	0	0	0	0	0	1	1	4	3
Avg. Days on Market	138	0	0	0	0	0	0	139	100	127	105
High Price	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$4,080,000	\$1,425,000
Low Price	\$ 13,500,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$6,780,000	\$ 950,000	\$ 315,000	\$ 492,500
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	
Average Price	None	None	None	None	None	None	-100%	614%	-37%	82%	
Median Price	None	None	None	None	None	None	-100%	614%	19%	45%	
Total Volume	None	None	None	None	None	None	-100%	-64%	-84%	143%	
Number Sold	None	None	None	None	None	None	-100%	0%	-75%	33%	
Avg. Days on Market	None	None	None	None	None	None	-100%	39%	-21%	21%	
High Price	None	None	None	None	None	None	-100%	614%	-77%	186%	
Low Price	None	None	None	None	None	None	-100%	614%	202%	-36%	
Land (InTown) Durango											
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 237,450	\$ -	\$ 247,500	\$ 158,000	\$ 265,891	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 256,975
Median Price	\$ 244,950	\$ -	\$ 212,500	\$ 129,000	\$ 215,000	\$ -	\$ 283,500	\$ 95,000	\$ -	\$ 200,000	\$ 251,500
Total Volume	\$ 949,800	\$ -	\$ 742,500	\$ 1,422,000	\$ 1,861,240	\$ -	\$ 567,000	\$ 95,000	\$ -	\$ 400,000	\$1,027,900
Number Sold	4	0	3	9	7	0	2	1	0	2	4
Avg. Days on Market	768	0	978	270	390	0	588	864	0	240000	256
High Price	\$ 290,000	\$ -	\$ 400,000	\$ 330,000	\$ 853,240	\$ -	\$ 400,000	\$ 95,000	\$ -	\$ 205,000	\$ 340,000
Low Price	\$ 169,900	\$ -	\$ 130,000	\$ 98,000	\$ 48,000	\$ -	\$ 167,000	\$ 95,000	\$ -	\$ 195,000	\$ 184,900
Percent Change from Previous Year											
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	None	-100%	57%	-41%	None	-100%	198%	None	-100%	-22%	None
Median Price	None	-100%	65%	-40%	None	-100%	198%	None	-100%	-20%	None
Total Volume	None	-100%	-48%	-24%	None	-100%	497%	None	-100%	-61%	None
Number Sold	None	-100%	-67%	29%	None	-100%	100%	None	-100%	-50%	None
Avg. Days on Market	None	-100%	262%	-31%	None	-100%	-32%	None	-100%	93650%	None
High Price	None	-100%	21%	-61%	None	-100%	321%	None	-100%	-40%	None
Low Price	None	-100%	33%	104%	None	-100%	76%	None	-100%	5%	None

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	Land (In Town) Bayfield										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 49,000	\$ 44,750	\$ 24,000	\$ 77,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 73,716
Median Price	\$ 50,750	\$ 44,750	\$ 24,000	\$ 57,500	\$ -	\$ -	\$ 48,000	\$ -	\$ -	\$ 123,100	\$ 69,900
Total Volume	\$ 294,000	\$ 89,500	\$ 24,000	\$ 232,500	\$ -	\$ -	\$ 96,000	\$ -	\$ -	\$ 246,200	\$ 884,600
Number Sold	6	2	1	3	0	0	2	0	0	2	12
Avg. Days on Market	158	208	126	423	0	0	242	0	0	698	429
High Price	\$ 85,000	\$ 52,500	\$ 24,000	\$ 130,000	\$ -	\$ -	\$ 56,000	\$ -	\$ -	\$ 190,000	\$ 127,500
Low Price	\$ 26,000	\$ 37,000	\$ 24,000	\$ 45,000	\$ -	\$ -	\$ 40,000	\$ -	\$ -	\$ 56,200	\$ 65,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	9%	86%	-69%	None	None	-100%	None	None	-100%	67%	None
Median Price	13%	86%	-58%	None	None	-100%	None	None	-100%	76%	None
Total Volume	228%	273%	-90%	None	None	-100%	None	None	-100%	-72%	None
Number Sold	200%	100%	-67%	None	None	-100%	None	None	-100%	-83%	None
Avg. Days on Market	-24%	65%	-70%	None	None	-100%	None	None	-100%	63%	None
High Price	62%	119%	-82%	None	None	-100%	None	None	-100%	49%	None
Low Price	-30%	54%	-47%	None	None	-100%	None	None	-100%	-14%	None
	Land (In Town) Ignacio										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
Number Sold	0	0	0	0	0	0	0	0	0	0	1
Avg. Days on Market	0	0	0	0	0	0	0	0	0	0	46
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,630
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	None	None	None	None	None	None	None	None	None	-100%	None
Median Price	None	None	None	None	None	None	None	None	None	-100%	None
Total Volume	None	None	None	None	None	None	None	None	None	-100%	None
Number Sold	None	None	None	None	None	None	None	None	None	-100%	None
Avg. Days on Market	None	None	None	None	None	None	None	None	None	-100%	None
High Price	None	None	None	None	None	None	None	None	None	-100%	None
Low Price	None	None	None	None	None	None	None	None	None	-100%	None

