



# 2017 STATISTICS

Quarter: Fourth

DATES: October 1, 2017 to December 31, 2017

	Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>									(La Plata County Only) **
1	Durango	\$557,642	\$515,000	\$22,863,354	41	109	\$960,000	\$225,000	<b>Below \$100,000</b>
2	Bayfield	\$326,785	\$327,500	\$4,575,000	14	104	\$395,000	\$223,000	17
3	Ignacio	\$256,750	\$256,750	\$513,500	2	122	\$269,500	\$244,000	
<b>COUNTRY HOMES</b>									
4	La Plata County Combined**	\$475,553	\$400,000	\$68,955,188	145	144	\$1,830,000	\$89,000	<b>\$100,000 - \$149,999</b>
5	Durango	\$542,494	\$473,000	\$55,334,388	102	142	\$1,830,000	\$110,350	7
6	Bayfield	\$325,147	\$293,500	\$11,705,300	36	135	\$695,000	\$150,000	
7	Ignacio	\$222,166	\$250,000	\$666,500	3	205	\$327,500	\$89,000	
8	Vallecito	\$312,250	\$307,000	\$1,249,000	4	211	\$385,000	\$250,000	<b>\$150,000 - \$239,999</b>
9	Durango Mountain Area	\$1,034,285	\$780,000	\$7,240,000	7	327	\$2,035,000	\$325,000	40
<b>CONDO/TOWNHOMES</b>									
10	Durango	\$322,552	\$329,000	\$17,095,307	53	139	\$799,000	\$141,337	
11	Bayfield	\$227,593	\$239,000	\$682,780	3	105	\$243,780	\$200,000	<b>\$240,000 - \$499,999</b>
13	Durango Mountain Area	\$210,460	\$157,500	\$5,892,903	28	166	\$550,000	\$50,000	149
<b>FARM/RANCH</b>									
13	La Plata County Combined**	\$1,046,000	\$1,046,000	\$1,046,000	1	35	\$1,046,000	\$1,046,000	<b>\$500,000 - \$999,999</b>
<b>LAND (In Town)</b>									
14	Durango	\$151,592	\$164,900	\$757,960	5	312	\$170,000	\$105,000	74
15	Bayfield	\$60,000	\$60,000	\$60,000	1	113	\$60,000	\$60,000	
16	Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>									<b>1,000,000 +</b>
17	Lots under 1 Acre	\$147,288	\$123,000	\$1,325,600	9	246	\$449,100	\$18,000	9
18	1 to 9.9 Acres	\$79,369	\$56,000	\$1,825,500	23	170	\$300,000	\$8,500	
19	10 to 34.99 Acres	\$69,333	\$71,000	\$208,000	3	316	\$80,000	\$57,000	<b>TOTAL</b>
20	35 Acres or More	\$257,500	\$217,000	\$2,060,000	8	171	\$475,000	\$78,500	<b>296</b>
21	Farm & Ranch (Agricultural)	\$155,500	\$155,500	\$311,000	2	109	\$196,000	\$115,000	
22	Multi-Family	\$635,000	\$635,000	\$635,000	1	335	\$635,000	\$635,000	
23	Durango Mountain Area Land	\$249,500	\$192,500	\$1,497,000	6	502	\$567,000	\$90,000	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>									
24	Business Opportunities	\$0	\$0	\$0	0	0	\$0	\$0	
25	Commercial Land	\$318,333	\$150,000	\$955,000	3	218	\$675,000	\$130,000	
26	Mobile/Modular - No Land	\$39,697	\$33,700	\$238,185	6	56	\$89,000	\$11,985	
27	Multi-Family	\$1,780,500	\$590,000	\$5,341,500	3	140	\$4,250,000	\$501,500	
<b>FRACTIONAL &amp; TIMESHARES</b>									
28	1/8 Fractional - ALL RESORTS	\$115,000	\$115,000	\$115,000	1	60	\$115,000	\$115,000	
29	1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area has been renamed to DURANGO MOUNTAIN AREA and is all property north of and including Rockwood in LaPlata County. Disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2017 4th Qtr Residential Trends

	<b>Durango In Town Homes</b>											
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 557,642	\$ 511,038	\$ 421,379	\$ 495,955	\$ 400,646	\$ 419,735	\$ 357,035	\$ 418,392	\$ 458,157	\$ 428,528	\$ 429,542	\$ 455,343
<b>Median Price</b>	\$ 515,000	\$ 493,500	\$ 406,625	\$ 410,000	\$ 364,500	\$ 348,642	\$ 317,500	\$ 374,650	\$ 346,500	\$ 382,900	\$ 374,950	\$ 413,875
<b>Total Volume</b>	\$ 22,863,354	\$ 22,485,695	\$ 10,955,875	\$ 25,293,755	\$ 18,429,746	\$ 20,147,290	\$ 8,925,894	\$ 11,715,000	\$ 15,577,355	\$ 8,999,100	\$ 11,168,100	\$ 15,937,009
<b>Number Sold</b>	\$ 41	\$ 44	26	51	46	48	25	28	34	21	26	35
<b>Avg. Days on Market</b>	\$ 109	\$ 149	119	111	125	138	197	219	190	182	141	132
<b>High Price</b>	\$ 960,000	\$ 995,000	\$ 665,000	\$ 1,375,000	\$ 950,000	\$ 1,225,000	\$ 925,000	\$ 949,000	\$ 1,260,000	\$ 955,000	\$ 1,055,000	\$ 1,137,500
<b>Low Price</b>	\$ 225,000	\$ 250,000	\$ 310,000	\$ 293,000	\$ 252,500	\$ 167,240	\$ 200,000	\$ 242,500	\$ 150,000	\$ 223,000	\$ 239,000	\$ 220,000
	<b>Percent Change from Previous Year</b>											
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	9%	21%	-15%	24%	-5%	18%	-15%	-9%	7%	0%	-6%	19%
<b>Median Price</b>	4%	21%	-1%	12%	5%	10%	-15%	8%	-10%	2%	-9%	18%
<b>Total Volume</b>	2%	105%	-57%	37%	-9%	126%	-24%	-25%	73%	-19%	-30%	2%
<b>Number Sold</b>	-7%	69%	-49%	11%	-4%	92%	-11%	-18%	62%	-19%	-26%	-15%
<b>Avg. Days on Market</b>	-27%	25%	7%	-11%	-9%	-30%	-10%	15%	4%	29%	7%	40%
<b>High Price</b>	-4%	50%	-52%	45%	-22%	32%	-3%	-25%	32%	-9%	-7%	52%
<b>Low Price</b>	-10%	-19%	6%	16%	51%	-16%	-18%	62%	-33%	-7%	9%	16%
	<b>Bayfield In Town Homes</b>											
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 326,785	\$ 291,668	\$ 256,488	\$ 268,163	\$ 242,245	\$ 227,866	\$ 206,230	\$ 240,980	\$ 255,510	\$ 288,983	\$ 331,364	\$ 289,981
<b>Median Price</b>	\$ 327,500	\$ 293,260	\$ 244,500	\$ 265,000	\$ 244,750	\$ 220,317	\$ 210,000	\$ 235,000	\$ 252,772	\$ 307,000	\$ 306,500	\$ 282,495
<b>Total Volume</b>	\$ 4,575,000	\$ 3,500,020	\$ 2,308,400	\$ 2,949,800	\$ 2,906,950	\$ 3,190,135	\$ 2,680,995	\$ 1,204,900	\$ 3,577,149	\$ 1,733,900	\$ 2,982,277	\$ 5,129,675
<b>Number Sold</b>	\$ 14	12	9	11	12	14	13	5	14	6	9	18
<b>Avg. Days on Market</b>	\$ 104	96	112	91	83	117	175	113	224	212	198	192
<b>High Price</b>	\$ 395,000	\$ 410,000	\$ 315,000	\$ 361,900	\$ 299,950	\$ 359,000	\$ 269,300	\$ 319,000	\$ 300,000	\$ 325,000	\$ 473,000	\$ 379,000
<b>Low Price</b>	\$ 223,000	\$ 124,000	\$ 217,400	\$ 188,900	\$ 128,000	\$ 119,000	\$ 84,000	\$ 186,900	\$ 209,500	\$ 230,000	\$ 280,000	\$ 219,000
	<b>Percent Change from Previous Year</b>											
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	12%	14%	-4%	11%	6%	10%	-14%	-6%	-12%	-13%	14%	4%
<b>Median Price</b>	12%	20%	-8%	8%	11%	5%	-11%	-7%	-18%	0%	8%	-6%
<b>Total Volume</b>	31%	52%	-22%	1%	-9%	19%	123%	-66%	106%	-42%	-42%	68%
<b>Number Sold</b>	17%	33%	-18%	-8%	-14%	8%	160%	-64%	133%	-33%	-50%	64%
<b>Avg. Days on Market</b>	8%	-14%	23%	10%	-29%	-33%	55%	-50%	6%	7%	3%	159%
<b>High Price</b>	-4%	30%	-13%	21%	-16%	33%	-16%	6%	-8%	-31%	25%	7%
<b>Low Price</b>	80%	-43%	15%	48%	8%	42%	-55%	-11%	-9%	-18%	28%	22%