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<i>Land (La Plata County Combined) Lots Under 1 Acre</i>										
	<i>2016 Q3</i>	<i>2015 Q3</i>	<i>2014 Q3</i>	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>
Average Price	\$ 104,454	\$ 98,308	\$ 103,985	\$ 97,764	\$ 132,000	\$ 145,500	\$ 68,950	\$ 204,960	\$ 87,180	\$ 86,142	\$ 91,923
Median Price	\$ 112,500	\$ 99,750	\$ 121,500	\$ 90,000	\$ 130,000	\$ 131,000	\$ 68,950	\$ 159,900	\$ 60,000	\$ 67,000	\$ 56,000
Total Volume	\$ 1,149,000	\$ 1,376,320	\$ 727,900	\$ 1,368,700	\$ 1,188,000	\$ 582,000	\$ 137,900	\$ 1,024,800	\$ 435,900	\$ 603,000	\$ 1,195,000
Number Sold	11	14	7	14	9	4	2	5	5	7	13
Avg. Days on Market	254	275	369	217	222	172	94	367	181	202	117
High Price	\$ 175,000	\$ 170,000	\$ 223,000	\$ 395,000	\$ 205,000	\$ 310,000	\$ 116,900	\$ 400,000	\$ 225,000	\$ 180,000	\$ 195,000
Low Price	\$ 8,000	\$ 20,000	\$ 16,900	\$ 16,000	\$ 94,000	\$ 10,000	\$ 21,000	\$ 78,900	\$ 23,000	\$ 51,000	\$ 22,000
	<i>Percent Change from Previous Year</i>										
	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Average Price	6%	-5%	6%	-26%	-9%	111%	-66%	135%	1%	-6%	None
Median Price	13%	-18%	35%	-31%	-1%	90%	-57%	167%	-10%	20%	None
Total Volume	-17%	89%	-47%	15%	104%	322%	-87%	135%	-28%	-50%	None
Number Sold	-21%	100%	-50%	56%	125%	100%	-60%	0%	-29%	-46%	None
Avg. Days on Market	-8%	-25%	70%	-2%	29%	83%	-74%	103%	-10%	73%	None
High Price	3%	-24%	-44%	93%	-34%	165%	-71%	78%	25%	-8%	None
Low Price	-60%	18%	6%	-83%	840%	-52%	-73%	243%	-55%	132%	None
	<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>										
	<i>2016 Q3</i>	<i>2015 Q3</i>	<i>2014 Q3</i>	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>
Average Price	\$ 113,045	\$ 95,229	\$ 126,616	\$ 100,122	\$ 147,800	\$ 154,275	\$ 142,942	\$ 245,200	\$ 231,000	\$ 156,932	\$ 188,799
Median Price	\$ 101,000	\$ 77,000	\$ 104,500	\$ 80,000	\$ 146,250	\$ 98,000	\$ 70,000	\$ 265,000	\$ 197,500	\$ 111,500	\$ 158,500
Total Volume	\$ 2,260,900	\$ 1,618,900	\$ 1,519,400	\$ 700,860	\$ 1,478,000	\$ 1,851,300	\$ 1,000,600	\$ 1,961,600	\$ 2,130,000	\$ 4,080,250	\$ 6,041,599
Number Sold	20	17	12	7	10	12	7	8	10	26	32
Avg. Days on Market	182	296	232	203	247	227	174	221	306	102	190
High Price	\$ 330,000	\$ 250,000	\$ 380,000	\$ 345,000	\$ 311,000	\$ 750,000	\$ 395,000	\$ 586,000	\$ 519,000	\$ 439,000	\$ 700,000
Low Price	\$ 5,500	\$ 19,900	\$ 10,500	\$ 3,500	\$ 27,000	\$ 8,000	\$ 18,100	\$ 26,500	\$ 35,000	\$ 50,000	\$ 35,000
	<i>Percent Change from Previous Year</i>										
	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Average Price	19%	-25%	26%	-32%	-4%	8%	-42%	6%	47%	-17%	None
Median Price	31%	-26%	31%	-45%	49%	40%	-74%	34%	77%	-30%	None
Total Volume	40%	7%	117%	-53%	-20%	85%	-49%	-8%	-48%	-32%	None
Number Sold	18%	42%	71%	-30%	-17%	71%	-13%	-20%	-62%	-19%	None
Avg. Days on Market	-39%	28%	14%	-18%	9%	30%	-21%	-28%	200%	-46%	None
High Price	32%	-34%	10%	11%	-59%	90%	-33%	13%	18%	-37%	None
Low Price	-72%	90%	200%	-87%	238%	-56%	-32%	-24%	-30%	43%	None