## 2017 4th Qtr Residential Trends

<b>Ignacio In Town Homes</b>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 256,750	\$ 142,000	\$ 160,700	\$ 127,750	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -
<b>Median Price</b>	\$ 256,750	\$ 142,000	\$ 194,500	\$ 120,500	\$ -	\$ 60,000	\$ 135,379	\$ -	\$ 65,000	\$ -	\$ 116,750	\$ -
<b>Total Volume</b>	\$ 513,500	\$ 284,000	\$ 803,500	\$ 511,000	\$ -	\$ 60,000	\$ 270,000	\$ -	\$ 65,000	\$ -	\$ 233,500	\$ -
<b>Number Sold</b>	2	2	5	4	0	1	2	0	1	0	2	0
<b>Avg. Days on Market</b>	122	117	202	225	0	239	334	0	77	0	135	0
<b>High Price</b>	\$ 269,500	\$ 160,000	\$ 220,000	\$ 170,000	\$ -	\$ 60,000	\$ 205,000	\$ -	\$ 65,000	\$ -	\$ 123,500	\$ -
<b>Low Price</b>	\$ 244,000	\$ 124,000	\$ 82,500	\$ 100,000	\$ -	\$ 60,000	\$ 65,758	\$ -	\$ 65,000	\$ -	\$ 110,000	\$ -
<b>Percent Change from Previous Year</b>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	81%	-12%	26%	None	-100%	-56%	None	-100%	None	-100%	None	None
<b>Median Price</b>	81%	-27%	61%	None	-100%	-56%	None	-100%	None	-100%	None	None
<b>Total Volume</b>	81%	-65%	57%	None	-100%	-78%	None	-100%	None	-100%	None	None
<b>Number Sold</b>	0%	-60%	25%	None	-100%	-50%	None	-100%	None	-100%	None	None
<b>Avg. Days on Market</b>	4%	-42%	-10%	None	-100%	-28%	None	-100%	None	-100%	None	None
<b>High Price</b>	68%	-27%	29%	None	-100%	-71%	None	-100%	None	-100%	None	None
<b>Low Price</b>	97%	50%	-18%	None	-100%	-9%	None	-100%	None	-100%	None	None
<b>Country Homes - La Plata County Combined</b>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 475,553	\$ 478,751	\$ 464,717	\$ 398,123	\$ 513,329	\$ 357,358	\$ 418,781	\$ 383,950	\$ 487,158	\$ 399,798	\$ 446,287	\$ 522,158
<b>Median Price</b>	\$ 400,000	\$ 415,500	\$ 361,500	\$ 339,000	\$ 320,000	\$ 322,500	\$ 295,000	\$ 330,000	\$ 344,500	\$ 342,250	\$ 375,000	\$ 363,000
<b>Total Volume</b>	\$ 68,955,188	\$ 69,897,765	\$ 49,260,091	\$ 48,969,227	\$ 53,899,549	\$ 32,162,292	\$ 38,946,684	\$ 23,804,960	\$ 38,972,710	\$ 26,386,692	\$ 40,165,900	\$ 66,314,157
<b>Number Sold</b>	145	146	106	123	105	90	93	62	80	66	90	127
<b>Avg. Days on Market</b>	144	147	154	171	162	207	218	174	202	162	178	181
<b>High Price</b>	\$ 1,830,000	\$ 2,700,000	\$ 2,200,000	\$ 1,900,000	\$ 15,000,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000
<b>Low Price</b>	\$ 89,000	\$ 42,531	\$ 60,000	\$ 46,500	\$ 58,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 48,500	\$ 111,000	\$ 150,000	\$ 10,000
<b>Percent Change from Previous Year</b>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-1%	3%	17%	-22%	44%	-15%	9%	-21%	22%	-10%	-15%	12%
<b>Median Price</b>	-4%	15%	7%	6%	-1%	9%	-11%	-4%	1%	-9%	3%	4%
<b>Total Volume</b>	-1%	42%	1%	-9%	68%	-17%	64%	-39%	48%	-34%	-39%	13%
<b>Number Sold</b>	-1%	38%	-14%	17%	17%	-3%	50%	-23%	21%	-27%	-29%	1%
<b>Avg. Days on Market</b>	-2%	-5%	-10%	6%	-22%	-5%	25%	-14%	25%	-9%	-2%	8%
<b>High Price</b>	-32%	23%	16%	-87%	702%	-68%	299%	-46%	50%	41%	-58%	-54%
<b>Low Price</b>	109%	-29%	29%	-20%	12%	-39%	-32%	158%	-56%	-26%	1400%	-89%

## 2017 4th Qtr Residential Trends

Country Homes - Durango												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 542,494	\$ 544,134	\$ 545,551	\$ 475,980	\$ 410,433	\$ 415,310	\$ 524,630	\$ 439,297	\$ 568,166	\$ 443,961	\$ 501,530	\$ 651,582
<b>Median Price</b>	\$ 473,000	\$ 499,900	\$ 465,000	\$ 428,450	\$ 375,000	\$ 350,000	\$ 363,250	\$ 374,405	\$ 400,486	\$ 399,750	\$ 447,000	\$ 470,000
<b>Total Volume</b>	\$ 55,334,388	\$ 54,957,615	\$ 42,007,475	\$ 34,270,607	\$ 30,785,499	\$ 25,333,941	\$ 31,477,849	\$ 17,571,910	\$ 34,089,990	\$ 16,870,542	\$ 28,085,700	\$ 48,868,707
<b>Number Sold</b>	102	101	77	72	75	61	60	40	60	38	56	75
<b>Avg. Days on Market</b>	142	151	149	151	166	193	229	173	211	172	194	193
<b>High Price</b>	\$ 1,830,000	\$ 2,700,000	\$ 2,200,000	\$ 1,900,000	\$ 1,950,000	\$ 1,870,000	\$ 5,790,000	\$ 1,450,000	\$ 2,700,000	\$ 1,800,000	\$ 1,275,000	\$ 3,000,000
<b>Low Price</b>	\$ 110,350	\$ 42,531	\$ 145,000	\$ 46,500	\$ 72,500	\$ 175,000	\$ 85,000	\$ 145,500	\$ 90,000	\$ 111,000	\$ 225,000	\$ 110,000
Percent Change from Previous Year												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	0%	0%	15%	16%	-1%	-21%	19%	-23%	28%	-11%	-23%	15%
<b>Median Price</b>	-5%	8%	9%	14%	7%	-4%	-3%	-7%	0%	-11%	-5%	22%
<b>Total Volume</b>	1%	31%	23%	11%	22%	-20%	79%	-48%	102%	-40%	-43%	7%
<b>Number Sold</b>	1%	31%	7%	-4%	23%	2%	50%	-33%	58%	-32%	-25%	-6%
<b>Avg. Days on Market</b>	-6%	1%	-1%	-9%	-14%	-16%	32%	-18%	23%	-11%	1%	14%
<b>High Price</b>	-32%	23%	16%	-3%	4%	-68%	299%	-46%	50%	41%	-58%	-54%
<b>Low Price</b>	159%	-71%	212%	-36%	-59%	106%	-42%	62%	-19%	-51%	105%	15%
Country Homes - Bayfield												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 325,147	\$ 373,174	\$ 262,443	\$ 308,891	\$ 318,145	\$ 223,552	\$ 233,080	\$ 280,488	\$ 239,226	\$ 374,963	\$ 339,269	\$ 351,986
<b>Median Price</b>	\$ 293,500	\$ 285,500	\$ 265,000	\$ 276,000	\$ 260,500	\$ 200,625	\$ 210,000	\$ 225,000	\$ 248,200	\$ 253,725	\$ 280,000	\$ 331,500
<b>Total Volume</b>	\$ 11,705,300	\$ 10,822,050	\$ 3,936,650	\$ 10,811,200	\$ 6,362,900	\$ 4,918,151	\$ 5,360,850	\$ 4,768,300	\$ 2,870,720	\$ 6,749,350	\$ 7,124,650	\$ 11,967,550
<b>Number Sold</b>	36	29	15	35	20	22	23	17	12	18	21	34
<b>Avg. Days on Market</b>	135	148	152	187	150	208	183	180	170	144	144	179
<b>High Price</b>	\$ 695,000	\$ 1,800,000	\$ 375,000	\$ 665,000	\$ 1,375,000	\$ 395,000	\$ 575,000	\$ 635,000	\$ 385,000	\$ 1,450,000	\$ 899,900	\$ 1,160,000
<b>Low Price</b>	\$ 150,000	\$ 192,000	\$ 140,000	\$ 128,625	\$ 138,000	\$ 52,000	\$ 85,000	\$ 124,900	\$ 105,000	\$ 140,000	\$ 177,500	\$ 10,000
Percent Change from Previous Year												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-13%	42%	-15%	-3%	42%	-4%	-17%	17%	-36%	11%	-4%	9%
<b>Median Price</b>	3%	8%	-4%	6%	30%	-4%	-7%	-9%	-2%	-9%	-16%	5%
<b>Total Volume</b>	8%	175%	-64%	70%	29%	-8%	12%	66%	-57%	-5%	-40%	27%
<b>Number Sold</b>	24%	93%	-57%	75%	-9%	-4%	35%	42%	-33%	-14%	-38%	17%
<b>Avg. Days on Market</b>	-9%	-3%	-19%	25%	-28%	14%	2%	6%	18%	0%	-20%	10%
<b>High Price</b>	-61%	380%	-44%	-52%	248%	-31%	-9%	65%	-73%	61%	-22%	115%
<b>Low Price</b>	-22%	37%	9%	-7%	165%	-39%	-32%	19%	-25%	-21%	1675%	-95%

## 2017 4th Qtr Residential Trends

	Country Homes - Ignacio											
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 222,166	\$ 242,950	\$ 336,600	\$ 247,646	\$ 272,000	\$ 115,100	\$ 218,946	\$ 340,000	\$ 48,500	\$ 273,333	\$ 264,662	\$ 242,987
<b>Median Price</b>	\$ 250,000	\$ 227,400	\$ 297,000	\$ 221,500	\$ 272,000	\$ 115,100	\$ 165,250	\$ 340,000	\$ 48,500	\$ 305,000	\$ 204,325	\$ 236,000
<b>Total Volume</b>	\$ 666,500	\$ 1,943,600	\$ 1,683,000	\$ 1,981,170	\$ 544,000	\$ 230,200	\$ 875,785	\$ 680,000	\$ 48,500	\$ 820,000	\$ 1,058,650	\$ 1,943,900
<b>Number Sold</b>	3	8	5	8	2	2	4	2	1	3	4	8
<b>Avg. Days on Market</b>	205	107	143	167	124	191	241	130	109	205	110	165
<b>High Price</b>	\$ 327,500	\$ 425,000	\$ 620,000	\$ 445,000	\$ 312,000	\$ 175,000	\$ 451,825	\$ 450,000	\$ 48,500	\$ 320,000	\$ 500,000	\$ 379,000
<b>Low Price</b>	\$ 89,000	\$ 140,800	\$ 193,000	\$ 97,000	\$ 232,000	\$ 55,200	\$ 93,460	\$ 230,000	\$ 48,500	\$ 195,000	\$ 150,000	\$ 160,000
	Percent Change from Previous Year											
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-9%	-28%	36%	-9%	136%	-47%	-36%	601%	-82%	3%	9%	37%
<b>Median Price</b>	10%	-23%	34%	-19%	136%	-30%	-51%	601%	-84%	49%	-13%	27%
<b>Total Volume</b>	-66%	15%	-15%	264%	136%	-74%	29%	1302%	-94%	-23%	-46%	174%
<b>Number Sold</b>	-63%	60%	-38%	300%	0%	-50%	100%	100%	-67%	-25%	-50%	100%
<b>Avg. Days on Market</b>	92%	-25%	-14%	35%	-35%	-21%	85%	19%	-47%	86%	-33%	-24%
<b>High Price</b>	-23%	-31%	39%	43%	78%	-61%	0%	828%	-85%	-36%	32%	56%
<b>Low Price</b>	-37%	-27%	99%	-58%	320%	-41%	-59%	374%	-75%	30%	-6%	68%
	Country Homes - Vallecito											
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4		
<b>Average Price</b>	\$ 312,250	\$ 271,812	\$ 181,840	\$ 238,281	\$ 2,026,268	\$ 336,000	\$ 205,366	\$ 261,583	\$ 280,500	\$ 278,114		
<b>Median Price</b>	\$ 307,000	\$ 319,500	\$ 200,000	\$ 194,500	\$ 212,500	\$ 275,000	\$ 196,600	\$ 257,000	\$ 240,000	\$ 280,000		
<b>Total Volume</b>	\$ 1,249,000	\$ 2,174,500	\$ 1,632,966	\$ 1,906,250	\$ 16,210,150	\$ 1,680,000	\$ 1,232,200	\$ 784,750	\$ 1,963,500	\$ 1,946,800		
<b>Number Sold</b>	4	8	9	8	8	5	6	3	7	7		
<b>Avg. Days on Market</b>	211	130	208	291	170	396	216	191	194	131		
<b>High Price</b>	\$ 385,000	\$ 400,000	\$ 357,000	\$ 675,000	\$ 15,000,000	\$ 530,000	\$ 265,000	\$ 330,000	\$ 520,000	\$ 427,000		
<b>Low Price</b>	\$ 250,000	\$ 97,500	\$ 60,000	\$ 90,000	\$ 58,000	\$ 185,000	\$ 150,000	\$ 197,750	\$ 78,500	\$ 112,900		
	Percent Change from Previous Year											
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008		
<b>Average Price</b>	15%	49%	-24%	-88%	503%	64%	-21%	-7%	1%	None	None	None
<b>Median Price</b>	-4%	60%	3%	-8%	-23%	40%	-24%	7%	-14%	None	None	None
<b>Total Volume</b>	-43%	33%	-14%	-88%	865%	36%	57%	-60%	1%	None	None	None
<b>Number Sold</b>	-50%	-11%	13%	0%	60%	-17%	100%	-57%	0%	None	None	None
<b>Avg. Days on Market</b>	62%	-38%	-29%	71%	-57%	83%	13%	-2%	48%	None	None	None
<b>High Price</b>	-4%	12%	-47%	-96%	2730%	100%	-20%	-37%	22%	None	None	None
<b>Low Price</b>	156%	63%	-33%	55%	-69%	23%	-24%	152%	-30%	None	None	None