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	Land (La Plata County Combined) 10 to 34.99 Acres										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 184,191	\$ 211,166	\$ 225,600	\$ 220,000	\$ 293,714	\$ 232,500	\$ 40,000	\$ -	\$ 196,500	\$ 167,878	\$ 174,000
Median Price	\$ 174,250	\$ 190,500	\$ 174,000	\$ 220,000	\$ 215,000	\$ 145,000	\$ 40,000	\$ -	\$ 40,000	\$ 475,000	\$ 202,000
Total Volume	\$ 1,105,150	\$ 1,267,000	\$ 1,128,000	\$ 220,000	\$ 2,056,000	\$ 1,162,500	\$ 40,000	\$ -	\$ 589,500	\$ 1,175,150	\$ 870,000
Number Sold	6	6	5	1	7	5	1	0	3	7	5
Avg. Days on Market	241	376	170	1189	310	127	69	0	160	268	93
High Price	\$ 250,000	\$ 386,000	\$ 535,000	\$ 220,000	\$ 717,500	\$ 650,000	\$ 40,000	\$ -	\$ 526,500	\$ 250,000	\$ 260,000
Low Price	\$ 120,000	\$ 45,000	\$ 80,000	\$ 220,000	\$ 130,000	\$ 22,500	\$ 40,000	\$ -	\$ 23,000	\$ 76,900	\$ 25,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-13%	-6%	3%	-25%	26%	481%	None	-100%	17%	-4%	None
Median Price	-9%	9%	-21%	2%	48%	263%	None	-100%	-92%	135%	None
Total Volume	-13%	12%	413%	-89%	77%	2806%	None	-100%	-50%	35%	None
Number Sold	0%	20%	400%	-86%	40%	400%	None	-100%	-57%	40%	None
Avg. Days on Market	-36%	121%	-86%	284%	144%	84%	None	-100%	-40%	188%	None
High Price	-35%	-28%	143%	-69%	10%	1525%	None	-100%	111%	-4%	None
Low Price	167%	-44%	-64%	69%	478%	-44%	None	-100%	-70%	208%	None
	Land (La Plata County Combined) 35 Acres +										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 198,937	\$ 209,645	\$ 428,166	\$ 139,071	\$ 185,800	\$ 239,062	\$ 133,765	\$ 227,333	\$ 263,500	\$ 399,250	\$ 338,431
Median Price	\$ 184,500	\$ 211,250	\$ 115,000	\$ 140,000	\$ 134,000	\$ 100,000	\$ 70,545	\$ 225,000	\$ 157,500	\$ 405,000	\$ 276,840
Total Volume	\$ 1,591,500	\$ 2,096,450	\$ 3,853,500	\$ 695,358	\$ 929,000	\$ 1,912,500	\$ 401,295	\$ 682,000	\$ 1,317,500	\$ 4,791,000	\$ 5,753,340
Number Sold	8	10	9	5	5	8	3	3	5	12	17
Avg. Days on Market	380	225	151	645	217	273	113	144	287	471	229
High Price	\$ 390,000	\$ 445,000	\$ 1,400,000	\$ 245,000	\$ 350,000	\$ 800,000	\$ 278,250	\$ 245,000	\$ 615,000	\$ 950,000	\$ 800,000
Low Price	\$ 30,000	\$ 45,000	\$ 22,000	\$ 20,000	\$ 90,000	\$ 45,000	\$ 52,500	\$ 212,000	\$ 105,000	\$ 67,000	\$ 83,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-5%	-51%	208%	-25%	-22%	79%	-41%	-14%	-34%	18%	None
Median Price	-13%	84%	-18%	4%	34%	42%	-69%	43%	-61%	46%	None
Total Volume	-24%	-46%	454%	-25%	-51%	377%	-41%	-48%	-73%	-17%	None
Number Sold	-20%	11%	80%	0%	-38%	167%	0%	-40%	-58%	-29%	None
Avg. Days on Market	69%	49%	-77%	197%	-21%	142%	-22%	-50%	-39%	106%	None
High Price	-12%	-68%	471%	-30%	-56%	188%	14%	-60%	-35%	19%	None
Low Price	-33%	105%	10%	-78%	100%	-14%	-75%	102%	57%	-19%	None

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	Land (La Plata County Combined) Durango Mountain Area										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 223,125	\$ 193,125	\$ 203,555	\$ 42,450	\$ 182,458	\$ 431,000	\$ 85,625	\$ 339,000	\$ 311,750	\$ 383,842	\$ 387,333
Median Price	\$ 151,000	\$ 202,500	\$ 160,000	\$ 42,450	\$ 178,875	\$ 192,500	\$ 85,625	\$ 339,000	\$ 298,500	\$ 422,000	\$ 412,500
Total Volume	\$ 1,785,000	\$ 772,500	\$ 1,832,000	\$ 84,900	\$ 1,094,750	\$ 2,155,000	\$ 171,250	\$ 339,000	\$ 1,247,000	\$ 2,686,900	\$ 4,648,000
Number Sold	8	4	9	2	6	5	2	1	4	7	12
Avg. Days on Market	189	262	256	148	524	100	213	1187	584	592	385
High Price	\$ 605,000	\$ 250,000	\$ 490,000	\$ 58,000	\$ 280,000	\$ 1,550,000	\$ 92,750	\$ 339,000	\$ 465,000	\$ 492,000	\$ 555,000
Low Price	\$ 100,000	\$ 117,500	\$ 91,800	\$ 26,900	\$ 90,000	\$ 80,000	\$ 78,500	\$ 339,000	\$ 185,000	\$ 230,000	\$ 180,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	16%	-5%	380%	-77%	-58%	403%	-75%	9%	-19%	-1%	None
Median Price	-25%	27%	277%	-76%	-7%	125%	-75%	14%	-29%	2%	None
Total Volume	131%	-58%	2058%	-92%	-49%	1158%	-49%	-73%	-54%	-42%	None
Number Sold	100%	-56%	350%	-67%	20%	150%	100%	-75%	-43%	-42%	None
Avg. Days on Market	-28%	2%	73%	-72%	424%	-53%	-82%	103%	-1%	54%	None
High Price	142%	-49%	745%	-79%	-82%	1571%	-73%	-27%	-5%	-11%	None
Low Price	-15%	28%	241%	-70%	13%	2%	-77%	83%	-20%	28%	None
	Business & Income (La Plata County Combined) Business Opportunities										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 45,980
Median Price	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 246,500	\$ 28,000	\$ 384,733	\$ 260,000	\$ 45,000	\$ 42,000
Total Volume	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 493,000	\$ 28,000	\$ 739,466	\$ 260,000	\$ 90,000	\$ 229,900
Number Sold	1	1	0	1	0	2	1	2	1	2	5
Avg. Days on Market	82	490	0	90	0	138	119	441	44	144	115
High Price	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 383,000	\$ 28,000	\$ 475,000	\$ 260,000	\$ 55,000	\$ 60,000
Low Price	\$ 235,000	\$ 25,000	\$ -	\$ 20,000	\$ -	\$ 110,000	\$ 28,000	\$ 294,466	\$ 260,000	\$ 35,000	\$ 33,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	840%	None	-100%	None	-100%	780%	-93%	48%	478%	-2%	None
Median Price	840%	None	-100%	None	-100%	780%	-93%	48%	478%	7%	None
Total Volume	840%	None	-100%	None	-100%	1661%	-96%	184%	189%	-61%	None
Number Sold	0%	None	-100%	None	-100%	100%	-50%	100%	-50%	-60%	None
Avg. Days on Market	-83%	None	-100%	None	-100%	16%	-73%	902%	-69%	25%	None
High Price	840%	None	-100%	None	-100%	1268%	-94%	83%	373%	-8%	None
Low Price	840%	None	-100%	None	-100%	293%	-90%	13%	643%	6%	None