## 2017 4th Qtr Residential Trends

Country Homes - Durango Mountain Area												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 1,034,285	\$ 876,500	\$ 518,388	\$ 1,118,600	\$ 1,417,833	\$ 2,026,750	\$ 1,421,818	\$ 568,928	\$ 695,375	\$ 1,225,000	\$ 812,875	\$ 1,042,500
<b>Median Price</b>	\$ 780,000	\$ 667,500	\$ 430,000	\$ 929,000	\$ 902,500	\$ 1,053,500	\$ 995,000	\$ 537,500	\$ 739,500	\$ 1,225,000	\$ 840,625	\$ 1,042,500
<b>Total Volume</b>	\$ 7,240,000	\$ 8,765,000	\$ 4,665,500	\$ 5,593,000	\$ 8,507,000	\$ 8,107,000	\$ 15,640,000	\$ 9,382,500	\$ 2,781,500	\$ 2,450,000	\$ 4,877,250	\$ 2,085,000
<b>Number Sold</b>	7	10	9	5	6	4	11	7	4	2	6	2
<b>Avg. Days on Market</b>	327	237	195	280	182	332	448	308	422	491	296	38
<b>High Price</b>	\$ 2,035,000	\$ 2,500,000	\$ 1,100,000	\$ 2,160,000	\$ 3,280,000	\$ 5,400,000	\$ 4,000,000	\$ 1,225,000	\$ 855,000	\$ 1,975,000	\$ 899,000	\$ 1,390,000
<b>Low Price</b>	\$ 325,000	\$ 265,000	\$ 222,500	\$ 450,000	\$ 545,000	\$ 600,000	\$ 185,000	\$ 285,000	\$ 447,500	\$ 475,000	\$ 607,000	\$ 695,000
Percent Change from Previous Year												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	18%	69%	-54%	-21%	-30%	43%	150%	-18%	-43%	51%	-22%	21%
<b>Median Price</b>	17%	55%	-54%	3%	-14%	6%	85%	-27%	-40%	46%	-19%	16%
<b>Total Volume</b>	-17%	88%	-17%	-34%	5%	-48%	67%	237%	14%	-50%	134%	-19%
<b>Number Sold</b>	-30%	11%	80%	-17%	50%	-64%	57%	75%	100%	-67%	200%	-33%
<b>Avg. Days on Market</b>	38%	22%	-30%	54%	-45%	-26%	45%	-27%	-14%	66%	679%	-89%
<b>High Price</b>	-19%	127%	-49%	-34%	-39%	35%	227%	43%	-57%	120%	-35%	51%
<b>Low Price</b>	23%	19%	-51%	-17%	-9%	224%	-35%	-36%	-6%	-22%	-13%	-9%
Condo/Townhomes - Durango												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 322,552	\$ 336,611	\$ 311,329	\$ 287,147	\$ 289,531	\$ 276,921	\$ 290,027	\$ 337,480	\$ 329,707	\$ 334,907	\$ 264,586	\$ 362,121
<b>Median Price</b>	\$ 329,000	\$ 315,000	\$ 277,000	\$ 269,950	\$ 263,242	\$ 250,000	\$ 267,500	\$ 278,000	\$ 265,000	\$ 241,000	\$ 217,110	\$ 367,750
<b>Total Volume</b>	\$ 17,095,307	\$ 17,503,800	\$ 14,632,500	\$ 16,654,583	\$ 13,318,440	\$ 12,184,530	\$ 9,860,950	\$ 11,811,800	\$ 8,902,100	\$ 11,721,770	\$ 10,848,031	\$ 11,587,894
<b>Number Sold</b>	53	52	47	58	46	44	34	35	27	35	41	32
<b>Avg. Days on Market</b>	139	138	155	138	190	201	404	314	235	207	197	151
<b>High Price</b>	\$ 799,000	\$ 667,500	\$ 1,237,500	\$ 625,000	\$ 650,000	\$ 1,150,000	\$ 505,000	\$ 1,250,000	\$ 1,050,000	\$ 1,500,000	\$ 575,000	\$ 590,000
<b>Low Price</b>	\$ 141,337	\$ 114,000	\$ 78,000	\$ 102,500	\$ 88,500	\$ 60,000	\$ 70,500	\$ 135,000	\$ 161,000	\$ 90,000	\$ 115,750	\$ 119,900
Percent Change from Previous Year												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-4%	8%	8%	-1%	5%	-5%	-14%	2%	-2%	27%	-27%	30%
<b>Median Price</b>	4%	14%	3%	3%	5%	-7%	-4%	5%	10%	11%	-41%	51%
<b>Total Volume</b>	-2%	20%	-12%	25%	9%	24%	-17%	33%	-24%	8%	-6%	-15%
<b>Number Sold</b>	2%	11%	-19%	26%	5%	29%	-3%	30%	-23%	-15%	28%	-35%
<b>Avg. Days on Market</b>	1%	-11%	12%	-27%	-5%	-50%	29%	34%	14%	5%	30%	-43%
<b>High Price</b>	20%	-46%	98%	-4%	-43%	128%	-60%	19%	-30%	161%	-3%	-26%
<b>Low Price</b>	24%	46%	-24%	16%	48%	-15%	-48%	-16%	79%	-22%	-3%	43%

## 2017 4th Qtr Residential Trends

Condo/Townhomes - Bayfield												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 227,593	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 216,933	\$ -
<b>Median Price</b>	\$ 239,000	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 212,500	\$ -
<b>Total Volume</b>	\$ 682,780	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 650,800	\$ -
<b>Number Sold</b>	3	0	1	0	0	0	1	0	0	0	3	0
<b>Avg. Days on Market</b>	105	0	79	0	0	0	100	0	0	0	283	0
<b>High Price</b>	\$ 243,780	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 227,500	\$ -
<b>Low Price</b>	\$ 200,000	\$ -	\$ 201,000	\$ -	\$ -	\$ -	\$ 175,500	\$ -	\$ -	\$ -	\$ 210,800	\$ -
Percent Change from Previous Year												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Median Price</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Total Volume</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Number Sold</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Avg. Days on Market</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>High Price</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
<b>Low Price</b>	None	-100%	None	None	None	-100%	None	None	None	-100%	None	None
Condo/Townhomes - Durango Mountain Area												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 210,460	\$ 194,376	\$ 518,388	\$ 333,952	\$ 285,742	\$ 207,545	\$ 280,286	\$ 301,677	\$ 372,450	\$ 493,436	\$ 588,118	\$ 241,321
<b>Median Price</b>	\$ 157,500	\$ 156,000	\$ 430,000	\$ 201,250	\$ 138,500	\$ 111,250	\$ 220,000	\$ 191,000	\$ 373,500	\$ 540,000	\$ 639,900	\$ 219,500
<b>Total Volume</b>	\$ 5,892,903	\$ 5,831,300	\$ 4,665,500	\$ 7,346,950	\$ 5,429,100	\$ 4,150,900	\$ 3,083,150	\$ 5,430,200	\$ 4,469,400	\$ 5,427,800	\$ 8,233,658	\$ 5,550,400
<b>Number Sold</b>	28	30	9	22	19	20	11	18	12	11	14	23
<b>Avg. Days on Market</b>	166	181	195	207	304	306	315	399	318	239	308	189
<b>High Price</b>	\$ 550,000	\$ 540,000	\$ 1,100,000	\$ 1,215,550	\$ 1,285,000	\$ 995,000	\$ 785,400	\$ 840,000	\$ 650,000	\$ 1,299,900	\$ 1,610,591	\$ 435,000
<b>Low Price</b>	\$ 50,000	\$ 59,000	\$ 22,500	\$ 42,000	\$ 37,500	\$ 22,000	\$ 90,000	\$ 48,200	\$ 120,000	\$ 55,000	\$ 45,000	\$ 45,000
Percent Change from Previous Year												
	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	8%	-63%	55%	17%	38%	-26%	-7%	-19%	-25%	-16%	144%	-9%
<b>Median Price</b>	1%	-64%	114%	45%	24%	-49%	15%	-49%	-31%	-16%	192%	4%
<b>Total Volume</b>	1%	25%	-36%	35%	31%	35%	-43%	21%	-18%	-34%	48%	-40%
<b>Number Sold</b>	-7%	233%	-59%	16%	-5%	82%	-39%	50%	9%	-21%	-39%	-34%
<b>Avg. Days on Market</b>	-8%	-7%	-6%	-32%	-1%	-3%	-21%	25%	33%	-22%	63%	47%
<b>High Price</b>	2%	-51%	-10%	-5%	29%	27%	-7%	29%	-50%	-19%	270%	-59%
<b>Low Price</b>	-15%	162%	-46%	12%	70%	-76%	87%	-60%	118%	22%	0%	-22%

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2017 4th Qtr Farm-Land-Business Trends

	<i>Farm/Ranch (La Plata County Combined)</i>											
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 1,046,000	\$ -	\$ 710,000	\$ 665,500	\$ 1,390,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500
<b>Median Price</b>	\$ 1,046,000	\$ -	\$ 515,000	\$ 665,500	\$ 1,150,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 637,500	\$ 1,812,500
<b>Total Volume</b>	\$ 1,046,000	\$ -	\$ 2,130,000	\$ 1,331,000	\$ 4,170,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,275,000	\$ 3,625,000
<b>Number Sold</b>	1	0	3	2	3	0	0	0	0	0	2	2
<b>Avg. Days on Market</b>	35	0	270	116	324	0	0	0	0	0	283	163
<b>High Price</b>	\$ 1,046,000	\$ -	\$ 1,200,000	\$ 730,000	\$ 2,675,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 875,000	\$ 1,975,000
<b>Low Price</b>	\$ 1,046,000	\$ -	\$ 415,000	\$ 601,000	\$ 345,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 400,000	\$ 1,650,000
	<i>Farm/Ranch (La Plata County Combined)</i>											
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	
<b>Average Price</b>	None	-100%	7%	-52%	None	None	None	None	None	-100%	-65%	None
<b>Median Price</b>	None	-100%	-23%	-42%	None	None	None	None	None	-100%	-65%	None
<b>Total Volume</b>	None	-100%	60%	-68%	None	None	None	None	None	-100%	-65%	None
<b>Number Sold</b>	None	-100%	50%	-33%	None	None	None	None	None	-100%	0%	None
<b>Avg. Days on Market</b>	None	-100%	133%	-64%	None	None	None	None	None	-100%	74%	None
<b>High Price</b>	None	-100%	64%	-73%	None	None	None	None	None	-100%	-56%	None
<b>Low Price</b>	None	-100%	-31%	74%	None	None	None	None	None	-100%	-76%	None
	<i>Land (InTown) Durango</i>											
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 151,592	\$ 168,675	\$ 204,275	\$ 200,395	\$ 199,791	\$ 131,555	\$ 205,700	\$ 224,875	\$ 147,500	\$ 321,215	\$ -	\$ 270,000
<b>Median Price</b>	\$ 164,900	\$ 169,900	\$ 108,000	\$ 154,937	\$ 171,250	\$ 139,000	\$ 205,700	\$ 250,000	\$ 147,500	\$ 321,215	\$ -	\$ 300,000
<b>Total Volume</b>	\$ 757,960	\$ 674,700	\$ 1,021,375	\$ 1,202,375	\$ 1,198,750	\$ 1,184,000	\$ 411,400	\$ 1,799,000	\$ 295,000	\$ 642,430	\$ -	\$ 810,000
<b>Number Sold</b>	5	4	5	6	6	9	2	8	2	2	0	3
<b>Avg. Days on Market</b>	312	97	185	180	284	50	137	960	598	284	0	293
<b>High Price</b>	\$ 170,000	\$ 189,900	\$ 272,500	\$ 460,000	\$ 299,000	\$ 187,000	\$ 244,900	\$ 325,000	\$ 195,000	\$ 415,000	\$ -	\$ 300,000
<b>Low Price</b>	\$ 105,000	\$ 145,000	\$ 149,000	\$ 112,500	\$ 129,875	\$ 76,000	\$ 166,500	\$ 109,000	\$ 100,000	\$ 227,430	\$ -	\$ 210,000
	<i>Percent Change from Previous Year</i>											
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-10%	-17%	2%	0%	52%	-36%	-9%	52%	-54%	None	-100%	78%
<b>Median Price</b>	-3%	57%	-30%	-10%	23%	-32%	-18%	69%	-54%	None	-100%	97%
<b>Total Volume</b>	12%	-34%	-15%	0%	1%	188%	-77%	510%	-54%	None	-100%	166%
<b>Number Sold</b>	25%	-20%	-17%	0%	-33%	350%	-75%	300%	0%	None	-100%	50%
<b>Avg. Days on Market</b>	222%	-48%	3%	-37%	468%	-64%	-86%	61%	111%	None	-100%	253%
<b>High Price</b>	-10%	-30%	-41%	54%	60%	-24%	-25%	67%	-53%	None	-100%	68%
<b>Low Price</b>	-28%	-3%	32%	-13%	71%	-54%	53%	9%	-56%	None	-100%	68%



## 2017 4th Qtr Farm-Land-Business Trends

Land (In Town) Bayfield												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 60,000	\$ 41,333	\$ 28,900	\$ 123,500	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 51,296	\$ 61,457
<b>Median Price</b>	\$ 60,000	\$ 45,000	\$ 28,900	\$ 123,500	\$ -	\$ -	\$ 42,500	\$ 51,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 65,900
<b>Total Volume</b>	\$ 60,000	\$ 124,000	\$ 28,900	\$ 247,000	\$ -	\$ -	\$ 42,500	\$ 102,000	\$ 70,000	\$ 113,400	\$ 820,750	\$ 430,200
<b>Number Sold</b>	1	3	1	2	0	0	1	2	1	2	16	7
<b>Avg. Days on Market</b>	113	87	211	402	0	0	306	296	927	526	516	384
<b>High Price</b>	\$ 60,000	\$ 50,000	\$ 28,900	\$ 225,000	\$ -	\$ -	\$ 42,500	\$ 60,000	\$ 70,000	\$ 56,700	\$ 56,750	\$ 71,900
<b>Low Price</b>	\$ 60,000	\$ 29,000	\$ 28,900	\$ 22,000	\$ -	\$ -	\$ 42,500	\$ 42,000	\$ 70,000	\$ 56,700	\$ 49,900	\$ 49,900
Percent Change from Previous Year												
	2017 Q4	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	45%	43%	-77%	None	None	-100%	-17%	-27%	23%	11%	-17%	-4%
<b>Median Price</b>	33%	56%	-77%	None	None	-100%	-17%	-27%	23%	14%	-24%	6%
<b>Total Volume</b>	-52%	329%	-88%	None	None	-100%	-58%	46%	-38%	-86%	91%	-39%
<b>Number Sold</b>	-67%	200%	-50%	None	None	-100%	-50%	100%	-50%	-88%	129%	-36%
<b>Avg. Days on Market</b>	30%	-59%	-48%	None	None	-100%	3%	-68%	76%	2%	34%	392%
<b>High Price</b>	20%	73%	-87%	None	None	-100%	-29%	-14%	23%	0%	-21%	0%
<b>Low Price</b>	107%	0%	31%	None	None	-100%	1%	-40%	23%	14%	0%	-12%
Land (In Town) Ignacio												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Number Sold</b>	0	0	0	0	0	0	0	0	0	1	0	0
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0	0	52	0	0
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000	\$ -	\$ -
Percent Change from Previous Year												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	None	None	None	None	None	None	None	None	-100%	None	None	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	-100%	None	None	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	-100%	None	None	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	-100%	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	-100%	None	None	None
<b>High Price</b>	None	None	None	None	None	None	None	None	-100%	None	None	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	-100%	None	None	None