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	<i>Business & Income (La Plata County Combined) Commercial Land</i>										
	<i>2016 Q3</i>	<i>2015 Q3</i>	<i>2014 Q3</i>	<i>2013 Q3</i>	<i>2012 Q3</i>	<i>2011 Q3</i>	<i>2010 Q3</i>	<i>2009 Q3</i>	<i>2008 Q3</i>	<i>2007 Q3</i>	<i>2006 Q3</i>
Average Price	\$ -	\$ 338,530	\$ 405,345	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$2,613,000	\$1,139,333	\$ 217,312
Median Price	\$ -	\$ 338,530	\$ 127,630	\$ 1,125,000	\$ 137,500	\$ -	\$ 304,500	\$ -	\$2,613,000	\$1,375,000	\$ 225,500
Total Volume	\$ -	\$ 338,530	\$ 3,242,760	\$ 1,125,000	\$ 137,500	\$ -	\$ 609,000	\$ -	\$2,613,000	\$3,418,000	\$ 869,250
Number Sold	0	1	8	1	1	0	2	0	1	3	4
Avg. Days on Market	0	86	135	1135	160	0	1061	0	100	254	1052
High Price	\$ -	\$ 338,530	\$ 1,350,000	\$ 1,125,000	\$ 137,500	\$ -	\$ 350,000	\$ -	\$2,613,000	\$1,750,000	\$ 255,000
Low Price	\$ -	\$ 338,530	\$ 17,500	\$ 1,125,000	\$ 137,500	\$ -	\$ 259,000	\$ -	\$2,615,000	\$ 293,000	\$ 163,250
	<i>Percent Change from Previous Year</i>										
	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>	<i>2010</i>	<i>2009</i>	<i>2008</i>	<i>2007</i>	<i>2006</i>
Average Price	-100%	-16%	-64%	718%	None	-100%	None	-100%	129%	424%	None
Median Price	-100%	165%	-89%	718%	None	-100%	None	-100%	90%	510%	None
Total Volume	-100%	-90%	188%	718%	None	-100%	None	-100%	-24%	293%	None
Number Sold	-100%	-88%	700%	0%	None	-100%	None	-100%	-67%	-25%	None
Avg. Days on Market	-100%	-36%	-88%	609%	None	-100%	None	-100%	-61%	-76%	None
High Price	-100%	-75%	20%	718%	None	-100%	None	-100%	49%	586%	None
Low Price	-100%	1834%	-98%	718%	None	-100%	None	-100%	792%	79%	None

3rd Quarter Trends -- 3rd Qtr Farm-Land-Business

	Business & Income (La Plata County Combined) Mobile/Modular - No Land										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 47,450	\$ 45,466	\$ 16,500	\$ 22,300	\$ -	\$ -	\$ 28,933	\$ -	\$ 17,000	\$ 40,500	\$ -
Median Price	\$ 47,450	\$ 40,000	\$ 16,500	\$ 20,500	\$ -	\$ -	\$ 29,900	\$ -	\$ 17,000	\$ 40,500	\$ -
Total Volume	\$ 94,900	\$ 136,400	\$ 16,500	\$ 111,500	\$ -	\$ -	\$ 86,800	\$ -	\$ 17,000	\$ 40,500	\$ -
Number Sold	2	3	1	5	0	0	3	0	1	1	0
Avg. Days on Market	24	24	108	107	0	0	328	0	417	57	0
High Price	\$ 53,000	\$ 45,466	\$ 16,500	\$ 34,000	\$ -	\$ -	\$ 39,900	\$ -	\$ 17,000	\$ 40,500	\$ -
Low Price	\$ 41,900	\$ 136,400	\$ 16,500	\$ 16,000	\$ -	\$ -	\$ 17,000	\$ -	\$ 17,000	\$ 40,500	\$ -
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	4%	176%	-26%	None	None	-100%	None	-100%	-58%	None	None
Median Price	19%	142%	-20%	None	None	-100%	None	-100%	-58%	None	None
Total Volume	-30%	727%	-85%	None	None	-100%	None	-100%	-58%	None	None
Number Sold	-33%	200%	-80%	None	None	-100%	None	-100%	0%	None	None
Avg. Days on Market	0%	-78%	1%	None	None	-100%	None	-100%	632%	None	None
High Price	17%	176%	-51%	None	None	-100%	None	-100%	-58%	None	None
Low Price	-69%	727%	3%	None	None	-100%	None	-100%	-58%	None	None
	Business & Income (La Plata County Combined) Multi-Family										
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	2007 Q3	2006 Q3
Average Price	\$ 294,500	\$ 604,300	\$ 627,000	\$ 450,000	\$ 340,466	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000
Median Price	\$ 294,500	\$ 597,900	\$ 627,000	\$ 450,000	\$ 329,000	\$ 295,000	\$ -	\$ -	\$ 467,500	\$ 678,950	\$ 460,000
Total Volume	\$ 589,000	\$ 1,812,900	\$ 627,000	\$ 450,000	\$ 1,021,400	\$ 295,000	\$ -	\$ -	\$ 935,000	\$ 1,357,900	\$ 460,000
Number Sold	2	3	1	1	3	1	0	0	2	2	1
Avg. Days on Market	49	32	25	189	75	695	0	0	208	75	106
High Price	\$ 535,000	\$ 750,000	\$ 627,000	\$ 450,000	\$ 424,000	\$ 295,000	\$ -	\$ -	\$ 470,000	\$ 1,022,900	\$ 460,000
Low Price	\$ 54,000	\$ 465,000	\$ 627,000	\$ 450,000	\$ 268,000	\$ 295,000	\$ -	\$ -	\$ 465,000	\$ 335,000	\$ 460,000
	Percent Change from Previous Year										
	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
Average Price	-51%	-4%	39%	32%	15%	None	None	-100%	-31%	48%	None
Median Price	-51%	-5%	39%	37%	12%	None	None	-100%	-31%	48%	None
Total Volume	-68%	189%	39%	-56%	246%	None	None	-100%	-31%	195%	None
Number Sold	-33%	200%	0%	-67%	200%	None	None	-100%	0%	100%	None
Avg. Days on Market	53%	28%	-87%	152%	-89%	None	None	-100%	177%	-29%	None
High Price	-29%	20%	39%	6%	44%	None	None	-100%	-54%	122%	None
Low Price	-88%	-26%	39%	68%	-9%	None	None	-100%	39%	-27%	None