## 2017 4th Qtr Farm-Land-Business Trends

<i>Land (La Plata County Combined) Lots Under 1 Acre</i>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 147,288	\$ 143,019	\$ 138,840	\$ 135,205	\$ 183,500	\$ 141,487	\$ 93,500	\$ 90,000	\$ 71,133	\$ 108,483	\$ 148,757	\$ 134,875
<b>Median Price</b>	\$ 123,000	\$ 145,000	\$ 155,000	\$ 147,050	\$ 129,000	\$ 116,250	\$ 104,250	\$ 90,000	\$ 75,000	\$ 125,000	\$ 132,300	\$ 140,000
<b>Total Volume</b>	\$ 1,325,600	\$ 1,859,250	\$ 1,388,400	\$ 2,704,100	\$ 1,284,500	\$ 1,131,900	\$ 561,000	\$ 18,000	\$ 213,400	\$ 325,450	\$ 1,041,300	\$ 1,079,000
<b>Number Sold</b>	9	13	10	20	7	8	6	2	3	3	7	8
<b>Avg. Days on Market</b>	246	359	170	167	172	184	257	73	248	68	185	254
<b>High Price</b>	\$ 449,100	\$ 305,000	\$ 215,000	\$ 190,000	\$ 355,000	\$ 300,000	\$ 162,500	\$ 95,000	\$ 99,900	\$ 175,000	\$ 315,000	\$ 219,000
<b>Low Price</b>	\$ 18,000	\$ 72,000	\$ 28,900	\$ 8,000	\$ 105,500	\$ 96,000	\$ 15,000	\$ 85,000	\$ 38,500	\$ 25,450	\$ 4,000	\$ 38,000
<i>Percent Change from Previous Year</i>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	3%	3%	3%	-26%	30%	51%	4%	27%	-34%	-27%	10%	-5%
<b>Median Price</b>	-15%	-6%	5%	14%	11%	12%	16%	20%	-40%	-6%	-6%	7%
<b>Total Volume</b>	-29%	34%	-49%	111%	13%	102%	3017%	-92%	-34%	-69%	-3%	-5%
<b>Number Sold</b>	-31%	30%	-50%	186%	-13%	33%	200%	-33%	0%	-57%	-13%	0%
<b>Avg. Days on Market</b>	-31%	111%	2%	-3%	-7%	-28%	252%	-71%	265%	-63%	-27%	316%
<b>High Price</b>	47%	42%	13%	-46%	18%	85%	71%	-5%	-43%	-44%	44%	1%
<b>Low Price</b>	-75%	149%	261%	-92%	10%	540%	-82%	121%	51%	536%	-89%	-55%
<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 79,369	\$ 124,846	\$ 186,231	\$ 151,294	\$ 178,370	\$ 91,833	\$ 111,166	\$ 181,013	\$ 147,222	\$ 272,300	\$ 174,472	\$ 181,940
<b>Median Price</b>	\$ 56,000	\$ 95,000	\$ 175,000	\$ 95,000	\$ 111,625	\$ 99,999	\$ 106,000	\$ 166,375	\$ 120,000	\$ 170,000	\$ 152,000	\$ 170,000
<b>Total Volume</b>	\$ 1,825,500	\$ 3,121,150	\$ 3,538,400	\$ 2,572,000	\$ 2,853,924	\$ 826,499	\$ 333,500	\$ 905,068	\$ 1,325,000	\$ 1,361,500	\$ 3,140,500	\$ 4,912,400
<b>Number Sold</b>	23	25	19	17	16	9	3	5	9	5	18	27
<b>Avg. Days on Market</b>	170	285	413	224	230	309	218	429	448	194	236	198
<b>High Price</b>	\$ 300,000	\$ 330,000	\$ 850,000	\$ 440,000	\$ 800,000	\$ 175,000	\$ 215,000	\$ 330,000	\$ 360,000	\$ 475,000	\$ 418,750	\$ 475,000
<b>Low Price</b>	\$ 8,500	\$ 36,000	\$ 38,000	\$ 20,750	\$ 21,500	\$ 19,500	\$ 12,500	\$ 39,000	\$ 43,500	\$ 122,500	\$ 42,500	\$ 44,900
<i>Percent Change from Previous Year</i>												
		2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-36%	-33%	23%	-15%	94%	-17%	-39%	23%	-46%	56%	-4%	50%
<b>Median Price</b>	-41%	-46%	84%	-15%	12%	-6%	-36%	39%	-29%	12%	-11%	46%
<b>Total Volume</b>	-42%	-12%	38%	-10%	245%	148%	-63%	-32%	-3%	-57%	-36%	189%
<b>Number Sold</b>	-8%	32%	12%	6%	78%	200%	-40%	-44%	80%	-72%	-33%	93%
<b>Avg. Days on Market</b>	-40%	-31%	84%	-3%	-26%	42%	-49%	-4%	131%	-18%	19%	120%
<b>High Price</b>	-9%	-61%	93%	-45%	357%	-19%	-35%	-8%	-24%	13%	-12%	90%
<b>Low Price</b>	-76%	-5%	83%	-3%	10%	56%	-68%	-10%	-64%	188%	-5%	-23%

## 2017 4th Qtr Farm-Land-Business Trends

<i>Land (La Plata County Combined) 10 to 34.99 Acres</i>												
		2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 69,333	\$ 185,000	\$ 205,000	\$ 493,500	\$ 482,500	\$ 324,269	\$ -	\$ 21,000	\$ 457,000	\$ 322,000	\$ 1,386,666	\$ 260,000
<b>Median Price</b>	\$ 71,000	\$ 195,000	\$ 180,000	\$ 447,500	\$ 482,500	\$ 383,904	\$ -	\$ 21,000	\$ 450,000	\$ 322,000	\$ 650,000	\$ 260,000
<b>Total Volume</b>	\$ 208,000	\$ 740,000	\$ 1,435,000	\$ 2,961,000	\$ 965,000	\$ 972,808	\$ -	\$ 21,000	\$ 2,285,000	\$ 644,000	\$ 4,160,000	\$ 520,000
<b>Number Sold</b>	3	4	7	6	2	3	0	1	5	2	3	2
<b>Avg. Days on Market</b>	316	145	206	268	696	644	0	76	245	618	564	221
<b>High Price</b>	\$ 80,000	\$ 225,000	\$ 385,000	\$ 970,000	\$ 725,000	\$ 383,904	\$ -	\$ 21,000	\$ 700,000	\$ 394,000	\$ 2,895,000	\$ 270,000
<b>Low Price</b>	\$ 57,000	\$ 125,000	\$ 30,000	\$ 44,000	\$ 240,000	\$ 205,900	\$ -	\$ 21,000	\$ 97,000	\$ 250,000	\$ 615,000	\$ 250,000
<i>Percent Change from Previous Year</i>												
		2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-63%	-10%	-58%	2%	49%	None	-100%	-95%	42%	-77%	433%	-5%
<b>Median Price</b>	-64%	8%	-60%	-7%	26%	None	-100%	-95%	40%	-50%	150%	8%
<b>Total Volume</b>	-72%	-48%	-52%	207%	-1%	None	-100%	-99%	255%	-85%	700%	-37%
<b>Number Sold</b>	-25%	-43%	17%	200%	-33%	None	-100%	-80%	150%	-33%	50%	-33%
<b>Avg. Days on Market</b>	118%	-30%	-23%	-61%	8%	None	-100%	-69%	-60%	10%	155%	-47%
<b>High Price</b>	-64%	-42%	-60%	34%	89%	None	-100%	-97%	78%	-86%	972%	-40%
<b>Low Price</b>	-54%	317%	-32%	-82%	17%	None	-100%	-78%	-61%	-59%	146%	92%
<i>Land (La Plata County Combined) 35 Acres +</i>												
		2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 257,500	\$ 200,144	\$ 278,156	\$ 252,916	\$ 158,428	\$ 162,500	\$ 169,500	\$ 376,666	\$ 219,392	\$ 336,750	\$ 497,734	\$ 251,550
<b>Median Price</b>	\$ 217,000	\$ 173,500	\$ 192,500	\$ 256,500	\$ 144,000	\$ 175,000	\$ 150,000	\$ 425,000	\$ 179,000	\$ 296,000	\$ 288,000	\$ 107,750
<b>Total Volume</b>	\$ 2,060,000	\$ 4,002,899	\$ 2,225,250	\$ 1,517,500	\$ 2,217,999	\$ 487,500	\$ 678,000	\$ 1,130,000	\$ 1,535,750	\$ 1,347,000	\$ 5,475,074	\$ 2,515,500
<b>Number Sold</b>	8	20	8	6	14	3	4	3	7	4	11	10
<b>Avg. Days on Market</b>	171	215	243	122	822	210	854	697	297	337	186	269
<b>High Price</b>	\$ 475,000	\$ 1,000,000	\$ 890,000	\$ 539,500	\$ 265,000	\$ 240,000	\$ 293,000	\$ 500,000	\$ 540,000	\$ 500,000	\$ 1,850,000	\$ 925,000
<b>Low Price</b>	\$ 78,500	\$ 40,000	\$ 40,000	\$ 60,000	\$ 75,000	\$ 72,500	\$ 85,000	\$ 205,000	\$ 75,000	\$ 255,000	\$ 154,574	\$ 59,000
<i>Percent Change from Previous Year</i>												
		2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	29%	-28%	10%	60%	-3%	-4%	-55%	72%	-35%	-32%	98%	-29%
<b>Median Price</b>	25%	-10%	-25%	78%	-18%	17%	-65%	137%	-40%	3%	167%	-58%
<b>Total Volume</b>	-49%	80%	47%	-32%	355%	-28%	-40%	-26%	14%	-75%	118%	-52%
<b>Number Sold</b>	-60%	150%	33%	-57%	367%	-25%	33%	-57%	75%	-64%	10%	-33%
<b>Avg. Days on Market</b>	-20%	-12%	99%	-85%	291%	-75%	23%	135%	-12%	81%	-31%	64%
<b>High Price</b>	-53%	12%	65%	104%	10%	-18%	-41%	-7%	8%	-73%	100%	988%
<b>Low Price</b>	96%	0%	-33%	-20%	3%	-15%	-59%	173%	-71%	65%	162%	-22%



## 2017 4th Qtr Farm-Land-Business Trends

<i>Land (La Plata County Combined) Mountain Area</i>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 249,500	\$ 278,562	\$ 140,500	\$ 248,916	\$ 52,000	\$ 81,500	\$ 183,388	\$ 133,333	\$ 194,900	\$ 341,200	\$ 552,912	\$ 411,338
<b>Median Price</b>	\$ 192,500	\$ 246,250	\$ 108,500	\$ 218,850	\$ 52,000	\$ 90,000	\$ 120,000	\$ 80,000	\$ 194,900	\$ 381,000	\$ 477,500	\$ 360,000
<b>Total Volume</b>	\$ 1,497,000	\$ 2,228,500	\$ 562,000	\$ 2,987,000	\$ 104,000	\$ 489,000	\$ 1,650,500	\$ 400,000	\$ 194,900	\$ 1,706,000	\$ 5,529,127	\$ 5,347,400
<b>Number Sold</b>	6	8	4	12	2	6	9	3	1	5	10	13
<b>Avg. Days on Market</b>	502	246	113	281	298	466	819	151	1550	293	522	327
<b>High Price</b>	\$ 567,000	\$ 500,000	\$ 300,000	\$ 575,000	\$ 66,500	\$ 100,000	\$ 514,000	\$ 260,000	\$ 194,900	\$ 500,000	\$ 895,127	\$ 1,100,000
<b>Low Price</b>	\$ 90,000	\$ 127,000	\$ 45,000	\$ 50,000	\$ 37,500	\$ 35,000	\$ 49,900	\$ 60,000	\$ 194,900	\$ 120,000	\$ 305,000	\$ 100,000
<i>Percent Change from Previous Year</i>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-10%	98%	-44%	379%	-36%	-56%	38%	-32%	-43%	-38%	34%	58%
<b>Median Price</b>	-22%	127%	-50%	321%	-42%	-25%	50%	-59%	-49%	-20%	33%	57%
<b>Total Volume</b>	-33%	297%	-81%	2772%	-79%	-70%	313%	105%	-89%	-69%	3%	28%
<b>Number Sold</b>	-25%	100%	-67%	500%	-67%	-33%	200%	200%	-80%	-50%	-23%	-19%
<b>Avg. Days on Market</b>	104%	118%	-60%	-6%	-36%	-43%	442%	-90%	429%	-44%	60%	86%
<b>High Price</b>	13%	67%	-48%	765%	-34%	-81%	98%	33%	-61%	-44%	-19%	29%
<b>Low Price</b>	-29%	182%	-10%	33%	7%	-30%	-17%	-69%	62%	-61%	205%	-24%
<i>Business &amp; Income (La Plata County Combined) Business Opportunities</i>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ -	\$ 316,500	\$ -	\$ 282,500	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 456,000	\$ -	\$ 211,250	\$ 273,041	\$ 445,000
<b>Median Price</b>	\$ -	\$ 316,500	\$ -	\$ 282,500	\$ 550,000	\$ 1,300,000	\$ 23,000	\$ 80,000	\$ -	\$ 211,250	\$ 273,041	\$ 75,000
<b>Total Volume</b>	\$ -	\$ 633,000	\$ -	\$ 565,000	\$ 550,000	\$ 1,300,000	\$ 46,000	\$ 2,280,000	\$ -	\$ 422,500	\$ 273,041	\$ 1,335,000
<b>Number Sold</b>	0	2	0	2	1	1	2	5	0	2	1	3
<b>Avg. Days on Market</b>	0	252	0	144	5	145	388	445	0	597	88	194
<b>High Price</b>	\$ -	\$ 495,000	\$ -	\$ 485,000	\$ 550,000	\$ 1,300,000	\$ 38,000	\$ 1,250,000	\$ -	\$ 272,500	\$ 273,041	\$ 1,200,000
<b>Low Price</b>	\$ -	\$ 138,000	\$ -	\$ 80,000	\$ 550,000	\$ 1,300,000	\$ 8,000	\$ 50,000	\$ -	\$ 150,000	\$ 273,041	\$ 60,000
<i>Percent Change from Previous Year</i>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-100%	None	-100%	-49%	-58%	5552%	-95%	None	-100%	-23%	-39%	None
<b>Median Price</b>	-100%	None	-100%	-49%	-58%	5552%	-71%	None	-100%	-23%	264%	None
<b>Total Volume</b>	-100%	None	-100%	3%	-58%	2726%	-98%	None	-100%	55%	-80%	None
<b>Number Sold</b>	-100%	None	-100%	100%	0%	-50%	-60%	None	-100%	100%	-67%	None
<b>Avg. Days on Market</b>	-100%	None	-100%	2780%	-97%	-63%	-13%	None	-100%	578%	-55%	None
<b>High Price</b>	-100%	None	-100%	-12%	-58%	3321%	-97%	None	-100%	0%	-77%	None
<b>Low Price</b>	-100%	None	-100%	-85%	-58%	16150%	-84%	None	-100%	-45%	355%	None

## 2017 4th Qtr Farm-Land-Business Trends

<b>Business &amp; Income (La Plata County Combined) Commercial Land</b>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 318,333	\$ 259,500	\$ 449,976	\$ 392,000	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 1,165,056	\$ 189,750
<b>Median Price</b>	\$ 150,000	\$ 259,500	\$ 409,929	\$ 392,000	\$ 412,500	\$ 400,000	\$ 340,000	\$ -	\$ 225,200	\$ 460,000	\$ 800,000	\$ 189,750
<b>Total Volume</b>	\$ 955,000	\$ 519,000	\$ 2,699,858	\$ 392,000	\$ 825,000	\$ 400,000	\$ 680,000	\$ -	\$ 225,200	\$ 460,000	\$ 3,495,170	\$ 379,500
<b>Number Sold</b>	3	2	6	1	2	1	2	0	1	1	3	2
<b>Avg. Days on Market</b>	218	306	446	N/A	63	466	72	0	28	453	231	489
<b>High Price</b>	\$ 675,000	\$ 374,000	\$ 690,000	\$ 392,000	\$ 675,000	\$ 400,000	\$ 595,000	\$ -	\$ 225,200	\$ 460,000	\$ 2,345,170	\$ 292,000
<b>Low Price</b>	\$ 130,000	\$ 145,000	\$ 310,000	\$ 392,000	\$ 150,000	\$ 400,000	\$ 85,000	\$ -	\$ 225,200	\$ 460,000	\$ 350,000	\$ 87,500
<b>Percent Change from Previous Year</b>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	23%	-42%	15%	-5%	3%	18%	None	-100%	-51%	-61%	514%	None
<b>Median Price</b>	-42%	-37%	5%	-5%	3%	18%	None	-100%	-51%	-43%	322%	None
<b>Total Volume</b>	84%	-81%	589%	-52%	106%	-41%	None	-100%	-51%	-87%	821%	None
<b>Number Sold</b>	50%	-67%	500%	-50%	100%	-50%	None	-100%	0%	-67%	50%	None
<b>Avg. Days on Market</b>	-29%	-31%	None	None	-86%	547%	None	-100%	-94%	96%	-53%	None
<b>High Price</b>	80%	-46%	76%	-42%	69%	-33%	None	-100%	-51%	-80%	703%	None
<b>Low Price</b>	-10%	-53%	-21%	161%	-63%	371%	None	-100%	-51%	31%	300%	None
<b>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</b>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 39,697	\$ 79,000	\$ 31,566	\$ 34,250	\$ 35,000	\$ 27,166	\$ 27,166	\$ -	\$ 15,333	\$ 35,000	\$ 28,000	\$ 47,000
<b>Median Price</b>	\$ 33,700	\$ 79,000	\$ 33,450	\$ 34,250	\$ 35,000	\$ 24,000	\$ 24,000	\$ -	\$ 17,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Total Volume</b>	\$ 238,185	\$ 79,000	\$ 94,700	\$ 68,500	\$ 35,000	\$ 81,500	\$ 81,500	\$ -	\$ 46,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Number Sold</b>	6	1	3	2	1	3	3	0	3	1	1	1
<b>Avg. Days on Market</b>	56	43	77	66	104	98	98	0	531	459	125	126
<b>High Price</b>	\$ 89,000	\$ 79,000	\$ 42,000	\$ 46,000	\$ 35,000	\$ 41,500	\$ 41,500	\$ -	\$ 24,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Low Price</b>	\$ 11,985	\$ 79,000	\$ 19,250	\$ 22,500	\$ 35,000	\$ 16,000	\$ 16,000	\$ -	\$ 5,000	\$ 35,000	\$ 28,000	\$ 47,000
<b>Percent Change from Previous Year</b>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	-50%	150%	-8%	-2%	29%	0%	None	-100%	-56%	25%	-40%	194%
<b>Median Price</b>	-57%	136%	-2%	-2%	46%	0%	None	-100%	-51%	25%	-40%	194%
<b>Total Volume</b>	202%	-17%	38%	96%	-57%	0%	None	-100%	31%	25%	-40%	47%
<b>Number Sold</b>	500%	-67%	50%	100%	-67%	0%	None	-100%	200%	0%	0%	-50%
<b>Avg. Days on Market</b>	30%	-44%	17%	-37%	6%	0%	None	-100%	16%	267%	-1%	16%
<b>High Price</b>	13%	88%	-9%	31%	-16%	0%	None	-100%	-31%	25%	-40%	96%
<b>Low Price</b>	-85%	310%	-14%	-36%	119%	0%	None	-100%	-86%	25%	-40%	488%