**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

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3rd Quarter Trends -- 3rd Qtr Timeshares

	1/8 Share Fractional - Durango Mountain Area									
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	
Average Price	\$ 98,750		\$ 85,316	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 151,718	
Median Price	\$ 98,750	\$ 98,750	\$ 73,000	\$ 140,000	\$ 95,950	\$ -	\$ 95,950	\$ 346,500	\$ 149,900	
Total Volume	\$ 197,500	\$ 197,500	\$ 255,950	\$ 280,000	\$ 95,950	\$ -	\$ 191,900	\$ 279,900	\$1,668,900	
Number Sold	2	2	3	2	1	0	2	1	11	
Avg. Days on Market	141	141	782	24	1583	0	844	484	152	
High Price	\$ 120,000	\$ 120,000	\$ 109,950	\$ 175,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 199,900	
Low Price	\$ 77,500	\$ 77,500	\$ 73,000	\$ 105,000	\$ 95,950	\$ -	\$ 95,950	\$ 279,900	\$ 119,900	
	Percent Change from Previous Year									
	2016	2015	2014	2013	2012	2011	2010	2009	2008	
Average Price	None	-100%	-39%	46%	None	-100%	-66%	84%	None	
Median Price	0%	35%	-48%	46%	None	-100%	-72%	131%	None	
Total Volume	0%	-23%	-9%	192%	None	-100%	-31%	-83%	None	
Number Sold	0%	-33%	50%	100%	None	-100%	100%	-91%	None	
Avg. Days on Market	0%	-82%	3158%	-98%	None	-100%	74%	218%	None	
High Price	0%	9%	-37%	82%	None	-100%	-66%	40%	None	
Low Price	0%	6%	-30%	9%	None	-100%	-66%	133%	None	
	1/4 Share Fractional - Durango Mountain Area									
	2016 Q3	2015 Q3	2014 Q3	2013 Q3	2012 Q3	2011 Q3	2010 Q3	2009 Q3	2008 Q3	
Average Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Median Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Total Volume	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Number Sold	0	0	0	0	0	0	0	0	0	
Avg. Days on Market	0	0	0	0	0	0	0	0	0	
High Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Low Price	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
	Percent Change from Previous Year									
	2016	2015	2014	2013	2012	2011	2010	#VALUE!	2008	
Average Price	None	None	None	None	None	None	None	None	None	
Median Price	None	None	None	None	None	None	None	None	None	
Total Volume	None	None	None	None	None	None	None	None	None	
Number Sold	None	None	None	None	None	None	None	None	None	
Avg. Days on Market	None	None	None	None	None	None	None	None	None	
High Price	None	None	None	None	None	None	None	None	None	
Low Price	None	None	None	None	None	None	None	None	None	

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