## 2017 4th Qtr Farm-Land-Business Trends

<b>Business &amp; Income (La Plata County Combined) Multi-Family</b>												
	2017 Q4	2016 Q4	2015 Q4	2014 Q4	2013 Q4	2012 Q4	2011 Q4	2010 Q4	2009 Q4	2008 Q4	2007 Q4	2006 Q4
<b>Average Price</b>	\$ 1,780,500	\$ 547,375	\$ 490,568	\$ -	\$ 427,500	\$ 733,030	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 382,750
<b>Median Price</b>	\$ 590,000	\$ 547,375	\$ 428,250	\$ -	\$ 427,500	\$ 677,561	\$ 450,000	\$ 687,500	\$ 413,000	\$ -	\$ 431,950	\$ 365,500
<b>Total Volume</b>	\$ 5,341,500	\$ 1,094,750	\$ 1,962,275	\$ -	\$ 855,000	\$ 2,932,123	\$ 450,000	\$ 1,375,000	\$ 413,000	\$ -	\$ 863,900	\$ 1,531,000
<b>Number Sold</b>	3	2	4	0	2	4	1	2	1	0	2	4
<b>Avg. Days on Market</b>	140	42	80	0	74	90	89	143	203	0	145	90
<b>High Price</b>	\$ 4,250,000	\$ 573,750	\$ 739,900	\$ -	\$ 535,000	\$ 1,250,000	\$ 450,000	\$ 775,000	\$ 413,000	\$ -	\$ 455,400	\$ 515,000
<b>Low Price</b>	\$ 501,500	\$ 521,000	\$ 365,875	\$ -	\$ 320,000	\$ 327,000	\$ 450,000	\$ 600,000	\$ 413,000	\$ -	\$ 408,500	\$ 285,000
<b>Percent Change from Previous Year</b>												
	2017 Q4	2016 Q4	2015 Q4	2014	2013	2012	2011	2010	2009	2008	2007	2006
<b>Average Price</b>	225%	12%	None	-100%	-42%	63%	-35%	66%	None	-100%	13%	-9%
<b>Median Price</b>	8%	28%	None	-100%	-37%	51%	-35%	66%	None	-100%	18%	-13%
<b>Total Volume</b>	388%	-44%	None	-100%	-71%	552%	-67%	233%	None	-100%	-44%	82%
<b>Number Sold</b>	50%	-50%	None	-100%	-50%	300%	-50%	100%	None	-100%	-50%	100%
<b>Avg. Days on Market</b>	233%	-48%	None	-100%	-18%	1%	-38%	-30%	None	-100%	61%	43%
<b>High Price</b>	641%	-22%	None	-100%	-57%	178%	-42%	88%	None	-100%	-12%	10%
<b>Low Price</b>	-4%	42%	None	-100%	-2%	-27%	-25%	45%	None	-100%	43%	-23%
**La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa and Vallecito. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.												
* Residential Sales now reflect only those properties sold in La Plata County. Please disclose the use of new areas used in calculations.												
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## 2017 4th Qtr Fractionals Trends

	<b>1/8 Share Fractional - Durango Mountain Area</b>									
	<b>2017 Q4</b>	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014 Q4</b>	<b>2013 Q4</b>	<b>2012 Q4</b>	<b>2011 Q4</b>	<b>2010 Q4</b>	<b>2009 Q4</b>	<b>2008 Q4</b>
<b>Average Price</b>	\$ 115,000	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 229,567
<b>Median Price</b>	\$ 115,000	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 346,500	\$ 279,900
<b>Total Volume</b>	\$ 115,000	\$ -	\$ 125,000	\$ 91,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$5,509,620
<b>Number Sold</b>	1	0	1	1	1	1	1	0	1	24
<b>Avg. Days on Market</b>	60	0	32	49	101	1643	50	0	519	192
<b>High Price</b>	\$ 115,000	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 299,900
<b>Low Price</b>	\$ 115,000	\$ -	\$ 125,000	\$ 61,950	\$ 82,000	\$ 76,000	\$ 90,000	\$ -	\$ 279,900	\$ 119,900
	<b>Percent Change from Previous Year</b>									
	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Average Price</b>	None	-100%	102%	-24%	8%	-16%	None	-100%	22%	None
<b>Median Price</b>	None	-100%	102%	-24%	8%	-16%	None	-100%	24%	None
<b>Total Volume</b>	None	-100%	36%	12%	8%	-16%	None	-100%	-95%	None
<b>Number Sold</b>	None	-100%	0%	0%	0%	0%	None	-100%	-96%	None
<b>Avg. Days on Market</b>	None	-100%	-35%	-51%	-94%	3186%	None	-100%	170%	None
<b>High Price</b>	None	-100%	102%	-24%	8%	-16%	None	-100%	-7%	None
<b>Low Price</b>	None	-100%	102%	-24%	8%	-16%	None	-100%	133%	None
	<b>1/4 Share Fractional - Resort</b>									
	<b>2017 Q4</b>	<b>2016 Q4</b>	<b>2015 Q4</b>	<b>2014 Q4</b>	<b>2013 Q4</b>	<b>2012 Q4</b>	<b>2011 Q4</b>	<b>2010 Q4</b>	<b>2009 Q4</b>	<b>2008 Q4</b>
<b>Average Price</b>	\$ -	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	1	0	0	0	0	0	0	0	0
<b>Avg. Days on Market</b>	0	152	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ -	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ 72,500	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	<b>Percent Change from Previous Year</b>									
	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>	<b>2010</b>	<b>2009</b>	<b>2008</b>
<b>Average Price</b>	-100%	None	None	None	None	None	None	None	None	None
<b>Median Price</b>	-100%	None	None	None	None	None	None	None	None	None
<b>Total Volume</b>	-100%	None	None	None	None	None	None	None	None	None
<b>Number Sold</b>	-100%	None	None	None	None	None	None	None	None	None
<b>Avg. Days on Market</b>	-100%	None	None	None	None	None	None	None	None	None
<b>High Price</b>	-100%	None	None	None	None	None	None	None	None	None
<b>Low Price</b>	-100%	None	None	None	None	None	None	None	None	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto. Please disclose the use of the new areas used in the calculations when making comparisons to past statistics.

\* Residential Sales now reflect

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